

## **Appendix 2: Transcript of Proposal interview (Transcribed from Phone call)**

**Brian:** So it's been a while since we last spoke, have you got any ideas of how you would implement any of my requirements in a program or app?

**Me:** Ok well I think in terms of replacing your spreadsheet, the best option would be to use a database instead where you could store all your products and data. The best database that I could recommend for you would be MySQL as it can support a large amount of storage and This way you could quickly access it from anywhere as long as you have an internet connection and the software installed. I've come up with a software that runs on Java which is suitable for you as it can run on many different platforms and operating systems. I can make a GUI so that it will be easy for you and your employees to navigate through the menus and input sales or other data you handle.

**Brian:** Alright but will I be able to see all the data in the software or will it show up somewhere else?

**Me:** All the data from the database can be pulled and displayed in tables on the software.

**Brian:** Sounds good, and I was also thinking if there could be some function to add up the total sales and products sold to specific customers because we frequent some return customers and I think it would be beneficial to note them down in case we ever have some promotional offers.

**Me:** Yea that could be incorporated without too much hassle.

**Brian:** Okay Thanks.