

**Sudha Thonupunoori**

**Sr. Salesforce Developer**

Location:Atlanta, GA - 30041

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**ONLY C2C  
Green Card**

**FULLTIME/W2/C2C IS FINE**

**will go Hybrid if it’s in GA, if not then initially REMOTE**

**PROFFESIONAL SUMMARY:**

* Over 8+ years of IT experience in Salesforce.com development and administration, specializing in the force.com platform. Certified as a Salesforce Administrator and Salesforce Certified Platform Developer I. Skilled in Salesforce Lightning Design System (SLDS) for Lightning Components Development. Proficient in creating Generic Custom Lookup components in LWC (Lightning Web Components). Experienced in generating pre-signed URLs for files stored in AWS S3 using the AWS JavaScript SDK.
* Well-versed in various software development life cycle methodologies, including Agile and Waterfall. Proficient in using project management tools like JIRA, ALM, and Rally for issue tracking. Knowledgeable in SAAS, PAAS, and IAAS cloud computing services. Experienced in creating business requirement documents, functional specification documents, and various diagrams using design tools such as Visual Paradigm and Visio.
* Extensive experience in Sales Cloud, Service Cloud, Custom Cloud, Chatter, and App Exchange applications. Excellent knowledge in customizing standard objects and creating custom objects, fields, relationships, picklists, validation rules, workflows, approval processes, and page layouts. Skilled in profiles, permission sets, organization-wide defaults, and roles.
* Experienced in deploying code using Force.com IDE deployment wizard, changesets, ANT tool, and Jenkins. Worked with AWS cloud using Jenkins. Proficient in Python for developing parsers, data structures, and XML parsing. Knowledgeable in advanced Python features like pickle/unpickle and system representation in hierarchy form. Developed Python APIs and maintained them using SVN.
* Experienced in integrating Salesforce with SAP using tools like Informatica and Cast-iron. Flexible and enthusiastic team player with solid communication and leadership skills. Proficient in administrative tasks, data importing, and asynchronous Apex development. Skilled in developing Lightning communities and writing test classes for Apex.
* Implemented security and sharing rules at different levels and utilized GIT for version controlling. Led a team of 6 members and contributed to staffing activities. Worked with Lightning Process Builder, Visual Flows, Chatter, and Quick Action. Proficient in Continuous Integration setup and Salesforce DX.
* Developed Visualforce pages, components, and customized UI using HTML, JavaScript, jQuery, AJAX, and CSS. Experienced in implementing Salesforce Lightning Components, Aura framework, and SLDS for responsive applications. Worked with Community Cloud and managed both Sales and Service Cloud. Proficient in writing Apex triggers, classes, and web services. Knowledgeable in SDLC, quality management systems, and project life cycle processes.
* Experienced in managing Salesforce.com sandbox and production environments. Hands-on experience with development tools like Force.com IDE, Eclipse IDE, Force.com Explorer, and version control tools such as SVN, Bitbucket, and GitHub. Worked with various CPQ applications like IBM Sterling CPQ and APTTUS CPQ. Familiar with SQL, PL/SQL, and databases like MS Access, Oracle, MS-SQL, and MySQL Server.

**TECHNICAL SKILLS:**

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| --- | --- |
| **Sales Force Technologies** | Apex Language, Apex Classes, Apex Triggers, SOQL, SOSL, |
| **(force.com)** | Visual Force Pages & Components, Lightning components, Aura |
| framework, SLDS, Cloud Testing, S-Controls, Apex Web |
|  |
|  | Services, Apex Data Loader, Chatter, Dashboards, Custom |
|  | Reports, Analytic Snapshots, Custom Objects, Force.com, Eclipse |
|  | IDE Plug-in, Process Builder, Custom settings, labels, metadata. |
|  |  |
| **Lightning Experience Development** | Lightning Web Components, Lightning Aura Framework, SLDS, JavaScript, HTML, CSS. |
| **Salesforce Tools** | Eclipse, Copado, Force.com Eclipse IDE Plug-in, Force.com Data Loader, |
|  | Force.com Platform (Sandbox and Production), APP Exchange |
| **Operating Systems** | Tools, Mavernsmate, Apttus CPQ, Flossum. |
|  |  |
| **Mail Servers** | Microsoft Outlook |
|  |  |
| **SDLC Methodologies** | Waterfall, Agile, Spiral, RUP. |
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| **Languages** | Apex, C, C#, Java, HTML. Python |
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**Educational Details:**

Master’s in computer application (MCA) from Kakatiya University, Warangal, 2006

**Certifications:**

Salesforce Certified Platform Developer 1

Salesforce Certified Administrator

**Trailhead:**  I earned **56 Badges** and **39,325** Points in Trailhead

<https://trailblazer.me/id/sthonupunoori>

**PROFESSIONAL EXPERIENCE:**

**Client: Principal Financial Group, Des Moines, IOWA**

**Role: Sr. Salesforce Developer**

**Duration: April 2021 – Present**

**Description:**

Principal Financial Group is a global financial investment management and insurance company. Four segments comprise the company: Retirement and Income Solutions, Principal Global Investors, Principal International, and U.S. Insurance Solutions. Working on Retirement & Investor Services (RIS) as well as with Sales & Marketing team for development of various applications in improving customer experience and support, provide the ability to improve upon existing products and services.

**Responsibilities:**

* Salesforce configuration, customization, integration, deployment, communities, and classic to lightning migration.
* Migrating standard and custom objects from standard experience to lightning experience.
* Creating REST APIs for UDA Catalog app and automating processes through Salesforce AI.
* Developing Lightning Components and leveraging APEX Controller for external requests and data retrieval.
* Building Lightning Web Components using HTML and JavaScript.
* Conducting Gap Analysis on Vlocity Insurance Cloud functionality.
* Utilizing mule connectors for integration purposes.
* Implementing Copado for design, development, and implementation.
* Using SKUID for user-friendly interface customization.
* Developing Web Applications using AngularJS Framework.
* Working on Salesforce Community Cloud and Lightning UI.
* Utilizing Vlocity for customer views, policy information, and producer tracking.
* Developing Lightning Aura components with AngularJS integration.
* Demonstrating proficiency in advanced Apex programming concepts.
* Working with Salesforce Lightning and Salesforce1 Mobile Experience.
* Using Omni Script and Vlocity card UI framework.
* Developing solutions for Apttus CLM and CPQ systems.
* Implementing Salesforce Vlocity CPQ products.
* Configuring layout flows, policy terms, and generating proposals with Vlocity drag and drop tools.
* Migrating Aura components to Lightning web components.
* Building lightning components using both Lightning web components and Aura components.

**Environment**: Salesforce.com, Assignment rules, Record types, Apex Language, Custom objects and Fields,Visual Force (Pages, Components &Controllers), SOQL, SOSL, Jenkins, Sales cloud, Service cloud, Security Controls, AngularJS, Apex Controller, Visual Pages, Escalation rules, Workflows, Rules, Data loader, Sandbox, Profile settings, WSDL, HTML, HTML5, XML, CSS, Java Script.

**Client: AT&T, Dallas, TX**

**Role: Sr. Salesforce Developer**

**Duration: March 2020 – April 2021**

**Responsibilities:**

* Salesforce configuration, customization, integration, deployment, communities, classic to lightning migration, and lightning component development.
* Migrating standard and custom objects from standard experience to lightning experience.
* Converting Macros VB code to Salesforce using flows and process builders.
* Integrating third-party tools like DocParser for reading data from PDF and Word documents.
* Generating XLS files based on Open XML standards and creating CSV reports using Apex code.
* Building Lightning Web Components using HTML and JavaScript.
* Developing Force.com and web applications, utilizing OOB features and technologies such as Force.com API, APEX, and Visualforce.
* Developing web applications using AngularJS framework for single-page applications and responsiveness.

**Environment**: Salesforce.com, Assignment rules, Record types, Apex Language, Custom objects and Fields,Visual Force (Pages, Components &Controllers), SOQL, SOSL, Jenkins, Sales cloud, Service cloud, Security Controls, AngularJS, Apex Controller, Visual Pages, Escalation rules, Workflows, Rules, Data loader, Sandbox, Profile settings, WSDL, HTML, HTML5, XML, CSS, Java Script.

**Client: USAA, San Antonio**

**Role: Salesforce Developer**

**Duration: Oct 2019 – March 2020**

**Description:** USAA facilitates the financial security of millions of U.S military members and their families. Working on IIRD (Inventory of Information Release) a critical step in ensuring that data is being released to third parties is properly documented and has the appropriate security controls applied to ensure data is protected. Ensuring that all data released to third party suppliers align with an approved release record.

**Responsibilities:**

* Working with a team of Security Advisors for Cyber Supply Chain Security and Vendor Risk Management.
* Developing Data Matrix scorecards in Salesforce for rating and scaling supplier and vendor information.
* Implementing and executing the Inventory of Information Release and Data (IIRD) application for measuring and managing information security risks.
* Migrating standard and custom objects to lightning experience.
* Leading a team of developers for Contract Lifecycle Management (CLM) design.
* Implementing CLM to demonstrate compliance and streamline collaboration.
* Configuring SteelBrick CPQ for product setup, approval matrices, and rules.
* Integrating Salesforce with Eagle Eye and creating REST APIs for UDA Catalog app.
* Leading a team in developing Phantom integration for automated case closure.
* Expertise in advanced Apex/Visualforce development and web application development using AngularJS.
* Planning and rolling out Salesforce communities.
* Creating Lightning Components and leveraging APEX Controllers for external requests and data retrieval.
* Working with Salesforce CPQ (SteelBrick) pricing and integrating APTTUS business logic.
* Integrating SteelBrick with Salesforce for quoting, contracting, and billing automation.
* Leading a team for integrating Salesforce data with Tableau.
* Developing EOCM Mat scorecards for internal performance assessment.
* Handling administrative tasks and working with Python packages.
* Developing map-reduce flows in Microsoft HDInsight Hadoop environment.
* Creating web applications using HTML, CSS, JavaScript, and frameworks like AngularJS and ReactJS.
* Working on Salesforce Communities and integrating external web applications.
* Utilizing Omni Script and Vlocity card UI framework.
* Working on Luminix Pulsar for Salesforce offline solutions.
* Implementing Vlocity CPQ products and configuring layout flows and proposals.
* Implementing Salesforce Service Cloud and Field Service Lightning.
* Developing Visualforce pages, controllers, and components.
* Overseeing Sales Cloud and Service Cloud environments and setting standards for new solutions.
* Migrating Aura components to Lightning web components.
* Developing Cloud Craze solutions for front-end and back-end.
* Specializing in Salesforce Community Cloud, lightning components, Visualforce, Apex, and integrations.
* Working with SOQL and SOSL queries and configuring profiles and permissions.
* Building lightning components using both Lightning web components and Aura components.
* Applying technical knowledge of Cloud Craze e-commerce platform.
* Using Eclipse IDE and Apex Data Loader for coding and data management.
* Developing user interfaces using HTML, CSS, JavaScript, and integrating APIs.

**Environment**: Salesforce.com, Assignment rules, Record types, Apex Language, AngularJS, Custom objects and Fields,Visual Force (Pages, Components &Controllers), SOQL, SOSL, Jenkins, Sales cloud, Service cloud, Security Controls, Apex Controller, Visual Pages, Escalation rules, Workflows, Rules, Data loader, Sandbox, Profile settings, WSDL, HTML, HTML5, XML, CSS, Java Script.

**Client: JPMC, NJ**

**Role: Salesforce Developer**

Duration: Mar 2018 – Sep 2019

**Responsibilities:**

* Creating reports and configuring user profiles for better Salesforce utilization.
* Customizing user roles, hierarchies, profiles, and sharing settings for data protection.
* Driving sales growth for Community Cloud products.
* Understanding the Salesforce platform, structure, security, and integrations.
* Working with declarative and programmatic tools in Salesforce.
* Embedding Tableau dashboards and using Point-and-Click functionality.
* Implementing Field Service Lightning and managing work orders and inventory.
* Developing Vlocity Omni Scripts and Data Raptors based on business requirements.
* Creating Lightning Apps and upgrading to Lightning Experience.
* Building mobile apps using Lightning Components and integrating third-party APIs.
* Developing Apex classes, Visualforce pages, triggers, and custom logic.
* Customizing Service Cloud components, business logic, and console.
* Establishing reports and dashboards for various operations.
* Analyzing requirements, designing custom objects, and relationships.
* Integrating Salesforce with CPQ application and resolving related issues.
* Implementing Service Cloud features like Service Console, Knowledge Base, and CTI.
* Utilizing Salesforce Chatter and providing support to users.
* Implementing Aura Framework and minimizing JavaScript code.
* Deploying applications using ANT and WebSphere application server.
* Designing custom dashboards and profiles for Service Cloud.
* Administrating and supporting company CRM (Salesforce).
* Implementing AppExchange packages and deploying code using Jenkins.
* Working with tools like Workbench, Data Loader, Informatica, and ETL tools.
* Writing Apex unit test classes for code coverage and implementing Salesforce annotations.

**Environment**: Salesforce.com, Assignment rules, Record types, Apex Language, Custom objects and Fields,Visual Force (Pages, Components &Controllers), SOQL, SOSL, Jenkins, Sales cloud, Service cloud, Security Controls, Apex Controller, Visual Pages, Escalation rules, Workflows, Rules, Data loader, Sandbox, Profile settings, WSDL, HTML, HTML5, XML, CSS, Java Script.

**Client: Amex, Phoenix, AZ**

**Role: Salesforce Developer**

**Duration: Sep 2017 – Feb 2018**

**Responsibilities:**

* Creating user roles, profiles, and security controls.
* Migrating data from Excel to Salesforce using Apex Data Loader.
* Developing custom objects, reports, and analytical snapshots.
* Building Apex classes, triggers, and controllers for custom business logic.
* Configuring workflow processes, validation rules, and email automation.
* Preparing and approving design specifications using Lightning components.
* Working with Lightning Process Builder, Connect API, Chatter, and quick actions.
* Implementing requirements in Salesforce platform and Force.com IDE.
* Creating various reports and dashboards for sales tool utilization.
* Building Lightning Components and customizing page layouts.
* Implementing Sales Cloud, Service Cloud, and web services.
* Assisting in security implementation and monitoring in Service Cloud.
* Integrating customer patterns using Informatica Cloud.
* Configuring Data Loader and uploading data into Salesforce.
* Designing test plans and strategies with business analysts and developers.
* Creating email templates and custom Visualforce pages.

**Environment:** Saleforce.com platform, Apex Language, Visual Force Pages, Visual Force Components & Controllers, Service cloud, AppExchange, Apex Data Loader, HTML, CSS, XML Java Script, Workflow & Approvals, Reports, Dashboards, Custom Objects, Tabs, SOAP API, REST API, Email Services, Sandbox, Force.com IDE tool.

**Client: CHANGE HEALTHCARE, Nashville/TN**

**Role: Salesforce Developer**

**Duration: Mar 2016 - Aug 2017  
Responsibilities:**

* Gathering requirements and implementing Agile methodologies in SDLC.
* Creating objects, page layouts, validation rules, workflows, and approval processes.
* Using Data Loader and Import Wizard for data management.
* Administering users, profiles, roles, and sharing rules.
* Creating workflows for lead routing, escalation, and coaching plans.
* Implementing Single Sign-On with SAML.
* Maintaining installed managed packages and using Data Loader.
* Creating reports and dashboards based on user requirements.
* Integrating SAP and Salesforce systems using SOAP and REST APIs.
* Working with standard and custom Salesforce objects.
* Using Force.com IDE for application development and deployment.
* Managing security settings and data migration.
* Implementing Salesforce Service Cloud and Opportunity Management.
* Querying Salesforce database using SOQL and SOSL.
* Writing Apex triggers, classes, and batch processes.
* Integrating with external systems using web services.
* Automating case creation with Email-to-Case and Web-to-Case.
* Performing testing including unit, integration, regression, and user acceptance testing.

**Environment:** Force.com, Apex, Data Loader, Import Wizard, Eclipse IDE, Triggers, Custom objects, Layout, SOQL (Salesforce Object Query Language).

**Client: The Warranty Group, IL**

**Role: Salesforce Developer**

**Duration: April 2015 – Feb 2016**

**Responsibilities:**

* Interacting with users to understand complex business requirements.
* Designing, developing, and modeling Salesforce applications.
* Creating documentation for team understanding.
* Performing administrative tasks like creating custom objects and fields.
* Developing Apex classes, controllers, and extensions.
* Writing SOQL and SOSL queries.
* Installing and configuring AppExchange applications.
* Creating Visualforce pages, triggers, and workflows.
* Utilizing Salesforce Sales Cloud functionality.
* Analyzing integration flows and assisting in implementation.
* Developing SOQL queries for data synchronization.
* Deploying using Force.com IDE, Changesets, and Eclipse.
* Integrating data using Salesforce APIs.

**Environment:** Salesforce.com, Force.com, Data Loader, Apex Classes, Controllers, Triggers, Visual force, Sales Cloud, Service Cloud, Data Migration, Informatica, SOQL, SOSL, Workflow & Approvals, Java Ant, Custom Reports, Dashboards, Oracle, Windows.

**Client: USAA, San Antonio**

**Role: Salesforce Developer/Admin**

**Duration: Mar 2014 – Mar 2015**

**Responsibilities:**

* Worked on various Salesforce.com Standard objects, Custom Objects, Triggers, Classes, Pages, Reports and Dashboards.
* Designed Surveys using Click tools (AppExchange).
* Ensured data integrity through the appropriate use of de-duping, loading and exporting tools, for bulk of data using Data Loader, Admin Garage and Lexi Loader.
* Responsible for writing SOQL & SOSL queries with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Worked with Ajax toolkit to invoke Apex through anonymous blocks and public web service methods.
* Created several Visualforce pages, Validation Rules, Custom buttons, and links on custom and standard objects.
* Salesforce.com Configuration and Design of Service Cloud, Sales Cloud and Force.com solutions, with an emphasis on Service Cloud solutions.
* Integrated salesforce with Pega CRM and iSeries.
* Lead discussions with the team about feasibility and effective way of leveraging Saleforce.com CRM features.
* Used JavaScript and libraries like jQuery with apex for the desired functionality.
* Created Managed Package using Eclipse. Migrated from sandbox to production using FORCE.IDE.
* Developed UI using CSS, HTML tags, Visual Force components and used JavaScript for front-end validation.
* Tested application on various levels like integration and system testing by utilizing various methodologies.

**Environment:** Saleforce.com platform, Apex Language, Visual Force (Pages, Component and Controllers),Pages, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.