Steven - Sales Manager:

Hi Rabbil!

I hope you are doing well. We need to improve our <u>internet sales reports</u> and want to move from static reports to <u>visual dashboards</u>.

Essentially, we want to focus it on how much we have <u>sold of what products</u>, to <u>which clients</u> and how <u>it has been over time</u>.

Seeing as each <u>sales person</u> works on different products and customers it would be beneficial to be able to <u>filter them also</u>.

We measure our numbers against <u>budget</u> so I added that in a <u>spreadsheet</u> so we can compare our values against performance.

The budget is for 2023 and we usually look <u>2 years back</u> in time when we do analysis of sales.

Let me know if you need anything else!

// Steven