

Quinlan Eddy

Enterprise Integration and Automation Leader

New York, NY

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650-787-7137

- Founded, built, and operated two enterprise software companies that were each acquired by publicly traded companies.
- Conceptualized, launched, and productized four enterprise software products that over 1000 enterprise customers subsequently deployed.
- Over 25 years of experience designing, managing, and delivering solutions to better integrate and automate Enterprise Performance Management (EPM) and Business Intelligence (BI) technologies.

Work Experience

Head of Technology Operations & Founder

OneCloud, Inc - New York, NY

March 2016 to August 2021

- Scaled a cloud-based enterprise integration platform as a service (iPaaS) technology company to connect, transform, and map data between enterprise applications that coexist on-premises and in the cloud. Acquired by Workiva (NYSE: WK) in 2021.
- Automated and integrated for scale all systems, including revenue & sales operations, quote to cash, customer success metrics, and financial planning, reporting & analytics.
- Oversaw OneCloud SOC 1 and 2 platform security, audit, and compliance.
- Evangelized the OneCloud platform and operated as a critical liaison to align customer requirements with product engineering.

Head of Integration

Anaplan, Inc - New York, NY

February 2016 to February 2017

- Headed Anaplan's cloud-based business-planning integration practice to expand the technology's connected planning capabilities.
- Packaged turnkey, custom-coded solutions by leveraging Java and Python to streamline the deployment of Anaplan integration interfaces.
- Aligned and communicated customer requirements with product management.

Practice Director

StreamPoint Group - Seattle, WA

July 2014 to January 2016

- Led a boutique consulting firm servicing large enterprise customers with complex integration needs across a variety of Oracle Hyperion, IBM TM1, and Anaplan performance management products.
- Focused on the integration and automation of enterprise performance management (EPM) applications using modern integration technologies.

Solution Owner

IBM - Seattle, WA

March 2013 to June 2014

- Led the Star Analytics acquisition integration into IBM's Business Analytics Software Group, including product management, localization, and technical enablement.
- Directed 150 technical professionals spanning 16 countries for the rapid integration of Star Analytics technology into IBM's Business Analytics and Performance Management products suite.

Head of Product & Founder

Star Analytics, Inc - Redwood City, CA

April 2004 to February 2013

- Conceptualized and developed two new software products to automate and integrate enterprise applications that support finance-driven EPM and database applications. Acquired by IBM in 2013.
- Directed daily operations, product development, sales, and venture capital relations.
- Developed and fostered client relationships.

Solutions Architect

TopDown Consulting - San Francisco, CA

February 2001 to March 2004

- Architected, managed, and delivered financial systems software based on Oracle Hyperion and Oracle Essbase technologies to Fortune 500 companies.
- Managed staff development/recruitment and assisted with customer sales.

Technical Lead

Philip Morris International - Tokyo, JP

May 1999 to January 2001

- Developed and implemented a multi-currency/country financial consolidation system utilizing Oracle Essbase.
- Created sophisticated capacity planning Essbase models to optimize regional Asia Pacific operations.

Technical Product Evangelist

Hyperion Corporation - San Francisco, CA

July 1995 to April 1999

- Trained and supported customers and partners on Essbase best practices and modeling techniques.
- Optimized customer Essbase models to increase performance while addressing business modeling objectives.
- Key technical liaison and localization manager with international distributors in Japan, China, Taiwan, and South Korea.

Senior Analyst

Citibank - Singapore

June 1993 to June 1995

- Implemented a new management reporting system utilizing Essbase.
- Advised leadership regarding financial reporting and information systems.
- Performed as primary technical lead for all financial reporting and planning cycles.
- Integrated data from mainframe-based financial GL into Essbase.

Education

Bachelor Of Science in Business Administration

University of Vermont - Burlington, VT

August 1988 to May 1993

Technology Skills

- Enterprise Cloud technologies & architecture
- On-premises and cloud integration and automation
- Database architecture, performance management, analytics, and reporting technologies
- Multidimensional and database technologies including Oracle Essbase, Oracle Hyperion EPM, Anaplan, IBM TM1, SQL and NoSQL databases
- Integration Platform as a Service (iPaaS) technologies
- Python, Java, and SOA-based web services programming

Languages

- Japanese - beginner
- Dutch - beginner

Links

<http://linkedin.com/in/qkeddy>

Patents

Emulation of a balanced hierarchy from a nonbalanced hierarchy. (#7571182B1)

<https://patents.google.com/patent/US7571182B1>

August 2009

A computer-based method and system is described for transforming a portion of a multidimensional database to a form compatible with a relational database management system, where the portion of the multidimensional database has one or more nonbalanced (unbalanced, ragged, etc.) dimension hierarchies. The method comprises receiving a dimension identifier that identifies a portion of a multidimensional database, traversing the branches of the tree-structured hierarchy and calculating the depth of each leaf-level dimension member to determine the maximum depth in the dimension, exporting rows from the received portion of the multidimensional database into a data transfer file comprising a plurality of rows, and inserting an element into each position in the exported rows, wherein at least one element is repeated to fill unpopulated positions. In an alternate embodiment, a sequence of database insertion instructions is created in place of the data transfer file.