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### Simulation of Stance Perturbation

#### Background

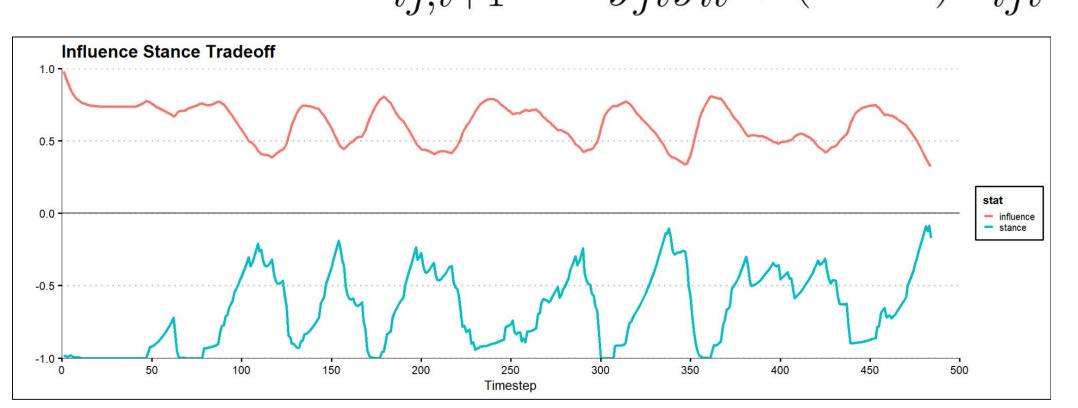
- Use of Agent Based Modeling (ABM) to determine when & why intentional social influence operations are likely to succeed
- Simulation studies can be categorized into endogenously, exogeneously, co-evolutionary emerging networks.
- Endogenous: how agent network changes over time, keeping individual agent states constant
- Exogenous: keep network structure constant and model state changes
- Co-evolutionary approach: hybrid of both (used here)
- Agreement that stance 'tipping points' exist, but various estimates for % of confederates needed (ranging from 2% 25%)

#### **Contributions**

- Definition of evaluation criterion for intentional stance perturbations
- Development of co-evolutionary Social Influence model to capture both endogenous (new nodes are introduced with strategic links/stances) & exogenous (stances of existing nodes are targeted) perturbations
- Modelling of stance perturbation strategies
  - exploration of influence effect tradeoff

#### Model

- $\circ \ \ \text{Stance update:} \ \ y(t) = AWy(t-1) + (I-A)y(1)$
- $\circ$  Influence update:  $w_{ij,t+1} = \lambda y_{jt} y_{it} + (1-\lambda) w_{ijt}$



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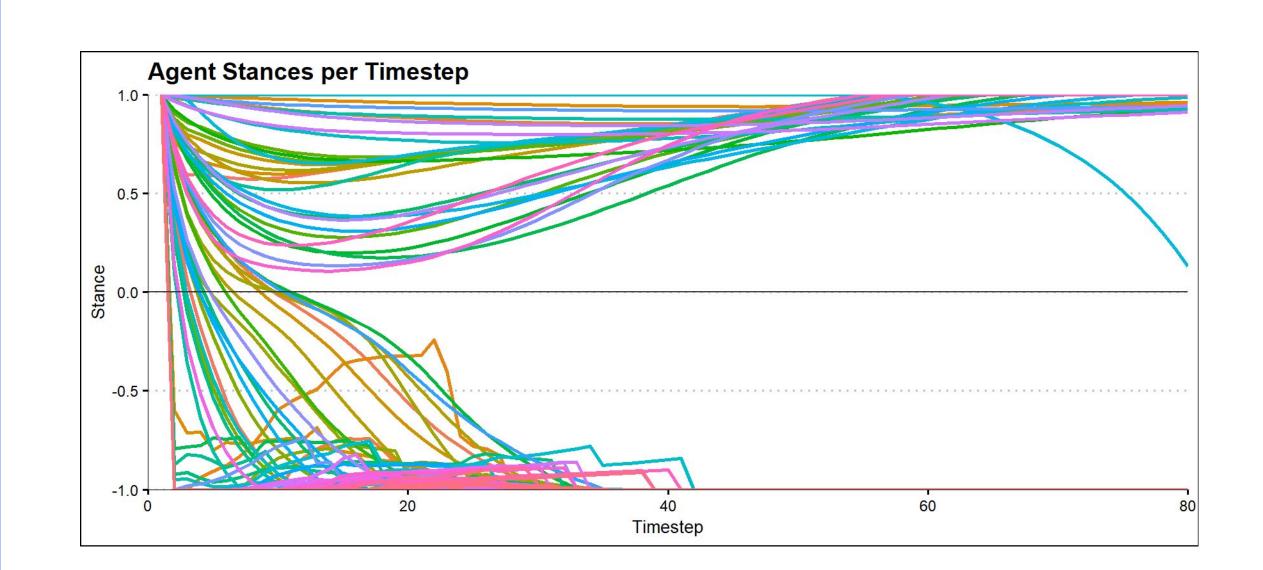
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#### Methodology

- Construct series of generalized scale-free networks (5 replicates per size)
- Choose Confederates according to an Agent Selection Strategy
- Apply a Perturbation Strategy
- Run the simulation until the stances in the network converge
  - average change in stance < 0.05</li>



#### Optimal confederates 'coerce' local ego-networks

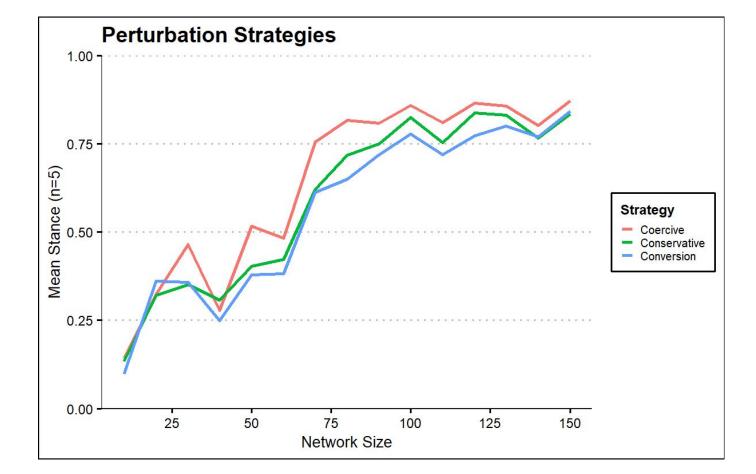
Conservative:

$$y(i,t) = \begin{cases} \mu_y & \Sigma_j^N w(j,i) \le \theta \\ -1 & \Sigma_j^N w(j,i) > \theta \end{cases}$$

Coercion:

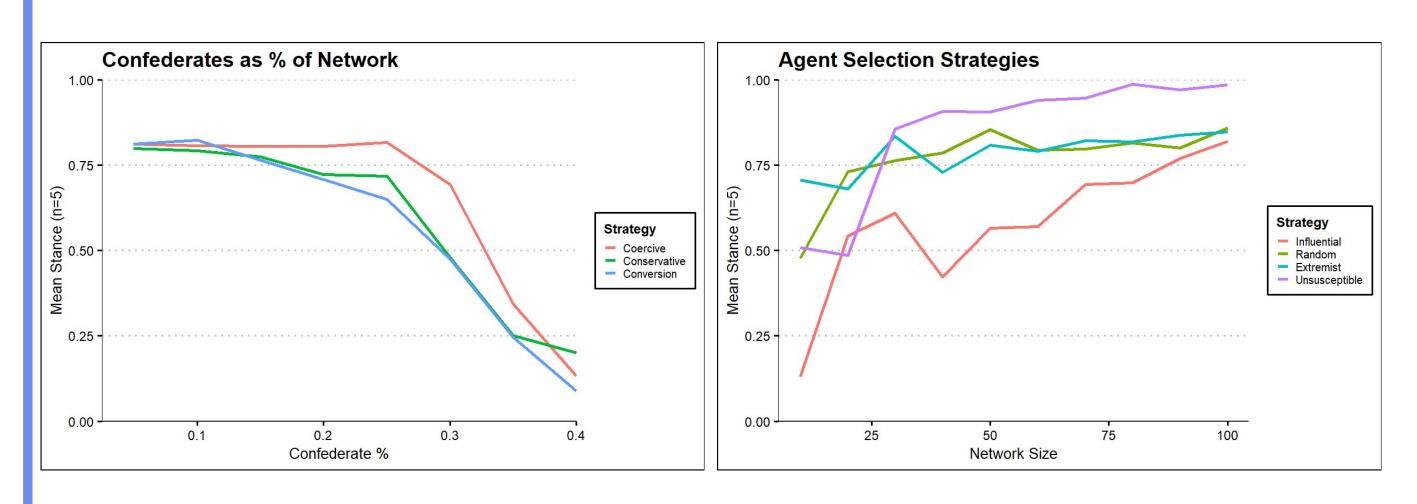
$$y(i,t) = \mu_y^g + w_i^g * (-1 - \mu_y^g)$$

Conversion:  $y(i,t) = \mu_u^l + w_i^l * (-1 - \mu_u^l)$ 



## Minority stance 'tipping points' exist

# Influential agents are better confederates





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