

traditional (SBC only) wireline subsidiaries provide services in 13 states, including California, Texas, Illinois, Michigan, Ohio, Missouri, Connecticut, Indiana, Wisconsin, Oklahoma, Kansas, Arkansas, and Nevada. Also owns AT&T Wireless (previously

11%. Has about 226,840 employees. BlackRock, 6.8% of common stock; Officers & directors own less than 1% (3/21 Proxy). CEO: John Stankey. Inc.: DE. Addr.: 208 S. Akard St., Dallas, Texas, 75202. Tel.: 210-821-4105. Internet: www.att.com.

ANNUAL RATES Past Past Est'd '18-'20 to '24-'26 of change (per sh) 10 Yrs. 5 Yrs. 1.5% 3.0% 1.5% 1.0% Revenues "Cash Flow" 4.0% Earnings Dividends 4.5% 2.0% 6.0% 2.0% Book Value 3.5% 6.0% 5.5%

45956

11838

68911

332%

49032 3470

10936

63438

81%

47926

23755

81601

194%

9920

Accts Payable Debt Due

Current Liab.

Fix. Chg. Cov

Other

Cal-	QUARTERLY REVENUES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	38038	38986	45739	47993	170756
2019	44827	44957	44588	46821	181193
2020	42779	40950	42340	45691	171760
2021	43939	44045	39922	45399	173305
2022	45250	44570	42750	45285	177855
Cal-	EARNINGS PER SHARE A				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2018	.85	.91	.90	.86	3.52
2019	.86	.89	.94	.89	3.58
2020	.84	.83	.76	.75	3.18
2021	.76	.89	.75	.70	3.10
2022	.90	.80	.80	.80	3.30
Cal-	QUARTERLY DIVIDENDS PAID B =				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.49	.49	.49	.49	1.96
2018	.50	.50	.50	.50	2.00
2019	.51	.51	.51	.51	2.04
2020	.52	.52	.52	.52	2.08
2021	.52	.52	.52	.52	

AT&T's third-quarter operating results were weak. The company reported September-period earnings of \$0.75 a share, about \$0.04 below both our estimate, and the consensus. Note that adjusted earnings came in at \$0.87 a share. Adjusted earnings exclude amortization of intangible assets, which we include in our figures. On a positive note, the company had its best net add quarter in more than 10 years. (Net adds are when the company adds more new accounts than it loses during a given time period.) We think the company used loss-leading deals on new 5G phones to help draw new subscribers. Gains were broad based across both the wireless business, consumer wireline, and Warner Media. On point, Mobility saw more than 1.2 million postpaid net adds, and 249,000 prepaid net adds. Meanwhile the wireline business added 289,000 fiber adds, and average revenue per user increased 5.2%. Finally, Warner Media had 12.5 million new HBO Max and HBO subscribers sign up, and its total subscriber

base is now approaching 70 million. The stock price has been under pressure as of late. AT&T shares have

dropped nearly 12% since our last report three months ago. Two factors are pressuring its value. First the dividend is expected to be cut after the Time Warner spinoff is completed, and that takes away some of the allure for income investors. Secondly, we think there is some year-end tax selling happening.

These shares are ranked to mirror the broader market averages in the coming six to 12 months. Our projections will continue to reflect the operations of the Warner Media unit until it is spun off, sometime in mid-2022. Income investors should also be aware that once the spinoff and merger occur, the dividend will likely be cut (to roughly \$1.11 a share on an annualized basis) following the media spinoff. At the recent quotation, that still implies a yield of just over 4.5%. Capital appreciation potential over the pull to 2024-2026 is above average. With the stock trading near its 52-week low, and the company making good strides with its wireless operations, total-return seekers with long-term investment horizons may want to take a look here. Wayne C. Nef December 10, 2021

(A) Diluted earnings. Excludes nonrecurring gains/(losses): '05, (30¢); '06, (45¢); '13, (89¢); '14, (\$1.31); '15, (32¢); '16, (74¢); '17, \$1.71; '18, (67¢); '19, (1.69); '20, (\$3.93). Next earn-

ings report due early February. **(B)** Div'ds paid in February, May, August, and November. Includes one-time div'ds: In '03, \$0.25. **•** Div'd reinvestment plan available. (C) Includes good-

Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence 10 **Earnings Predictability** 100