

Consumers

Currently under a fixed price structure. This will end on 3/01 – working with PSC to create new Gas Cost Recovery (GCR) mechanism. One program will be in place for all utilities in state. There will be no incentive mechanism.

Total throughput is 390 Bcf. Annual Sales are 200Bcf. 40 Bcf is supplied by third party marketers and 150 Bcf is industrial load.

Load increases 35,000 per HDD

Buying practice –

Consumers like to buy 40,000-50,000/day packages from 10-12 suppliers.

Typically buys 16Bcf/month

45 Bcf (22.5%) under long term contracts

155 Bcf (77.5%) to be purchased under short & long term contracts

All gas for this winter is purchased.

Do not RFP.

Will release capacity with purchases and share in value creation (will do same transaction with multiple parties to keep marketers honest).

Load Growth -

2% annual load growth expected. (All efficiency have already been obtained)

Transportation & Migration –

Third party suppliers deliver gas on a flat annual basis (1/365th/day)

All daily balancing provided by Consumers (using storage - costs in base rates, which are charged to everyone)

150,000 customers have migrated under current program. PSC wants to increase that number going forward.

Assets –

Transportation

Trunkline	336,375	10/31/02
ANRSE	6,000	01/01/02
ANRSW	10,000	12/31/02
Great Lakes/ANRN	85,000	10/31/03

Storage

130 Bcf working gas owned behind the gate (in 14 fields)

Three fields make up Michigan Gas Storage, a FERC controlled company.

2.5Bcf peak deliverability

12 Bcf held by Ford and other industrial. 8 Bcf is held by Michigan Cogen Ventures. 14 Bcf won't be filled this winter.

No other capacity is available to third parties

100% of the utility controlled storage will be filled for this winter.

Wholesale Services –

Loan month to month, season to season

Buy/sell agreements

Swaps

Predeliveries & postdeliveries, when operationally feasible

Agency Agreements – supplier exchanges with third party and shares upside.

Recallable Loans

Third party deliveries are made to pools – could encumber most economical meters.

Storage – average cost pricing

There are no fuel switchables behind the citygate.

Last rate case was in 1996.

Monthly Meters only – cannot justify the expense of daily meters if storage can handle swings

ELA	Trunkline FT Exp 10/02	336,375	Consumers City Gate	<table><tr><th></th><th>Capacity</th><th>MDWQ</th><th>MDIQ</th></tr><tr><td>Mich Gas Storage</td><td>34,000,000</td><td>12,000</td><td></td></tr><tr><td>Four Corners</td><td>2,390,000</td><td>150,000</td><td></td></tr><tr><td>Hessen</td><td>11,070,000</td><td>350,000</td><td></td></tr><tr><td>Ira</td><td>4,000,000</td><td>120,000</td><td></td></tr><tr><td>Lenox</td><td>1,500,000</td><td>30,000</td><td></td></tr><tr><td>Lyon 34</td><td>700,000</td><td>150,000</td><td></td></tr><tr><td>Northville</td><td>1,060,000</td><td>200,000</td><td></td></tr><tr><td>Overisel</td><td>24,000,000</td><td>250,000</td><td></td></tr><tr><td>Puttygut</td><td>9,020,000</td><td>1,200,000</td><td></td></tr><tr><td>Ray</td><td>44,000,000</td><td>100,000</td><td></td></tr><tr><td>Salem</td><td>12,000,000</td><td></td><td></td></tr><tr><td>Swan Creek</td><td>420,000</td><td>12,000</td><td></td></tr></table>		Capacity	MDWQ	MDIQ	Mich Gas Storage	34,000,000	12,000		Four Corners	2,390,000	150,000		Hessen	11,070,000	350,000		Ira	4,000,000	120,000		Lenox	1,500,000	30,000		Lyon 34	700,000	150,000		Northville	1,060,000	200,000		Overisel	24,000,000	250,000		Puttygut	9,020,000	1,200,000		Ray	44,000,000	100,000		Salem	12,000,000			Swan Creek	420,000	12,000	
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