

Soceana is a technology platform that enables corporations to better manage and promote corporate social responsibility. Soceana bridges philanthropy and volunteerism using a patent pending digital social good currency, *philas*.

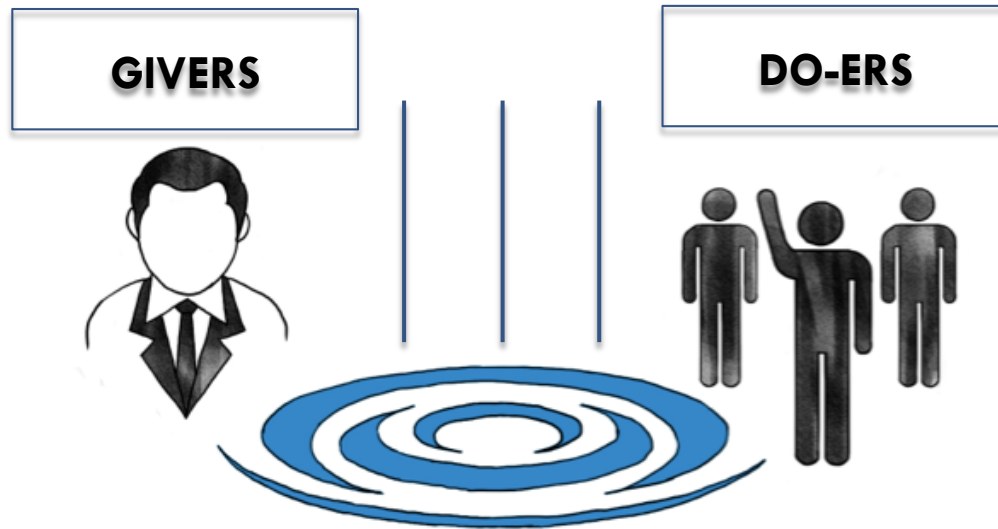
Philas enables a multiplier effect for charitable contributions, increased awareness of CSR by consumers, and empowerment of volunteers. Soceana's enterprise solution integrates the internal CSR systems with a vibrant social media network generating social good of a higher order of magnitude.



Tess Michaels | Peter Menninger

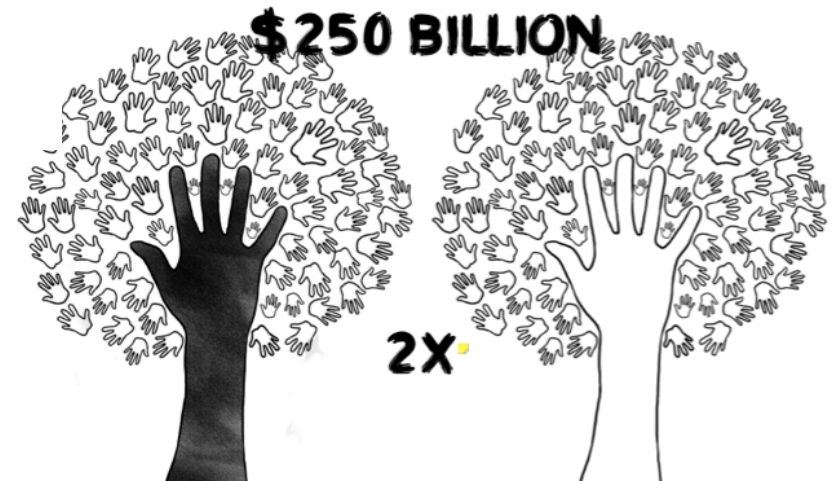
Natasha Doherty | Anil Chitrapu

# Bridging Volunteerism & Philanthropy to Maximize Impact



Currently, the realms of philanthropy and volunteerism are silo-ed...

It is a business imperative to give charitably... what if we could multiply the value of every dollar given by linking it with the condition of volunteerism?



# Market for Social Good :

## \$3B+ Opportunity

> \$25 B

- **CORPORATIONS** – Corporate Social Responsibility = Business Imperative  
Microsoft CSR: \$1B in 2013

> \$250 B

- **PHILANTHROPISTS**  
Includes Volunteer-Donors

>\$30 Billion  
Services Industry

65 Million Volunteers  
\$175B in time

**\$3B+ with 10% share  
for Social Media**

> \$25 B

- **NON PROFITS**

# Multiplying Social Impact through Patent- Pending Social Good Currency - *philas*

Match Employee Contributions to Volunteering and Reward volunteers on specific causes (often for cause-based marketing)

- Buy / Underwrite **philas** at a fraction of its face-value as a Store-of-Value
- Convert Volunteer Hours to a Store-of-Value
- Match Volunteer Contributions
- When encashed by Non Profits pay Face Value, and realize tax deductions

**CORPORATIONS**



## Get Matching Contributions

- Earn **philas** by converting Volunteer Hours that may be re-gifted to accredited Non Profits in the Network
- Earn **philas** for Charitable Gifts in Social Good Coins that may be re-gifted to accredited Non Profits in the Network or to other volunteers for re-gifting to Non Profits



**VOLUNTEERS**



**PHILANTHROPISTS**

## Donate to Charitable Causes; Monitor Social Impact

- Buy **philas** at a fraction of its face-value (seignorage) as a Store-of-Value
- Convert Volunteer Hours to a Store-of-Value
- Match Volunteer Contributions
- When encashed by Non Profits pay Face Value, and realize tax deductions

**NON-PROFITS**

## Receive Charitable Contributions

- Receive **philas** as Gifts
- Track and Redeem **philas** through Soceana





# A phased approach would enable Soceana to develop and grow profitably into new markets

## ROAD MAP OF BUSINESS DEVELOPMENT

**PHASE 1** – Short-term: Refine existing tech-architecture and user interface design. Build backend philas technology with current internal team and tech-partnership with Global IT firm Wipro

+ \$30,000 for MVP development (full design, content management, and backend development)

**PHASE 2** – Near term: Prove offerings, Leverage IP to plug-in to current CSR technologies that offer silo-ed corporate volunteerism and philanthropy tools

+ \$100,000 for full-site build-out including increased security, customer feedback revisions, and new skins for partner companies

**PHASE 3** – Long-term: Expand offerings via building internal corporate volunteerism and philanthropy tools to become true one-stop-shop and penetrate global markets

- + Canada CSR Market
- + UK CSR Market
- + India CSR Market

3-6 MONTHS

3-12 MONTHS

12 MONTHS-36 MONTHS

# Soceana Team & Advisors

## TESS MICHAELS

Founding Chief Executive

- Strategy & Business Development
- EVP, Wharton Finance Club
- President, Penn Biotech Society
- Patent on Treatment of Diseases of Aging
- Presidents Volunteer Award / Volunteer



## NATASHA DOHERTY

Head of Marketing

- Content & Brand Management
- Wharton Entrepreneurship
- Worked at CNN – Abu Dhabi
- Start-Up Marketing lead – MoonFruit



## PETER MENNINGER

Head of Technology

- Systems & Architecture
- University of Delaware
- CTO of 2 successful tech start-ups
- NAVTEQ, Thompson Reuters & Nokia
- ROTC Award / Volunteer



## ANIL CHITRAPU

Head of Operations

- Design & Operations
- UPenn, Penn State
- Free Lance Designer
- Tech start-up (500 startups funded)
- Rotary Scholar/ Volunteer



## CHRIS GECZY

Professor & Impact Investor

- Wharton & University of Chicago
- Board Member, Intel Funds

## ERIC LY

Venture Investor

- Stanford & MIT
- Cofounder of LinkedIn



## DIANA ROBERTSON

Professor of Legal Studies and Ethics

- Wharton & London School of Business
- Expert on Ethics and CSR

## VINEET MATHUR

Payment Technology Expert

- Wharton Business School
- Indiegogo, Bancbox, Visa