

Qichao Shi (石启超)

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ACADEMIC POSITIONS

Associate Professor, Center for Economic Research, Shandong University	2025/11–
Associate Professor, School of Economics, SWUFE	2020/03–2025/10
Assistant Professor, School of Economics, SWUFE	2019/09–2020/03

EDUCATION

Ph.D. Economics, Lehigh University, U.S.	2019/08
M.S. Economics, Suffolk University, U.S.	2013/09
Bachelor of Economics, Wuhan University, China	2010/06
Bachelor of Medicine, Huazhong University of Science and Technology, China	2010/06

RESEARCH FIELDS

Primary: Industrial Organization, Market Design, Experimental Economics

Secondary: Applied Econometrics

PUBLICATIONS

1. Qingrong He, Dongwoo Lee, Qichao Shi*. 2025. “Limited Power of Outside Options: New Evidence from Ultimatum Games,” *Economics Letters*, 255, 112506.
2. Qichao Shi*, James Dearden, Ernest Lai. 2024. “Shuffling as a Sales Tactics: An Experimental Study of Selling Product Rankings.” *Management Science*, 71(5): 3944-3965.
3. Inmee Baek, Qichao Shi. 2016. “Impact of Economic Globalization on Income Inequality: Developed Economies vs Emerging Economies.” *Global Economy Journal*, 16.1: 49-61.

WORKING PAPERS

- 1) “Competitive Disclosure of Third-Party Product Reviews,” with James Dearden, David Goldbaum and Ernest Lai, *under review*
- 2) “Targeted Sales and Product Return Policies,” with James Dearden and David Goldbaum, *under review*

- 3) 国补政策下家电企业“超额让利”之谜: 价格效应与收益分配, with Hong Zou, Hujian Li and Jingjing Ye, *under review*
- 4) 企业异质性视角下的关键核心技术创新博弈: 策略与福利, with Zhan Wang, Wuqi Zhang and Dazhong Wang, *under review*
- 5) “Accountability Mechanisms and Information Aggregation in Group Decision-Making”, with Zhan Wang and Jingsheng Yu
- 6) “The Strength of Weakness in Asymmetric Conflicts: Experimental Evidence from Chicken Games,” with Jiaxin Zhou
- 7) “Intertemporal Pricing with Reference-Dependent Consumers,” with Qingrong He and Dongwoo Lee

RESEARCH IN PROGRESS

- (1) “Health Supplements Consumption Improves Mental Health but Not Physical Health,” with Yunqi Gu and Shuangshuang Wang
- (2) “On the Interaction between Quantity and Quality in Price Competition with Network Externalities,” with Ernest Lai
- (3) “Bargaining Approaches,” with Ernest Lai and Wanqing Zhang

CONFERENCE PRESENTATIONS

2025. The 3rd Wuhan Cherry Blossom Workshop in Experimental Economics; the 2025 ESA World Meeting; the 12th China Meeting on Game Theory and Its Applications.
2024. The 7th World Congress of the Game Theory Society; the 2024 Conference on Mechanism and Institution Design; the 6th China Behavioral and Experimental Economic Forum.
2023. Asian Meeting of the Econometric Society; The 5th China Behavioral and Experimental Economic Forum.
2022. Asian Meeting of the Econometric Society.
2019. The 30th International Conference on Game Theory.
2018. China Meeting of the Econometric Society; Chinese Economists Society North America Conference.

TEACHING EXPERIENCE

Instructor, Southwestern University of Finance & Economics

- Undergraduate level: Microeconomics, Theory of Industrial Organization, Game Theory and Information Economics
- Master level: Intermediate Microeconomics
- PhD level: Theory of Industrial Organization

Instructor, Lehigh University

- Principles of Economics, Summer 2018

Teaching Assistant (Recitation Instructor), Lehigh University

- Money, Banking and Financial Markets, Spring 2017 – Spring 2018
- Principles of Economics, Fall 2014 – Fall 2016

RESEARCH EXPERIENCE

Research Assistant, Department of Economics, Lehigh University, Fall 2018

Research Assistant, Prof. James Dearden, Lehigh University, Summer 2017, 2018

Research Assistant, Prof. Thomas Hyklak, Lehigh University, Summer 2016

HONORS & AWARDS

Doctoral Travel Grants, Lehigh University, June 2018 (\$1000, competitive)

Citation for the Academic Achievement, Suffolk University, May 2013

Award for Academic Achievement, Huazhong University of Science and Technology, 2006

SKILLS

Software: Stata, Python, Matlab, Mathematica, R, oTree, LaTex

Languages: English (Fluent), Chinese (Native)

SERVICE ACTIVITIES

Professional Societies and Affiliations

- American Economic Association, the Econometric Society, Game Theory Society, the Chinese Economist Society

University Service

- Graduate Student Senate Representative, Lehigh University, Fall 2017