



Hawaii was characterized by Mark Twain as “the loveliest fleet of islands that lies anchored in any ocean.” The name is thought to derive from Hawaiki, the former name of Raiatea, the ancestral home of Polynesians.

The six major Hawaiian Islands are O’ahu, Maui, the Island of Hawai’i, Kaua’i, Moloka’i and Lana’i. The state’s population is ethnically diverse including Hawaiians, Caucasians, Japanese, Filipinos, Koreans and Chinese, as well as a rich blend of multi-ethnic and multi-cultural communities.

From exceptional, authentic experiences to a vibrant research, education and business community, Hawai’i offers numerous advantages for guests from around the world. From hula to surfing, experiential offerings and natural wonders, the opportunities for one-of-a-kind teambuilding and memorable events are endless.





## PY22 ALS QUALIFICATION REQUIREMENT

- Automatic Qualification for Emerald Bonus Recipient (EBR) and above provided they meet the required Annual PPV.
- Volume Equivalency (VE) is available for those who can generate or achieve at least 10 ALS Q Months provided they meet the required annual RPV requirement. For VE qualification, 20% RPV based on the monthly target will be added for every missed month on their Annual RPV Requirement.

TIMER	ALS Q MONTH REQUIREMENT	HOW TO MAKE AN ALS Q MONTH			REQUIRED ANNUAL PPV	PERSONAL ANNUAL PPV
		WITHOUT Q LEG	WITH 1 Q LEG	WITH 2 Q LEG		
		RPV	RPV	RPV		
FIRST TIME	12	10,000	4,000	1,000	1,200	480
0 - 1 IN 3 YEARS	12	11,000	5,000	2,000	1,200	480
2 IN 3 YEARS	12	12,000	6,000	3,000	1,200	480
3 IN 3 YEARS	12	13,000	7,000	4,000	1,200	480

TIMER	MONTHLY RPV REQUIREMENT	ANNUAL RPV REQUIREMENT	ADDITIONAL RPV	TOTAL ANNUAL RPV REQUIREMENT	REMARKS
FIRST TIME	10,000	120,000	-	120,000	MISSED 1 ALS Q MONTH
			-	120,000	MISSED 2 ALS Q MONTHS
0-1 OF 3	11,000	132,000	2,200	134,200	MISSED 1 ALS Q MONTH
			4,400	136,400	MISSED 2 ALS Q MONTHS
2 OF 3	12,000	144,000	2,400	146,400	MISSED 1 ALS Q MONTH
			4,800	148,800	MISSED 2 ALS Q MONTHS
3 OF 3	13,000	156,000	2,600	158,600	MISSED 1 ALS Q MONTH
			5,200	161,200	MISSED 2 ALS Q MONTHS

## VOLUME EQUIVALENCY COMPUTATION

- Volume Equivalency (VE) is available for those who can generate or achieve at least 10 ALS Q Months provided they meet the required annual RPV requirement. For VE qualification, 20% RPV based on the monthly target will be added for every missed month.





# FAMILY MEMBER REQUIREMENT

MAXIMUM OF 1  
FAMILY MEMBER

## Option 1:

Generate additional 60,000 RPV on top of your Annual Target.

- Bring 1 Family Member / Dependent.
- Extra Bed for Family Member.

## Option 2:

Generate additional 90,000 on top of your Annual Target

- Bring 1 Family Member / Dependent.
- Separate Room for Family Member.
- Option to bring 2 additional Family Members at your own cost (Must be paid in advance).

For Option 2 qualifiers, should the ABO decides to bring additional dependent/s, qualified ABO needs to pay in advance the additional cost. Maximum of 2 additional dependents or total of 3 dependent for option 2 qualifiers.

**Note:** Only Option 2 qualifiers will have the option to bring additional dependents.

