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## Win-Win Performance Appraisals: What to Do Before, During, and After the Review to Get the Best Results for Yourself and Your Employees

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By Lawrence Holpp, Susan Heathfield, John A. Woods

McGraw-Hill Education - Europe. Paperback. Book Condition: new. BRAND NEW, Win-Win Performance Appraisals: What to Do Before, During, and After the Review to Get the Best Results for Yourself and Your Employees, Lawrence Holpp, Susan Heathfield, John A. Woods, Increase Productivity with High-Impact Performance Reviews! Performance appraisals may not be everyone's favorite task. Done right, though, they serve as a vital part of company strategy--and document in black and white your contribution to the organization's success. Win-Win Performance Appraisals gives you the knowledge, insight, and tools to transform every performance review from a painful, one-hour "sit down" into a collaborative process for achieving long-term goals. GET ALL THE INSIGHT, TIPS, AND TACTICS TO: Align objectives with corporate strategy Write unbiased, productive evaluations Hold face-to-face reviews focused on moving forward --not looking back Avoid possible legal pitfalls Conduct follow-up reviews that benefit you and your employee.



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