**Francisco Applicant**

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Gender: M ▪ DOB: 13 August 1990, Porto, Portugal ▪ Nationality: Portuguese ▪ Married

**PROFILE**

*My cosmopolitan background and analytical interests in other cultures together with a command of several European languages allow me to manage multinational workforces that require the reconciliation of different national approaches to the performance arts. A proven leader with deep expertise in operations, production, and human management techniques, I quickly adapt to new challenges and easily motivate production project consensus, approval, coordination, funding, staging, and launch.*

**EDUCATION**

**Graduate in History,** LUSIADA UNIVERSITY OF LISBON, Lisbon, Portugal

*Key coursework*: Portuguese History, Medieval History, Renaissance History, Portuguese Explorers, Spanish History, Italian History, History of the Papacy

**Training in General Music Studies**, GREGORIAN INSTITUTE OF LISBON, Lisbon, Portugal

*Subject areas*: History of Music, Gregorian Chants, Music Composition, Musical Notation, Musical Theatre, Symphonic Composers, Orchestral Music

**PROFESSIONAL EXPERIENCE**

Casa da Música Concert-Hall, Porto, Portugal

***Head of Public and Building Services*** (September 2017-Present)

* Coordinated and managed 500 front-of-house, back-of-house, administrative, maintenance, and marketing staff.
* Initiated new digital marketing campaign that increased average audience sizes by 40%.
* Supervised planning for €1.5M renovation of historic building premises.

Casa da Música Concert-Hall, Porto, Portugal

***Production and Operational Director*** (April 2015-August 2017)

* Coordinated Contemporary Music performances by high-profile groups from the United Kingdom, Japan, Africa, and South America.
* Negotiated cost-effective contracts for new stage lighting and audio equipment.
* Liaised effectively with major media outlets and social media influencers to increase public awareness of concert hall events.

**HONORS / AWARDS**

RIBA European Award, 2018

European Union Prize for Contemporary Architecture, 2017

Musicians’ Association Award, 2017

**LANGUAGES**

Portuguese, English, Spanish, French, and Italian

**COMPUTER SKILLS**

Microsoft Office Suite (Word, Excel, PowerPoint, Access, Outlook) and Adobe Creative Suite

**CULTURAL INTERESTS AND PHYSICAL RECREATION**

History, music, sociology, psychology, theatre, symphonic music, tennis, and swimming.