



## **Outside Sales Representative- Uniform Direct Sales**

Are you an outgoing self starter who loves working independently while making connections and achieving sales goals? Quintex Services has an opening for an Outside Sales Representative to join our team in a new territory encompassing Winnipeg Manitoba and the surrounding area. Sales Reps generate new business by meeting with prospective clients, reviewing the product line and closing accounts.

### **Duties include but are not limited to:**

- Prospecting
- Cold calling
- Setting appointments
- Leading sales presentations

### **The successful individual will possess the following characteristics:**

- 2-3 years outside sales experience, contract sales background is preferred
- Valid driver's license, clean driving record, and own vehicle
- Proficient computer skills in Word, Excel, Outlook, Internet
- Post Secondary education an asset
- Effective time management skills and multitasking capabilities
- Thrives in a fast- paced environment
- Uses a persuasive and collaborative selling style
- Is a motivated, enthusiastic high achiever

### **Compensation Package:**

- Competitive salary plus commission on sales
- Company cell phone provided
- Vehicle allowance

### **We offer our Employees:**

- Medical, dental and life insurance benefits
- RSP match program
- Career advancement opportunities

**Interested? Please submit your resume and covering letter to [hr@quintexservices.com](mailto:hr@quintexservices.com)**

**AND**

**Complete a short assessment at:**

**[https://assess.predictiveindex.com/oi/salesrep?utm\\_source=pisoftware&utm\\_content=%2fAssessments%2fOpenInvitation%2f0&utm\\_medium=247566](https://assess.predictiveindex.com/oi/salesrep?utm_source=pisoftware&utm_content=%2fAssessments%2fOpenInvitation%2f0&utm_medium=247566)**

*We thank all applicants for their interest, but only those selected for an interview will be contacted.*