

A detailed architectural rendering of a modern urban environment. The background features a multi-story building with a concrete and glass facade, characterized by numerous balconies overflowing with lush green plants and small trees. The building's interior lights are visible through the large windows. In the foreground, a wide, paved pedestrian plaza is populated with people walking, pushing a stroller, and riding bicycles. To the left, there are outdoor cafe seating areas with white umbrellas. A street with cars and more trees runs along the right side of the plaza. The overall atmosphere is bright and sunny, suggesting a pleasant day in a contemporary city.

# AirBnB data analysis

(Italy, XIII Aurelia )

Charlie's Angels

# Handling Missing Values

## Categorical Variables: Mode Imputation

- Variables: `host\_location` and `host\_is\_superhost`
- Method: Mode imputation for distribution preservation.

```
#host location
table(neighbourhood_data1$host_location)

# Impute missing values with the mode
mode_host_location <- names(sort(table(neighbourhood_data1$host_location), decreasing = TRUE))[1]
neighbourhood_data1$host_location[is.na(neighbourhood_data1$host_location)] <- mode_host_location
table(neighbourhood_data1$host_location)
```

## Numerical Variables: Mean Imputation

- Variables: `host\_response\_rate` and `host\_acceptance\_rate`
- Method: Convert placeholder strings to numeric, mean imputation.

## Decision Points & Strategic Actions

- Removal decisions for `bathrooms\_text` and `bedrooms`.
- Imputation for `reviews\_per\_month` and `review\_scores`.



# Outliers & Data Optimization

```
# Calculate quartiles and IQR
Q1 <- quantile(neighbourhood_data$minimum_nights, 0.25)
Q3 <- quantile(neighbourhood_data$minimum_nights, 0.75)
IQR <- Q3 - Q1

# Define upper and lower bounds for outliers
lower_bound <- Q1 - 1.5 * IQR
upper_bound <- Q3 + 1.5 * IQR

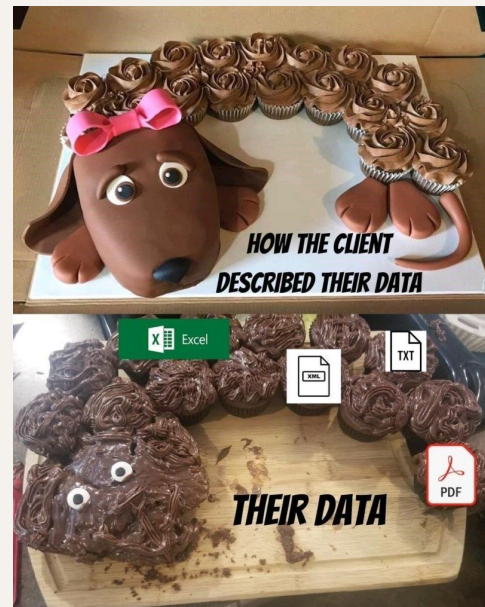
# Identify potential outliers
outliers <- neighbourhood_data$minimum_nights < lower_bound | neighbourhood_data$minimum_nights > upper_bound

# Print values of potential outliers
print(neighbourhood_data$minimum_nights[outliers])
```

```
> table(neighbourhood_data1$minimum_nights)
```

1	2	3	4	5	6	7	10	14	15	18	20	25	28	30	31	60	61	90	364	365
548	673	350	43	27	5	9	7	1	4	2	2	1	1	16	2	2	1	2	1	1

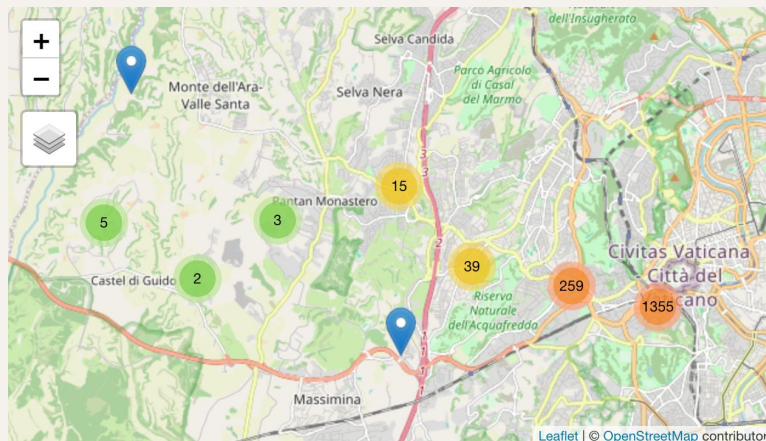
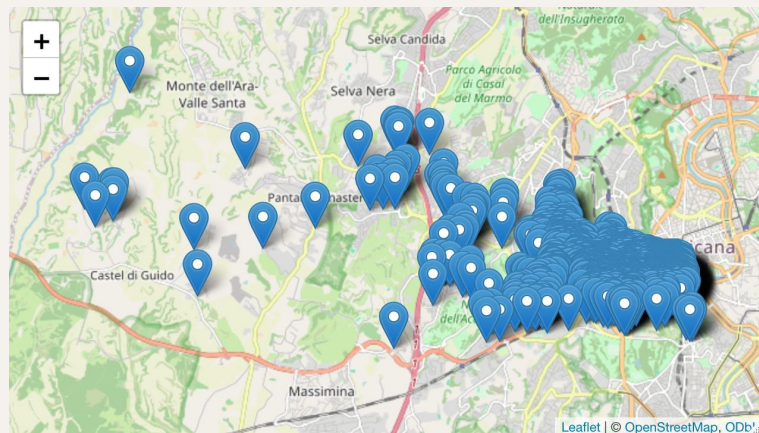
```
class(neighbourhood_data1$instant_bookable)
summary(neighbourhood_data1$instant_bookable)
neighbourhood_data1$instant_bookable <- ifelse(neighbourhood_data1$instant_bookable == "t", 1, 0)
#we converted t f to 1 and 0
```





# Mapping

- Leaflet package for an interactive property map
- Tmap and sf packages, enabling the creation of a more detailed map
- Highlighted concentrated property clusters, particularly around Citta del Vaticano



## Summary Statistics for Price Variable

- Price is a critical variable influencing consumer choices in Airbnb listings.
- Five-number summary: Min, 1st Qu., Median, Mean, 3rd Qu., Max.

```
```{r}
```

```
summary(df$price)
```

```
```
```

| Min. | 1st Qu. | Median | Mean  | 3rd Qu. | Max.  |
|------|---------|--------|-------|---------|-------|
| 20.0 | 90.0    | 125.0  | 153.4 | 174.0   | 986.0 |

## Histogram of Price Variable



- Histogram shows right-skewed distribution with higher concentration at lower prices.

"Entire home/apt" has highest mean and median prices.

```
room_type_summary
  room_type price.Mean price.Median
Entire home/apt 163.1760    133.5000
  Hotel room 136.1000    118.0000
  Private room 126.8511    100.0000
|
```

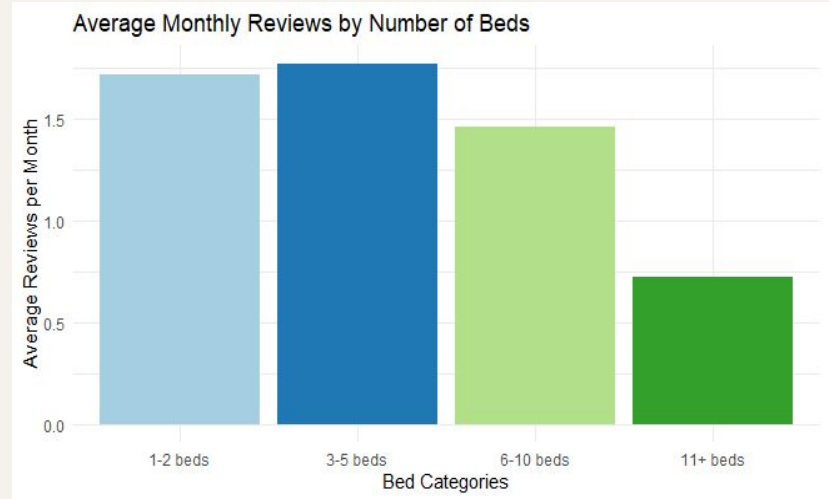
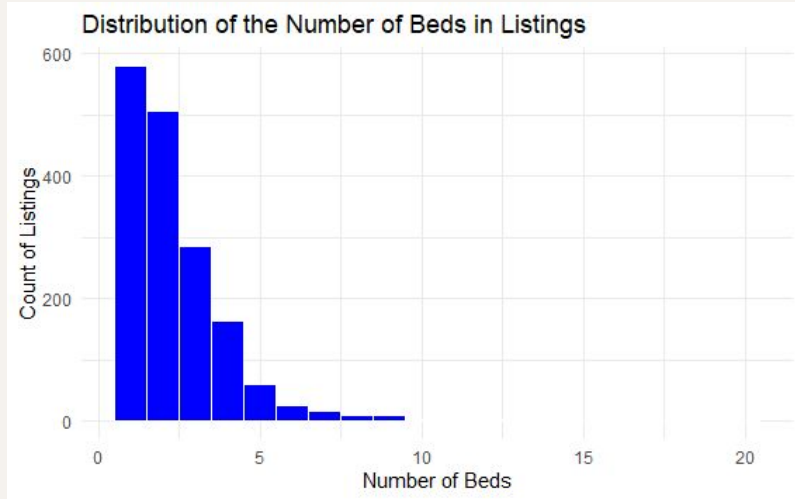
Verified hosts tend to have higher average and median prices.

```
> identify_verified
  host_identity_verified price.Mean price.Median
1                      f  138.1770    100.0000
2                      t  154.4764    126.0000
> |
```

Correlation with "beds"

```
[1] "Correlation Matrix:"
      price      beds
price 1.0000000 0.3401174
beds  0.3401174 1.0000000
```

## Also, a quick glance at 'beds'





## Prediction - Regression Modeling

- Filtering out non-significant variables for multiple linear regression, based on domain knowledge.
- Splitting data into training (60%) and test sets (40%).
- Addressing multicollinearity issues and simplifying the model.

## Highly Correlated Variables: Example

|                             | review_scores_rating | review_scores_accuracy | review_scores_cleanliness | review_scores_checkin | review_scores_communication | review_scores_location | review_scores_value |
|-----------------------------|----------------------|------------------------|---------------------------|-----------------------|-----------------------------|------------------------|---------------------|
| review_scores_rating        | 1                    | 0.606575061            | 0.585691076               | 0.494459361           | 0.557390227                 | 0.396742444            | 0.598366026         |
| review_scores_accuracy      | 0.606575061          | 1                      | 0.760600935               | 0.708424243           | 0.769518116                 | 0.530953598            | 0.789113579         |
| review_scores_cleanliness   | 0.585691076          | 0.760600935            | 1                         | 0.596016783           | 0.703337795                 | 0.456591476            | 0.725936375         |
| review_scores_checkin       | 0.494459361          | 0.708424243            | 0.596016783               | 1                     | 0.776057338                 | 0.509316278            | 0.662220969         |
| review_scores_communication | 0.557390227          | 0.769518116            | 0.703337795               | 0.776057338           | 1                           | 0.553107094            | 0.723073371         |
| review_scores_location      | 0.396742444          | 0.530953598            | 0.456591476               | 0.509316278           | 0.553107094                 | 1                      | 0.623236332         |
| review_scores_value         | 0.598366026          | 0.789113579            | 0.725936375               | 0.662220969           | 0.723073371                 | 0.623236332            | 1                   |

# Regression Model Results (Backward Elimination)

```
Residuals:
    Min       1Q   Median       3Q      Max
-1.79498 -0.27075  0.00876  0.24009  2.10327

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)    5.2665933   0.3578884   14.716 < 2e-16 ***
host_identity_verified
room_typeHotel room    -0.0707140   0.1181726   -0.598  0.549715
room_typePrivate room  -0.3168582   0.0735292   -4.309  1.80e-05 ***
bathrooms_text0 baths    0.0788431   0.4459748    0.177  0.859712
bathrooms_text0 shared baths
bathrooms_text1 bath   -0.8993893   0.2991314   -3.007  0.002709 **
bathrooms_text1 private bath
bathrooms_text1 shared bath
bathrooms_text1.5 baths  -0.6579431   0.3094491   -2.126  0.033740 *
bathrooms_text1.5 shared baths
bathrooms_text2 baths  -0.5842525   0.2999519   -1.948  0.051724 .
bathrooms_text2 shared baths
bathrooms_text2.5 baths  -0.6529565   0.3394504   -1.924  0.054700 .
bathrooms_text3 baths  -0.1478475   0.3102109   -0.477  0.633752
bathrooms_text3 shared baths
bathrooms_text3.5 baths  -0.3980365   0.5578942   -0.713  0.475731
bathrooms_text4 baths  -0.4621453   0.5584062   -0.828  0.408092
bathrooms_text4.5 baths  -0.1093698   0.3572856   -0.306  0.759584
bathrooms_text5 baths  -0.4030341   0.3562364   -1.131  0.258180
bathrooms_text5 shared baths
bathrooms_text5.5 baths  -0.0954118   0.5626610   -0.170  0.865382
bathrooms_text6 baths  -2.2488136   0.5735305   -3.921  9.44e-05 ***
bathrooms_text6 shared baths
bathrooms_text7 baths  -2.0834693   0.5750055   -3.623  0.000306 ***
bathrooms_text7.5 baths  -0.1123378   0.4666547   -0.241  0.809815
bathrooms_textHalf-bath
bathrooms_textShared half-bath
beds              0.0372340   0.0125411    2.969  0.003061 **
minimum_nights    -0.0086070   0.0030610   -2.812  0.005026 **
has_availability   -0.4283036   0.1102587   -3.885  0.000109 ***
availability_365    0.0009797   0.0001311    7.472  1.76e-13 ***
number_of_reviews_ltm
review_scores_rating
instant_bookable   0.1376459   0.0315439    4.364  1.42e-05 ***
calculated_host_listings_count_private_rooms
---
signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.4719 on 973 degrees of freedom
Multiple R-squared:  0.341,    Adjusted R-squared:  0.3187
F-statistic: 15.26 on 33 and 973 DF,  p-value: < 2.2e-16
```

**R-squared= 0.341**

**Adjusted R-squared= 0.3187**

**F-statistic= 15.26**

**P-value < 2.2e-16**

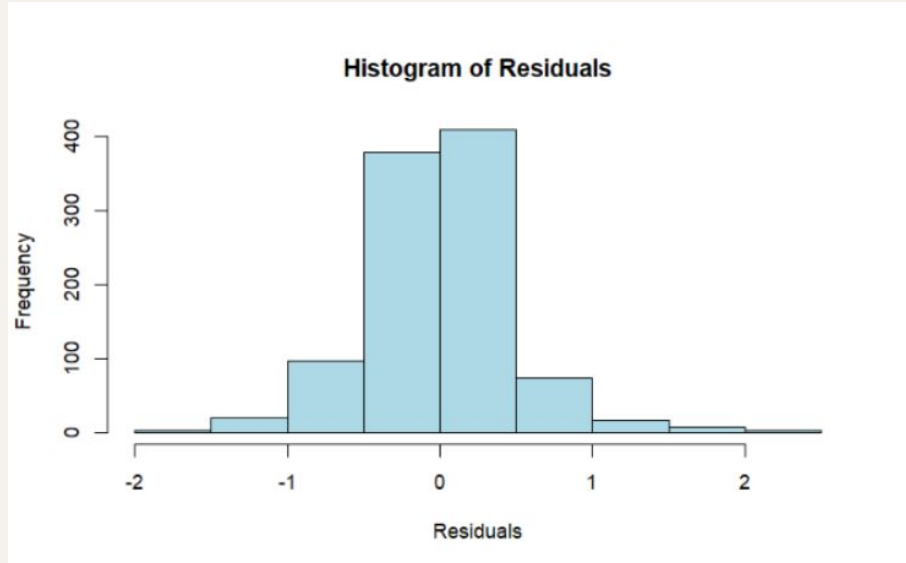
## Significant predictors:

host\_identity\_verified, room\_type (specific categories), bathrooms\_text (specific categories), beds, minimum\_nights, has\_availability, availability\_365, number\_of\_reviews\_ltm, review\_scores\_rating, instant\_bookable, and calculated\_host\_listings\_count\_private\_rooms.

# Residuals

Residuals:

| Min      | 1Q       | Median  | 3Q      | Max     |
|----------|----------|---------|---------|---------|
| -1.79498 | -0.27075 | 0.00876 | 0.24009 | 2.10327 |



**Residuals follow a normal distribution**

# Accuracy Measures

```
pred = predict (model_1, train_df)
accuracy(pred, train_df$price)
...
```

|          | ME       | RMSE     | MAE      | MPE      | MAPE     |
|----------|----------|----------|----------|----------|----------|
| Test set | 146.8047 | 187.2087 | 146.8047 | 95.62446 | 95.62446 |

```
pred = predict (model_1, valid_df)
accuracy(pred, valid_df$price)
...
```

|          | ME       | RMSE     | MAE      | MPE      | MAPE     |
|----------|----------|----------|----------|----------|----------|
| Test set | 151.5474 | 194.9045 | 151.5474 | 95.72861 | 95.72861 |

- RMSE and MAE and all other error measures slightly higher for the validation set.
- No issue of overfitting.

# KNN

- Engineered target variable indicating **wifi availability** (chosen amenity )
- Tuned k value via cross-validation for optimal model performance
- Achieved test accuracy of **97%** in predicting wifi availability

| k  | Accuracy  | Kappa        |
|----|-----------|--------------|
| 5  | 0.9722079 | -0.001351351 |
| 7  | 0.9732079 | 0.000000000  |
| 9  | 0.9732079 | 0.000000000  |
| 11 | 0.9732079 | 0.000000000  |
| 13 | 0.9732079 | 0.000000000  |
| 15 | 0.9732079 | 0.000000000  |
| 17 | 0.9732079 | 0.000000000  |
| 19 | 0.9732079 | 0.000000000  |
| 21 | 0.9732079 | 0.000000000  |
| 23 | 0.9732079 | 0.000000000  |



## Fictional Host and their 7 nearest neighbors

Description: df [7 × 2]

|      | <b>amenities</b><br><fctr> | <b>host_name</b><br><chr> |
|------|----------------------------|---------------------------|
| 13   | TRUE                       | Dani&Pietro               |
| 189  | TRUE                       | Somrit                    |
| 218  | TRUE                       | Maria Luisa               |
| 345  | TRUE                       | Cristiano                 |
| 642  | TRUE                       | Luca                      |
| 849  | TRUE                       | Valerio                   |
| 1007 | TRUE                       | Catia                     |

7 rows

- Accommodate 6 people
- A total listing count of 6
- Price for each listing is 300\$
- 3 beds per accommodation

# Naive Bayes Classification

- **Binned** continuous rating variable for use in classification (into 4 equal frequency bins )
- Carefully **selected predictors** representing property and host factors
- Demonstrated model application by **predicting rating** for fictional apartment

|     |     |     |     |
|-----|-----|-----|-----|
| 1   | 2   | 3   | 4   |
| 438 | 527 | 302 | 412 |

```
  ````{r}  
  #New apartment  
  new_apt <- data.frame(  
    host_identity_verified = 0,  
    property_category = "Private Room",  
    binned_property_type = "Private Room",  
    beds_grouped = 2  
  )  
  print(new_apt)  
  ````
```

**review\_scores\_rating\_bin**

**Min\_Rating**

**Max\_Rating**

<fctr>

<dbl>

<dbl>

1

0.00

4.67

2

4.68

4.82

3

4.83

4.92

4

4.93

5.00

# Classification Tree

Objective: Predict instant bookability using a classification tree.

## 1. Data Preparation and Exploration

- Converted categorical variables to factors.
- Selected important variables for analysis.

## 2. Data Splitting

- Split dataset into training and testing sets.
- Ensured consistency in factor levels between them.

## 3. Classification Tree Construction

- Applied pruning to avoid overfitting.
- Visualized the pruned tree with enhanced aesthetics using `rpart.plot`.

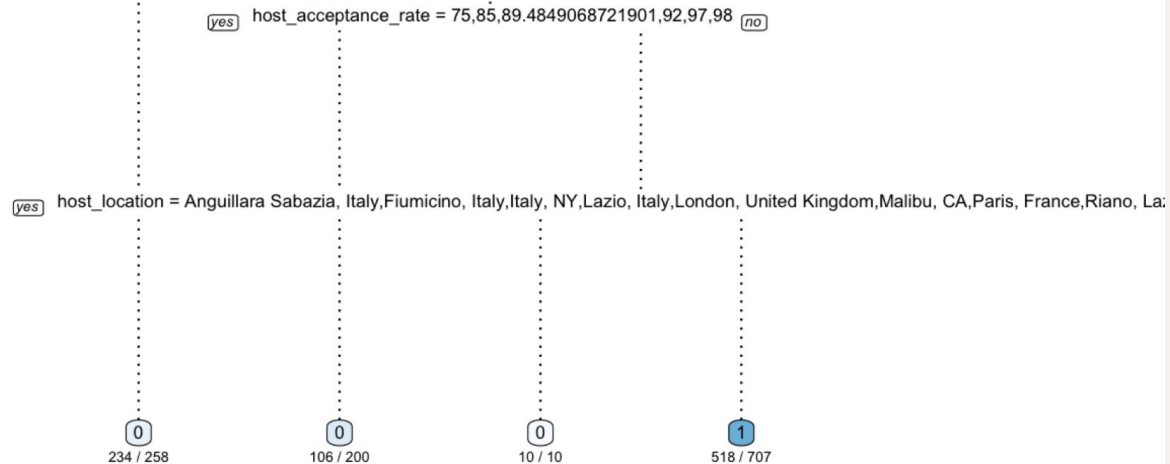
```
# Ensure consistency in factor levels between train and test data
for (var in selected_vars) {
  train_data[[var]] <- as.factor(train_data[[var]])
  test_data[[var]] <- factor(test_data[[var]], levels = levels(train_data[[var]]))
}
```

```
> print(var_importance)
```

|                           | Overall    |
|---------------------------|------------|
| host_acceptance_rate      | 121.457399 |
| host_location             | 4.610755   |
| host_name                 | 282.773149 |
| host_response_time        | 66.435290  |
| host_since                | 489.518391 |
| neighborhood_overview     | 326.352425 |
| host_id                   | 0.000000   |
| host_response_rate        | 0.000000   |
| host_is_superhost         | 0.000000   |
| host_listings_count       | 0.000000   |
| host_total_listings_count | 0.000000   |
| host_has_profile_pic      | 0.000000   |
| host_identity_verified    | 0.000000   |
| latitude                  | 0.000000   |
| lonaitude                 | 0.000000   |



ptance\_rate = 0,4,11,12,13,14,17,20,23,24,25,31,33,38,39,40,42,46,47,50,54,56,62,65,67,68,69,71,72,73,76,77,79,80,81,83,84,86,87,88,89,90,91,93,94,95,96 no



```
# Evaluate model performance
```

```
confusion_matrix <- table(predictions, test_data$instant_bookable)
```

```
accuracy <- sum(diag(confusion_matrix)) / sum(confusion_matrix)
```

```
print(paste("Accuracy:", round(accuracy, 2)))
```

```
[1] "Accuracy: 0.66"
```

# Tree Cross Validation

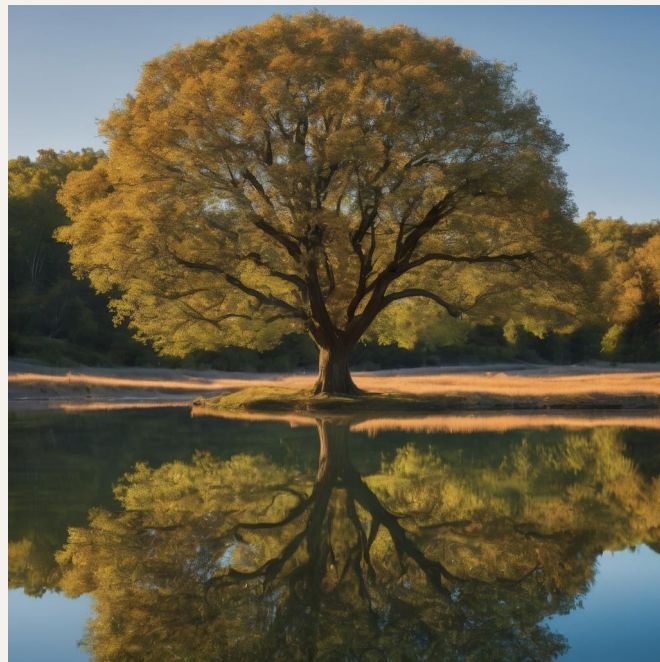
Objective: Determine the ideal size of the classification tree using cross-validation.

Created a grid of `cp` values ranging from 0.001 to 0.1.

Implemented 5-fold cross-validation with the created `cp` grid.

Extracted the best `cp` value from the cross-validation results.

Constructed the tree model using the optimal `cp` value.



*Mirror, mirror on the wall, who's the optimal tree of them all?*

## Visualization Process

Enhanced aesthetics and interpretability.

## Tree Visualization

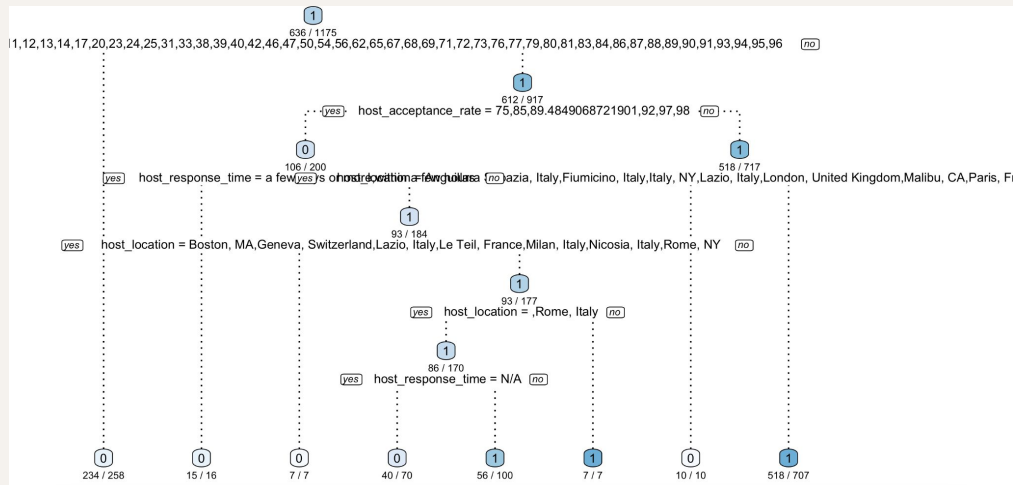
Displayed the resulting tree plot with the chosen graphical parameters.

Summarized the cross-validated tuning process and visualization.

Emphasized the importance of choosing an optimal tree size for better model performance.

```
[1] "Overall Model Accuracy: 0.67"
```

```
[1] "Complexity Parameter: 0.00834879406307978"
```



```
# Create a grid of complexity parameter (cp) values
cp_grid <- expand.grid(cp = seq(0.001, 0.1, by = 0.001))

# Perform cross-validated tuning of the rpart model
fit_control <- trainControl(method = "cv", number = 5)
cv_results <- train(instant_bookable ~ ., data = train_data, method = "rpart",
  trControl = fit_control, tuneGrid = cp_grid)

# Extract the best cp value
best_cp <- cv_results$bestTune$cp

# Build the tree with the optimal size
tree_model_optimal <- rpart(instant_bookable ~ ., data = train_data, method = "class", cp = best_cp)
```

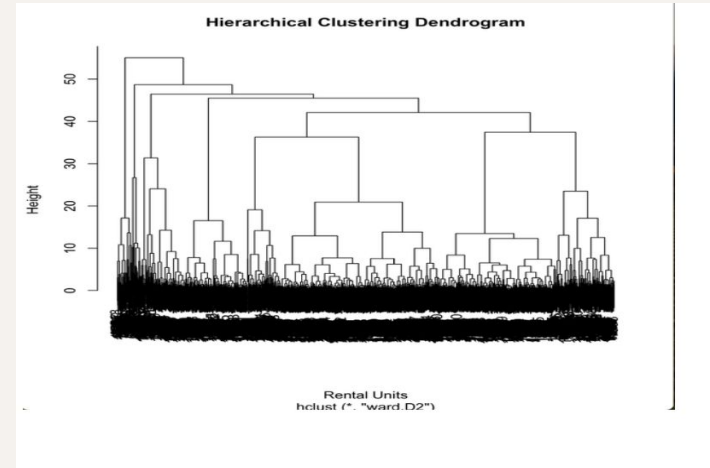
# Cluster Analysis

- **Key Variables:**
  - Accommodation, Pricing, Host Responsiveness, Guest Reviews
- **Methodology:**
  - Hierarchical clustering (Ward's linkage)
- **Cluster Decision:**
  - Three clusters chosen for balance
- **Insights for Stakeholders:**
  - Valuable for owners, hosts, and guests
- **Resulting Benefits:**
  - Nuanced understanding of the neighborhood rental market

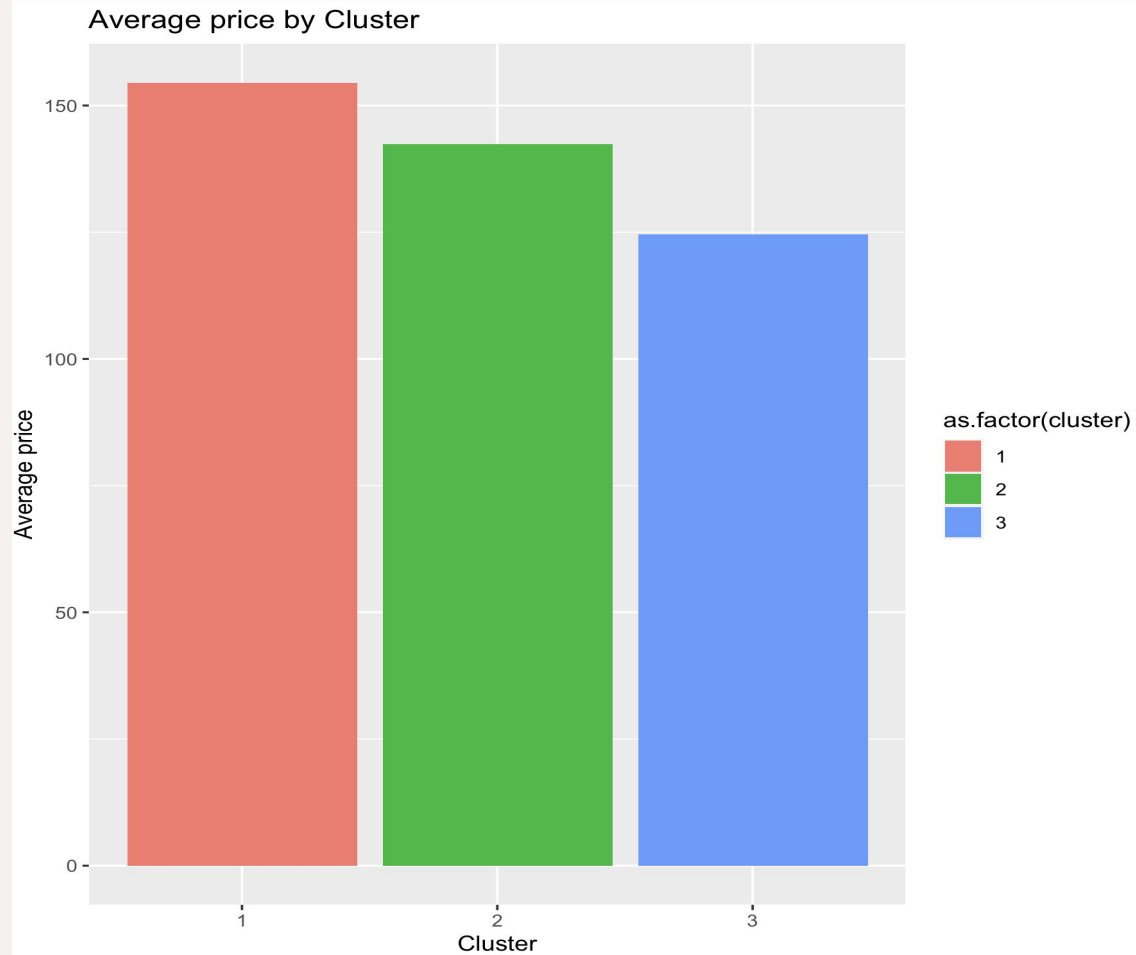


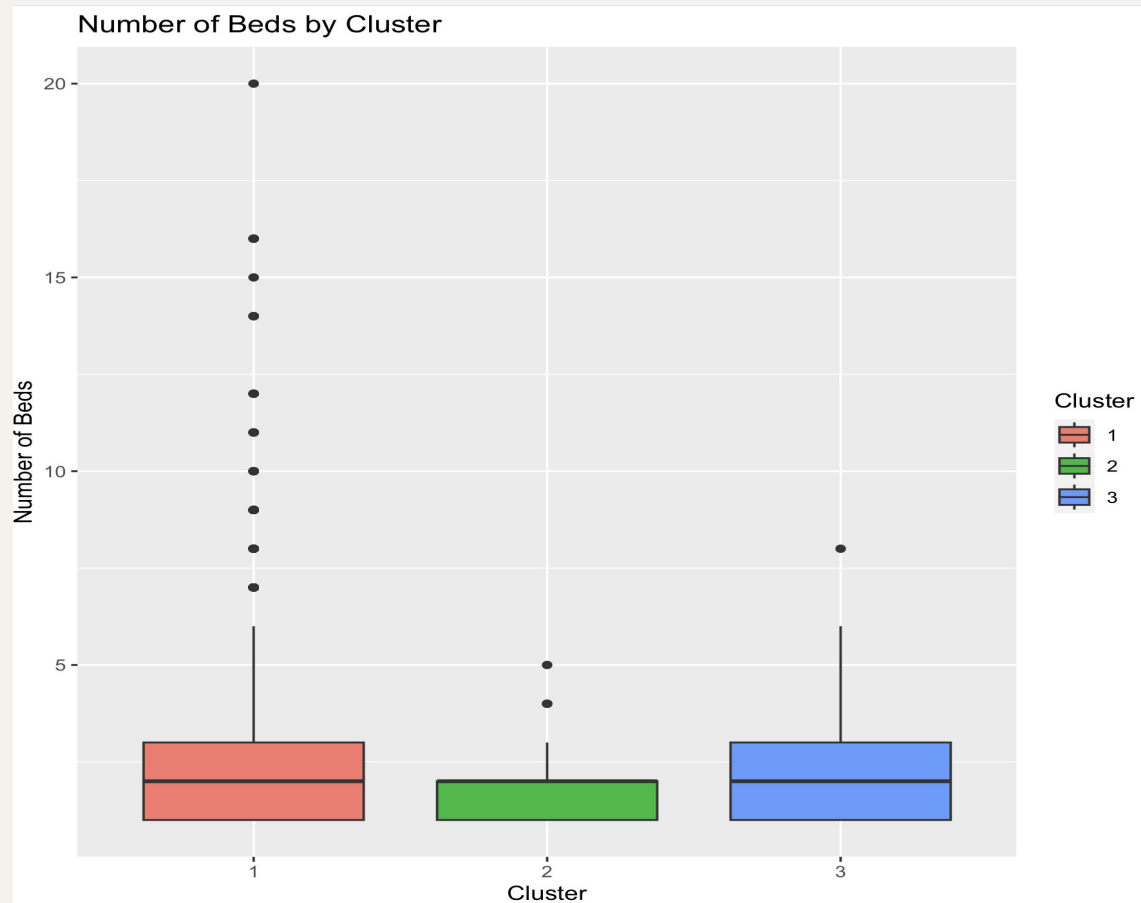
# Cluster Analysis Insights

- Identified 3 distinct rental property clusters using hierarchical clustering
- Cluster 1 represents expensive, luxurious retreats
- Cluster 2 offers comfortable urban accommodations
- Cluster 3 caters to budget-conscious travelers

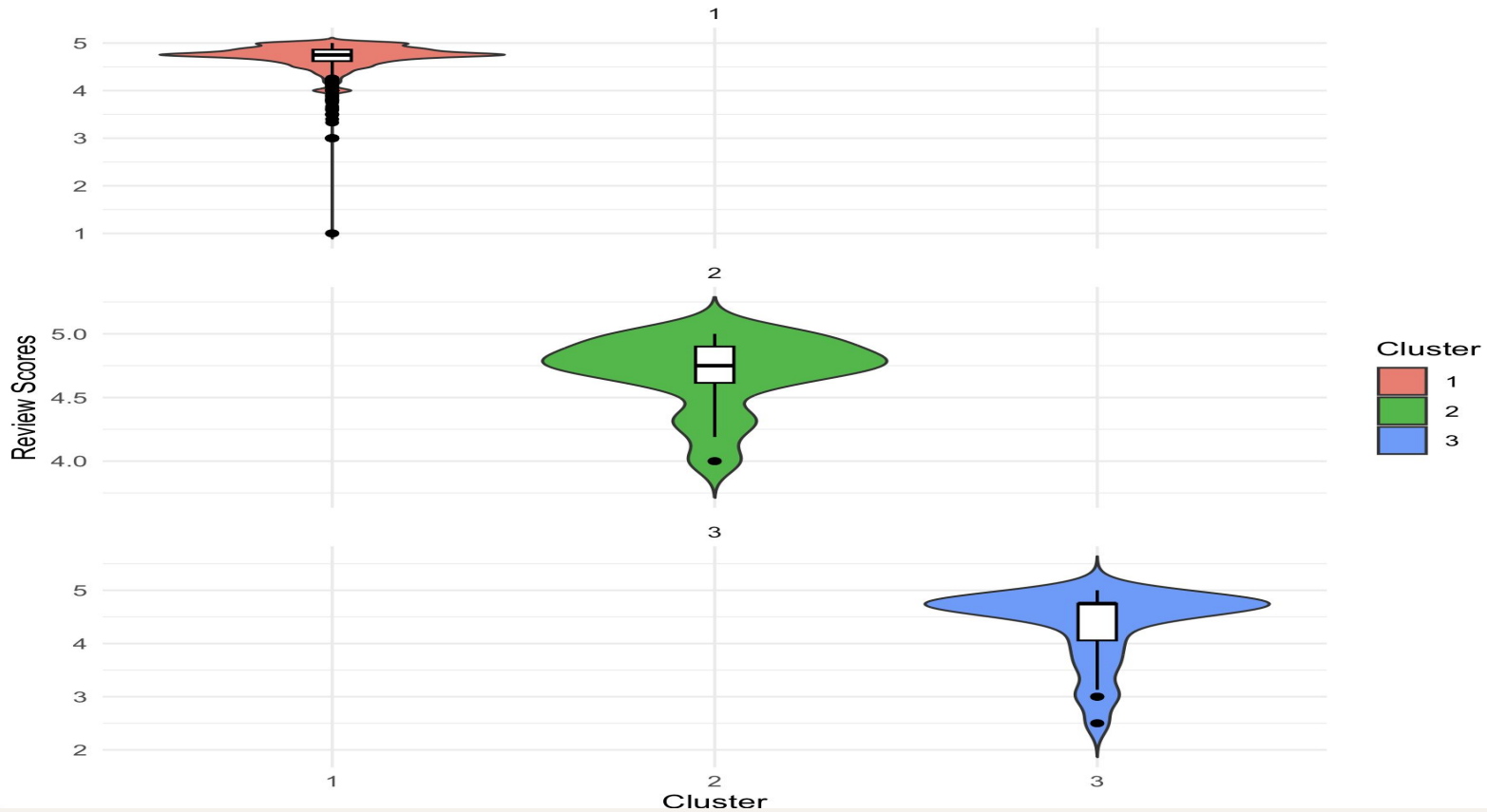








Violin Plot of Review Scores by Cluster



# Conclusion

- **Project Challenges and Impact :**

- Project exposed team to messy, real-world scraped data
- Required extensive data cleaning and interpretation effort
- Findings empower hosts, property managers to optimize listings

- **Skills Developed:**

- Data cleaning, interpretation, visualization and analysis

- **Real-World Benefits:**

- Our work helps hosts set good prices and keeps guests happy. It also provides useful info for people looking for Airbnb stays. Plus, it can help Airbnb make its platform better and even guide policymakers in making fair rules.

Thank You!

