Quan Cao

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❖ **Portfolio:** www.qcao.dev

Dear hiring manager,

Without a doubt you're looking at, or will be looking at, my resume and asking yourself, "What is this person doing applying for a [position name] position?" To keep a long story short, my previous career in the hospitality industry at the management-level ended with my own personal decision to use my critical thinking and problem solving skills in a different capacity. Since that time, I've been fortunate enough to be able to spend nearly two years, full-time, dedicating myself to learning programming and now I'm ready to have the chance at being a [position name] at [company name].

Although most of my previous experience is primarily within the hospitality industry, I am confident that my ability to manage a detail-oriented business and problem solve in constantly changing, fast-paced environments translate into skills that only make me a stronger developer. In my time managing restaurants and restaurant groups these skills helped me impact the companies I was a part of. Some of these accomplishments include:

- Building labor monitoring/analysis systems using Microsoft Excel to reduce labor by at least an average of 2% of total sales in restaurants where they were implemented
- Developing a private events tip-out system using Microsoft Excel that eliminated roughly 4 hours/week of work previously spent on the same task at all PRG restaurants
- Overhauling restaurant cultures to focus on being team-oriented in order to increase productivity and improve morale

Now, with my extensive knowledge of [**HTML, SASS/CSS, Javascript, Typescript, React.js, Node.js, Express, and MongoDb**], I am certain that I would be strong candidate to be a part of your team. The projects I have under my belt have solidified my ability to create modern, responsive, and production-ready applications and I know that I would do well creating, maintaining, and improving projects with [company name]. I would love the opportunity to meet with you and share more about what I can bring to the table. If you have any questions, please feel free to reach out to me at 240-529-8218 or email me at quan@qcao.dev.

Thank you for your consideration.

Sincerely,
Quan Cao