BATTLE OF THE NEIGHBORHOODS

LOC QUACH

INTRODUCTION

- One of the most common businesses is that of a restaurant. A major reason for this is because it is a business that have a relatively low barrier of entry. For this project, I am assuming that a client is interested in finding a good Toronto neighborhood to open a Japanese restaurant in.
- While it is not difficult to set up a restaurant, it is not easy to successfully run one. The client can serve fantastic Japanese food and provide unparalleled service but the restaurant may still fail if it is in a poor location. For instance, the client may face an uphill battle if the restaurant in a neighborhood with many similar restaurants.
- Because a good location is vital to the success of the client's venture, I will analyze Toronto's geographic data to find an ideal neighborhood for the hypothetical client's new Japanese restaurant.

DATA

- For this project, I will aggregate and analyze data from three sources: Toronto neighborhood data from Wikipedia, latitude and longitude data from Geocoder, and venue data from Foursquare.
- Firstly, I imported postal code, borough, and neighborhood data from Wikipedia. I then merge the resulting dataframe with latitude and longitude data from Geocoder. Here is a map of Toronto with all its neighborhoods.



DATA

| | Postalcode | Borough | Neighborhood | Latitude | Longitude |
|---|------------|-------------|---|-----------|------------|
| 0 | M1B | Scarborough | Rouge, Malvern | 43.806686 | -79.194353 |
| 1 | M1C | Scarborough | Highland Creek, Rouge Hill, Port Union | 43.784535 | -79.160497 |
| 2 | M1E | Scarborough | Guildwood, Morningside, West Hill | 43.763573 | -79.188711 |
| 3 | M1G | Scarborough | Woburn | 43.770992 | -79.216917 |
| 4 | M1H | Scarborough | Cedarbrae | 43.773136 | -79.239476 |
| 5 | M1J | Scarborough | Scarborough Village | 43.744734 | -79.239476 |
| 6 | M1K | Scarborough | East Birchmount Park, Ionview, Kennedy Park | 43.727929 | -79.262029 |
| 7 | M1L | Scarborough | Clairlea, Golden Mile, Oakridge | 43.711112 | -79.284577 |
| 8 | M1M | Scarborough | Cliffcrest, Cliffside, Scarborough Village West | 43.716316 | -79.239476 |
| 9 | M1N | Scarborough | Birch Cliff, Cliffside West | 43.692657 | -79.264848 |

Here are the first ten observations of the resulting geographic data.

DATA

I next acquire venue data from
 Foursquare. I proceed to merge the
 venue data with the latitude and
 longitude data. Here are the first few
 observations of the new geographic
 dataframe.

| | name | categories | lat | lng |
|---|------------------------------|--------------------|-----------|------------|
| 0 | Toronto Pan Am Sports Centre | Athletics & Sports | 43.790623 | -79.193869 |
| 1 | African Rainforest Pavilion | Zoo Exhibit | 43.817725 | -79.183433 |
| 2 | Toronto Zoo | Zoo | 43.820582 | -79.181551 |
| 3 | Polar Bear Exhibit | Zoo | 43.823372 | -79.185145 |
| 4 | Australasia Pavillion | Zoo Exhibit | 43.822563 | -79.183286 |

METHODOLOGY

• Restaurants are some of the most common venues Toronto. This suggests that restaurants do well in Toronto overall. Particularly interesting for the client is the fact that many neighborhoods have an abundance of Asian restaurants, indicating that there is demand for Asian food. But it also means that there will be many entrenched competitors for the client. To solve this conundrum, I will use the k-means clustering algorithm to identify clusters where Asian food is in particularly high demand. To avoid the market oversaturation challenge, I will only consider neighborhoods within these clusters where there are few Asian restaurants.

- The k-means algorithm is an unsupervised algorithm, meaning that the modeler cannot define the criteria for the algorithm. The modeler can simply interpret the clusters that the algorithm generates.
- I will present two clusters where the characteristics are easy to distinguish.

| | Neighborhood | Cluster Labels | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue |
|----|---|-------------------|-----------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| 23 | York Mills West | 2.0 | Park | Bank | Convenience Store | Women's Store | Eastern European Restaurant | Dog Run | Doner Restaurant | Donut Shop | Drugstore | Dumpling Restaurant |
| 25 | Parkwoods | 2.0 | Park | Food & Drink Shop | Women's Store | Dumpling Restaurant | Discount Store | Dog Run | Doner Restaurant | Donut Shop | Drugstore | Electronics Store |
| 40 | East Toronto | 2.0 | Park | Metro Station | Convenience Store | Women's Store | Dog Run | Doner Restaurant | Donut Shop | Drugstore | Dumpling Restaurant | Electronics Store |
| 74 | Caledonia-Fairbanks | 2.0 | Park | Women's Store | Market | Fast Food Restaurant | Grocery Store | Dessert Shop | Event Space | Ethiopian Restaurant | Empanada Restaurant | Electronics Store |
| 90 | The Kingsway, Montgomery Road, Old Mill North | 2.0 | River | Park | Women's Store | Drugstore | Diner | Discount Store | Dog Run | Doner Restaurant | Donut Shop | Dumpling Restaurant |
| 98 | Weston | 2.0 | Park | Women's Store | Eastern European Restaurant | Discount Store | Dog Run | Doner Restaurant | Donut Shop | Drugstore | Dumpling Restaurant | Electronics Store |

This neighborhood cluster is dominated by recreational facilities and retailers. However, this cluster does not satisfy the first criteria, which is numerous Asian restaurants.

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|-----|---|-------------------|-----------------------------|---------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------------|
| 6 | East Birchmount Park, Ionview, Kennedy Park | 8.0 | Discount Store | Department Store | Bus Station | Coffee Shop | Dumpling Restaurant | Dog Run | Doner Restaurant | Donut Shop | Drugstore | Women's Store |
| 13 | Clarks Corners, Sullivan, Tam O'Shanter | 8.0 | Pharmacy | Pizza Place | Shopping Mall | Bank | Italian Restaurant | Thai Restaurant | Chinese Restaurant | Noodle House | Fried Chicken Joint | Fast Food Restaurant |
| 15 | L'Amoreaux West | 8.0 | Fast Food Restaurant | Chinese Restaurant | Pharmacy | Grocery Store | Pizza Place | Sandwich Place | Breakfast Spot | Coffee Shop | Bubble Tea Shop | Thrift / Vintage Store |
| 24 | Willowdale West | 8.0 | Pizza Place | Pharmacy | Discount Store | Coffee Shop | Drugstore | Diner | Dog Run | Doner Restaurant | Donut Shop | Eastern European Restaurant |
| 89 | Alderwood, Long Branch | 8.0 | Pizza Place | Gym | Pool | Sandwich Place | Athletics & Sports | Pub | Skating Rink | Coffee Shop | Pharmacy | Dumpling Restaurant |
| 99 | Westmount | 8.0 | Pizza Place | Middle Eastern Restaurant | Sandwich Place | Discount Store | Chinese Restaurant | Coffee Shop | Intersection | Diner | Dog Run | Doner Restaurant |
| 101 | Albion Gardens, Beaumond Heights, Humbergate, | 8.0 | Fast Food Restaurant | Fried Chicken Joint | Sandwich Place | Discount Store | Pizza Place | Beer Store | Japanese Restaurant | Pharmacy | Grocery Store | Gift Shop |

- Restaurants dominate the above cluster of neighborhoods. Asian cuisine is in the top 10 in
 most neighborhoods, fulfilling the first criteria and suggesting that a new Asian restaurant may
 do well in this cluster of neighborhoods. The Willowdale neighborhood is the only
 neighborhood in this cluster without an Asian restaurant in the top 10. This neighborhood is a
 good prospect for the client to build a new Japanese restaurant.
- Further reviewing Willowdale West shows that the neighborhood only has three venues, I coffee shop, one discount store, and I pizza place. There is a dearth of sitdown restaurants. Willowdale West is in a neighborhood cluster where Asian food is popular but has no Asian restaurants itself. This neighborhood is where the client should build a new Japanese restaurant.

DISCUSSION

- The k-means algorithm is a very useful algorithm for solving problems such as identifying a good neighborhood to place a new restaurant. However, it does have limitations. Because it is an unsupervised algorithm, the user could not define criteria. This resulted in many clusters that were not useful.
- There are likely other algorithms that could generate similar if not better results without the limitation listed. Finding an algorithm better suited for this analysis could be an area of further research.

CONCLUSION

- To find a good neighborhood to build a new Japanese restaurant in, I utilized Toronto
 neighborhood data from Wikipedia, longitude and latitude data from Geocoder and venue
 data from Foursquare. I apply the k-means algorithm to identify a neighborhood that satisfied
 two criteria:
 - I) In a neighborhood cluster with many Asian restaurants, indicating that Asian food is in demand.
 - 2) In a neighborhood that has few or zero Asian restaurants, indicating that competition is limited.
- The Willowdale West neighborhood satisfied both criteria. It is in a neighborhood cluster where there are Asian restaurants and host no Asian restaurant of its own; and therefore, is an ideal neighborhood for the client to build a new Japanese restaurant.