## PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- 32. What are the speakers mainly discussing?
  - (A) A training seminar
  - (B) The installation of a television
  - (C) The date of a presentation
  - (D) A software upgrade
- 33. What is the problem?
  - (A) The necessary tools are unavailable.
  - (B) The office is closed.
  - (C) The wall is too weak.
  - (D) The phone number was wrong.
- 34. What most likely will the man do first tomorrow?
  - (A) Order a replacement part
  - (B) Consult an instruction manual
  - (C) Contact the woman
  - (D) Fill out a work order

- 35. What position is the man applying for?
  - (A) Lecturer
  - (B) Editor
  - (C) Journalist
  - (D) Superintendent
- 36. What makes the man qualified for the position?
  - (A) His academic background
  - (B) His previous work experience
  - (C) His public popularity
  - (D) His eloquence
- 37. What extra benefit does the woman mention?
  - (A) Health insurance
  - (B) Flexible hours
  - (C) A lot of free time
  - (D) Regular incentives

38. What are the speakers mainly discussing? 44. What is the man concerned about? (A) An interior renovation (A) Finishing a project on time (B) A product launch (B) Paying for his new mobile phone (C) A luncheon reservation (C) Repairing a piece of equipment (D) A budget proposal (D) Learning a new skill 39. What does the man say about the dining 45. Where do the speakers work? room? (A) At a repair shop (A) It needs more lighting. (B) At an electronics store (B) It is quite cold. (C) At a marketing firm (C) It is spacious. (D) At a design company (D) It is too loud. 46. What does the woman offer to do? 40. What does the man suggest the woman (A) Provide assistance do? (B) Pay in cash (A) Repaint the walls a brighter color (C) Fill in for the man (B) Compensate guests who have (D) E-mail a user manual reservations (C) Draft a budget proposal (D) Open a bank account 47. Who most likely is the man? (A) A shop owner (B) A construction worker 41. What is the man concerned about? (C) A local resident (A) Getting his camera fixed (D) A market researcher (B) Receiving sick leave from work (C) Preparing for a party 48. What does the woman mention about the (D) Introducing a client mall? (A) It was recently renovated. 42. According to the man, why does Greg like (B) It has sufficient parking space. his new job? (C) It is attracting many tourists. (A) It offers better vacation time. (D) It is located outside of town. (B) It pays a higher salary. (C) It matches his abilities. 49. Why does the woman usually visit the mall? (D) It provides health benefits. (A) To purchase groceries (B) To meet with her clients 43. What most likely will the woman do next? (C) To buy clothing (A) Take a group photo (D) To deliver products (B) Attend a Christmas party (C) Contact Greg (D) Send an e-mail attachment

- 50. What are the speakers discussing?
  - (A) Orders for office supplies
  - (B) Equipment for a conference
  - (C) The budget reports
  - (D) Their colleague
- **51.** Why does the man mention when the supply company closes?
  - (A) To inform her of the business hours
  - (B) To let her know she can't order anything
  - (C) To explain that the second order would be late
  - (D) To imply that new equipment can't be ordered
- 52. What does the woman offer to do?
  - (A) Pay for the new order
  - (B) Order the supplies herself
  - (C) Cancel a meeting
  - (D) Speak to their colleague
- 53. What is the problem?
  - (A) The plane tickets were not booked.
  - (B) A meeting had to be rescheduled.
  - (C) The meeting was a success.
  - (D) A deadline has been changed.
- **54.** Which part of the business trip will be postponed?
  - (A) The meeting in New York
  - (B) The meeting in Wisconsin
  - (C) The meeting in Washington
  - (D) The meeting in Westboro
- NEW
- **55.** What does the man mean when he says "That's not a bad idea"?
  - (A) He thinks it is a bad idea.
  - (B) He agrees with the proposed solution.
  - (C) He wants to hear other ideas.
  - (D) He disagrees with the solution.

- 56. What was the woman doing in Australia?
  - (A) Going on a business trip
  - (B) Studying abroad
  - (C) Taking a vacation
  - (D) Searching for employees



- **57.** What does the woman imply when she says "Is this Robert Wilder's application?"
  - (A) She is surprised to see the application.
  - (B) She will reject the application.
  - (C) She doesn't understand something.
  - (D) She agrees with the application.
- 58. How does the woman know Robert Wilder?
  - (A) They went to college together.
  - (B) They work in the same department.
  - (C) They play baseball together.
  - (D) They play tennis together.
- 59. What is the woman concerned about?
  - (A) Getting extra vacation
  - (B) Doing too much work
  - (C) Not having time for her children
  - (D) Preparing a report
- 60. What does the man suggest?
  - (A) Fire the manager
  - (B) Wait until their vacation
  - (C) Hire a babysitter
  - (D) Have some extra vacation days
- **61.** What does the woman say she will have to do?
  - (A) Hire a babysitter
  - (B) Go to another company
  - (C) Ask her husband
  - (D) Finish her sales reports



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| Conference Table Price List  Model No./Description |       |
|--|-------|
| Pine   | \$165 |
| Maple  | \$195 |
| Walnut   | \$225 |
| Cherry   | \$307 |

- **62.** What does the woman have on Friday?
  - (A) A dinner meeting
  - (B) A seminar
  - (C) A meeting
  - (D) A work party



- 63. Look at the graphic. How much does the woman pay for the furniture?
  - (A) \$165
  - (B) \$195
  - (C) \$307
  - (D) \$614
- 64. What does the man say he will do?
  - (A) Arrange free delivery
  - (B) Deliver the furniture in the evening
  - (C) Send a confirmation
  - (D) Deliver the table himself

## **Airline Mileage Redemption Points**

- 65. Why does the woman call?
  - (A) To get an upgrade
  - (B) To book a flight to Korea and Japan
  - (C) To cancel her flight to Singapore
  - (D) To sign up for a mileage card



- 66. Look at the graphic. How many points will the woman use?
  - (A) 50,000
  - (B) 60,000
  - (C) 70,000
  - (D) 80,000
- 67. What suggestion does the man give the woman?
  - (A) Upgrade her Korean flight
  - (B) Make the request after her trip
  - (C) Book a different flight
  - (D) Cancel her reservation

## **Springfield Apartments**

Springfield Apartments

Tea Shop

Kingsley Road

Coffee Bean

Cambridge Street

Java the Cup

Lynnfield Primary Schoo

Jake's Diner

- 68. What are the speakers discussing?
  - (A) Their GPS systems
  - (B) Which coffee shop to visit
  - (C) How far Cambridge is from their apartments
  - (D) The fastest route to work
- 69. What does the woman want to do?
  - (A) Keep losing the game
  - (B) Make more money than he does
  - (C) Get to work faster than he does
  - (D) Participate in a car race
- 70. Look at the list. Which shop does the man most likely stop at?
  - (A) Coffee Bean
  - (B) Tea Shop
  - (C) Java the Cup
  - (D) Jake's Diner