## [Demo] NLP Dataset for Customer Service Automation

| Company<br>Type             | Investment Firms   |
|-----------------------------|--|
| Inquiry<br>Category         | IPO and secondary offering inquiries   |
| Inquiry<br>Sub-<br>Category | IPO pricing and valuation  |
| Description                 | Customers want to understand how IPO stocks are priced and valued, including factors such as the company's financial performance, market conditions, and the determination of the initial offer price. |
| Data Size                   | 5,055 paraphrases  |
| Want to<br>buy data?        | Please contact nlp-data@qross.me via your business email address.  |

Masked sample paraphrases of one "Investment Firm" customer inquiry. (Purchased data will not be masked.)

| Do _  | industry               | deciding          | appropriate valuations _ | newly listed _   | ?     |
|-------|------------------------|-------------------|--------------------------|------------------|-------|
| Whei  | n the valuation        | new do            | benchmarks               | ?                |       |
|       | the                    | used whe          | n suitable valuations    | for new shares.  |       |
| When  | n valuation fo         | r listed          | _ do they about          | ?                |       |
|       | for valuing new shares | be                | underwriters.            |                  |       |
|       |                        |                   | evaluating of            | ?                |       |
|       | industry benchmarks    | when or           | n for share:             | s?               |       |
| Do _  | think about            | before            | valuations on recently-f | loated?          |       |
| Do _  | benchmarks             | wh                | nen considering listed   | shares?          |       |
|       |                        |                   | aluations listed s       |                  |       |
|       |                        |                   | when valuations f        |                  | _?    |
|       |                        |                   | s, they consider indus   |                  |       |
| Is    | standards              | assessing _       | of new shares?           |                  |       |
|       | to take                | into a            | ccount todetermine fair  | for new sh       | ares? |
|       | benchmarking taken     |                   | are assessed for lis     | ted shares?      |       |
|       |                        |                   | are, industry benchma    |                  | ?     |
|       |                        |                   | _ account pricing        |                  |       |
| Do _  | take into account      | industry's        | _ practices to           | values of        | ?     |
|       |                        |                   | used for the             |                  |       |
| Does  | industry benchma       | rks factor v      | aluations of             | _?               |       |
| Are y | ou going take          | the               | when fair v              | alues new        | ?     |
|       |                        |                   | fair values for :        |                  |       |
| While | e pricing stocks       | looking _         | industry?                |                  |       |
|       |                        |                   | sing recently            | ?                |       |
| Are _ | going to               | best              | fair values              | for newly listed | ?     |
|       |                        |                   | s when determining _     |                  |       |
|       | the industryBenchmark  | s factor when set | ting valuations          | ?                |       |
|       |                        |                   | industry taken           |                  |       |

| Will standards considered when assessing for?                         |
|---|
| a a listed does take industry benchmarks into account?                |
| it that the benchmark to determine appropriate valuations the shares? |
| Do taking into the to fair values the shares?                         |
| Is industry benchmarks into evaluating recently listed shares?        |
| the benchmark included in the assessments recently ?                  |
| Is considering relevant industry when listed shares?                  |
| While pricing do look industry ?                                      |
| the industry when making the valuation of listed?                     |
| Do benchmarks factor the valuations of ?                              |
| Are you planning to account the industry's practices of newly shares? |
| benchmarks factor valuations shares recently ?                        |
| making a for newly listed share, taken account?                       |
| Will you practices evaluate the values newly listed?                  |
| Dolook while valuing shares?  |
| consider industry benchmarking determining values shares?             |
| Is industry benchmark valuations listed shares?                       |
| taken into making appropriate values for shares?                      |
| setting of listed shares, the benchmarks ?                            |
| Do industry benchmarks setting shares are to the?                     |
| Has industry standards considered newly listed shares?                |
|   |
|   |
| you consider benchmarking when values shares?                         |
| Is it possible that the benchmark valuations new?                     |
| When making valuation of a newly share, be ?                          |
| Are taken into account when values recently ?                         |
| benchmarks taken into when values for listed?                         |
| you rules before assign fair newly listed shares?                     |
| Do you benchmarks to fair values ?                                    |
| Do intend take industry's best practices evaluate the values shares?  |
| possible that industry benchmark used determining new listed shares?  |
| When to valuations should industry be into account?                   |
| it that benchmark can be used when determining new ?                  |
| When a for listed share, does benchmarks take ?                       |
| Do rules when giving valuations recently-floated?                     |
| Is the while assessing for recently ?                                 |
| Do look determining fair values new shares?                           |
| Do industry determine values for shares?                              |
| Is industry considered assessing of added?                            |
| the industry setting valuations newly listed?                         |
| take industry standards when determining listed shares?               |
| When are for listed shares, do take into standards?                   |
| benchmarks in value assessment for shares?                            |
| possible that industry is determining valuations for shares?          |
| making a listed should industry benchmarks be into account?           |
| Are industry standards when valuations new shares?                    |
| When fair values new take into benchmarking?                          |
| Do the industry factor when setting ?                                 |
| The industry benchmarks into account making valuation listed          |
| When choosing for listed benchmarks into account?                     |

| When _    | valuations of     | f were                  | _ listed        | market, do           | industry        | factor   | _?  |
|-----------|-------------------|-------------------------|-----------------|----------------------|-----------------|----------|-----|
| it        | possible the      | e is used _             | calculate _     | valuations in        | sha             | ares?    |     |
| When _    | appropriate       | newly                   | _ shares,       | industry             | _ be taken      | account? |     |
| in        | dustry            | when making a           | a a r           | newly share?         |                 |          |     |
| de        | eterminingf       | for shares,             | industry        | benchmarks           | considered?     |          |     |
|           | for               | industry                | standards for p | oricing new listings | s?              |          |     |
|           |                   | vestment firms incorp   |                 |                      |                 | for      |     |
|           |                   | es account              |                 |                      |                 |          |     |
|           |                   | newly listed            |                 |                      |                 | ?        |     |
|           |                   | ustry when assig        |                 |                      |                 |          |     |
|           |                   | into account            |                 |                      | new ?           |          |     |
|           |                   | ncluded value           |                 |                      |                 |          |     |
|           |                   | industry norms          |                 |                      |                 |          |     |
|           |                   | chmarking when          |                 |                      |                 |          |     |
|           |                   | factor when se          |                 |                      | ?               |          |     |
|           |                   | actices                 |                 |                      |                 |          |     |
|           |                   |                         |                 |                      |                 |          |     |
|           |                   | to account evalu        |                 |                      |                 |          |     |
|           |                   | _ to consider evalu     |                 |                      |                 |          |     |
|           |                   | to consider<br>the best |                 |                      |                 | 2007     |     |
|           |                   | the best (              |                 |                      |                 | C3:      |     |
|           |                   | industry benchma        |                 |                      |                 |          |     |
|           |                   |                         |                 |                      |                 | on the   |     |
|           |                   | x when val              |                 |                      |                 | on thef  |     |
|           |                   | e is to                 |                 |                      |                 |          |     |
|           |                   | ken into account        |                 |                      |                 |          |     |
|           |                   | listed shar             |                 |                      |                 |          |     |
|           |                   | sidered assessin        |                 |                      | s?              |          |     |
|           |                   | x valu                  |                 |                      |                 |          |     |
|           |                   | ustry when              |                 |                      | es?             |          |     |
|           |                   | for suitable valu       |                 |                      |                 |          |     |
|           |                   | to determine            |                 |                      |                 |          |     |
|           |                   | are considere           |                 |                      |                 |          |     |
| Are       | the indus         | try's best practices _  | evaluating      | the values _         |                 | _?       |     |
|           |                   | g to account wh         |                 |                      |                 |          |     |
| Are       | take              | e the indus             | stry's prac     | ctices to evaluate _ | fair            | values?  |     |
| Do        | at industr        | y practices when assi   | gning fair      |                      | ?               |          |     |
| th        | ie benchma        | rk included             | _assessments _  | considering _        | shares?         |          |     |
| When $\_$ | a valuation _     | a newly sha             | are it          | into _               | ?               |          |     |
| th        | e industry        | when setting            | of rece         | ently the            | e market?       |          |     |
| Is        | industry co       | onsidered when          |                 | _ newly listed shar  | res?            |          |     |
| Are       | ind               | ustry benchmark         | _ you value nev | vly?                 |                 |          |     |
| Are you   | ı consi           | ider best o             | f               | the fair va          | alues for the _ | shares?  |     |
| yo        | ou look           | industry                | pricing new sto | ocks?                |                 |          |     |
| Is        | possible that the | e industry u            | used dete       | rmining              | no              | ew share | es? |
|           |                   | enchmarking             |                 |                      |                 |          |     |
|           |                   | to consider indus       |                 |                      |                 |          |     |
|           |                   | ndustry                 |                 |                      | _               |          |     |
|           |                   | best                    |                 |                      | lues for        | ?        |     |
|           |                   | y benchmarking to cal   |                 |                      |                 |          |     |
|           |                   | determining fair        |                 |                      |                 |          |     |

| When                 | for newly listed         | l share,          | _ industry fa      | actor into     | ?                      |
|----------------------|--------------------------|-------------------|--------------------|----------------|------------------------|
| consider             | industry rules           | fair for          | listed shares?     |                |                        |
| valuations for       | recently added shares a  | ire               | ?                  |                |                        |
| it possible          | benchmarl                | k is used         | valuation          | s for newly    | _ shares?              |
| Is it possible the   | used to                  | valuation         | ns new             | ?              |                        |
| Is the industry      | when                     | for shares?       |                    |                |                        |
| underwri             | iter taken industry      | into account in d | etermining         | newly          | ?                      |
|                      | ewly listed do           |                   |                    |                | <del></del>            |
|                      | into the                 |                   |                    | the fair       | of listed shares?      |
|                      |                          |                   |                    |                | s newly listed shares? |
|                      | out benchmarking         |                   |                    |                |                        |
|                      | underwriters to take _   |                   |                    |                |                        |
|                      | when are                 |                   |                    | 51141 05.      |                        |
|                      | industry rules before de |                   |                    | ly-floated 3   | <b>)</b>               |
|                      | taken account wh         |                   |                    |                |                        |
|                      | lecisions for            |                   |                    |                |                        |
|                      | when f                   |                   |                    | ·:             |                        |
|                      | a listed                 |                   |                    | 2              |                        |
|                      |                          |                   |                    |                | of listed shares?      |
|                      | ake consideration        |                   |                    |                |                        |
|                      | e averages into ac       |                   |                    |                | listed snare?          |
|                      | y assigning              |                   |                    |                | 1                      |
|                      | setting val              |                   |                    |                | on market?             |
|                      | ndustry rules when       |                   |                    |                |                        |
|                      | before assign            |                   |                    |                | _                      |
|                      | the benchma              |                   |                    |                | r?                     |
|                      | ustry you ass            |                   |                    |                |                        |
|                      | stry benchmarking        |                   |                    |                |                        |
|                      | nto account determ       |                   |                    |                |                        |
|                      | the best of              |                   |                    |                | ly listed shares?      |
|                      | count when               |                   |                    |                |                        |
|                      | hmark factor in se       |                   |                    |                |                        |
|                      | factor when              |                   |                    |                |                        |
|                      | ndards into a            |                   |                    | tions          | shares?                |
|                      | arks when deciding       |                   |                    |                |                        |
| it that              | benchmark is t           | used sı           | iitable valuations | new            | _ shares?              |
| the benc             | hmarks in when _         | of                | that are list      | ed on          | _?                     |
| Do you st            | tandards to determine f  | air               | shares?            |                |                        |
| Has the              | standards de             | termining         | new shares?        |                |                        |
| Is industry sta      | ndards considered        | valuations        | new?               |                |                        |
| con                  | sidered whe              | n valuations      | for listed shares' | ?              |                        |
| Do at                | to make fair val         | lues for          | _?                 |                |                        |
| Do indus             | try benchmarking when    | determining fair  | values             | ?              |                        |
| Do the industry bene | chmarks factor           |                   | _ shares that      | to             | market?                |
| Do you take          | into assig               | gning reasonable  | f                  | loated shares? |                        |
| Are you going        | take pr                  | ractices acco     | ount when tl       | he fair        | new?                   |
| When val             | luations for added       | shares            | _ standards?       | ?              |                        |
| Is it possible       | is when                  | valuat            | ions lis           | sted shares?   |                        |
|                      | luded in whe             |                   |                    |                |                        |
|                      | be taken into account _  |                   |                    | share?         |                        |
|                      | benchmarking to dete     |                   |                    |                |                        |
|                      |                          |                   |                    |                |                        |

| Is customary to industry standards new listings?                         |
|--|
| Is it possible benchmark is when listed shares?                          |
| you take industry determining values new shares?                         |
| to account industry best practices the fair values newly shares?         |
| Will you into account the fair new shares?                               |
| for newly shares, should they consider benchmarks?                       |
| benchmarking taken into account assessing for listed?                    |
| Is customary to industry standards share listings?                       |
| the factors when setting of are recently listed on ?                     |
| you factorindustry benchmarkingdeterminingvaluesshares?                  |
| Do you benchmarks fair shares listed?                                    |
| you to industry best the values of shares?                               |
| When making a valuation for newly be taken ?                             |
| think when assigning fair valuations to shares been floated?             |
| it comes the newly shares, benchmarks play a?                            |
|  |
| you industry rules when assigning fair to?                               |
| Do you at to for listed shares?  |
| Can considered for pricing share?  |
| the industry standards for new listings?                                 |
| Is it true at before valuation of shares?                                |
| Do take into when determining the newly listed?                          |
| When a for listed share, industry benchmark account?                     |
| To determine fair for shares, you at?                                    |
| of listed the industry benchmark factor in?                              |
| Is the industry for determining suitable for newly shares?               |
| check industry prior to recently floated shares?                         |
| Do on assigning fair to recently shares?                                 |
| Does for newly share benchmarks into account?                            |
| a for share, do the averages factor?                                     |
| you going consider best practices industry when determining the values ? |
| Are you going to the best the when the values of new?                    |
| for shares, industry standards be considered?                            |
| common practice underwriters industry when new share listings?           |
| Is possible that industry is used valuations listed shares.              |
| Do you before assigning to recently shares?                              |
| Do you evaluate norms assigning fair valuations ?                        |
| When valuations are for take industry standards into?                    |
| for recently listed shares, industry benchmarks be ?                     |
| relevant industry when calculating for newly shares?                     |
| Do values newly listed shares industry benchmarking?                     |
| you industry before fair valuations recently floated ?                   |
| Benchmarks valuing new are something underwriters                        |
|  |
| benchmarkings at valuations for new listings?                            |
| a valuation for newly share, will industry account?                      |
| Do industry benchmarking when determine for shares?                      |
| Is the industry benchmark used determining prices shares?                |
| going to the industry benchmark todetermine the shares?                  |
| comes determining appropriate valuations do industry benchmarks matter?  |
|  |
| pricing new stocks you at? valuations newly shares, should benchmark be? |

| Aregoing into account the industry for values shares?              |      |
|--|------|
| you the practices to determine the values of shares?               |      |
| setting of were the industry benchmark factors in?                 |      |
| Is industry when deciding valuations newly listed?                 |      |
| you to take into industry's best in evaluating the fair values ?   |      |
| you take account when fair values for ?                            |      |
| Do use benchmark to fair for new ?                                 |      |
| you account when calculating fair for new?                         |      |
| Benchmarks for new by the  |      |
| Do you at benchmarks you value ?                                   |      |
| the standards considered when of shares?                           |      |
| you think of when tolisted shares?                                 |      |
| you to take into the best industry to evaluate fair of sha         | res? |
| Are valuing newly shares looking benchmarks?                       |      |
| Is it is used determining of shares?                               |      |
| the valuation newly share take into industry?                      |      |
| Is for valuing shares by ?   |      |
|  |      |
| Do industry when of shares were listed?                            |      |
| Are you best the industry account when determining the fair values |      |
| normal for theindustryfor pricingshare listings?                   |      |
| Aregoing industry benchmark to for new shares?                     |      |
| you think industry rules for listed shares?                        |      |
| industry into account when considering listed shares?              |      |
| Are you going to take account the best for newly shares?           |      |
| Is the industry benchmark is used for?                             |      |
| Does the industry standards when calculating valuations for ?      |      |
| use industry determine fair values newly listed?                   |      |
| you going to consider best practices evaluating the for ?          |      |
| Do fair for new based on ?   |      |
| the benchmark factor of shares have listed?                        |      |
| Do you benchmarking account when determining values new?           |      |
| Is the industry benchmark used when determining valuations share   | es?  |
| you use to determine for listed shares?                            |      |
| on the market?   |      |
| the underwriter considered relevant standards determining shares?  |      |
| the industry taken account when making valuation of ?              |      |
| you industry guidelines before assigning to new?                   |      |
| Do the industry benchmarking values for new shares?                |      |
| Has mindustry when valuations for newly shares?                    |      |
| When the for added standards considered?                           |      |
| When are made for do industry into account?                        |      |
| you industry when fair values for newly ?                          |      |
| Should taken account assessing valuations for shares?              |      |
| guys interested in when those public stocks?                       |      |
| Is included value for recent listed?                               |      |
| making a for listed share, industry benchmark considered?          |      |
| Isindustry benchmark appropriate valuations shares?                |      |
| Will Benchmarks be valuing ?                                       |      |
| Do benchmarks factor the valuations of ?                           |      |
| Benchmarks for new considered the underwriter.                     |      |

| values for are benchmarks taken into account?                                      |
|--|
| valuations for newly shares, they take account industry?                           |
| When appropriate valuations shares, standards considered.                          |
| Are you industry best practices fair values shares?                                |
| Does industry factor setting valuations newly ?                                    |
| it possible industry used to determine suitable for ?                              |
| Is it possible the benchmark is used valuations new?                               |
| Do you account industry standards new shares?                                      |
| it for investment to benchmarks while for listed shares?                           |
| Is industry benchmarking account when values shares                                |
|  |
| Do the industry norm into account reasonable recently ?                            |
| When comes valuations for newly should the benchmark ?                             |
| Is it for industry standards new shares?   |
| considering recently shares?   |
| Aregoingtake best practices in when fair valuesnew shares?                         |
| industry benchmarks in valuations of listed shares?                                |
| underwriter industry standards in determining new stock?                           |
| you to take into industry benchmark calculate the new?                             |
| When comes determining for newly should industry benchmarks ?                      |
| While pricing stock, look at ?   |
| going into the benchmark determining fair values the shares?                       |
| Do you to assign recently-floated shares?  |
| it that the industry benchmark for new shares?                                     |
| Do you at in order fair values listed ?  |
| Before assigning fair newly do consider rules?                                     |
| guys about industry standards when pricing?  |
| gays about industry standards when pricing factor when setting of recently listed? |
| you look at industry to value ?  |
|  |
| Are industry considered evaluating values listed ?                                 |
| When listed shares is industry assessments?  |
| determining values for shares, do look benchmarking?                               |
| making valuation for a newly listed share averages ?                               |
| it possible firms to incorporate their for newly shares?                           |
| benchmarks into account when a for newly listed                                    |
| Are going into industry best practices the values of ?                             |
| Is underwriter considering industry standards valuations ?                         |
| Are you take best to evaluate the of listed?                                       |
| making valuation for newly listed do industry role?                                |
| When a a newly do industry benchmarks take?  |
| When come?   |
| normal for to at industry standards pricing listings?                              |
| Is evaluating for recently listed shares?  |
| valuation of new take account benchmarks?  |
| valuation of ashould benchmarks be into account?                                   |
| you assigning fair to new shares?  |
|  |
| valuation decisions shares are newly listed, do standards?                         |
| industry's considered when for new shares?   |
| appropriate for newly do industry benchmarks a?                                    |
| values for the new shares?   |
| Has the underwriter considered relevant when setting ?                             |

| it                | the industry              | used           | _ determining value | ations for      | shares          | s?                 |
|-------------------|---------------------------|----------------|---------------------|-----------------|-----------------|--------------------|
| When setting _    | of shares are _           |                | the                 | industry        | benchmark _     | in?                |
| Do                | account industry          | before _       | valuations          | s recent        | ly floated shar | res?               |
| Should the        | taken into                | when _         | valuation           | for a newly _   | ?               |                    |
| When              | values for share          | s, you _       | benchma             | rking?          |                 |                    |
| Is it possible th | nat the industry          |                | the valuation       | ıs              | ?               |                    |
| Is it             | benchmark i               | s to           | appropriate valu    | ations          | new             | _ shares?          |
| When setting _    | for are in                | ndustry        | accoun              | t?              |                 |                    |
| Do                | care industry             | whenı          | new public?         |                 |                 |                    |
| When              | valuation for a newly     | share,         | does underwr        | iter            | _ benchmarks    | s?                 |
| Do take _         | into whe                  | n determinir   | ng values for _     | ?               |                 |                    |
| When making a     | a shar                    | e, the _       | con                 | sidered?        |                 |                    |
| look              | xed at industry benchma   | rks            | shares?             |                 |                 |                    |
|                   | _ considered relevant in  | dustry stand   | ards calculati      | ng              | newly s         | hares?             |
| consideri:        | ng is inc                 | dustry bench   | mark included in _  | ?               |                 |                    |
|                   | _ the industry benchmar   | k is used      | valuations          | newly _         | shares?         |                    |
| Is the            | taken into                | a valua        | ation for newly     | <i></i> ?       |                 |                    |
| Do you take int   | to industry benchm        | arks           | fair                | ?               |                 |                    |
| Are you           | on indus                  | try?           |                     |                 |                 |                    |
| it possible       | e investment firms        | include        | e industry          |                 | for newly       | _ shares?          |
| Do a              | about industry rules      | fair _         | to recently-floa    | ited?           |                 |                    |
| Is industry       | into n                    | naking a       | _ of liste          | ed share?       |                 |                    |
| When making _     | a newly                   |                | the avera           | ges taken       | account?        |                    |
| indu              | ustry considered w        | hen assessin   | g new?              |                 |                 |                    |
| Is the underwr    | iter industry             | standards in   | determining         |                 | ?               |                    |
| Are               | guidelines w              | hile pricing   | stocks?             |                 |                 |                    |
| it                | standards                 | be consider    | red when valu       | ations r        | ecentlys        | shares?            |
| nor               | mal for the underwriter t | to consider _  | pric                | ing sha         | re?             |                    |
| Are consi         | dering the                | in t           | he fair values      | listed _        | ?               |                    |
| Are you going t   | to benchmark              | : fair         | new                 | ?               |                 |                    |
| Are               | to take of ind            | lustry         | values fo           | r listed        | shares?         |                    |
| Are               | take the bene             | chmark         | account             | _ fair values _ | the new         | ?                  |
| you               | account the best p        | ractices       | industry to         | the             | of              | listed shares?     |
| Are lookii        | ng industry benchn        | narking befo   | re                  | listed?         |                 |                    |
| Do take in        | ndustry                   | in             | _ valuations n      | ewly listed sh  | ares?           |                    |
| look              | sing at to fair           | values         | shares?             |                 |                 |                    |
| When making _     | valuation                 | _ newly        | it take             | industry        | _ into?         |                    |
| Is normal         | underwriters              | s              | industry standards  | account         | ne              | ew share listings? |
| the               | factor setting            | of nev         | vly shares?         |                 |                 |                    |
| Is industry ben   | chmarking taken           | as             | sessing the         | liste           | d?              |                    |
| Is commo          | on underwriters           | consider i     | ndustry             | pricing         | listings?       |                    |
| you going         | g into account            | : indust       | cry's best          | value newly     | ?               |                    |
| looking _         | appropriate for           | r recently lis | ted shares, are     |                 | account?        |                    |
| take              | en account to             | appropriate    | recently            | listed shares   | ?               |                    |
| industry _        | taken into wh             | en evaluatin   | g for               | shares?         |                 |                    |
| When              | listed do you loo         | k at           | ?                   |                 |                 |                    |
| look              | x at trends pri           | icing st       | cocks?              |                 |                 |                    |
| Is taken i        | nto asse                  | essment        | recently listed     | ?               |                 |                    |
| the               | take industry averages _  | w              | hen a               | a newly         | share?          |                    |
| Does the under    | rwriters take industry be | nchmarks _     |                     | 0               | f s             | hare?              |

| the industry factor in when setting shares?                    |
|--|
| Is included evaluating recently?                               |
| you going take industry determine fair values new shares?      |
| industry values when considering the of listed account?        |
| Do take industry benchmarking when setting values new?         |
| Is benchmarks taken account when making valuation listed?      |
| Do the when setting shares are new?                            |
| a valuation for new share, do to be into?                      |
| Are standards when determining for added?                      |
| you check practices as you valuations floated?                 |
| the in setting valuations new stock?                           |
| about industry rules making fair to shares?                    |
| you into account the practices in the the values of new?       |
| you industry assigning valuations to recently shares?          |
| industry benchmarks included value for shares?                 |
| assessing valuations for shares the industry ?                 |
| out practices assigning valuations to recently shares?         |
| you to into account industry practices to for new?             |
| When making for a newly share, should taken ?                  |
| Do you consider benchmark for new ?                            |
| it valuations listed shares, do factor the decision?           |
| Is benchmarks in value recently listed                         |
| making a a newly share, should be taken into?                  |
| newly can industry benchmarks be?                              |
| Has the considered industry deciding valuations newly ?        |
| Are industry used listings?                                    |
| Is the relevant industry valuations new shares?                |
| Do take into account determining fair values ?                 |
| it commonplace for to look new share listings?                 |
| Is the values considering of recently listed account?          |
| While do look at industry ?                                    |
| Is it possible that is valuations for shares?                  |
| planning into best practices to evaluate the values of listed? |
| benchmarking into when assessment of recently listed ?         |
| the benchmark factor when setting that just the market?        |
| that benchmark used when suitable valuations listed shares.    |
| consider industry when determining value for new?              |
| When valuation are for shares that are do ?                    |
| take into benchmarking when determining fair for new ?         |
| the underwriter considered industry standards of listed?       |
| Will taken account when a valuation a share?                   |
|  |
| Benchmarks for valuing consider?                               |
| would like to if industry are valuations for added             |
| to take account the best practices when values of new?         |
| Is for insurers look standards pricing listings?               |
| Do benchmarks in when of newly ?                               |
| valuations for newly shares, should be account?                |
| benchmarks when making a valuation for a newly?                |
| when for added shares are assessed?                            |
| Is industry considered when of listed shares?                  |

| Do you decide fair values for listed?                               |
|---|
| Does the of listed shares?  |
| industry factor when setting of shares?                             |
| Are you going to use the when of shares?                            |
| Do industry in determining fair new?                                |
| you take account industry in values the new shares?                 |
| Are industry norms pricing stocks?                                  |
|   |
| When valuing newly listed do industry?                              |
| you standards fair valuations to newly shares?                      |
| Is industry taken into when valuations?                             |
| Is industry when valuation for a listed share.                      |
| industry when making for new?                                       |
| industry benchmark into evaluating values for recently shares?      |
| the averages when a valuation for newly ?                           |
| benchmarks in when considering recently shares?                     |
| Are you to into best practices of evaluating the of listed?         |
| making valuation newly share, do industry benchmarks to be ?        |
| Is for valuing shares considered the ?                              |
| Do at when valuing ?  |
| it underwriters to standards when new share listings?               |
| Does underwriter industry benchmarks into when a for listed ?       |
| Is taken into when values new ?                                     |
| Do benchmarking calculating fair values for the shares?             |
| Do you about of industry when assigning recently-floated ?          |
|   |
| When a a new industry be into account?                              |
| Are you into account the value listed shares?                       |
| Do when fair valuations recently floated shares?                    |
| Isindustry benchmarking values considering recently listed shares ? |
| Do when choosing new listings?                                      |
| Do take industry benchmarking in for newly listed?                  |
| making a valuation newly share, is industry account?                |
| Are to take into the industry benchmark to determine ?              |
| Do you industry assigning valuations listed shares?                 |
| going to into account the industry's to the values newly shares?    |
| benchmarking values when listed taken into the underwriters?        |
| When a valuation listed do the averages be into?                    |
| Are industry standards when assessing the ?                         |
| determining suitable valuations newly listed is benchmark?          |
| look industry fair values for listed shares?                        |
| Is determining for new shares?                                      |
| Is normal consider standards for new share listings?                |
| industry taken into making of a newly share?                        |
|   |
| <u> </u>  |
| Do the factor valuations of listings?                               |
| Has considered the industry standards in newly shares?              |
| checking industry before assigning fair to floated?                 |
| Do industry benchmarks in when setting of that have on ?            |
| Do use industry when assigning fair ?                               |
| Is it that the industry used to determine valuation ?               |
| Does the underwriter take industry account when for?                |

| valuations newly shares, do industry factor?  |
|---|
| going consider best practices to fair values new shares?  |
| Do consider determining fair values for ?   |
| Are going industry's best practices in the fair shares?   |
| going for the industry's in evaluating values new shares?   |
| possible to in benchmarks newly listed shares?  |
| Has the relevant industry the valuations for listed?  |
| Do industry benchmarkings matter valuations ?   |
| you going for the todetermine fair for shares?  |
| Are benchmarks taken into when valuation for ?  |
| Aregoing take the practices to the fair values of shares?   |
| Is industry taken into assessing values of ?  |
| Does consider industry standards when newly listed?   |
| Do check before setting fair floated shares?  |
| Do you check determine values listed?   |
| the industry's standards considered recently shares?  |
| Do you practices setting fair valuations shares?  |
| Is for industry standards when pricing listings?  |
| Is into for values for shares?  |
| Before newly listed do look at ?  |
| Do you benchmarking determining for new?  |
| Do benchmarking to determine fair values ?  |
| Is commonplace underwriters to standards pricing new?   |
| Is it possible to industry before ?   |
| Do the benchmarks factor in when valuations for that ?  |
| Is benchmarks when setting of shares have on market?  |
| Do you look at industry ?   |
| Do you look industry shares?  |
| Is benchmarking into account value recent ?   |
| makingforshares, shouldtake standards into account?   |
|   |
|   |
| Is benchmark used determining valuations for?   |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?   |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?   |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry determining for newly listed shares?  |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry determining for newly listed shares?  industry taken into evaluating values recently shares?  |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry determining for newly listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?   |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed ?  you consider industry benchmarking newly listed shares?  |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry determining for newly listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  you industry account pricing new stocks?  |
| Isbenchmark useddetermining valuations for?  Whenvaluation for a newly share, shouldindustry?  Is industry taken whenoflisted shares? industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  industry account pricing new stocks?  benchmark taken account when a new listed share?  |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  you industry account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly ?   |
| Is benchmark used determining valuations for ?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed ?  you consider industry benchmarking newly listed shares?  you industry account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly ?  Is industry benchmarks account when valuations newly ?  |
| Isbenchmark useddetermining valuations for?  Whenvaluation for a newly share, should industry?  Is industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  you industry account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly?  Are looking at industry valuing shares?  |
| Isbenchmark useddetermining valuations for?  Whenvaluation for a newlyshare, shouldindustry?  Is industrytakenwhenoflisted shares? industrytaken intoevaluatingvaluesrecentlyshares?  Dobenchmarks factor intonewly listed? you consider industry benchmarkingnewly listed shares? industryaccountpricing new stocks? benchmark takenaccount whenanew listed share?  Is it possible thatindustry benchmarkusedvaluationsnewly?  Is industry benchmarksaccount whenvaluationsnewly?  Arelooking at industryvaluingshares? the industry benchmarksintowhen makingofshare?   |
| Isbenchmark useddetermining valuations for?  Whenvaluation for a newly share, should industry?  Is industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  you industry account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly ?  Is industry benchmarks account when valuations newly ?  Are looking at industry valuing shares?  the industry benchmarks into when making of share?  industry into account weighing values of listed shares?  |
| Isbenchmark useddetermining valuations for?  Whenvaluation for a newly share, shouldindustry?  Is industry taken when oflisted shares?  industry determining for newly listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you industry benchmarking newly listed shares?  benchmark taken account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly?  Is industry benchmarks account when valuations newly?  Are looking at industry valuing shares?  the industry benchmarks into when making of share?  industry into account weighing values of listed shares?  evaluating values for listed benchmarking taken account?   |
| Isbenchmark useddetermining valuations for?  When valuation for a newly share, should industry ?  Is industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed ?  you consider industry benchmarking newly listed shares?  you industry account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly ?  Is industry benchmarks account when valuations newly ?  Are looking at industry valuing shares?  the industry benchmarks into when making of share?  industry into account weighing values of listed shares?  evaluating values for listed benchmarking taken account?  industry when calculating fair values shares?                                  |
| Isbenchmark useddetermining valuations for?  When valuation for a newly share, should industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  benchmark taken account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly ?  Is industry benchmarks account when valuations newly ?  Are looking at industry valuing shares?  the industry benchmarks into when making of share?  industry into account weighing values of listed shares?  evaluating values for listed benchmarking taken account?  industry when calculating fair values shares?  Do look at industry standards before shares? |
| Isbenchmark useddetermining valuations for? Whenvaluation for a newly share, shouldindustry taken when oflisted shares?industry determining for newly listed shares?industry taken into evaluating values recently shares? Do benchmarks factor into newly listed?  |
| Isbenchmark useddetermining valuations for?  When valuation for a newly share, should industry taken when of listed shares?  industry taken into evaluating values recently shares?  Do benchmarks factor into newly listed?  you consider industry benchmarking newly listed shares?  benchmark taken account pricing new stocks?  benchmark taken account when a new listed share?  Is it possible that industry benchmark used valuations newly?  Is industry benchmarks account when valuations newly?  Are looking at industry valuing shares?  the industry benchmarks into when making of share?  industry into account weighing values of listed shares?  evaluating values for listed benchmarking taken account?  industry when calculating fair values shares?  Do look at industry standards before shares?   |

| the underwriter considered industry in for listings?                        |
|---|
| When new shares, do take account benchmarking?                              |
| you going to best when evaluating values of new shares?                     |
| Is normal insurer to consider industry pricing new ?                        |
| Is that benchmarks are taken account a for a listed?                        |
| Is it of the industry is valuations for shares?                             |
| the when setting of the listed shares?                                      |
| When determining suitable valuations the new shares, ?                      |
| Is industry benchmark used for in ?   |
| decisions for shares, do they look industry?                                |
| think about rules when for newly listed?                                    |
| When valuation decisions made for shares, do they?                          |
| possible the benchmark used of new listed shares?                           |
| into account determining values for new shares?                             |
| Are you trends pricing stocks?  |
| Do look industry benchmarking figure fair for?                              |
| it possible industry benchmark determine appropriate valuations the listed? |
| you think about fair valuations to shares?                                  |
| industry when determining fair values the shares?                           |
| look industry to fair values for shares?                                    |
| Is it possible that is used in the listed?                                  |
| pricing new stocks do look industry?  |
| Do industry benchmarkings for new?  |
| recently shares, benchmarks included value assessments?                     |
| Are going look the practices evaluating fair of newly listed?               |
| looking is benchmarks included in value?                                    |
| Is industry benchmarks factor shares have recently been listed the?         |
| the industry averages taken into valuation for a?                           |
| benchmark when determining the valuations for?                              |
| When values recently listed industry into account.                          |
| When newly shares made, they consider standards?                            |
| you take account industry's in the fair mewly listed?                       |
| Is in valuing listed?   |
| Do the industry into valuations listed?                                     |
| Is industry when evaluating for listed?                                     |
| Do think about industry writing valuations shares?                          |
| When for a newly listed should industry be?                                 |
| setting valuations of shares on the market, benchmarks factor?              |
| Are you going to take account the best of the for newly ?                   |
| industry benchmarks setting of recent listed?                               |
| it possible that industry determining the valuations newly shares?          |
| Is industry benchmarks assessments when considering?                        |
| Is possible that benchmark to determine the valuations listed?              |
| Is industryBenchmarks included assessments recently listed?                 |
| Are the standards taken into recently added?                                |
| Are you to of the when determining fair new?                                |
| Do the industry in setting for listed?                                      |
| valuing newly shares, benchmarks?   |
| a of listed share, does the take benchmark account?                         |
| valuations for listed shares do industry benchmarks?                        |

| It possible that the benchmark determining valuations for n | ewly          |
|---|---------------|
| been into account assessing valuations for added share      |               |
| Are you to take account industry's practices in fair        | shares?       |
| When making decisions newly should industry standards ?     |               |
| Do look industry new stocks?                                |               |
| the industry benchmarks when that have recently on t        | he?           |
| for new shares may underwriters.                            |               |
| Is benchmarking taken into values for listed?               |               |
| Is benchmarking included in value listed?                   |               |
| you to the benchmark of to to values the share              | es?           |
| it the industry is used when valuations new                 |               |
| Do you industry while assigning reasonable to shares?       |               |
| When decisions for shares listed, consider industry sta     |               |
| Are you going industry best the fair values share           |               |
| It possible that the is determine valuations for            |               |
| Do benchmarking determining fair values the new ?           |               |
| Is it underwriters to standards new listings?               |               |
| Do at industry rules new stocks?                            |               |
| Is the benchmarking values when considering values          | shares?       |
| the when deciding on for shares?                            |               |
| standards looked when assessing valuations added ?          |               |
| considering the benchmark fair for newly listed ?           |               |
| industry considered when valuations for new?                |               |
| Are you going the when fair for newly listed                | 2             |
|   | _ <b>:</b>    |
| industry when determining for listings?                     | : 1 12        |
| to determining valuations newly listed are benchmark        | s considered? |
| Is possible that the is used valuations listed?             |               |
| taken account when choosing values recently shares?         |               |
| industryincluded whenvalues forlisted?                      |               |
| When determining values newly listed do industry?           |               |
| the industry standards shares valuations?                   |               |
| Are you going take industry into to to of newly liste       | d?            |
| Does the of a newly industry account?                       |               |
| Is the benchmark for new underwriters?                      |               |
| Do norms before assigning reasonable valuations to ?        |               |
| benchmarks factor in when of recently listed?               |               |
| assessing added shares are industry standards?              |               |
| fair values shares do take industry benchmarking ?          |               |
| Is benchmarking account assessing the appropriate for liste | ed?           |
| Arelooking at industry benchmarks newly listed?             |               |
| Do you into account benchmarking making values new          | _?            |
| look at industry while stocks?                              |               |
| Do decide values for shares on industry?                    |               |
| Will the industry's to evaluate the fair the new _          | ?             |
| Do industry into the of have listed the mark                |               |
| Before assigning reasonable valuations do you industry      |               |
| Does factor into setting listed shares?                     | _             |
| benchmarking assessing value for recently listed?           |               |
| Do you take benchmark into account to for ?                 |               |
| Do use in fair values the new ?                             |               |

| Are industry when valuations for shares?   |
|--|
| it possible the benchmark used valuations new shares?  |
| Is possible that the can determining of new shares?  |
| you benchmarking determine fair for listed shares?   |
| Do you industry when determining new?  |
| Do you at standards you pricing ?  |
| take industry benchmarks account when valuation for a ?  |
| the underwriters standards determining valuations shares?  |
| Do the when valuations shares just listed the?   |
| Does the underwriters benchmarks into account valuation?   |
| Is benchmarking into when for shares?  |
| Do industry assigning fair valuations newly listed?  |
| Are to into industry benchmark to figure values for ?  |
| planning to take into account best the values new shares?  |
| Does industry benchmark factor when shares listed the?   |
| you consider when shares?  |
| Is it possible that the when determining valuations new ?  |
| Do consider standards assigning reasonable floated shares?   |
| Benchmarks new might be by underwriters.   |
| When evaluating for shares, are benchmarks taken ?   |
| Is industry taken into in the valuation ?  |
| Is the benchmark is when valuations newly listed?  |
| going take the benchmark account fair new shares?  |
| valuation decisions for new shares, standards?   |
| looking at industry when pricing ?   |
| When making for newly share, does consider ?   |
| When making valuation decisions $\_\_\_$ that $\_\_\_$ listed, $\_\_\_$ consider industry $\_\_$ ? |
| When evaluating values recently shares, benchmarkings taken?                                       |
| benchmarks to determine values for newly listed?   |
| Do think the the when you fair to recently-floated?  |
| setting shares recently listed on do industry benchmarks factor?                                   |
| you industry before assigning reasonable valuations recently ?                                     |
| Is it that industry are valuations recently added?   |
| you guys industry into when pricing ?  |
| setting IPO stocks, may benchmarks taken into?   |
| it look at industry standards for share?   |
| Are you into account the benchmark values new shares?  |
| it normal for underwriters industry for new?   |
| Is a valuation a listed?   |
| for new may be considered by   |
| Is the averages taken into when calculating share?   |
| valuation for newly listed does the at benchmarks?   |
| Are you going industry best practices account when fair newly ?                                    |
| Is consideration industry when deciding valuations for newly ?                                     |
| Is used when for listed shares?  |
| play a part in of listed shares?   |
| you industry before of newly listed?   |
| Is values considered when the values of ?  |
| When it for shares, benchmarks factor in?  |
| Is that the benchmark used determining valuations for shares?                                      |

| Have you industry determine fair for newly ?   |
|--|
| the benchmark when determining new shares?   |
| value of newly traded shares, industry in?   |
| going take into account industry's evaluate the fair of new shares?  |
| making for a listed industry be used?  |
| industry benchmarks assessments of recently listed?  |
| When assessing new are industry ?  |
| going to take account industry's best determine the for shares?  |
| When valuations listed shares, be considered?  |
| Is it possible an is to determine listed?  |
| Is it possible is used determining appropriate valuations shares?  |
|  |
| Do benchmarks valuations shares have just been the market?   |
| Is there industry when for shares?   |
| Is taken into account when values for ?  |
| values for recently is industry benchmark into?  |
| Is benchmarking when determining appropriate shares?   |
| the benchmark factor setting valuations shares listed?   |
| considering the industry benchmark todetermine new shares?   |
| Are you going industry's best practices to evaluate of?  |
| consider industry determining the fair values listed?  |
| Is for underwriters standards into account when pricing ?  |
| Is it the underwriter to when share listings?  |
| valuation a share, does the take into account?   |
| that the when determining the valuations for newly shares?   |
| Do industry benchmarking for new?  |
| When making a valuation newly share, can benchmarks account?   |
| it normal for the underwriter industry into when share?  |
| valuation newly does the underwriters take industry averages account?  |
| Do you take into account the best practices fair listed shares?  |
| Is it that standards are assessing valuations recently shares?   |
|  |
| possible the benchmark used suitable valuations for new  |
| I wonder industry are considered when added  |
| you at industry to price ?   |
| Benchmarks for valuing shares that by underwriters.  |
| When assessing valuations for are?   |
| Do take when determining fair values shares?   |
| valuations for newly are decided, a role?  |
| While new stocks, look at ?  |
|  |
| When valuation a listed do benchmarks come into?   |
| When valuation a listed do benchmarks come into?  you industry before fair valuations for recently-floated?  |
|  |
| you industry before fair valuations for recently-floated? it that the benchmark is used for shares?  |
| you industry before fair valuations for recently-floated? it that the benchmark is used for shares? valuing shares something underwriters  |
| you industry before fair valuations for recently-floated ? it that the benchmark is used for shares? valuing shares something underwriters When values of listed shares, going to account industry best ?  |
|  |
| you industry before fair valuations for recently-floated ?  it that the benchmark is used for shares?  valuing shares something underwriters  When values of listed shares, going to account industry best ?  When for shares, is industry considered?  you into account benchmarking values for shares?   |
|  |
| you industry before fair valuations for recently-floated ? it that the benchmark is used for shares? valuing shares something underwriters  When values of listed shares, going to account industry best ?  When for shares, is industry considered? you into account benchmarking values for shares? benchmarking into account value recently listed ?  Has considered standards in determining new shares?   |
| you industry before fair valuations for recently-floated ? it that the benchmark is used for shares? valuing shares something underwriters  When values of listed shares, going to account industry best ?  When for shares, is industry considered? you into account benchmarking values for shares? benchmarking into account value recently listed ?  Has considered standards in determining new shares? you going consider industry practices evaluate fair values listed ? |
| you industry before fair valuations for recently-floated ? it that the benchmark is used for shares? valuing shares something underwriters  When values of listed shares, going to account industry best ?  When for shares, is industry considered? you into account benchmarking values for shares? benchmarking into account value recently listed ?  Has considered standards in determining new shares?   |

| Is it a thing    | benchmarks new shares?   |
|------------------|--|
| Is it that _     | industry benchmark used when in                                    |
| the under        | rwriter take account a valuation for newly listed?                 |
| Is               | benchmark is used appropriate valuations new shares?               |
| Are you guys     | industry standards while ?   |
| you consid       | der to determine fair values for ?                                 |
| When             | valuations recently shares, are industry ?                         |
| the under        | rwriter industry into a valuation a newly listed?                  |
|                  | _ made for newly listed shares, consider industry?                 |
| Do you consider  | or industry the fair values ?                                      |
| you going        | to take into account best practices of evaluate the newly newly    |
| Are              | to take industry's practices in the of new shares?                 |
| Do you           | benchmarking when making fair for ?                                |
| When making v    | valuation decisions for consider industry?                         |
| take             | e industry norm into account before valuations to?                 |
| Are              | into account the practices determine fair values of shares?        |
| When             | of recently shares, the industry ?                                 |
|                  | _ valuation newly listed share, should standards considered?       |
| Is               | take into industry determining fair for shares?                    |
| Are you at       | t industry benchmarking for shares?                                |
| industry _       | taken determining the recently listed shares?                      |
| it               | underwriters to look pricing new share listings?                   |
|                  | decisions for shares have just you industry standards?             |
| Do you factor in | n industry fair values ?   |
| industry b       | penchmark included value looking recently listed?                  |
| take             | en assessing values for shares that recently?                      |
|                  | _ to evaluate standards assigning reasonable valuations to shares? |
| the              | for shares considered the underwriters?                            |
|                  | e into account when to to floated?                                 |
| you              | into account the best practices determine the fair of shares?      |
|                  | enchmarks setting recently listed on market?                       |
|                  | ler determining fair for listed?                                   |
|                  | g new shares are   |
|                  | considered standards valuations for newly shares?                  |
|                  | valuation newly listed the benchmarks need be taken into account?  |
|                  | of newly can averages be account?                                  |
|                  | benchmark included in when listed shares?                          |
|                  | industry benchmarks before you value listed?                       |
|                  | rking when values for recently listed?                             |
|                  | to fair new?   |
|                  | nes to part?   |
|                  | industry assign valuations floated shares?                         |
|                  | e the to to suitable valuations in new shares?                     |
|                  | der when determining for listed shares?                            |
|                  | to take the best practices industry of listed shares?              |
|                  | _ appropriate valuations newly listed shares, industry benchmarks? |
|                  | industry when valuations to ?                                      |
|                  | w stocks, look industry?   |
|                  | action for new shares, Underwriters industry?                      |
|                  | for the industry in determining fair for the shares?               |

| it plausible that the is when for shares?                        |  |  |  |
|--|--|--|--|
| Do you rules when to newly listed shares?                        |  |  |  |
| Is industry taken account when mewly traded?                     |  |  |  |
| taken account when assessing for shares?                         |  |  |  |
| When assessing for recently listed is account?                   |  |  |  |
| Do the benchmarks when setting shares?                           |  |  |  |
| Is walue for newly listed shares?                                |  |  |  |
| Do check assigning valuations to recently shares?                |  |  |  |
| Has industry when calculating new shares?                        |  |  |  |
| When a valuation newly share the industry into account?          |  |  |  |
| industry factor when setting of listed ?                         |  |  |  |
| valuation for a share, does it into account.                     |  |  |  |
| Is the benchmark for valuing shares ?                            |  |  |  |
| When making decisions newly does underwriters consider ?         |  |  |  |
| be considereddetermining valuations newly shares?                |  |  |  |
| Is the industry account when a new share?                        |  |  |  |
| you look at industry benchmarks ?                                |  |  |  |
| the factor when setting that have recently been?                 |  |  |  |
| Is it investment firms industry benchmark while for ?            |  |  |  |
|  |  |  |  |
| industry assigning fair to shares have recently been floated?    |  |  |  |
| industrytakenaccount when assessinglisted shares?                |  |  |  |
| factor when setting valuations shares have recently been?        |  |  |  |
| Are considered valuing listed ?                                  |  |  |  |
| Is it industry is to the valuations listed shares?               |  |  |  |
| benchmarking taken into when of recently ?                       |  |  |  |
| determining for listed shares, industry taken into account?      |  |  |  |
| Do you any valuations to floated shares?                         |  |  |  |
| it possible the industry used to determine for newly ?           |  |  |  |
| Is normal for to industry pricing listings?                      |  |  |  |
| plan on taking the industry's best practices values of new?      |  |  |  |
| When it for newly should industry standards considered?          |  |  |  |
| When making a valuation for listed does take benchmarks ?        |  |  |  |
| Is benchmarking taken when recently listed?                      |  |  |  |
| Is competitive by underwriters deciding share during ?           |  |  |  |
| Is the when determining the for shares?                          |  |  |  |
| Does industry benchmarks account valuation for a new?            |  |  |  |
| a for a share, be taken into account?                            |  |  |  |
| industry benchmarks when of recent shares?                       |  |  |  |
| possible at industry benchmark newly listed shares?              |  |  |  |
| practices giving valuations to recently shares?                  |  |  |  |
| the underwriter industry when determining newly listed?          |  |  |  |
| Is industry into account when a newly listed?                    |  |  |  |
| you look at when valuing new?                                    |  |  |  |
| Has the considered industry determining valuations newly listed? |  |  |  |
| Do you industry to determine the fair ?                          |  |  |  |
| Do you at benchmarking to values listed?                         |  |  |  |
| you going to factor benchmark values for the shares?             |  |  |  |
| $\begin{tabular}{lllllllllllllllllllllllllllllllllll$            |  |  |  |
| Is looking values recently listed shares taken account?          |  |  |  |
| When do look industry norms?                                     |  |  |  |

| for valuing shares by underwriters?                                     |
|---|
| industry benchmarking taken account making a valuation share.           |
| Is industry are considered assessing recently added shares?             |
| Do at norms pricing new?  |
| benchmarking new shares the consider?                                   |
| Has considered industry standards valuations listed shares?             |
| industry benchmarks matter valuations for ?                             |
| are made about listed do consider standards?                            |
| Do you averages be valuing listed stocks?                               |
| Are going to the industry todetermine listed shares?                    |
| the benchmark valuations shares that were recently the market?          |
| that industry benchmarks taken into for IPO stocks?                     |
| you consider determining for new shares?                                |
| Do benchmarks valuations of shares that the market?                     |
| making a newly listed does it industry benchmark ?                      |
| Do you look pricing stock?  |
| Is taken account when appropriate values recent ?                       |
| You look industry benchmarks before valuation ?                         |
| you think when fair for new shares?                                     |
| Do to fair valuations to floated shares?                                |
| Has the considered industry standard when valuations ?                  |
| making a valuation for listed share, do role?                           |
|   |
| Do actually look at before newly listed ?                               |
| you to an industry benchmark values for new?                            |
| Is it the industry for valuation for shares?                            |
| a newly listed the industry have be taken into account?                 |
| Do you industry rules to newly listed shares?                           |
| industry benchmarking into appropriate for recently shares?             |
| When valuation decisions newly shares, do the ?                         |
| you industry standards assigning valuations recently shares?            |
| of listed on market, do the industry factors in?                        |
| industry benchmarks assessments when the recently shares?               |
| valuation shares, do they take industry account?                        |
| Do industry benchmarks play a part for?                                 |
| values for listed are evaluated, taken into?                            |
| Will industry benchmarks into determining of new?                       |
| consideration sector to how underwriters recently floated?              |
| benchmark into when for listed shares?                                  |
| When evaluating fair of listed you to account industry's best practices |
| Is it possible is is when determining appropriate in shares?            |
| valuations for new shares?  |
| When making valuation decisions newly shares, do the?                   |
| When a valuation for newly take industry benchmarks ?                   |
| Does recently floated?  |
| determining valuations newly industry benchmark considered?             |
| the insurer standards in determining valuations newly ?                 |
| Does the underwriters benchmarks calculating a a newly listed?          |
| Do consider benchmarks fair values listed shares?                       |
| Is benchmarks taken a valuation for listed share?                       |
| underwriter relevant industry when determining valuations shares?       |

| the benchmark when valuations for shares by underwriters?          |
|--|
| valuation of a share take industry ?                               |
| Is benchmarking deciding on for listings?                          |
| decisions for newly listed the underwriters industry account?      |
| Did consider when fair values newly listed?                        |
| Is industry taken when considering recently listed?                |
| Is industry included assessments looking at newly ?                |
| Is the used in determining valuations ?                            |
| Do matter when for listings?                                       |
| Is it normal for industry new share?                               |
| a for a listed does industry take account?                         |
| Is industry when shares that were on the market?                   |
| valuations are made shares that have been standards?               |
| possible that the industry is when appropriate the new ?           |
| Considering to newly listed?                                       |
| Do you look at to values ?   |
| you make values for new based industry?                            |
| benchmarking taken consideration for recently listed shares?       |
| benchmarkings determining new valuations?                          |
| When considering valuations for newly taken into?                  |
| Do you consider industry benchmarks shares?                        |
| you consider industry benchmarking fair shares?                    |
| beinto account when makingvaluation a newlyshare?                  |
| Has the considered valuations of recently added?                   |
| industry taken into account evaluating listed shares?              |
| the benchmark setting valuations of shares?                        |
| When valuation a share, benchmarks taken into account.             |
| Do you industry set fair shares?                                   |
| Is possible industry is used determining in listed shares?         |
| Are pricing new based ?  |
| making newly listed should be taken into account?                  |
| Do you at new ?  |
| industry taken when values for recently listed?                    |
| Do you check industry fair valuations recently ?                   |
| you to take industry's practices evaluating fair values of shares? |
| Before valuation newly you look at ?                               |
| industry benchmarking assessing values for listed ?                |
| Do you think about when assessing to ?                             |
| going to into account the practices fair values listed shares?     |
| Industry benchmarks might be taken account recently                |
| Do consider industry determine fair for shares?                    |
| you take into the industry's best in the values new?               |
| Do the industry in when valuations listed?                         |
| for valuing new shares are consider.                               |
| you before assigning fair to listed shares?                        |
|  |
| going to take into the practices of industry to ?                  |
| going the practices to assess fair values of listed?               |
| Is it that investment benchmarks while valuations for ?            |
| Are standards considered when estimating shares?                   |
| Arc standards considered when estimating Slidles:                  |

| Is industry         | when  | a valuation     | a liste          | ed share?             |               |
|---------------------|---|-----------------|------------------|-----------------------|---------------|
| Do benchmarking     | gs figuring ou                                  | t for           | _ listings?      |                       |               |
| Has the considered  | ed relevant de                                  | etermining      | for?             |                       |               |
| Is possible for inv | vestment firms                                  | w               | hile determining | for                   | shares?       |
| Is there consider   | ation benchm                                    | arks when dete  | ermining         | shares?               |               |
| you to take         | account   | best practices  | s evaluate th    | ne values             | shares?       |
| When determining    | recently  | are industry    | y benchmarks tak | en?                   |               |
| the underwriters    | take industry                                   |                 | valuation decis  | sions for new?        |               |
| industry inc        | luded in assessmen                              | nts of          | _ shares?        |                       |               |
| It is possible      | benchmark is use                                | ed determ       | ining suitable   | newly                 | ·             |
| Do use industry _   | fair  | for new         | ?                |                       |               |
| Does industry ber   | nchmarks factor in                              | setting         | that             | recently              | the?          |
|                     | recently listed are                             |                 |                  |                       |               |
| When a valuation    | ·   | the in          | ndustry benchma  | rk into account?      |               |
| benchmark           | taken into account                              | evaluating the  | ;                | shares?               |               |
| to                  | _ the in  | to in eval      | uating thev      | values of new shares? |               |
| determining fair    | for new share                                   | es, do          | industry?        |                       |               |
| Do intend           | into account the                                | _ benchmark t   | codetermine      | values for            | ?             |
|                     | for newly                                       |                 |                  |                       | ?             |
| Do the benchmar     | kings factor                                    | valuations      | s listed         | l shares?             |               |
| you about ir        | ndustry rules when                              | fair valuations | ·                | ?                     |               |
|                     | figuring  |                 |                  |                       |               |
|                     | is  |                 |                  |                       |               |
|                     | ls be into whe                                  |                 |                  |                       |               |
|                     | rks included in ass                             |                 |                  | ?                     |               |
|                     | when value                                      |                 |                  |                       |               |
|                     | relevant industry _                             |                 |                  |                       |               |
|                     | stry benchmark when de                          |                 |                  |                       |               |
|                     | s included value as                             |                 |                  | ?                     |               |
|                     | industry p:                                     |                 |                  |                       |               |
|                     | best  |                 |                  |                       | s new shares? |
|                     | re made listed                                  |                 |                  |                       |               |
|                     | s factor in setting                             |                 |                  |                       |               |
|                     | by de   |                 |                  |                       |               |
|                     | factor setting                                  |                 |                  |                       |               |
|                     | the value                                       |                 |                  |                       |               |
|                     | s into when m                                   |                 |                  |                       | 2             |
|                     | the   |                 |                  |                       | _;            |
|                     | narks taken v                                   |                 |                  |                       |               |
|                     | benchmark us                                    |                 |                  |                       |               |
|                     | a newly listed shares that have recentle        |                 |                  |                       | wlee 2        |
|                     |   |                 |                  |                       | IKS :         |
|                     | decisions newly list_<br>valuations for newly _ |                 |                  |                       | •             |
|                     | taken   |                 |                  |                       |               |
|                     |   |                 |                  |                       |               |
|                     | arks play a sl<br>nation sl                     |                 |                  |                       |               |
|                     | relevant industry                               |                 |                  |                       |               |
|                     | relevant industry<br>_ values of recently       |                 |                  |                       |               |
|                     | underwriters to consid                          |                 |                  |                       |               |
|                     | _   |                 |                  | _ =                   |               |

|       | take account the                                | when assessing the fair       | values listed shares?       |
|-------|---|-------------------------------|-----------------------------|
|       | intend to take account bench                    | mark when values              | s new shares?               |
| Is    | for consider industry standards                 | pricing new                   | ?                           |
|       | the benchmarks factor when setting              | listed shares?                |                             |
|       | the industry benchmarks factor when             | that                          | _ listed on market?         |
|       | the considered when assessing                   | recently added?               |                             |
| Is th | e industry of of                                | _ stock?                      |                             |
|       | the benchmarks factor into valuations           | listed?                       |                             |
| Are   | going to best best                              | the evaluating                | fair values for new shares? |
|       | the is used to suit                             | able valuations in new listed | ?                           |
|       | looking at industry while pricing n             | ew?                           |                             |
| Is it | industry used to determine th                   | e listed                      | ?                           |
|       | _ determining appropriate valuations newly list | ed industry bench             | marks?                      |
|       | at industry while new stocks                    | ?                             |                             |
|       | decisions made for new shares, the              | ey consider?                  |                             |
|       | the industry benchmark valuations               | s listed shares?              |                             |
|       | you considering ev                              | aluating the values           | _ the shares?               |
|       | _ deciding on newly listed shares, sl           | nould benchr                  | marks?                      |
| Is    | possible the used det                           | termining values for new      | _?                          |
| Whe   | n comes to valuations newly listed              | play rol                      | e?                          |
|       | to use the industry's practices                 | the fair of                   | shares?                     |
|       | valuing new shares be considered                | underwriter.                  |                             |