



region, market

All

customer

All

segment, category, produ...

All

2019

2020

2021

2022  
EST

Q1

Q2

Q3

Q4

YTD

YTG

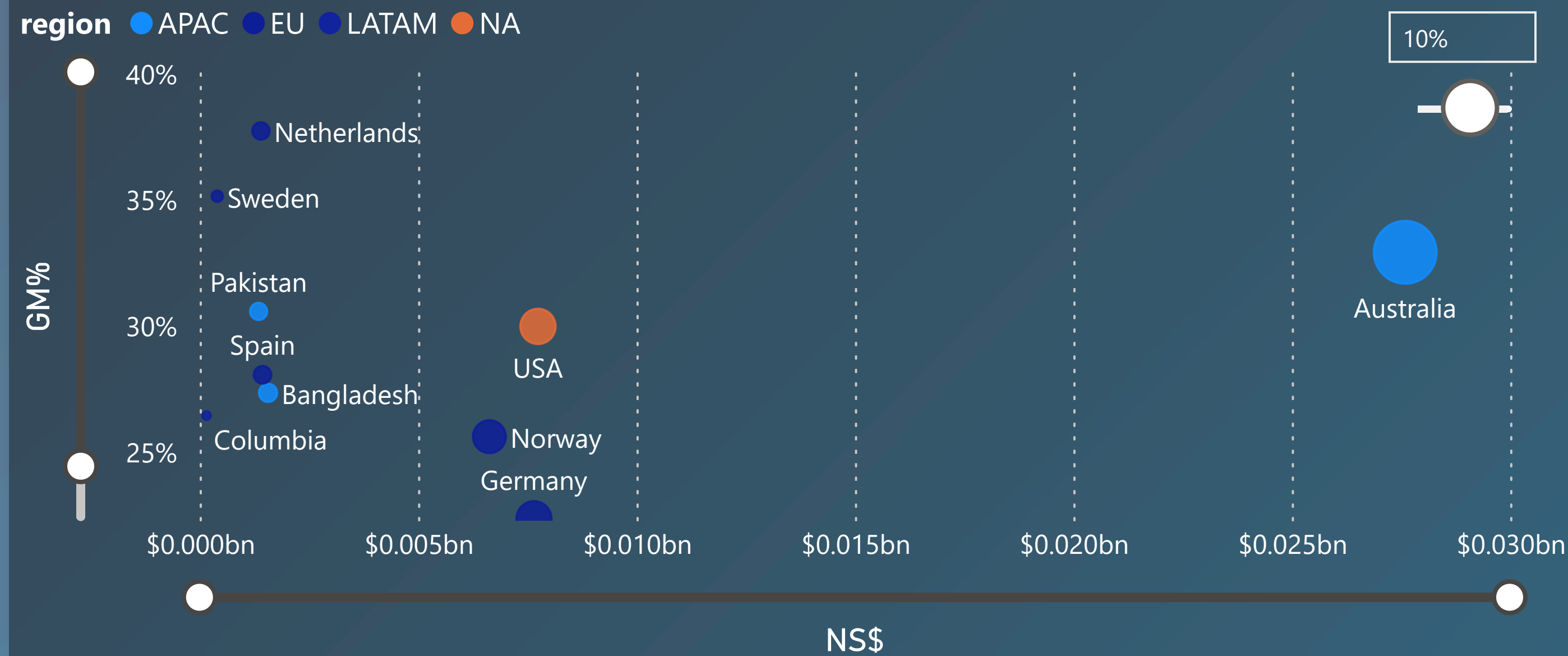
vs LY

vs Target

## Customer Performance

Customer	NS\$	GM\$	GM%
Nova	\$0.46M	0.12M	26.65%
All-Out	\$1.06M	0.50M	47.53%
Notebillig	\$1.47M	0.27M	18.28%
Electricalsbea Stores	\$1.48M	0.62M	41.85%
Saturn	\$1.56M	0.43M	27.37%
Otto	\$1.57M	0.42M	26.90%
Unity Stores	\$1.60M	0.49M	30.40%
Billa	\$1.65M	0.41M	24.68%
Integration Stores	\$1.88M	0.51M	27.34%
Flawless Stores	\$2.38M	1.00M	41.98%
Info Stores	\$2.40M	1.02M	42.43%
Electricalsara Stores	\$2.42M	0.96M	39.69%
<b>Total</b>	<b>\$823.85M</b>	<b>300.63M</b>	<b>36.49%</b>

## Performance Matrix



## Product Performance

segment	NS\$	GM\$	GM%
Accessories	\$244.85M	89.30M	36.47%
Desktop	\$46.43M	16.79M	36.17%
Networking	\$45.16M	16.60M	36.75%
Notebook	\$266.49M	97.12M	36.45%
Peripherals	\$166.51M	60.81M	36.52%
Storage	\$54.42M	20.00M	36.75%
<b>Total</b>	<b>\$823.85M</b>	<b>300.63M</b>	<b>36.49%</b>

## Unit Economics

