

TERRA CARE ASSOCIATES

Media Kit



Leadership • Integrity • Value • Environment

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Company Profile

Terracare Associates-TCA is a recognized leader in outdoor maintenance in the Western United States – with 30 years of experience. During all seasons, our certified and experienced staff improves landscapes, parks, roadways and infrastructure for beautiful, safe and sustainable outdoor environments. We are headquartered in Littleton, Colorado, and are proud to serve Metropolitan Denver, the City of Sacramento region and the San Francisco Bay area of California, and the Greater Salt Lake City of Utah.

In 1985, Todd Williams began providing landscape maintenance services to commercial clients, as a single crew and now the company has grown to more than 400 employees serving hundreds of diverse clients with multiple properties. Each day, Terracare Associates-TCA team members strive to exceed industry standards. With proven customer confidence in our work, we build lasting relationships in the communities we serve.

Who we Serve:

Home Owners Associations (HOAs)
Multi-family complexes
Industrial
Retail
Corporate Campuses
Offices
Municipalities
Special Districts
Highway Authorities

What we do:

Public Landscape Maintenance Services
Public Infrastructure Maintenance – Public Works
Commercial Landscape Maintenance Services

Services Provided:

Landscape Maintenance Division: Landscape Management • Irrigation Management • Snow Removal • Landscape Design • Annual Color Installations • Integrated Plant Health Management • Sustainable Renovation and Maintenance • Synthetic Turf Maintenance • Edible Gardens

Public Infrastructure Maintenance Division: Roadway Maintenance • Right-of-Way Mowing • Snow Removal • Native Mowing • Roadway and Parking Lot Maintenance • Municipal Code Enforcement • Urban Streetscape Management • Traffic Control • Emergency Response • Thermo-Plastic Installation • Sport Field Renovation • Waterway Rehabilitation

President: Dean Murphy.	Media Contact: Cristin Tarr
9742 Titan Park Circle Littleton, CO 80125	9742 Titan Park Circle Littleton, CO 80125
Website www.myterracare.com	Website www.myterracare.com
Phone 720.587.2542	Phone 720.587.2522



Company Facts

1985 Todd Williams one man crew is the beginning of Terracare Associates-TCA

1998 Public Infrastructure Office becomes a reality

2009 Landscape Maintenance Division branches off from American Civil Constructors (ACC)

2009 TCA chosen as the public works department for the City of Centennial - the largest public private partnership of its kind in the USA

412 Team Members

88 Team member certifications

12,232 Annual hours of staff training

100% of field staff receives safety training

855 pieces of equipment used each day

110 Municipal parks preserved

93% Customers enthusiastically say they will hire again in recent survey – amazing example of customer satisfaction

\$86,000 A customer's total water cost savings over four year - after implementing TCA's recommended water management plan

750 properties TCA services annually

Named **39th** in the Top 100 List Landscape company in the USA - *Lawn and Landscape*

240,000,000 sq footage of landscape maintained

5 Edible Gardens now in local schools thanks to our commitment to community

100's of volunteer hours on local green projects

Responsibility. It's a commitment to our customers, team members, vendors, communities and the ecosystems where we live and work. So important, that we built this core value into a Sustainability & Responsibility Policy. We practice good citizenship while protecting the health, safety and welfare of others. This dedication is why Terracare Associates-TCA is an industry leader for developing sustainable outdoor environments, and has been since 1985.

Safety. "Safety is for our family" is more than just words. It is practiced 24/7, 365 days a year. Our number one responsibility is to keep customers and our team members safe and healthy.

Water Management. We partner with our customers to protect our earth's most precious resources. Water conservation and clean water runoff is beyond a practice, it's a responsibility.

Good Stewards of our Communities – We strive to be good corporate citizens every day and on every job. We define our commitment to sustainability as a passion for nurturing outdoor environments – not only now – but for future generations.

Community Investment. Terracare Associates-TCA is leading and involved in many community volunteer projects year round. Our company community goal is focused on green education, outdoor beautification projects and a variety of events and sponsorships that directly support local companies, municipalities and counties and that we service.



Core Values

Our core values represent who we are as an organization and are at the heart of everything we do. We **L.I.V.E.** by these values every day.

Leadership

- We hire qualified people for all positions and then empower them.
- We lead by example.
- We respectfully educate our clients.
- We have a knowledgeable, highly trained staff that pursues innovation.
- We encourage industry certifications and accreditations in the field of service.
- We leverage technology to become productive and efficient.
- We are flexible and adapt to most situations.

Integrity

- We are honest and fair.
- We make decisions based on what is right, not just based on looking for the easy solution.
- We work hard, show up on time, and do what we say we are going to do.
- Treat all employees the same with fairness.
- One company – one look branding.

Value

- We are passionate about training and education.
- We are focused on safety.
- We pay attention to detail daily.
- We do whatever it takes to get the job done.
- We are customer service oriented.

Environment

- We are committed to our communities and industry through volunteerism.
- We believe in each other and our organization.
- We are passionate about sustainability



Executive Team

Dean Murphy

President: Mr. Murphy has over twenty-five years of experience in the construction industry. He has served as President of Terracare Associates for four years and has the ability to quickly assess the needs of clients, he is a visionary leader with deep knowledge of construction and large private-public partnership projects. His expertise builds a strong foundation for the Terracare Associates team. Mr. Murphy has also served the community in various volunteer and chamber of commerce positions. He is the current president of ALCC (Associated Landscape Contractors of Colorado).

Education

David Lipscomb University – Bachelor in Science, Management; Minor Marketing

Justin Stewart

Vice President – Public Infrastructure Maintenance: Mr. Stewart has been with Terracare Associates, formerly American Civil Constructors, ACC for the past fourteen years. Mr. Stewart currently leads the public infrastructure division and is responsible for securing and retaining public works and infrastructure projects and manages a large team of almost 100 employees in two states.. Mr. Stewart's attention to detail, his focused management style and unprecedented knowledge of working in the public sector, has allowed the division to grow each year..

Education

Temple University – Landscape Architecture and Horticulture

Bill Horn

Vice President- Landscape Maintenance (California): Mr. Horn has thirty-four years of experience in the Landscape Management Industry. Mr. Horn specializes in technical field expertise and customer service. Mr. Horn is also very involved in Resource Management and the implementation of Sustainable Landscape Management practices. Mr. Horn currently serves on the Board of Directors for the Professional Landcare Network. He has also authored multiple magazine and newspaper articles on Landscape Management best practices.

Education

Solano College – Agriculture Business

Brent Trujillo

Vice President – Landscape Maintenance (Colorado): Mr. Trujillo has been with Terracare Associates for the past six years. Mr. Trujillo currently manages all of our Colorado maintenance operations. His ability to motivate his staff through creating a positive workplace while at the same time growing the business has made him an indispensable part of the Terracare Associates family. Through his successful development of the South West Metro division, Mr. Trujillo's responsibilities have been extended into the procurement and retaining landscape, irrigation and renovation management projects as well as the overall management of the Colorado maintenance team. Mr. Trujillo's attention to detail and focused management style has allowed for not only his success, but to the success of the overall company.



Experienced Staff

The Terracare Associates team has the extensive experience, training, certifications and practical knowledge that can address a variety of issues related to public work and landscaping maintenance. Listed below are the certifications that the Terracare Associates team holds, as well as a list of topics that they are amply equipped to address.

- Colorado Department of Transportation Erosion Control Supervisor
- Traffic Control Supervisor
- Trench Shoring Services Certification
- Qualified Supervisor – Colorado Department of Agriculture, Categories 107, 206, 207
- Certified Turfgrass Professional (Professional Landcare Network)
- Landscape Industry Certified Technician (Professional Landcare Network)
- Landscape Industry Certified Manager (Professional Landcare Network)
- Professional Landcare Network, STARS, Safety Program Member
- Water Management Technician (California Landscape Contractors Association)
- Certified Landscape Irrigation Auditor (Irrigation Association)
- Certified Irrigation Contractor (Irrigation Association)
- EPA WaterSense Partner
- CE-MAGIC Recertification and Technician Program
- Certified Pesticide Applicator
- Pesticide Control Advisor
- Certified Arborist
- Class A Golf Course Superintendant
- American Back flow Prevention Association Tester Certification
- Licensed California Landscape Contractors (C-27)
- Aquatic Biologist
- Certified Professional in Erosion and Sediment Control

Our Work

When it comes to all matters related to landscaping and public works maintenance, the Terracare Associates team is ready to assist. Our experts are a great source for practical information, industry trends, environmental issues, stories and related topics. Here are just a few of the topics they can address:

Landscape Topics

- Sustainable Management Planning - We can help you create a Management Plan to provide a strategy for becoming more sustainable on a project and how being environmentally responsible can save landscape budget dollars.
- Plant Health Care – Our licensed Plant Health Care Managers use safe, high quality, slow release fertilizers to reduce runoff of nitrogen and to reduce frequencies of fertilizer application. Alternatively we can develop biofertility programs – which use living microorganisms to enhance the soil structure – which can reduce the need for pesticide use on the lawns and plant material.
- Water Conservation – Our highly-trained irrigation technicians can evaluate and recommend changes to your current irrigation system to maximize system efficiency and reduce landscape water use. For example, by installing a “smart controller”, converting spray heads to drip and changing out some sprinkler equipment you can save 30 percent of your water use on average.
- Turfgrass and Native Plant Renovation – We assist many of our clients in renovating their sites by designing and installing a more sustainable landscape with water conscious yet aesthetically beautiful plant materials.
- Edible Landscapes – By converting turfgrass or shrub bed areas to a useable, interactive edible landscape, you can transform your landscape into a habitat that engages the local wildlife and provides a focal point for sustainable discussions.
- Energy Saving Landscape – We can help you create energy saving landscapes that place the proper variety of trees for shade and create wind breaks

Public Infrastructure Topics

- Roadway Management – Our staff can assist with developing long-term cost saving roadway maintenance plans that provide both scheduled and non-scheduled maintenance. Solutions for all types of roadways and levels of maintenance including toll roads, bridges, and highways.
- Municipal Public Works Maintenance Management – Our public works experts can help you craft a “City Wide” maintenance plan that addresses all of the issues pertinent to your community. Areas that are addressed include roadway, right-of-way, snow removal, storm and disaster maintenance and even animal and vagrant clean-up. Let our experienced staff create a customized plan to keep your municipality maintenance running smooth and looking its best.
- We can help you create a Management Plan to provide a strategy for Municipal Snow Removal – We can help you create a storm management plan that includes information on pre, during, and post storm management as well as cost and materials tracking solutions and blizzard event plans for municipalities of any size. Storm plans are necessary for any entity looking to manage costs and provide a high level of service to their citizens
- Native Vegetation Management Plans – We can help you to create a customizable plan to keep your native vegetation and pests from over populating your community. Our certified herbicide applicators and native mowing experts can assist you in developing mowing and application strategies that will reduce your pest population as well as the habitat they thrive in.

More Questions? Contact us at 720-587-2522