

Qichao Shi (石启超)

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Southwestern University of Finance and Economics

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ACADEMIC POSITIONS

Associate Professor, School of Economics, SWUFE	2020/3 –
Assistant Professor, School of Economics, SWUFE	2019/9 – 2020/2

EDUCATION

Ph.D. Economics, Lehigh University, U.S.	2019/8
M.S. Economics, Suffolk University, U.S.	2013/9
Bachelor of Economics, Wuhan University, China	2010/6
Bachelor of Medicine, Huazhong University of Science and Technology, China	2010/6

RESEARCH FIELDS

Primary: Industrial Organization, Market Design, Experimental Economics

Secondary: Applied Econometrics

PUBLICATIONS

1. Qingrong He, Dongwoo Lee, Qichao Shi*. 2025. “Limited Power of Outside Options: New Evidence from Ultimatum Games,” *Economics Letters*, 255, 112506.
2. Qichao Shi*, James Dearden, Ernest Lai. 2024. “Shuffling as a Sales Tactics: An Experimental Study of Selling Product Rankings.” *Management Science*, 71(5): 3944-3965.
3. Inmee Baek, Qichao Shi. 2016. “Impact of Economic Globalization on Income Inequality: Developed Economies vs Emerging Economies.” *Global Economy Journal*, 16.1: 49-61.

WORKING PAPERS

- 1) “Competitive Disclosure of Multiple Product Attributes,” with James Dearden, David Goldbaum and Ernest Lai, *under revision*
- 2) “Targeted Sales and Product Return Policies,” with James Dearden and David Goldbaum, *under review*

- 3) "Economic Effects of Digital Consumption Subsidies: Evidence from China's Appliance Replacement Program," with Hong Zou, Hujian Li and Jingjing Ye, *under review*
- 4) "The Equilibrium Model of Heterogeneous Artificial Intelligence Enterprises' Innovation Games," with Zhan Wang, Wuqi Zhang and Dazhong Wang, *under review*
- 5) "Accountability Mechanisms and Strategic Behavior in Group Decision-Making: A Laboratory Experiment", with Zhan Wang and Jingsheng Yu
- 6) "Strength in Weakness: Competition and Strategic Disclosure in Asymmetric Chicken Games," with Jiaxin Zhou
- 7) "Intertemporal Pricing with Reference-Dependent Consumers," with Qingrong He and Dongwoo Lee

RESEARCH IN PROGRESS

- (1) "Health Supplements Consumption Improves Mental Health but Not Physical Health," with Yunqi Gu and Shuangshuang Wang
- (2) "Bargaining Approaches," with Ernest Lai
- (3) "Ranking and Matching: An Experiment," with James Dearden, Qinxiin Geng and Ernest Lai
- (4) "Sources of Income Inequality from a Global Perspective: Evidence of Country Heterogeneity"

CONFERENCE PRESENTATIONS

2025. The 3rd Wuhan Cherry Blossom Workshop in Experimental Economics; the 2025 ESA World Meeting; the 12th China Meeting on Game Theory and Its Applications.
2024. The 7th World Congress of the Game Theory Society; the 2024 Conference on Mechanism and Institution Design; the 6th China Behavioral and Experimental Economic Forum.
2023. Asian Meeting of the Econometric Society; The 5th China Behavioral and Experimental Economic Forum.
2022. Asian Meeting of the Econometric Society.
2019. The 30th International Conference on Game Theory.
2018. China Meeting of the Econometric Society; Chinese Economists Society North America Conference.

TEACHING EXPERIENCE

Instructor, Southwestern University of Finance & Economics

- Undergraduate level: Microeconomics, Theory of Industrial Organization, Game Theory and Information Economics
- Master level: Intermediate Microeconomics
- PhD level: Theory of Industrial Organization

Instructor, Lehigh University

- Principles of Economics, Summer 2018

Teaching Assistant (Recitation Instructor), Lehigh University

- Money, Banking and Financial Markets, Spring 2017 – Spring 2018
- Principles of Economics, Fall 2014 – Fall 2016

RESEARCH EXPERIENCE

Research Assistant, Department of Economics, Lehigh University, Fall 2018

Research Assistant, Prof. James Dearden, Lehigh University, Summer 2017, 2018

Research Assistant, Prof. Thomas Hyyclak, Lehigh University, Summer 2016

HONORS & AWARDS

Doctoral Travel Grants, Lehigh University, June 2018 (\$1000, competitive)

Citation for the Academic Achievement, Suffolk University, May 2013

Award for Academic Achievement, Huazhong University of Science and Technology, 2006

SKILLS

Software: Stata, Python, Matlab, Mathematica, R, oTree, LaTex

Languages: English (Fluent), Chinese (Native)

SERVICE ACTIVITIES

Professional Societies and Affiliations

- American Economic Association, the Econometric Society, Game Theory Society, the Chinese Economist Society

University Service

- Graduate Student Senate Representative, Lehigh University, Fall 2017