

Data Analyst: Cross selling Recommendation

Team member' details

Name: Deborah Adeyemi

Email: adeyemianuoluwapod@gmail.com

Country: United Kingdom

College/Company: University of the West of England

Specialization (Data Science, NLP, Data Analyst): Data Analyst

Problem Discription: XYZ credit union in Latin America is performing very well in selling the Banking products (eg: Credit card, deposit account, retirement account, safe deposit box etc) but their existing customer is not buying more than 1 product which means bank is not performing good in cross selling (Bank is not able to sell their other offerings to existing customer). XYZ Credit Union decided to approach ABC analytics to solve their problem.

Github link: <https://github.com/queendebra92/Week-12-Model-Selection-and-Model-Building>