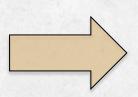


**Pennvention Submission** 

February 12, 2015

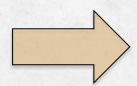
# Athletes and coaches today have a convoluted and confusing training process

	Press	Close Grip Bench				
Week 1	70% 5x5	60%x5, 65x5, 70xAMAP *				
Week 2	75% 5x4	65%x5, 70x5, 75xAMAP				
Week 3	80% 5x3	70%x5, 75x5, 85xAMAP				
Week 4	85% 5x2	75%x3, 80x3, 85xAMAP				
Week 5	90% 5x1	80%x3, 85x3, 90xAMAP				
Week 6	65%x5, 75x5, 85x5	85%x3, 90x2, 95xAMAP				
Week 7	70%x3, 80x3, 90x3	70% 4x6				
Week 8	75%x5, 85x3, 90x1	75% 4x6				
Week 9	75% 5x5	80% 6x4				
Week 10	80% 5x4	75%x3, 80x3, 85xAMAP				
Week 11	85% 5x3	80%x3, 85x3, 90xAMAP				
Week 12	65%x5, 75x5, 85x5	85%x3, 90x1, 95xAMAP				
Week 13	70%x3, 80x3, 90x3	75% 5x3				
Week 14	75%x5, 85x3, 95x1	80% 5x2				
Week 15	75% 3x5	80% 5x2				
Week 16	80% 3x4	80% 5x2				













# Athways Enables Coaches to "Bridge the Training Gap"



								Athletes 1-15	of 86 < >
			Bench			Deadlift			<b>Body Fat</b>
Name	Height W	eight	Max	Squ	at Max	Max	Vertical	Jersey#	%
Adams, John	5'2"	123	210		310	335	34"	35	8.9%
Adams, John									
Quincy	5'9"	178	335		435	460	32"	13	8.6%
Arthur, Chester A.	6'2"	210	290		390	415	26"	55	11.4%
Buchanan, James	5'11"	200	275						
Bush, George H.W.	5'6"	165	290		Jan	nes Buc	hanan	Bench N	/lax
Bush, George W.	5'9"	187	210	Α,			G	oal: 275 lb. by A	ug. 1 <sup>st</sup>
Carter, Jimmy	6'2"	145	275		290 -				
Cleveland, Grover	5'7"	167	325						275
Clinton, Bill	6'0"	210	400		<b>Sq 2</b> 60 -			000	265
Coolidge, Calvin	5'4"	200	340				250	260 245	(
Eisenhower, Dwight					230 -	225 235	240		
D.	5'9"	165	245		200 -	223			(
Fillmore, Millard	6'2"	187	325		200	1/1 2/1	3/1 4/1	5/1 6/1	7/1 8/1
Ford, Gerald	5'10"	225	400			1/1 2/1			771 0/1
Garfield James A	6'0"	215	235				Da	ıte	,

435

460

28"

Garfield, James A.

Grant, Ulysses S.

6'0"

6'1"

215

200

235

335

Targeted Ads here: Protein powders, supplements, workout products, etc.

13.1%



# **Expansion Strategy & Scalability**

College & High School Athletics Programs



To Broader Consumer Market



#### **Machine Learning**



- Athways envisions analyzing elite coaches' proven workout data with machine learning algorithms
- The end result is a solution that has never before been provided: a customized workout for any individual based on her goals and current metrics

#### "Train Like the Stars"



- Through Athways' managed environment, highprofile athletes and trainers will be able to share workouts with their fans and build their personal brands
- Users can "train like the stars" and complete the same workouts as their favorite athletes or celebrities



# Marketplace Analysis



\$2.5B
College &
High School
Strength &
Conditioning

\$10B Personal Trainer Industry

- Fitness app market is growing at 42% annunally
- 91% of college & high school athletes use smartphones while working out

## **Timeline**

MVP Built, limited alpha testing begins

Launch private beta

Iterate and launch Athways 1.0

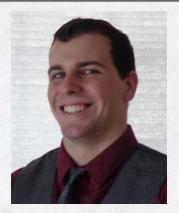
Feb 2015

Apr 2015

Aug 2015



### **Founders**



Dan Reardon CEO

- Worked at Lincoln International, an investment bank specializing in M&A
- Worked in Operations/ Logistics at Reyes Beverage Group
- Entrepreneur for his entire life
- Former Penn football player
- Candidate for B.S. in Economics (Finance Concentration) - Wharton



Patrick McGartoll CTO

- Shipped code as member of iPad team at BlueJeans network
- Independent iOS app developer
   one game has had over
   62,000 downloads on the App
   Store without any marketing
  - Also has developed for Elance
  - Worked in Android development at Locket
- Candidate for B.A. in Computer Science, UC Berkeley

## Advisors



Jeffrey Babin

- Managing Partner of Antiphony Partners, LLC
- Served as CEO of Corporate Technology Ventures
- Senior Lecturer and Associate Director in Engineering Entrepreneurship at Penn SEAS
- Founding Member of Mid-Atlantic Angel Group Fund



Patrick FitzGerald

- Former CEO of Nanny Caddy, the vending machine for parents on the go
- Creator, co-founder, and former President of Recyclebank
  - Currently operates in over 35 states and the UK and has raised over \$75M
  - J.D. and "40 Under 40" business award honoree

