

Healthcare POV Lesson

Hello, this is AJ Hoge. Welcome to the POV lesson for "Healthcare". Let's start.

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Terry the toad wants a Ferrari. But he has no money. In fact, Terry the toad wants a green Ferrari, a bright green Ferrari. But Terry has no money. So he decides to get a Ferrari somehow.

Now, of course, Terry lives in Miami, Florida and he says, "I'm fed up with hopping around everywhere. I want a fast, bright green, brand new Ferrari."

So he goes to a Ferrari dealer. He asks the dealer, "How much is a Ferrari?" And the dealer says, "\$97,000 for a brand new, bright green Ferrari."

Terry says, "Jeez, that's expensive. Can I have a loan?" The Ferrari dealer says, "Listen, you'll pay through the nose if you get a loan. It's very expensive. Cash is much cheaper."

But there is one problem, of course. Terry the toad has no cash. So Terry goes to Everglade Swamp. Every day he catches flies. Terry catches 20.7 billion flies. And he sells them to Bill Gates. Bill Gates pays him \$97,210.

And so Terry the toad takes his money to the Ferrari dealer. And he buys a brand new, bright green, super fast, Ferrari. He's very happy. He is a very, very happy toad.

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Okay, now that was a story that was happening at the same time that we are hearing it, right? So he goes to the Ferrari dealer. He *buys* a Ferrari. It means it's kind of happening now, as we're hearing it. It's...we're hearing it from the present point of view. Next, let's go to the future. Imagine this will happen in the future.

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So two years from now, two years in the future there will be a toad. His name is gonna be Terry. But Terry will have a problem. Terry the toad'll want a green Ferrari, a bright green Ferrari. But he's not gonna have any money. So he's gonna decide to get a Ferrari somehow.

Terry will live in Miami, Florida. He's gonna live there in the future. Terry will be in Miami and he'll say, "I'm fed up with hopping around everywhere. I want a fast, bright green, brand new Ferrari."

So he's gonna go to a Ferrari dealer. And he's gonna ask the dealer, "How much is a Ferrari?" And the dealer will say, "\$97,000 for a brand new, bright green Ferrari."



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Terry's gonna say, "Jeez, that's expensive. Can I have a loan?" The Ferrari dealer will say, "Listen, you'll pay through the nose if you get a loan. It's very expensive. Cash is much cheaper."

But there's gonna be one problem, of course. Terry the toad will not have cash. He won't have any cash. So Terry is gonna go to Everglade Swamp. And every day he's gonna catch flies. And he will catch 20.7 billion flies. Then, he's gonna sell them to Bill Gates. Bill Gates will pay him \$97,210.

And so Terry'll take his money to the Ferrari dealer. And he'll buy a brand new, bright green, super fast, Ferrari. He'll be very happy. He'll be a very, very happy toad.

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Alright, next our third version. It starts with, "Since he was young..."

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Since he was young Terry has wanted a Ferrari. But since he has been young he has had no money. Terry the toad has wanted a green Ferrari, a bright green Ferrari since he was very young. But he has never had money. This has been a problem for Terry since he was young until now. He has always wanted a Ferrari during this entire time. He has dreamed about getting a bright, green Ferrari since he was young.

And, since he was young, Terry has lived in Miami, Florida. Well, one day he went to a Ferrari dealer in Miami. And he said, "I want a fast, bright green, brand new Ferrari." He asked the dealer, "How much is a Ferrari?" And the dealer said, "\$97,000 for a brand new, bright green Ferrari."

Terry said, "Jeez, that's expensive. Can I have a loan?" The Ferrari dealer said, "Listen, you'll pay through the nose if you get a loan. It's very expensive. Cash is much cheaper."

But there was one problem, of course. Terry the toad had no cash. So Terry went to Everglade Swamp. And every day he caught flies. Terry caught 20.7 billion flies. Then he sold them to Bill Gates. Bill Gates paid him \$97,210.

Terry immediately went to the Ferrari dealer. And he bought a brand new, bright green, super fast, Ferrari. He was very happy. He was a very, very happy toad.

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And that is the end of our point of view stories for "Healthcare". I'll see you next time. Bye bye.