

DEVANSHU CHOUDHARY



KANDIVALI (EAST) MUMBAI MAHARASHTRA



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EXPERIENCE

1) Vesuvius India Limited -	Engineer Trainee	07/23 - Present
Project Details	Refined Mould Management System	
Roles & Responsibilities	<ul style="list-style-type: none">• Collaborated closely with the team leader on the shop floor to devise strategies aimed at reducing losses by 80-90 tonnes per month in casted moulds.• Conducted a comprehensive Analysis of 1500+ mould repairs in 4 months, developing a Power Bi dashboard for presenting the findings.• Implemented a system to eliminate unnecessary and avoidable repairs and cleaning processes.• Engaged with the quality team to Visualize and address root causes of customer issues pertaining to casted pieces• Coordinated with vendors to comprehend the mould-making process and developed a strategic plan to minimize lead times.• Contributed to the design of spacers and lifting tackles for casted pieces.• Initiated a systematic recording system for the placement of 900 moulds on racks.• Conducted research on the tilting mechanism of moulds.	
Achievements	<ul style="list-style-type: none">• Enhanced monthly production by 30 tonnes through the implementation of One Point Lessons.• Contributed to the development of a cost-cutting kaizen, resulting in a savings of 200,000 INR within three months, and facilitated the implementation of 5S principles in the packing area.• Identified and addressed root causes of delay settings in core of moulds, enabling R&D to devise an alternative solution and reducing cracks and slag formation in pieces by 60%.• Elevated safety measures by introducing spacers and lifting tackles, leading to an 80% reduction in rework time for the manufactured pieces.	
2) BugClaim -	Market Research Analyst Intern	08/21-10/21
Project Details	Strategies for business advancement	
Roles & Responsibilities	<ul style="list-style-type: none">• Led the initiative to generate leads for potential clients.• Conducted thorough research on client organizations, delving into their fundings, turnovers, and any history of cyber-attacks they may have faced.• Established connections with key software developers within the client's team to facilitate the scheduling of meetings.• Formulated and executed a robust marketing strategy to enhance the organization's market reach.	
Achievements	<ul style="list-style-type: none">• Identified over 150 potential client leads, with 40% having recently encountered a cyber-attack.• Implemented effective marketing strategies, resulting in a twofold increase in reach and a 120% boost in website traffic.• Attained a 25% conversion rate, successfully securing meetings with prospective clients.	

ACADEMIC QUALIFICATION

Year	Degree	Institute	Marks/CGPA
2019-2023	B.Tech	NIT, Warangal	7.21
2016-2018	H.S.C	Thakur College	81.66%
2016	I.C.S.E	Children's Academy	93.4%

SKILL

Database Management System	SQL
Scripting Language	Python
Data Visualization	Power BI
Microsoft Office	Word, Excel and PowerPoint
Soft Skills	Determined Troubleshooter, Proficient in Time Management, Collaborative Team Player, Analytical Thinker,

CERTIFICATION & ACHIEVEMENT

Certification	<ul style="list-style-type: none">• Excel Skills for Business: Essentials from Coursera• Product Management First Step from LinkedIn• The Fundamental of Digital Marketing from Google Digital Academy
Extra Curriculum Achievements	<ul style="list-style-type: none">• Won Bronze Medal in Shot-put Athletics at Prabodhan City Level Competition.• Won Runners-up Trophy in Volleyball Zonal Competition in 2015.• Won the Undergraduate College Volleyball Interclass Competition.

POSITIONS OF RESPONSIBILITY

Volleyball Team Captain	Captained the volleyball team during my time in both high school and junior college.
Event Manager	Oversaw corporate events and supervised a team of freelancers for event execution.
Sales Consultant	Interacted with executives from diverse construction firms to address their specific requirements.
Joint Secretary in MMEA	Organized diverse branch-related events and recreational activities.
Additional Secretary in SPIC MACAY	Organized cultural events such as Kawali, Kuchipudi dance, and Carnatic music.