

### The Team



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# Mentors & Advisors



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## THE ISSUE

Breastfeeding + working is difficult

**WORKING MOTHERS ARE** 

2.1x

MORE LIKELY TO QUIT
BREASTFEEDING IN THE
MONTH RETURNING TO
WORK THAN HER
NONWORKING
COUNTERPARTS

Source: American Journal of Public Health. 2011 February; 101(2): 217–223.

### THE MARKET

new moms 2014

2.27MM

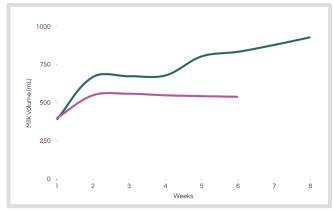
go back to work during baby's infancy

### Working moms

- 1-2% increase / year
- Need to multitask while pumping
- 66% of 550+ women we surveyed complement pumping with hand expression

#### Solution: soft robotic compression bra

STUDIES SHOW THAT PUMPING COMBINED WITH HAND EXPRESSION INCREASES MILK OUTPUT



Pump only Pump & hand expression

Source: Newborn Nursery at Lucile Packard's Children Hospital at Stanford



Our compression bra simulates hand expression actions, which 66% of nursing mothers [sample of 550] perform on themselves while using an electric suction pump to yield a higher volume of milk output.

Our product is a soft silicone actuator embedded into a pumping bra, which mothers can wear and use in tandem with the suction action of their existing breast pump.

#### Timeline to MVP

Cost per prototype: \$2,000

6 month expenses excluding labor costs:

\$6,000

Est. cost per unit in production:

\$50

