# **产品与解决方案部-POC&交付周报{{reportDate}}**

## POC项目情况总览

**本周新增POC项目：**{{newPocCount}}个

{{newPocDetail}}

**POC进行中项目：**{{pocCount}}个

**上线实施中项目：**{{impCount}}个

**POC完成项目：**{{finishCount}}个

**新增：**{{newFinishDetail}}

**已上线项目：**{{onlineCount}}个

**生态适配中项目：**{{adaptCount}}个

**生态适配完成：**{{adaptFinishCount}}个

## POC项目进行中：

{{?pocRecords}}

### {{customer}}（{{project}}）

**销售：**{{sales}} **SA：**{{sa}} **POC：**{{poc}}

**当前阶段：**{{status}}{{progress}}%

**风险：**{{risk}}

**客户评价：**{{evaluate}}

**本周进展：**

{{workContent}}

**总体计划：**

{{plan}}

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{{/pocRecords}}

## 上线实施中：

{{?impRecords}}

### {{customer}}（{{project}}）

**销售：**{{sales}} **SA：**{{sa}} **实施：**{{poc}}

**当前阶段：**{{status}}{{progress}}%

**风险：**{{risk}}

**客户评价：**{{evaluate}}

**本周进展：**

{{workContent}}

**总体计划：**

{{plan}}

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{{/impRecords}}

## POC项目完成，待商务推动：

{{?finishRecords}}

### {{customer}}（{{project}}）

**销售：**{{sales}} SA：{{sa}} POC：{{poc}}

**当前阶段：**{{status}}{{progress}}%

**风险：**{{risk}}

**客户评价：**{{evaluate}}

**本周进展：**

{{workContent}}

**总体计划：**

{{plan}}

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{{/finishRecords}}

## 已上线项目列表:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **责任人** | **客户名称** | **项目名称** | **待处理&风险描述** | **销售** | **上线日期** |

{{?onlineTable}}

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| {{owner}} | {{customer}} | {{project}} | {{todoRisk}} | {{sales}} | {{onlineDt}} |

{{/onlineTable}}

## 生态适配中列表:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **责任人** | **客户名称** | **进度** | **风险** | **待处理&风险描述** | **销售** | **开始日期** |

{{?adaptTable}}

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| {{owner}} | {{customer}} | {{progress}}% | {{risk}} | {{todoRisk}} | {{sales}} | {{pocStartDt}} |

{{/adaptTable}}

## 生态适配完成列表:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **责任人** | **客户名称** | **风险** | **销售** | **开始日期** | **POC完成日期** |

{{?adaptFinishTable}}

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| {{owner}} | {{customer}} | {{risk}} | {{sales}} | {{pocStartDt}} | {{pocEndDt}} |

{{/adaptFinishTable}}