



Sumera Khan

Chief Operating Officer and Co-founder,
Aliff Capital

Sumera Khan is a highly accomplished executive with over 17 years of diverse experience spanning banking, business development, project management, government contracting, and procurement. As the CEO and Co-founder of Aliff Capital, she leverages her extensive expertise in financial markets, strategic procurement, and U.S. government contracting to drive the company's growth and success. Sumera is known for her problem-solving skills, strategic thinking, and ability to lead cross-functional teams to achieve organizational goals.

Education

2010

Master's in Economics

Karachi University, Pakistan

2009

MBA Finance

Iqra University, Karachi, Pakistan

CERTIFICATES

- Investing in Private Equity (Harvard Business School)
- Pricing Strategy (Harvard Business School)
- Internal Audit
- Budgeting and Forecasting
- Project Management: Government Projects
- Business Acumen for Project Managers
- Breakeven and Cost-Volume-Profit (CVP) Analysis
- Contracting for Consultants
- Cash Operation Officer
- KYC (Know Your Customer)
- AML (Anti-Money Laundering)
- Strategic Thinking
- Time Value of Money to Make Financial Decisions
- HR Management
- Facility Management
- Project Management (PMP)

Language

English

French

Arabic

Hindi

Urdu

Experience

○ **January 2023 – Present**

Aliff Capital - USA, UAE,

CEO and Co-Founder

- Leading the company's strategic direction and operational management, ensuring alignment with business goals and market demands.
- Overseeing financial management, procurement, and business development activities.
- Driving organizational growth through strategic partnerships and innovative business solutions.

December 2022 – Present

Yeeldy, Inc, Tx, USA

Co-Founder and CFO

- Leading the company's strategic direction and operational management, ensuring alignment with business goals and market demands.
- Overseeing financial management, procurement, and business development activities.
- Driving organizational growth through strategic partnerships and innovative business solutions.

March 2018 – Present

Vara Automobiles & Machinery Company Limited, Iraq

Business Consultant

- Organizing the company to become a U.S. Government Contractor.
- Leading business development within the Federal Government Market in Iraq and Kurdistan Region.
- Developing proposals and negotiating contracts with various government agencies.

○ **April 2018 – January 2021**

Quartermasters Government Services, US, UAE

Director

- Capturing and maintaining federal contracts, including GSA and DOD contracts.
- Introducing hospitality, travel, and lodging services for government agencies.

2017 – October 2019

RODRA INVESTMENT AND TRADE LLC, Jordan

Partner and VP

- Leading business development and government contracting activities.
- Managing vendor relationships and procurement processes.

August 2005 – November 2009

Habib Bank Limited commonly known as HBL, Pakistan

Assistant Manager

- Handling cash operations, remittances, and financial transactions.
- Monitoring suspicious transactions and ensuring compliance with banking regulations.