

Qoos and HubSpot Integration Setup Guide

Introduction: Qoos is a Chrome browser extension that integrates seamlessly with HubSpot.

Follow these steps to set up the Qoos application for your HubSpot account.

Step 1: Ensure Chrome Browser is Installed. Qoos works only with Chrome, so please ensure you have it installed. If you don't have Chrome, click [here](#)^[1] to download and install the Chrome browser.

Step 2: Install the Qoos Extension. Visit the Chrome Web Store to add the [Qoos Extension](#)^[2] to Chrome. Click "Add to Chrome" to install the extension.

Step 3: Log In to HubSpot. Open your HubSpot account in Chrome. You should see a Q icon at the bottom-right corner of your screen.

Step 4: Log In to Qoos. There are two ways to log in.

Option 1 is Email Login with a Magic Link. Enter your email address, and a verification link will be sent to your inbox. Click the link to log in.

Option 2 is Microsoft Login. Choose this option for a quick Microsoft login and verification process.

Step 5: Sync Qoos with HubSpot. Once logged into Qoos, you'll be prompted to sync the extension with your HubSpot account. If you have multiple HubSpot accounts, select the one you want to connect with Qoos.

Step 6: Use Qoos within a HubSpot Deal. Navigate to your Deals list in HubSpot, select a deal, and open its record. Note: For Qoos to function, the deal record must include a contact. If no contact is linked, you'll be prompted to add one.

Step 7: Access Qoos Deal Insights. Once set up, Qoos will display deal qualifying status to track your progress in qualifying this deal and stakeholder information that lists the stakeholders you're engaging with on the deal.

That's it! You've successfully set up Qoos on Chrome and synced it with HubSpot to streamline deal management.

Link References

[1] Download Chrome:

<https://www.google.com/chrome/dr/download>

[2] Download Qoos Extension

<https://chromewebstore.google.com/detail/qoos/pnihaepphikdmamllajpcjaoaalolpeo>