

Replacement Analysis

- Replacement Analysis is carried out when there is a need to replace the current owned equipments or any assets.
- Concept of replacement analysis refers to the selection of similar but new assets to replace the existing assets to meet the current & future requirements more economically.

Reasons for replacement:

- Deterioration: Loss of value due to aging
- Obsolescence: Outdated or No longer used.
- Depletion: Gradual loss of market value.
- Physical Impairments: Wear & Tear due to chemical changes
- Inadequacy: Lacking the quality

Approaches for comparing defender and challenger:

- Cash flow approach
 ⇒ Treat the proceed from ^{sales} of old machine as a down payment towards purchasing new machine.

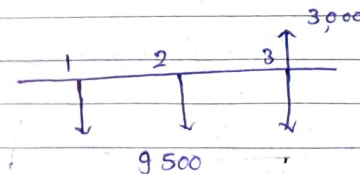
- Use ~~NPV~~ NPW (Net Present Worth) or A.E.C. to analyze

- Cash flow approach
- From the data given below decide whether the replacement is justified or not.
 Take MARR = 12%
 Use Cash flow approach.

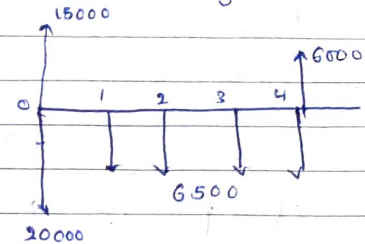
Defender		Challenger	
Market Price	Rs. 15,000	Initial Cost	Rs. 20,000
Remaining Useful Life	3 years	Useful Life	4 year
Salvage Value	3000	Salvage value	6000
Operating & Maintaining Cost	9,500	Operating & Maintaining Cost	6,500

Solution:

For defender :



For Challenger:



$$A.E.C.D = - \left\{ -9500 + 3000 \left(\frac{A}{P}, i\%n \right) \right\}$$

$$= - \left\{ -9500 + 3000 \left[\frac{i}{(1+i)^n - 1} \right] \right\}$$

$$= - \left\{ -9500 + 3000 \left[\frac{0.12}{1.12^3 - 1} \right] \right\}$$

$$= +8610.95$$

$$A.E.C.C = - \left\{ -6500 + 6000 \left(\frac{A}{P}, i\%n \right) + -5000 \left(\frac{A}{P}, i\%n \right) \right\}$$

$$= - \left\{ -6500 + 6000 \left[\frac{i}{(1+i)^n - 1} \right] - 5000 \left[\frac{(1+i)^n \times i}{(1+i)^n - 1} \right] \right\}$$

$$= -6890.76$$

AEC_D > AEC_C . So, replacement is justified. //

(b) Opportunity cost approach

⇒ Treat the proceed from the sales of old machine as the investment required to keep the old machine.

Q. MARR = 12%

Defender

M.P. = Rs. 15,000

Remaining Useful life = 3 years

S.V. = Rs. 3000

O&MC = Rs. 9500

Challenger

Initial Cost = Rs. 20,000

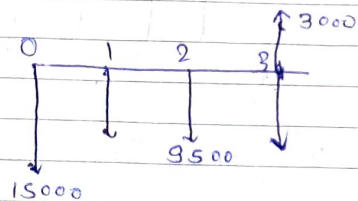
Useful life = 4 years

S.V. = Rs. 6000

O&C = Rs. 6500

Use opportunity cost approach.

Solution:



For Defender

$$(AEC)_D = 9500 - 3000 \left(\frac{i}{(1+i)^n - 1} \right) + 15000 \left(\frac{(1+i)^n \times i}{(1+i)^n - 1} \right)$$

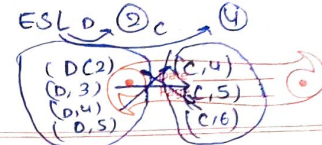
$$= 14856.187$$

$$(AEC)_C = 6500 + 20000 \left(\frac{(1+i)^n \times i}{(1+i)^n - 1} \right) - 6000 \left(\frac{i}{(1+i)^n - 1} \right)$$

$$= 11829.28$$

Since, $AEC_D > AEC_C$, Replacement is justified.

ESL: Economic Service Life
Minimum AEC.



V. Imp

Q. For the data given below, what is the most economical replacement scenario / strategies? Take 8 years planning horizon.

Year	Defender (D)	Challenger (C)
1.	5130	7500
2.	5116	6151
3.	5500	5897
4.	5961	5826
5.	6434	5897

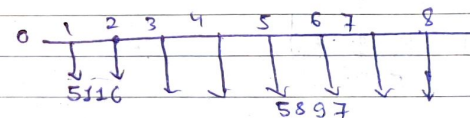
AEC = 15%

Combinations:

1. (D, 2) (C, 6)
2. (D, 3) (C, 5)
3. (D, 4) (C, 4)

1. (D, 2), (C, 6)

(C, 6) = latest value re. (C, 5)



$$PW = 5116 \left(\frac{P}{A, 15\%, n} \right) + 781 \left(\frac{P}{A, 15\%, n} \right) \left(\frac{P}{F, 15\%, n} \right)$$

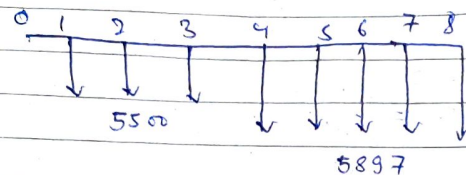
$$= 5116 \left(\frac{(1+i)^n - 1}{(1+i)^n \times i} \right) + 781 \left(\frac{(1+i)^n - 1}{(1+i)^n \times i} \right) (1+i)^{-n}$$

$$= 5116 \left(\frac{1.15^8 - 1}{1.15^8 \times 0.15} \right) + 781 \left(\frac{1.15^6 - 1}{1.15^6 \times 0.15} \right) \times 1.15^{-2}$$

$$= 25192.05$$

Cost

2. (D, 3), (C, 5)

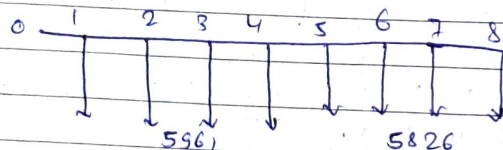


$$PW = -5500 \left(\frac{P}{A}, 15\%, n \right) + 5897 \left(\frac{P}{F}, 15\%, n \right)$$

$$= -5500 \left(\frac{1 - 1.15^{-8}}{1.15 \times 0.15} \right) + 5897 \left(\frac{1.15^5 - 1}{1.15^5 \times 0.15} \right) (1.15)^{-3}$$

$$= +25555.29$$

3. (D, 4), (C, 4)



$$PW = -5561 \left(\frac{1 - 1.15^4}{1.15^4 \times 0.15} \right) + 5826 \left(\frac{1.15^4 - 1}{1.15^4 \times 0.15} \right) (1.15)^{-4}$$

$$= 26528.55$$

Since, first combination has lower cost. So, selecting first combination.

Find economic service life from the data:

Initial cost: Rs. 50,000

Operating cost: Rs. 10,000 for the 1st year that increases by 15% thereafter.

Salvage value decreases each year 20% from the previous value.

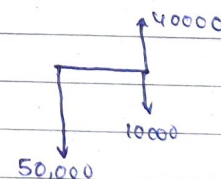
Useful life = 7 years

MARR = 15% per year.

Soln

Year	O & M Cost	Salvage value	AEC
1.	10000	$0.8 \times 50000 = 40000$	27500
2.	11500	32000	26569
3.	13225	25600	25952
4.	15208.75	20480	25594
5.	17490.0625	16384	25456
6.	20113.57	13107.2	25500
7.	23130.60	10485.76	

For $n=1$

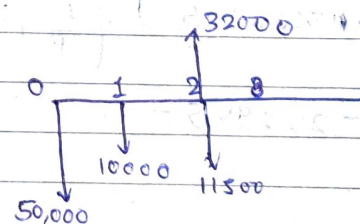


$$A.E.C_1 = 50000 - 30000 \left(\frac{1}{1.15} \right)$$

$$= 50000 \left(\frac{1}{1.15} \right) + 30000$$

$$= -27500$$

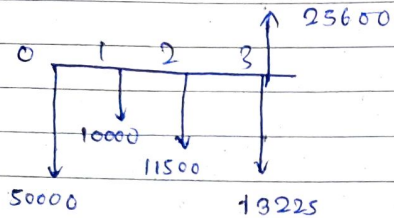
For $n=2$,



$$A.E.C._2 = -50000 \left(\frac{A}{P}, i, n \right) - 10000 + (32000 - 1500) \left(\frac{A}{P}, i, n \right)$$

$$= -26569.76$$

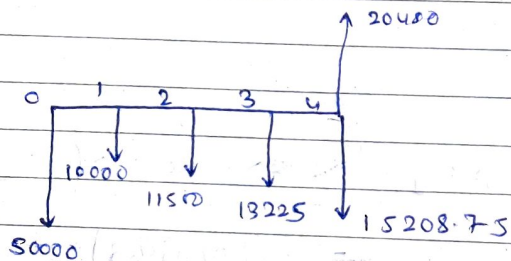
For $n = 3$



$$A.E.C._3 = -50000 \left(\frac{A}{P}, i, n \right) - 10000 + (25600 - 3225) \left(\frac{A}{P}, i, n \right) - 1500(1.15)$$

$$= -26103.31 - 25952.12$$

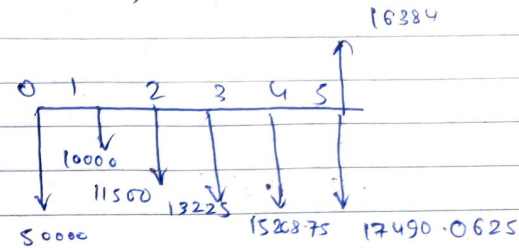
For $n = 4$



$$A.E.C._4 = -50000 \left(\frac{A}{P}, i, n \right) - 10000 + (20480 - 5208.75 - 3225 \times 1.15 - 11500 \times 1.15^2) \left(\frac{A}{P}, i, n \right)$$

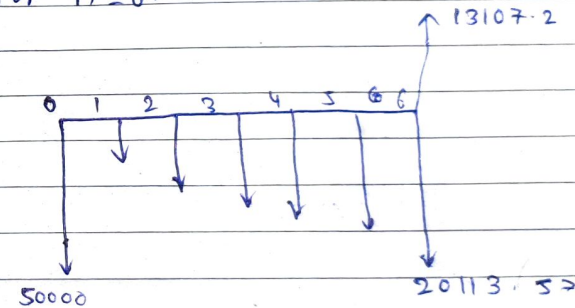
$$= -28248.48 - 25594.97$$

For $n = 5$,



$$A.E.C._5 = -25456.017$$

For $n = 6$



$$A.E.C._6 = -25500.79$$

$A.E.C._6 > A.E.C._5$

So, $ESL = 5 \text{ year}$

Define ESL