

HealthSuite

Sustainability use case

- Introduction to Philips
- Introduction to HealthSuite
- The use case and ask...
- Q&A

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innovation  you



Philips has transformed to be a focused leader in healthcare

We aim to be the company for solutions and services across the health continuum, recognized for how we co-shape profitable business as a partner in an outcomes- based and risk-sharing healthcare arena.

We are at an inflection point in healthcare; Powerful trends are shaping the industry

Consumer centric



Increasing consumer engagement in their own health

Value based



Quadruple aim:
Shift to value based healthcare will reduce waste, increase access and improve outcomes

Networked



Shifting to lower-cost settings and the home

Digital



Connecting 24/7 to patients and care providers

Consolidated



Provider consolidation and payer-retailer consolidation

Philips digital strength



4 million
sleep therapy
patients
supported

145 billion
images archived
for health systems

~60%
of R&D is software

7 million
people supported
by our wearable
philips Lifeline service

11 million
IoT devices connected via **HealthSuite**
Connect IoT Services

30 peta bytes
of imaging studies archived
for healthcare providers

~10%
R&D investments as a % of
health technology sales

Healthcare has become an ecosystem

“There is no one digital front door in the healthcare ecosystem

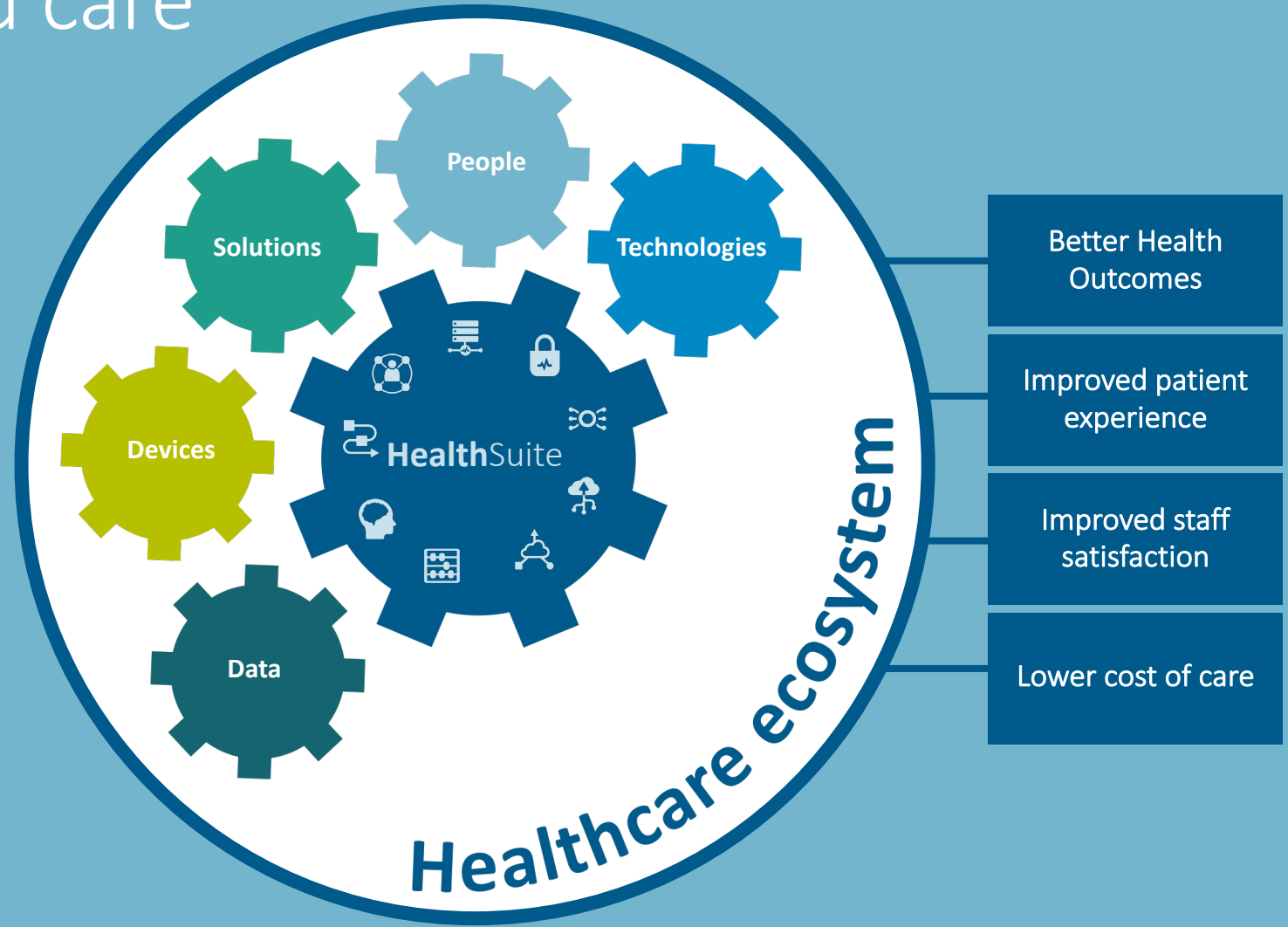
Operating as an ecosystem recognizes that we must design our solutions to match the level of complexity and variability of the ecosystem and always be ready to enter one journey from another, to trigger the next step and deploy reusable, personalized solutions.”

Kirk Elder, PHM R&D Leader and Head of the HealthSuite Collaborative Care Ecosystem



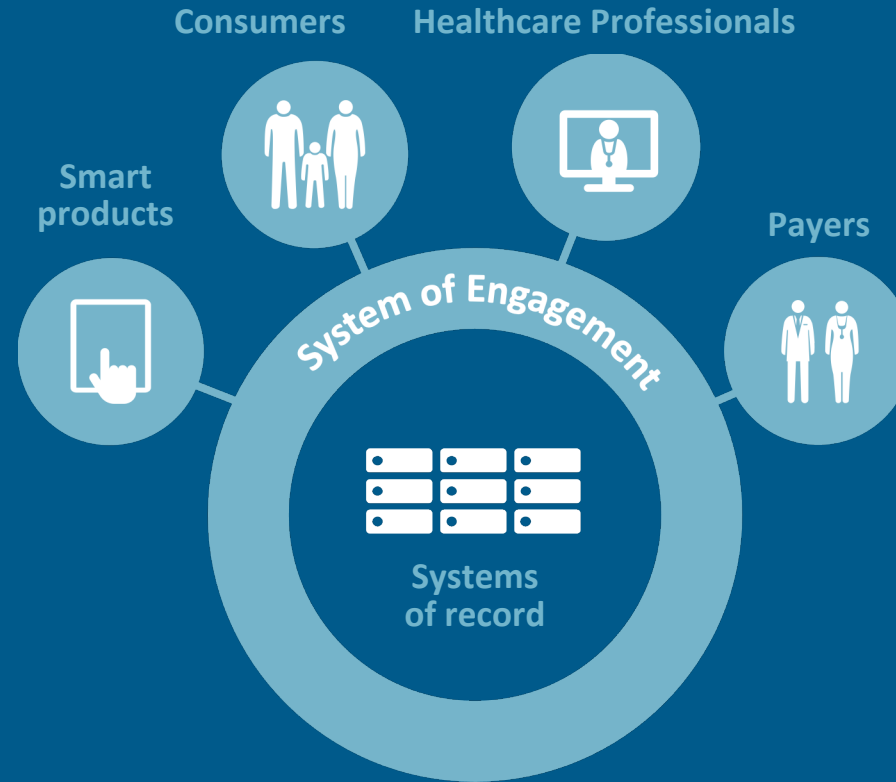
To achieve connected care

We have adopted an open, common **HealthSuite** platform and ecosystem approach where our products, systems, devices and services work in an integrated manner with those developed by partners and third parties.



Systems of Record vs Systems of Engagement

Systems of Engagement
Designed to facilitate more integrated interaction
Integrates data from across Systems of Record



Systems of Record
Host data and processes on that data (siloes)
Designed to be the source of truth and improve efficiency

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HealthSuite System of Engagement

Healthcare ecosystem

Users

Within the healthcare ecosystem

Healthcare providers



Patients & Consumers



Payers



Government

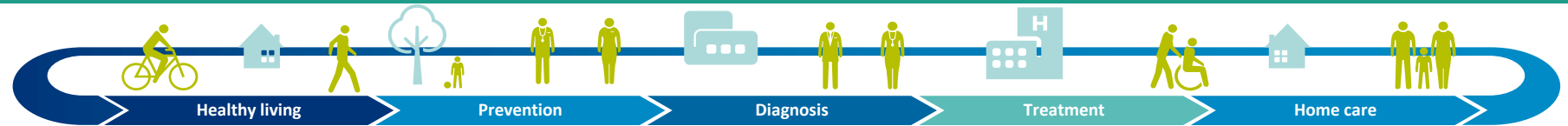


Retail



Care pathways

Across the health continuum



Solutions

Products, services, systems and devices

Philips

Personal Health



Connected Care



Precision Diagnosis



Image Guided Therapy



3rd-Party

Vendors



HealthSuite system of engagement

Engagement capabilities

Ecosystem APIs

Dynamic Workflow



Intelligence



User Experience



Foundation capabilities

Data (Storage and Management)



Hosting & Operations



Hybrid Cloud



Privacy & Access Control



IoT & Device Management



Data Sharing & Interoperability



Digital IT & Customer Services



Systems of record — 3rd party and Philips

Clinical and operational data in systems of record, such as Electronic Medical Records and Laboratory Information Systems

Foundation Capabilities



The Foundation Capabilities give you capabilities you need to host applications, access your data, connect and service your devices and collect payment, and address security, privacy and regulatory requirements.

Customers own their data – we help secure, liberate, manage, analyze and take action on that data

