

Han (Rachel) QIU

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EDUCATIONAL BACKGROUND

Xiamen University (Project 985)

Xiamen, CN

Master of Management, Administration Management

Sept. 2022 - Jun. 2025 (Expected)

- **GPA:** 3.78/4.0
- **Core Courses:** *Qualitative Methods (A)*, *Quantitative Methods (94)*, *Public Finance and Budgeting (90)*, *The Frontier of Political Science and Public Administration (90)*

Arizona State University

Tempe, AZ

Bachelor of Science, Public Service and Public Policy

Sept. 2018 - Jun. 2022

- **GPA:** 4.0/4.0 **Summa Cum Laude**
- **Core Courses:** *Contemporary Policy Challenges (100)*, *Public Management & Administration (98)*, *Economics and Public Policy (98)*, *Public Service Research Methods (97)*, *Public Service & Public Policy in the 21st Century (95)*, *American Government and Politics (92)*

Hainan University (Project 211)

Hainan, CN

Bachelor of Management, Public Administration

Sept. 2018 - Jun. 2022

- **GPA:** 3.78/4.0 **Ranking:** 2/53 **Dean's Honor List**
- **Core Courses:** *Introduction to Sociology (94)*, *Mathematics MA - (Calculus) (A-)*, *Computer/Statistics (A+)*

RESEARCH INTERESTS

- Financial management of state and local
- Non-profit organizations
- Performance management
- Environmental policy
- Public management and organization behaviors
- Governance and ethics of artificial intelligence

PUBLICATIONS

(Journal Article)

Yang, Jiayi, **Han Qiu***, and Wenxuan Yu. 2024. Surging Currents: A Systematic Review of the Literature on Dynamic Stakeholder Engagements in Higher Education in the Generative Artificial Intelligence Era. *Journal of Asian Public Policy*, November, 1–29. <https://doi.org/10.1080/17516234.2024.2429046>

(Paper Under Review)

- [1] **Qiu, Han**, and Jekyung Lee*. 2024. Determinants of Government Transparency: Subnational Evidence from China.
- [2] **Qiu, Han**, and Jekyung Lee*. 2024. Can Cutting Administrative Costs Effectively Improve Fiscal Transparency? An Empirical Evidence from 31 Sub-national Governments in China.

(Working Paper)

- [1] **Qiu, Han**, and Wenxuan Yu*. Embracing Agile Governance: Nurturing Innovation and Addressing Challenges of Generative Artificial Intelligence in Higher Education Governance. (Commencing 2023)
- [2] **Qiu, Han**, Yuheng Lu, and Xiuyun Yang*. Towards a Just Transition Future: A Quantitative Comparative Analysis of 30 Sub-national Governments in China (2010-2020). (Commencing 2024)
- [3] **Qiu, Han**. Enhancing Cross-Departmental Collaboration in Public Governance: A Case Study of Policy Implementation in China's Weak Departments at the County Level. (Commencing 2022)

- [4] **Qiu, Han.** On-chain City Governance: How Can Blockchain in China Achieve Empowerment? (Commencing 2023)
- [5] **Qiu, Han.** Artificial Intelligence Governance: Ethical Risks and Diverse Regulatory Frameworks. (Commencing 2023)
- [6] **Qiu, Han.** Mazu Folk Beliefs in China: The Role of Local Knowledge and Moral Governance in Addressing Grassroots Governance Conflict. (Commencing 2024)
- [7] **Qiu, Han.** Attention Allocation Dilemma: Unveiling the Thorny Challenges and Innovative Solutions in Rural Environmental Governance. (Commencing 2024)
- [8] **Qiu, Han.** Fiscal Decentralization on Environmental Governance Efficiency: Inhibition or Promotion? (Commencing 2024)
- [9] **Qiu, Han.** Agile Response in E-Governance: Fostering Trust and Accountability. (Commencing 2024)

CONFERENCE OR WORKSHOP PRESENTATIONS

- [1] ***“Embracing Agile Governance: Cultivating Innovation and Addressing the Challenges of Generative Artificial Intelligence in Higher Education”*** (Presenter) at the “Journal of Asian Public Policy” Special Issue Authors’ Workshop, Hong Kong, China., December 1-2, 2023.
- [2] ***“Surging currents: A systematic review of the literature on dynamic stakeholder engagements in higher education in the GAI era”*** (with Jiayi Yang) at the “Journal of Asian Public Policy” Special Issue Authors’ Workshop, Hong Kong, China., December 1-2, 2023.
- [3] ***“Agile Governance for the Win: Adapting Higher Education to Generative Artificial Intelligence”*** (Presenter) at the “Fucai Cup” Digital Era Public Governance Innovation Academic Forum and the 8th Public Management Graduate Student Academic Conference, co-hosted by Shenyang Normal University and Xiamen University, Shenyang, China, December 3, 2023. (Recipient of the Outstanding Research Paper Award)
- [4] ***“Surging currents: A systematic review of the literature on dynamic stakeholder engagements in higher education in the GAI era”*** (with Jiayi Yang) at the “Fucai Cup” Digital Era Public Governance Innovation Academic Forum and the 8th Public Management Graduate Student Academic Conference, co-hosted by Shenyang Normal University and Xiamen University, Shenyang, China, December 3, 2023. (Recipient of the Outstanding Research Paper Award).
- [5] ***“Towards a Just Transition Future: A Quantitative Comparative Analysis of 30 Sub-national Governments in China (2010-2020)”*** (Presenter) at the International Conference on Comparative Public Policy, co-organized by the School of Public Policy and Management of Tsinghua University, the Journal of Comparative Policy Analysis (JCPA), and the International Comparative Policy Analysis Forum (ICPA-Forum), Tsinghua University, Beijing, China, April 19-21, 2024.
- [6] ***“Pathways to a Just Transition: Evidence from 30 Sub-national Governments in China”*** (Presenter) at 20th Cross-Strait and Hong Kong-Macao Public Administration Academic Seminar, Chinese University of Hong Kong, Hong Kong, China, May 9-11, 2024.
- [7] ***“On-chain City Governance: How Can Blockchain in China Achieve Empowerment?”*** at the 25th Annual International Conference on Digital Government Research - dg.o 2024, National Taiwan University, Taiwan, China, Jun 11-14 2024 (NOTE: Paper revised for proceedings; invitation accepted, unable to attend due to travel restrictions.)

RESEARCH EXPERIENCE

Dongting Lake “10-Year Fishing Ban” Policy Research

Oct. 2023 - Present

Core Member of the MPA Case Study Research Team / Finalist, Top 20% - 8th China Graduate Public Management Case Competition / “The Lament of the Lake and the Comfort of Fishermen’s Settlement: The Path to Transformation for Dongting Lake Fishermen Under the ‘Ten-Year Fishing Ban’ Policy”

- **Conducted field research** in Dongting Lake, surveying **150 local fishermen**, to assess their living conditions and engaged in in-depth interviews with **20 enforcement personnel**, thereby elucidating the trajectory and challenges of the fishing prohibition efforts in the region.

- Analyzed decade-long fishing prohibition using **policy enforcement and emotional governance theories**, identifying key management strategies for Dongting Lake.
- Investigated the factors contributing to the successful withdrawal and transition of fishermen in Dongting Lake, offering valuable insights and a reference framework for the robust implementation of the government's stringent upper-level governance policies.

Digital Government and Megacity Governance Research

Sept. 2022 - Present

Research Assistant in the Digital Governance Lab (Advisor: Wenxuan Yu) / **Major Project of the National Social Science Fund of China** (24&ZD189) “Research on the Social Impact and Governance of Algorithm Application in the Intelligent Era” (2024)

Overview: The project investigated five core areas of urban governance in China, including “Structure and Politics of Urban Governance,” “Inclusive Governance,” “Crisis Management,” “Digital Governance,” and “Agile Governance.”

My Contributions:

- **Led comparative research** on megacity governance, assessing the prevailing conditions, challenges, and complexities in **London, Tokyo, Singapore, and New York**. Critically analyzed the applicability and value of governance models from these global hubs for enhancing urban governance in China, and illuminated their influence on developing a theory of urban governance with distinctive Chinese characteristics.
- Conducted an **exhaustive review** of the scholarly landscape in **agile, inclusive, digital, and crisis governance**, synthesizing key insights from **over 300 academic articles and reports** spanning both domestic and international research.
- **Completed** the project proposal submission process.

Cross-Boundary Collaboration and Social Co-governance Research

2021 - 2022

Research Assistant in the Cross-Boundary Collaboration and Social Innovation Lab (Advisor: Haiying Lin) / **Hainan Natural Science Foundation** (720RC566) “Research on Building a Social Governance System of Co-construction, Co-governance, and Sharing” (2020-2023) / **Major Project of the National Social Science Fund of China** (20&ZD116) “Research on the Social Co-governance and Cross-border Cooperation Mechanism for Food Safety” (2020-2024)

Overview: Our research team, supported by two grants, unites experts from eight Hainan University colleges and is investigating rural revitalization in the Hainan Free Trade Port. We focus on co-construction, co-governance, and sharing. Collaborating with Renmin University, Fudan University, and Tsinghua University's Shenzhen Branch, we plan to use our research to establish a pilot for rural revitalization in Hainan, covering ecological, cultural, social, and economic aspects.

My Contributions:

- Conducted a **literature review** on rural revitalization, with a specialized focus on innovative governance approaches.
- Undertook **on-site research** in He Le Town, Wanning, Hainan, to evaluate the existing rural governance structure. Developed surveys and constructed comprehensive data analysis frameworks to measure the effectiveness of co-construction, co-governance, and sharing mechanisms.
- Collaborated in the drafting of **research reports**, ensuring that findings from the evaluation were accurately represented and effectively communicated.
- Organized and facilitated **team meetings**, providing comprehensive updates on research progress and fostering a collaborative environment among team members.
- Contributed to the development of **policy recommendations** based on research insights, specifically targeting the enhancement of social governance systems and the promotion of cross-border cooperation for rural revitalization in Hainan.

Responsive Government Research

2021 - 2022

Research Team Leader / “Satisfaction Evaluation of Government Responsive Governance of “Swift Response to Public Complaints”: Taking the Haikou 12345 Municipal Government Hotline as an Example”

Overview: This project focused on investigating the public service delivery of the Haikou 12345 government hotline in Hainan Province, the responsiveness of grassroots government, and the public's satisfaction with the government's response effectiveness.

My Contributions:

- **Established a robust theoretical framework** through an extensive literature review.
- Led a field investigation of the Haikou 12345 government hotline, conducting **in-depth interviews with 22 staff members**.
- Designed and implemented a random sampling survey among the public, successfully **collecting 339 valid questionnaires**.
- Employed statistical software **STATA and SPSS** to analyze and clean the collected data, ensuring the integrity and accuracy of the research findings.

Hainan Provincial University Student Innovation and Entrepreneurship Training Projects Jun. 2020 - Jun. 2021

Project Initiator and Core Member / *"Vitality Beverages: Merging Sweet Potatoes with Fruit Flavors"*

- Led the initiative to develop an innovative project, successfully securing **6,000 RMB** in provincial funding through a rigorous proposal process.
- Conducted in-depth market research by analyzing industry reports and academic literature to identify strategic opportunities for the expansion of sweet potato-based beverage products.
- Managed a comprehensive field study with **300 participants**, analyzing over **2,000 datasets** to discern consumer behavior and preferences, providing critical insights that informed agricultural policy and resource allocation strategies.

Social Service and Elderly Care Research

Dec. 2019 - May. 2021

Research Team Leader / *Second Prize in 2020 Map the System Competition, China Division (hosted by Oxford University); Third Prize in 17th "Challenge Cup" National College Students' Extracurricular Academic Science and Technology Contest* | *"Social Service Construction for Southbound 'Migrant Birds': a 'heartwarming' design for the elderly migratory bird population"*

Overview: The project sought to evaluate the satisfaction of elderly 'migratory birds' in Hainan with public service facilities and to investigate the future trajectory of migratory elderly care services.

My Contributions:

- Led comprehensive **field research in Haikou, Wenchang, and Sanya**, regions in Hainan, China with a high concentration of elderly migrants, to study the living conditions and service needs of this population.
- Developed and analyzed **450 survey questionnaires** to gauge satisfaction with public services and identify the unique needs and preferences of the elderly migrant population.
- Implemented data visualization strategies to effectively communicate research findings to stakeholders.
- **Conducted a case study of Sun City, Florida**, to compare successful models of elderly community services.
- Conceptualized an integrated elderly care model for smart communities, focusing on personalized and intelligent service delivery for the aging migrant population.

Social Capital and Civil Society Research

Oct. 2020 - Jan. 2021

Research Assistant (Advisor: Honglian Yang) / *"The Connotation and Testing Index of China's Citizen Paradigm Rural Social Capital"*

- Conducted in-depth analysis of **rural self-governance**, compiling and evaluating case studies to quantify the impact of citizen development on rural communities.
- Assembled a comprehensive literature on rural social capital.
- Contributed to the enhancement of a National Social Science Fund project by providing translation and editorial support.

Field Research at Xidi and Hongcun (Yi County, Huangshan, Anhui, China)

Jun. 2020 - Sept. 2020

Team Leader / **Third Prize** in 9th University Student World Heritage Protection Proposal Competition | “Proposal for the Development of the Peach Land of Dreams: Engaging Xidi Heritage through Active Participation and Immersive Experiences”

- Led comprehensive **on-site research in Xidi and Hongcun, Yi County**, to investigate tourism management, World Heritage conservation practices, and local policies.
- Developed and executed a survey that **achieved a high response rate of 500**, gathering valuable insights from visitors and local residents on heritage site management and visitor experiences.
- Integrated research findings into a cohesive proposal that advocates for the enhancement of the Xidi Heritage site through the promotion of active community participation and the implementation of AI-driven immersive interactions.

Summer Social Practice in Kunming and Xishuangbanna (Yunnan, China)

Jul. 2020 - Sept. 2020

Lead Participants and Key Contributors in the Social Practice Team / **Provincial Outstanding Social Practice Team**; **University’s Advanced Individual in Social Practice**; **College Outstanding Paper in Social Practice**

Overview: This comprehensive research project spans three pivotal areas of interest. **First**, it assesses the current state of ecotourism development along the Belt and Road initiative, which includes a critical evaluation of the government’s construction initiatives aimed at fostering sustainable tourism. **Second**, the research delves into the Dounan Flower Market, identifying and addressing existing trading process issues, while formulating responsive strategies that align with local government policies. **Finally**, the study explores rural revitalization and ecotourism in Xishuangbanna, covering a range of topics including revitalization strategies, poverty alleviation models, and the development of sustainable frameworks that promote long-term environmental and economic benefits.

Key Contributions:

- Led and participated in project research, **conducting interviews with local leaders** and **authoring news reports** that were featured in multiple news outlets, significantly amplifying the project’s influence and reach.
- **Managed financial reporting**, enhancing project transparency and compliance.

Water Governance: Meishe River Comprehensive Management Project

Feb. 2019 - May 2019

Main Participants / **Third Prize** in 16th “Challenge Cup” National College Students’ Extracurricular Academic Science and Technology Contest | “Evaluating the Impact of River Restoration Policies: A Case Study of the Meishe River in Haikou City”

Overview: The project assessed the efficacy of measures to combat black water and odor in the Meishe River, scrutinizing government management strategies and gauging public satisfaction with environmental initiatives.

My Contributions:

- Reviewed and analyzed policy documents to capture comprehensive governance strategies for the Meishe River.
- **Conducted interviews with 8 senior government officials** to detail remediation actions and understand the complexities of river management and water governance.
- Designed and executed a public satisfaction survey, **gathering 300 responses** from community members to assess perceptions of government governance and river quality improvements.
- Interpreted survey data to evaluate public perceptions of the government’s environmental management efforts.

HONORS AND AWARDS

Outstanding Research Paper Award, Digital Era Public Governance Innovation Academic Forum & 8th Public Management Graduate Student Academic Conference	2023
University Graduate Fellowship	2022-2025
Summa Cum Laude	2022
Dean’s Scholarship	2022

Outstanding Contribution Award for Innovation & Entrepreneurship	2021
Outstanding Volunteer Service	2020
Provincial Outstanding Social Practice Team	2020
University's Advanced Individual in Social Practice	2020
College Outstanding Paper in Social Practice	2020
Dean's List	2018-2020
First-class Comprehensive Scholarship (1 person per academic year)	2019-2020
Third-class Comprehensive Scholarship (top 4% of the entire grade cohort)	2018-2019

COMPETITION EXPERIENCE

6th China College Students' "Internet +" Comp., Core Member, National Silver Medal	Nov. 2020
12th "Challenge Cup" National College Comp., Core Member, National Silver Medal	Nov. 2020
6th China College Students' "Internet +" Comp., Core Member, Provincial Gold Medal	Oct. 2020
12th "Challenge Cup" Hainan College Comp., Core Member, Provincial Gold Medal	Oct. 2020
2020 Map the System Comp., China Division (hosted by Oxford University), Team Leader, Second Prize	Jun. 2020
17th "Challenge Cup" National College Sci. & Tech. Contest, Team Leader, Third Prize	Apr. 2020
16th "Challenge Cup" National College Sci. & Tech. Contest, Main Participant, Third Prize	May 2019
10th National College Student E-commerce Comp., Main Participant, Third Prize	Jul. 2020
9th National College Student E-commerce Comp., Main Participant, Third Prize	Jul. 2020
9th University Student World Heritage Comp., Team Leader, Third Prize	Sept. 2019

EXTRACURRICULAR EXPERIENCE

Class President	2024
Volunteer, Xiamen University Volunteers Association	Apr. 2023 - Present
Member, Student Union, Hainan University	2018 - 2021
Member, Comprehensive Department, Independent Management Committee, Hainan University	2018 - 2020
Deputy Minister, Practice Department, College Youth League Committee	2019 - 2021
Volunteer, Youth Volunteers Association, Haikou City, Hainan Province	May. 2019 - Jan. 2020
Volunteer, Youth Volunteers Association, Hainan University	Mar. 2019 - Mar. 2020
Volunteer, High School Sunshine Volunteer Federation	Oct. 2016 - Jun. 2018

WORK EXPERIENCES

Hangzhou Basic Interior Design & Construction Co., Ltd.	Zhejiang, China
<i>Head of Data Planning Department (Full-time)</i>	Jun. 2023 - Sep. 2023
<ul style="list-style-type: none"> Spearheaded the collection and synthesis of data from internal databases and market research reports, utilizing statistical methods to ensure data accuracy and relevance; Expertly managed and organized data using Excel, creating spreadsheets with formulas and pivot tables to streamline data analysis and improve data integrity; Crafted comprehensive reports and infographics, and presented findings via PowerPoint to simplify complex data for team comprehension; Delivered strategic data interpretations, leveraging statistical models to forecast trends and inform executive decision-making, resulting in more informed and data-driven strategic planning sessions. 	
<i>Assistant to the Chief Financial Officer (Full-time)</i>	Jun. 2022 - Aug. 2022
<ul style="list-style-type: none"> Supported the CFO in managing the company's financial operations, ensuring compliance with financial policies and procedures; Analyzed financial data, identifying trends and quantifiable improvement areas within financial statements, budgets, and cash flow projections; 	

- Contributed to monthly financial reporting, leveraging analytical skills to present clear, data-driven insights;
- Assisted in the management of accounts payable and receivable, enhancing payment efficiency and cash flow through targeted quantitative strategies.

Zhejiang Yiming Food Co., Ltd

Zhejiang, China

Executive Assistant to the COO and CFO (Full-time Intern)

Dec. 2021 - Apr. 2022

- Optimized COO's schedule by planning itineraries and coordinating meetings;
- Assisted COO in strategic planning, leading to the development of public relations strategies;
- Supported CFO in budgeting and cost control, analyzing financial data to inform strategic financial decisions and optimize resource allocation within the company;
- Assisted the CFO in executing comprehensive market research and analysis, facilitating informed strategic financial planning and decision-making.

National Survey Research Center (NSRC) at Renmin University of China

Online

Telephone Interviewer (Part-time Intern)

Mar. 2021 - Dec. 2021

- Conducted telephone interviews for high-impact surveys, including a national study on the comprehensive effects of the COVID-19 pandemic and a nationwide employment survey of 2021 university graduates; Maintained a 98% accuracy rate in collecting over 200 detailed survey samples, contributing to the reliability of research findings;
- Effectively engaged with a diverse range of respondents, employing communication strategies to overcome objections and secure valuable insights for high-impact studies;
- Utilized quantitative methods to ensure the representativeness and generalizability of the collected data.

REVIEWING ACTIVITIES

Reviewing Activities for Journal

Journal of Computer Sciences and Informatics (2024)

OTHERS

Skills: Stata, SPSS, R, Python, QGIS, and ArcGIS; Office (Word, Excel, and PowerPoint); Adobe (PS, LR, AU, and PR)

Course Certificates:

Online Non-Credit Courses:

Linear Regression and Modeling, authorized by Duke University

Introduction to Probability and Data with R, authorized by Duke University

Inferential Statistics, authorized by Duke University

Programming for Everybody (Getting Started with Python), authorized by University of Michigan

Python Data Structures, authorized by University of Michigan

Exploratory Data Analysis for the Public Sector with ggplot, authorized by University of Michigan

Logic for Economists, authorized by University of Amsterdam

Topics in Applied Econometrics, authorized by Queen Mary University of London

Economics of Money and Banking, authorized by Columbia University

Fundamentals of GIS, authorized by University of California, Davis

GIS Data Formats, Design and Quality, authorized by University of California, Davis

Big Data Modeling and Management Systems, authorized by University of California San Diego

Introduction to Environmental Law and Policy, authorized by the University of North Carolina at Chapel Hill

Global Energy and Climate Policy, authorized by University of London & SOAS University of London

Environment, Climate Change and Health (ECH) for Practitioners and Actors Guiding Policy Change, issued by OpenWHO.org, an online learning initiative of the WHO Health Emergencies Programme

On-Campus Additional Courses:

Financial Training Camp, authorized by the CPA/FRM/CFA Program at Hainan University in collaboration with ZBG EDUCATION

Girls Coding Day, authorized by GIRLS CODING DAY at Hainan University

Other Certificates: National Mandarin Proficiency Test Certificate (1B-Level), Chinese Teacher Qualification Certificate (for teaching Junior High School English)

Languages: Mandarin (Native); English (Proficient); German (Beginner)

Interests: Latin dance, surf, running, photography, and sketching

REFERENCES

[1] **David S. Birdsell, Ph.D.**

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[2] **Wenxuan Yu, Ph.D.**

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[3] **Haiying Lin, Ph.D.**

Professor of Hainan University / Adjunct Professor of Arizona State University / Director of Public Administration
HNU-ASU Joint International Tourism College
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[4] **Jekyung Lee, Ph.D.**

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[5] **Xiuyun Yang, Ph.D.**

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