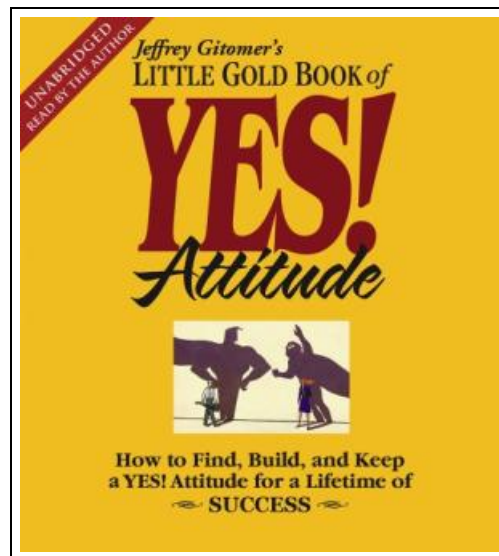


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SIMON SCHUSTER, United States, 2009. CD-Audio. Book Condition: New. Unabridged. 145 x 132 mm. Language: English . Brand New. From the bestselling author of The Little Red Book of Selling. Every business winner has one thing in common: a YES! attitude that's powerful enough to help them achieve the impossible! When you've got a YES! attitude, you assume everything will start with YES! ..and you'll find a way to YES! even when the first, second, and third answer you hear is NO! You say you weren't born with a YES! attitude? No problem! Jeffrey Gitomer will give you all the tools you need to build one. As the world's #1 expert in selling, Gitomer knows more about attitude than anyone. He's brought those lessons together in the Little Gold Book of YES! Attitude and it will change your life! What makes this work unique? It's not just inspiration : it's a complete, step-by-step, fully-integrated game plan for understanding and mastering your attitude. You'll learn 7.5 specific things you can do to maintain your intensity, drive, and commitment. discover 20.5 attitude gems that capture the value of thousands of dollars of books and courses. learn how to overcome the 10.5 most dangerous attitude busters. .then learn how to maintain your YES! attitude every day, for the rest of your life! Don't just listen to the Little Gold Book of YES! Attitude once: study it, live it -- and win.



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