## Monster.com Behavioral Interview Questions

The behavioral interview became popular in the '80s as a way of assessing candidates for managerial jobs or those involved in team work. According to <a href="The Gartner Group">The Gartner Group</a>, "Recruiters and employers increasingly use behavior-based interviews (BBIs) to assess candidates based on their past behavior. In a BBI, you're asked to provide past examples where you demonstrated certain skills, knowledge, behavior, and abilities. Also known as competency interviews, BBIs are gaining popularity."

- 1. How do you define success?
- 2. According to your definition of success, how successful have you been?
- 3. What was the most difficult ethical decision you have had to make, and what was the outcome?
- 4. Where do you see yourself on a continuum between cultivating people vs. getting the job done?
- 5. How has your approach to managing changed from the way it was 10 years ago?
- 6. What is the difference between a good position and an excellent one?
- 7. Please describe a situation in which your work was criticized.
- 8. How are you best managed?
- 9. How do you perceive your early background to have affected your career?
- 10. What was the most adverse situation you have faced, personally or professional? How did you deal with it and what was the outcome?
- 11. Where do you relate best? Up one level? Down one level? Or with peers?
- 12. What is the biggest disappointment you have suffered in the last 3 years?
- 13. What is the greatest risk you have ever taken?