

# **Q4 Financial Report 2023 - Nippers Global Corp.**

## **Executive Summary**

Q4 2023 marked a strong finish to the fiscal year, with significant growth across all key metrics. Revenue reached \$245M, representing a 28% YoY increase, while EBITDA margins improved to 32%.

## **Key Financial Metrics**

- Revenue: \$245M (+28% YoY)
- EBITDA: \$78.4M (+35% YoY)
- Net Profit: \$42.3M (+25% YoY)
- Operating Cash Flow: \$65.2M
- Free Cash Flow: \$48.7M

## **Revenue Growth Trends**

The company has maintained consistent growth over the past eight quarters: - Q1 2022: \$156M - Q2 2022: \$178M - Q3 2022: \$191M - Q4 2022: \$195M - Q1 2023: \$205M - Q2 2023: \$218M - Q3 2023: \$232M - Q4 2023: \$245M

## **Regional Performance**

- North America: 45% of revenue
- Europe: 30% of revenue
- Asia-Pacific: 20% of revenue
- Rest of World: 5% of revenue