

# Chandrasekar Devarajulu

713-557-8001 • [dev@desss.com](mailto:dev@desss.com)

## Summary

---

Chandrasekar Devarajulu is an accomplished technology leader with 30+ years of consulting expertise in complex Application Development, Product Development, Reengineering, Green Field Migration, Brown Field Migration, Mobile Apps, Project Management, CMS, Ecommerce (B2B/B2C), CRM, EPM, ERP, and BI. Renowned for driving DESSS's innovative Predictive Review product and advising Fortune 500 enterprises, Chandrasekar excels in amplifying efficiency and cost control through strategic technology implementation. Recognized by the Houston's Chamber of Manufacturing and a recipient of multiple awards, Chandrasekar Devarajulu's visionary leadership and multifaceted skills forge transformative solutions across industries.

## Experience

---

### DESSS Inc.

**Houston, Texas**

*A leading IT consulting firm specializing in Digital Transformation and Human Capital services for 20+ years.*

CIO/Partner

October 2002 – Present

- Set the company's strategic direction, guiding its growth from inception to a thriving IT consulting firm with a 300+ employees and 200+ clients in India and United States
- Developed and executed business plans, consistently achieving 25 year-over-year revenue growth.
- Fostered strong, lasting relationships with clients, earning a reputation for delivering high-quality IT solutions that consistently exceeded expectations.
- Collaborated closely with clients to understand their unique business and technology needs and challenges tailoring solutions to drive optimal results.
- Oversaw day-to-day operations, optimizing processes, and resource allocation to ensure efficient project delivery and client satisfaction.
- Implemented best practices and quality assurance measures, resulting in a 25% increase in project success rate.
- Led business development efforts, identifying new market opportunities, and expanding the client base, resulting in 30% increase in annual revenue.
- Negotiated contracts and partnerships, securing high-profile projects with key industry players
- Pioneered the adoption of Git, Continuous Integration/Continuous Development (CI/CD), and Agile Methodology driving enhanced efficiency and effectiveness in project executions.
- Built and nurtured a high-performing team of IT professionals, providing mentorship, training, and growth opportunities to foster a culture of excellence.
- Implemented performance metrics and career development plans, resulting in 25% decrease in employee turnover.
- Defined and executed a forward-thinking technology roadmap, aligning IT strategies with client business objectives to drive innovation and competitive advantage.
- Managed diverse client projects and developed various enterprise solutions (ERP, CRM, EPM, CMS, eCommerce, Mobile App Development, Business Intelligence) for numerous industries (Manufacturing, Retail, Wholesale, Distribution, Service, Health Care, Marine Care, and Energy)
- Implemented best practices and quality assurance measures, resulting in a 40% increase in project success rates.
- Architected, managed, and executed the development of Marine applications, including onsite and offshore coordination with a team of 50+ developers.

## Additional Experience (anything older than 10 years)

---

### MRF Limited

**Chennai, Tamil Nadu, India**

*An Indian multinational tires manufacturing company and the largest manufacturer of tires in India*

Manager

February 1990 – August 1996

- Led a team of 10+ Junior Programmers and 6+ Quality Assurance Testers to rapidly streamline Manufacturing and Finance Operations, resulting in saving 250M USD and 1000 hours a month cumulatively.

## Chandrasekar Devarajulu

713-557-8001 • [dev@desss.com](mailto:dev@desss.com)

- Developed Enterprise Resource Planning System with the following modules (Accounts Payable/Receivable, Plant Maintenance, Payroll, Inventory, Procurement, and departments (Finance, Procurement Office, Plant)
- Reported directly to the CEO of MRF, providing updates, highlighting hot topics, and flagging any key risks on Digital Transformation process for each department.

### Education

<b>University of Madras</b> Master of Commerce	1990 – 1992
---	-------------

<b>BDPS - Mumbai</b> Master of Computer Programming and System Analysis	1988 – 1990
--	-------------

<b>University of Madras</b> Bachelor of Commerce	1985 – 1988
---	-------------

### Additional

- **Languages:** Native speaker in Telugu, Tamil; familiar in Spanish
- **Technical: Web Development** (HTML/HTML5, CSS, JavaScript, jQuery, PHP, Python, Asp.net, C#, AngularJS, ReactJS, NodeJS, React Native, and SAP Fiori ), **Mobile Application Development** (Swift, Objective C, Android Studio, Kotlin, React Native, and JAVA, and Apex), **Cloud Technology** (AWS, Azure, and Google platforms, Dev OPS, and CD/CD), **Business Intelligence** (Power BI, Snowflakes, Qlik, Crystal Reports, Tableau, and IBM Cognos), **eCommerce** (Adobe Commerce, WooCommerce, NetSuite, Volusion, Hybris, OS Commerce, Shopify, and BV Commerce), **Customer Relationship Management**(Dynamics CRM, Zoho CRM, Salesforce CRM, Sugar CRM, NetSuite, Epicor and Global Shop), **Enterprise Resource Planning**(SAP, Epicor, Eagle, Compass, Infor, Dynamics 365, and Workday), **Document Management System**(SharePoint), **Client Server** (FoxPro, Visual FoxPro, C#.net, C++), **Database** (MS SQL Server, MySQL, Oracle, Mongo DB, Access, IBM DB2, ), **Enterprise Performance Management**(Oracle Hyperion, ServiceNow, IBM Watson Studio), **Content Management Systems**(Adobe Commerce Experience, WordPress, Joomla, Drupal, and Sitecore )
- Honors and Awards: MRF (Best Employee Award for IT 1992 – 1996), DESSS Inc. (Houston Business Journal recognized top 10 best IT Consulting, Houston Business Journal recognized top 10 best Web development companies)
- **Eligibility:** Eligible to work in the U.S with no restrictions