

## # Basic Terminologies

- i) Capital → financial resources involved in establishing and sustaining a project.
- ii) Assets → An economic resources of entity (including money, resources, physical resources & intangible resources).
- iii) Interest → The fee that is charged for use of someone else's money. Two types
  - a) Simple interest
  - b) Compound interest
- iv) Discount rate → The interest rate used to calculate the present value of the future cash flows.
- v) Break even point → The state when there is neither loss nor profit.
- vi) Depreciation → The decline in value of assets with the passage of time.
- vii) Salvage value → value of reusable item after depreciation.
- viii) ~~Scrap value~~ Inflation → decline in purchasing power of money.
- ix) Deflation → increase in purchasing power of money.
- x) Scrap value → value of non-reusable item.
- xi) Opportunity cost → the best rejected project is the opportunity forgone.
- xii) Capital recovery → Annual equivalent of the capital cost.
- xiii) Intangibles → non measurable aspects of economics like goodwill, brand name, prestige.
- xv) Time value of money → relationship between interest and time.

## 1.2 Principle of Engineering Economics

- Develop the alternatives
- Focus on the differences
- Use of consistent view point
- Use of common unit measure
- Consider all the relevant criteria
- Revisit the decision.

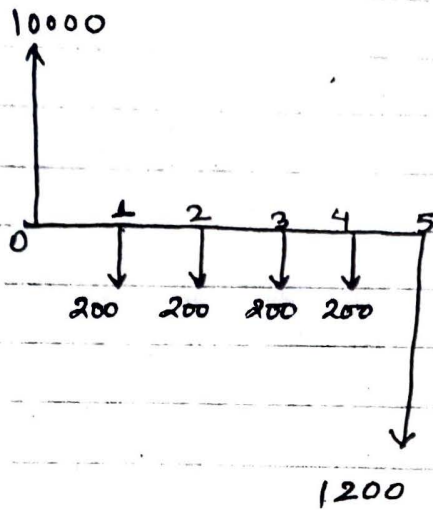
## 1.3 Role of Engineers in Economics

- Understand the problem and define the objectives
- Collect relevant information
- Define the feasible alternative solution and make realistic estimates.
- Identify the criteria for decision making using one or more attributes.
- Evaluate each alternative, using sensitivity analysis to enhance the evaluation.
- Select the best alternative
- Implement the solution and monitor the results.

## 1.4 Cash Flow Diagram

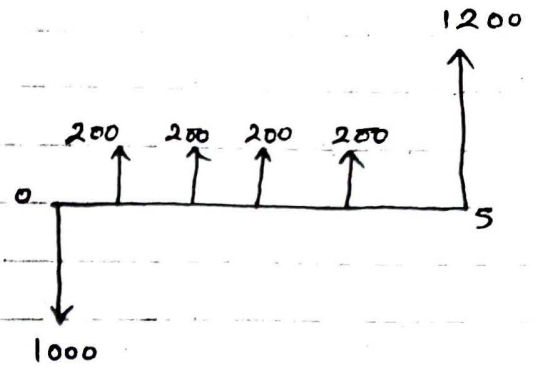
- Inflow ( $\uparrow$ ): Profit, gain, withdraw, revenue, income
- Outflow ( $\downarrow$ ): loss, deposit, payment, investment, tax, cost, expenses

a)



Borrower's view point

b)



Lender's View point.

→ Cash flow diagram is adopted to show the cash flow for a project over time.

### Engineering Economics.

- ⊗ "Engineering Economics refers to those aspects of economics and its tools of analysis most relevant to the Engineer's decision making process".
- ⊗ Engineering Economics is devoted to the problem solving and decision making at the operations level.
- ⊗ Engineering Economics is useful to identify alternative uses of limited resources and to select the preferred course of action.