

PITCH DECK

Introduction

Game Title: Upside Vault

Inspiration: Fusion of Stranger Things and Money Heist themes.

Platform: Telegram mini-app.

Levels: Over 30 engaging levels with a variety of monsters.

Premise: Tapping game where users defeat monsters, earn mini coins, and unlock chests.

Market Trend

Popularity of Mini-Apps: Growing engagement on platforms like Telegram.

Tapping Games Surge: Notable successes include:

Not Coin – Listed on Binance. SID E

Hamster Kombat – 100 million tappers in 2 months.

Tap swap – 10 million users in 1 month.

Business Model

Entry: Free-to-play with optional in-game purchases.

Revenue Streams:

- In-app purchases.
- PR Media services.
- Play-to-Earn (P2E) features.
- Peer-to-Peer (P2P) trading.
- Launchpad for new projects.



Marketing and Sales Strategy

• **Channels**: Telegram, Google, Facebook ads, and influencer marketing.

 Referral Marketing: Encouraging user-to-user invites with rewards.

Competition Analysis

Competitors: Not coin, Hamster Kombat, Tapswap.

• **Differentiators**: Unique theme and engaging storyline that stand apart in the tapping game genre.



Revenue Model

PR Media Services: Generating up to \$1.1M per year across multiple platforms.

In-App Purchases: Expected \$300K from 5% of user base.

P2P Trading: Approximately \$3.6M per year from transaction fees.

Launchpad: Potential \$1M from hosting projects.

Revenue Projections

User Growth: 1 million users in 6 months, 10 million in one year.

Financial Projections:

Median Revenue: \$1M.

Maximum Revenue: \$10MJPSIDE

Minimum Revenue: \$100K.

Total Revenue: Anticipating a Minimum of \$6M to \$20M Gross revenue in 2 years

Revenue Breakdown

PR Media Services:

Daily: \$1,000 across various channels.

Monthly: Approximately \$80,000 (aggregating daily income across all platforms).

Yearly: \$1,100,000.

In-App Purchases:

Assumes a steady rate throughout the year, projecting total yearly revenue of \$300,000.

P2P Trading:

Daily: \$2,500 (based on \$1 per transaction and 2,500 transactions).

Weekly: \$75,000.

Monthly: \$300,000. Yearly: \$3,600,000.

Launchpad:

Revenue concentrated in periodic launches throughout the year, totaling \$1,000,000 annually.

Funding Request

Amount Sought: \$100K USD.

• **Usage**: App infrastructure, Development, Operations, marketing initiatives, and further development of game features.

Join us in revolutionizing the tapping game industry with a novel approach combining popular culture and innovative game mechanics.

Check these projects with the link below to know how they are massively gaining traction in the P2E market

- https://crypto.ro/en/news/hamster-kombat-hmstr-reaches-142m-users-in-77-days/
- https://nairametrics.com/2024/06/10/notcoin-hits-40-million-users-as-players-earn-1-5-million-from-airdrop-campaigns/

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