

## Qichao Shi (石启超)

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Southwestern University of Finance and Economics

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### ACADEMIC POSITIONS

Associate Professor, School of Economics, SWUFE	2020/3 –
Assistant Professor, School of Economics, SWUFE	2019/9 – 2020/2

### EDUCATION

Ph.D. Economics, Lehigh University, U.S.	2019/8
M.S. Economics, Suffolk University, U.S.	2013/9
Bachelor of Economics, Wuhan University, China	2010/6
Bachelor of Medicine, Huazhong University of Science and Technology, China	2010/6

### RESEARCH FIELDS

Primary: Industrial Organization, Market Design, Experimental Economics  
Secondary: Applied Econometrics

### PUBLICATIONS

1. Qingrong He, Dongwoo Lee, Qichao Shi\*. 2025. “Limited Power of Outside Options: New Evidence from Ultimatum Games,” *Economics Letters*, accepted.
2. Qichao Shi\*, James Dearden, Ernest Lai. 2024. “Shuffling as a Sales Tactics: An Experimental Study of Selling Product Rankings.” *Management Science*, 71(5): 3944-3965.
3. Inmee Baek, Qichao Shi. 2016. “Impact of Economic Globalization on Income Inequality: Developed Economies vs Emerging Economies.” *Global Economy Journal*, 16.1: 49-61.

### WORKING PAPERS

- 1) “Competitive Disclosure of Multiple Product Attributes,” with James Dearden, David Goldbaum and Ernest Lai, under revision
- 2) “Targeted Sales and Product Return Policies,” with James Dearden and David Goldbaum, under review

- 3) “Accountability Mechanisms and Strategic Behavior in Group Decision-Making: A Laboratory Experiment”, with Zhan Wang and Jingsheng Yu
- 4) “Strength in Weakness: Competition and Strategic Disclosure in Asymmetric Chicken Games,” with Jiaxin Zhou
- 5) “The Equilibrium Model of Heterogeneous Artificial Intelligence Enterprises’ Innovation Games,” with Zhan Wang, Wuqi Zhang and Dazhong Wang
- 6) “Intertemporal Pricing with Reference-Dependent Consumers,” with Qingrong He and Dongwoo Lee
- 7) “Sources of Income Inequality from a Global Perspective: Evidence of Country Heterogeneity”

### **RESEARCH IN PROGRESS**

- (1) “Economic Effects of Digital Consumption Subsidies: Evidence from China’s Appliance Replacement Program,” with Hong Zou, Hujian Li and Jingjing Ye
- (2) “Health Supplements Consumption Improves Mental Health but Not Physical Health,” with Yunqi Gu and Shuangshuang Wang
- (3) “Bargaining Approaches,” with Ernest Lai
- (4) “Ranking and Matching: An Experiment,” with James Dearden, Qinxin Geng and Ernest Lai

### **CONFERENCE PRESENTATIONS**

2025. The 3rd Wuhan Cherry Blossom Workshop in Experimental Economics; the 2025 ESA World Meeting.
2024. The 7th World Congress of the Game Theory Society; the 2024 Conference on Mechanism and Institution Design; the 6th China Behavioral and Experimental Economic Forum.
2023. Asian Meeting of the Econometric Society; The 5th China Behavioral and Experimental Economic Forum.
2022. Asian Meeting of the Econometric Society.
2019. The 30th International Conference on Game Theory.
2018. China Meeting of the Econometric Society; Chinese Economists Society North America Conference.

## **TEACHING EXPERIENCE**

*Instructor*, Southwestern University of Finance & Economics

- Undergraduate level: Microeconomics, Theory of Industrial Organization, Game Theory and Information Economics
- Master level: Intermediate Microeconomics
- PhD level: Theory of Industrial Organization

*Instructor*, Lehigh University

- Principles of Economics, Summer 2018

*Teaching Assistant (Recitation Instructor)*, Lehigh University

- Money, Banking and Financial Markets, Spring 2017 – Spring 2018
- Principles of Economics, Fall 2014 – Fall 2016

## **RESEARCH EXPERIENCE**

*Research Assistant*, Department of Economics, Lehigh University, Fall 2018

*Research Assistant*, Prof. James Dearden, Lehigh University, Summer 2017, 2018

*Research Assistant*, Prof. Thomas Hyclak, Lehigh University, Summer 2016

## **HONORS & AWARDS**

Doctoral Travel Grants, Lehigh University, June 2018 (\$1000, competitive)

Citation for the Academic Achievement, Suffolk University, May 2013

Award for Academic Achievement, Huazhong University of Science and Technology, 2006

## **SKILLS**

Software: Stata, Python, Matlab, Mathematica, R, oTree, LaTeX

Languages: English (Fluent), Chinese (Native)

## **SERVICE ACTIVITIES**

Professional Societies and Affiliations

- American Economic Association, the Econometric Society, Game Theory Society, the Chinese Economist Society

University Service

- Graduate Student Senate Representative, Lehigh University, Fall 2017