

we first load the library, read the data, and convert the Churn variable as factor because it is a response variable that we are interested in and since it is a binary variable so we convert it to factor:

```
library(randomForest)

## randomForest 4.7-1.1

## Type rfNews() to see new features/changes/bug fixes.

set.seed (1)
data_df =
read.csv("Documents/Anna_Projects/company_projects/BCG_Analytics/difference.csv")
data_df$Churn<- as.factor(data_df$Churn)
```

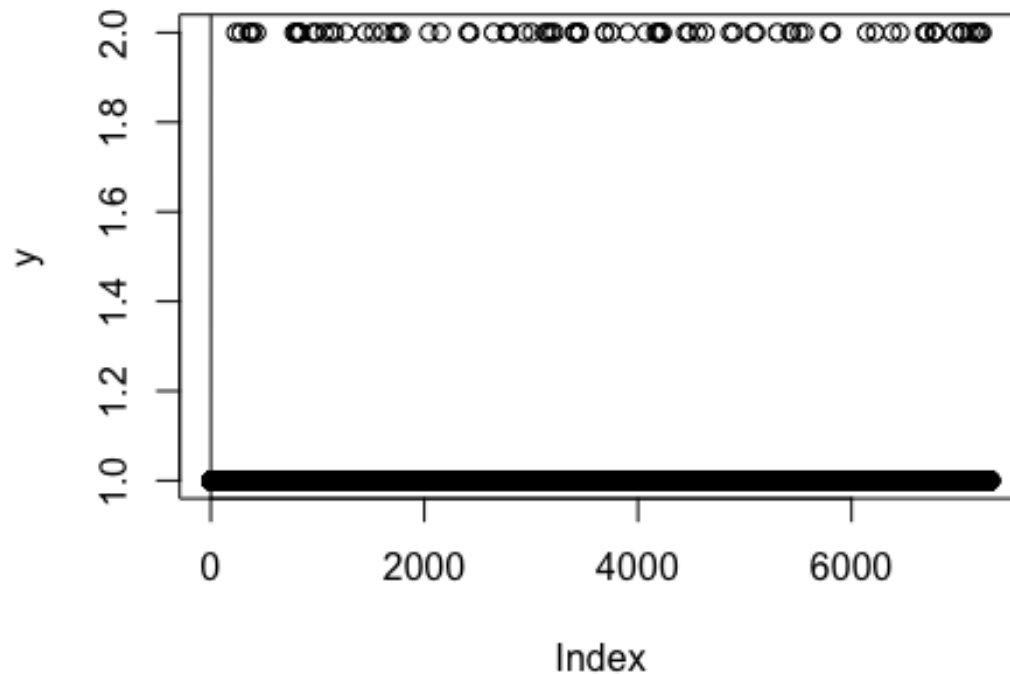
Then, we split the data into training and testing set and then we train our random forest model. The output we obtain is a confusion matrix that shows the classification error for TP, FP, FN as well as the prediction error rate. The argument mtry=44 indicates that all 44 predictors should be considered for each split of the tree—in other words, that bagging should be done:

```
train = sample(1:nrow(data_df), nrow(data_df)/2)
bag.data= randomForest(Churn~., data=data_df, family = binomial,
subset=train,mtry=44,importance =TRUE)
bag.data

##
## Call:
## randomForest(formula = Churn ~ ., data = data_df, family = binomial,
mtry = 44, importance = TRUE, subset = train)
##              Type of random forest: classification
##              Number of trees: 500
## No. of variables tried at each split: 44
##
##              OOB estimate of  error rate: 9.54%
## Confusion matrix:
##           0  1 class.error
## 0 6562 13 0.001977186
## 1  684 44 0.939560440
```

Here's the graph that we can plot for the tree:

```
yhat.bag = predict(bag.data, newdata=data_df[-train ,])
data.test=data_df[-train, "churn"]
plot(yhat.bag, data.test)
abline(0,1)
```



We can also change the number of trees grown by using a `ntree` argument, in which case the error will be slightly higher:

```
bag.data=randomForest(Churn~., data=data_df,subset=train, mtry=44,ntree=15)
yhat.bag = predict(bag.data,newdata=data_df[-train ,])
bag.data

##
## Call:
## randomForest(formula = Churn ~ ., data = data_df, mtry = 44,      ntree =
15, subset = train)
##              Type of random forest: classification
##              Number of trees: 15
## No. of variables tried at each split: 44
##
##              OOB estimate of  error rate: 11.64%
## Confusion matrix:
##      0   1 class.error
## 0 6374 194  0.02953715
## 1   655   73  0.89972527

set.seed(1)
```

if we change the mtry argument to a smaller value, we can see that the misclassification error rate decreases as well but the classification error rate for FN and TP gets slightly higher. Here, we use importance() function to see the importance of each variable.

```
rf.data=randomForest(Churn~., data=data_df,subset=train,mtry=5,importance
=TRUE)
rf.data

##
## Call:
## randomForest(formula = Churn ~ ., data = data_df, mtry = 5, importance =
TRUE, subset = train)
##
##           Type of random forest: classification
##           Number of trees: 500
## No. of variables tried at each split: 5
##
##           OOB estimate of  error rate: 9.54%
## Confusion matrix:
##      0  1 class.error
## 0 6571  4 0.000608365
## 1  693 35 0.951923077

yhat.rf = predict(rf.data, newdata=data_df[-train ,])
importance(rf.data)
```

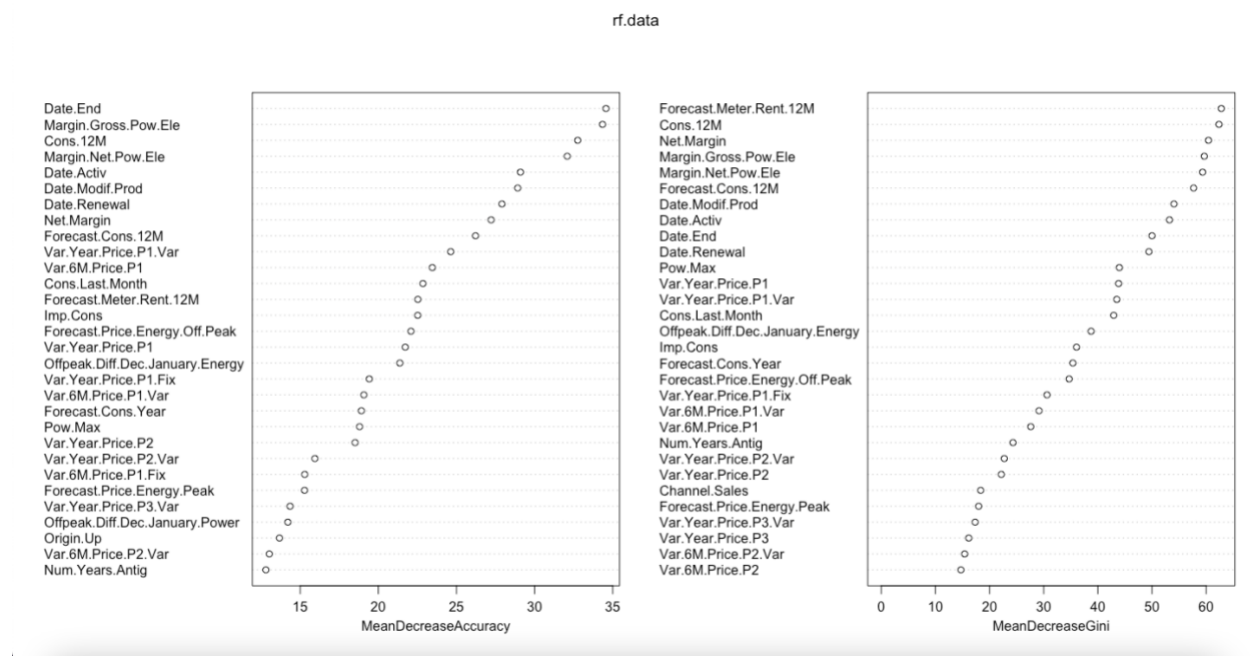
	0	1	MeanDecreaseAccuracy
Channel.Sales	6.442263	6.4527769	8.113206
Cons.Last.Month	25.962697	-7.6158487	26.194694
Date.Activ	28.764675	-4.9893486	28.064088
Date.End	31.229139	-12.5518476	30.770916
Date.Modif.Prod	30.372942	-3.2826442	30.074999
Date.Renewal	28.739194	-7.7117329	29.155099
Forecast.Cons.Year	24.701944	-13.5496759	24.032631
Has.Gas	5.854857	-2.3737600	5.946234
Origin.Up	9.316431	11.4913320	12.485660
Cons.12M	31.120415	-5.7321420	31.510171
Cons.Gas.12M	8.985368	-5.5271254	8.799546
Forecast.Cons.12M	26.680717	-11.9002192	26.706232
Forecast.Discount.Energy	10.048316	-4.3531475	9.951182
Forecast.Meter.Rent.12M	20.927764	-3.4229480	21.373313
Forecast.Price.Energy.Off.Peak	21.531943	-8.6170882	21.905888
Forecast.Price.Energy.Peak	16.720356	-11.0741221	16.738033
Forecast.Price.Pow.Off.Peak	12.614412	-4.0476415	12.893304
Imp.Cons	24.474244	-14.0785600	24.030030
Margin.Gross.Pow.Ele	31.574437	-11.0941618	32.392435
Margin.Net.Pow.Ele	32.013090	-11.3467978	32.485148
Nb.Prod.Act	6.268006	0.4162076	6.417510
Net.Margin	24.781323	-9.0289917	25.184954
Num.Years.Antig	8.333875	8.2466320	10.434073
Offpeak.Diff.Dec.January.Energy	24.330731	-8.1274683	24.517394
Offpeak.Diff.Dec.January.Power	13.066343	-7.0166019	13.037178

## Pow.Max	21.114006	-9.4603994	21.247573
## Var.6M.Price.P1	22.353182	-10.2184067	22.518003
## Var.6M.Price.P1.Fix	12.698582	-7.2425909	12.680883
## Var.6M.Price.P1.Var	19.425770	-11.2892109	19.641316
## Var.6M.Price.P2	14.341952	-12.2497979	14.394719
## Var.6M.Price.P2.Fix	6.343613	-4.0222001	6.156045
## Var.6M.Price.P2.Var	12.573083	-9.2625035	12.618710
## Var.6M.Price.P3	9.436342	-6.8017903	9.484866
## Var.6M.Price.P3.Fix	7.207128	-4.1025903	7.210247
## Var.6M.Price.P3.Var	10.403198	-4.1654483	10.837543
## Var.Year.Price.P1	24.438889	-11.7633583	24.883716
## Var.Year.Price.P1.Fix	19.725921	-8.8568905	20.240698
## Var.Year.Price.P1.Var	25.822941	-11.1087274	26.203856
## Var.Year.Price.P2	18.994053	-15.4821646	18.926241
## Var.Year.Price.P2.Fix	11.030335	-8.3911433	10.949803
## Var.Year.Price.P2.Var	14.962360	-10.6149502	15.025058
## Var.Year.Price.P3	12.515133	-12.4809155	12.262943
## Var.Year.Price.P3.Fix	10.711402	-8.3518868	10.665118
## Var.Year.Price.P3.Var	12.156948	-10.9022064	12.090402
##	MeanDecreaseGini		
## Channel.Sales	19.147491		
## Cons.Last.Month	43.005057		
## Date.Activ	53.438259		
## Date.End	51.525905		
## Date.Modif.Prod	57.426078		
## Date.Renewal	51.023331		
## Forecast.Cons.Year	37.144320		
## Has.Gas	5.712917		
## Origin.Up	15.767834		
## Cons.12M	61.562875		
## Cons.Gas.12M	14.693494		
## Forecast.Cons.12M	57.900251		
## Forecast.Discount.Energy	3.205675		
## Forecast.Meter.Rent.12M	61.591472		
## Forecast.Price.Energy.Off.Peak	35.646963		
## Forecast.Price.Energy.Peak	19.841808		
## Forecast.Price.Pow.Off.Peak	9.398551		
## Imp.Cons	36.302877		
## Margin.Gross.Pow.Ele	60.822963		
## Margin.Net.Pow.Ele	60.010402		
## Nb.Prod.Act	11.114328		
## Net.Margin	62.665403		
## Num.Years.Antig	25.691361		
## Offpeak.Diff.Dec.January.Energy	40.697741		
## Offpeak.Diff.Dec.January.Power	13.632709		
## Pow.Max	45.618434		
## Var.6M.Price.P1	26.099138		
## Var.6M.Price.P1.Fix	11.262551		
## Var.6M.Price.P1.Var	28.199710		
## Var.6M.Price.P2	13.749710		

```
## Var.6M.Price.P2.Fix          3.593094
## Var.6M.Price.P2.Var         14.336819
## Var.6M.Price.P3             8.148678
## Var.6M.Price.P3.Fix         3.595285
## Var.6M.Price.P3.Var         10.374127
## Var.Year.Price.P1           46.917382
## Var.Year.Price.P1.Fix       32.471763
## Var.Year.Price.P1.Var       43.974712
## Var.Year.Price.P2           23.503875
## Var.Year.Price.P2.Fix        9.118407
## Var.Year.Price.P2.Var       23.387800
## Var.Year.Price.P3           17.010701
## Var.Year.Price.P3.Fix        9.703677
## Var.Year.Price.P3.Var       18.236016
```

We can also plot the importance of each variable by using `varImpPlot` function. Two measures of importance are used in this case, and they are Mean Decrease Accuracy and Mean Decrease Gini. In terms of Mean Decrease Accuracy, the two most important variables are `Date_End` and `Margin_Gross_Pow_Electricity`. In terms of Mean Decrease Gini, the two most important variables are `Forecast_Meter_Rent_12M` and `Cons_12M`.

```
varImpPlot(rf.data)
```



In conclusion, you can build a random forest model depends on how you want to specify `mtry` and `ntree`, and there are some advantages and disadvantages of using a random forest as outlined below:

Advantages

Disadvantages

It can be used to solve regression and classification problems	It may take time for the output to print since random forest creates a lot of trees and therefore, it uses computational resources a lot
It reduces variance and hence, improves accuracy a lot	We may have to spend lots of time training a random forest since it creates a lot of trees compared to other decision tree models
It can handle non-linear relationship between independent variables well	Random forest may not handle smaller dataset or data with fewer features very well