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HEAs



**2001 Annual Meeting**



# SANDIEVO!

**SEPTEMBER 9-11, 2001  
HYATT REGENCY HILL COUNTRY  
SAN ANTONIO, TEXAS**



# SADDLE UP! HYATT REGENCY HILL COUNTRY

## SAN ANTONIO, TEXAS

### CONVENTION AT A GLANCE

#### SUNDAY, SEPTEMBER 9

- 12:00 – 5:00 pm** Conference Registration – Hill Country Ballroom Foyer  
**6:00 – 8:30 pm** Opening Reception – Luckenbach Pavilion

#### MONDAY, SEPTEMBER 10

- 8:00 am – 12:00 pm** First General Session – Hill Country Ballroom A through D  
**12:30 – 6:00 pm** Tours of Area Attractions – Departing from Main Lobby  
**1:00 – 6:00 pm** 18-Hole Scramble Golf Tournament – Arthur Hills Course

#### TUESDAY, SEPTEMBER 11

- 8:00 am – 12:00 pm** Second General Session – Hill Country Ballroom A through D

### OPENING RECEPTION

On Sunday, September 9 from 6:00 to 8:30 pm NESA / HEA's 24th Annual Meeting will begin with an evening reception at the Hyatt Regency Hill Country's Luckenbach Pavilion. This open-air Pavilion sits adjacent to the Ramblin' River, a lushly landscaped 4-acre water park that runs through the property. Delegates and guests will be treated to early evening cocktails and hors d'oeuvres showcasing the Mexican and German influences in the regional cuisine.

The cost of this reception is included in your delegate and guest registration fees. Tickets will be included in your registration packets and **MUST** be picked up no later than 5:00 pm on Sunday. Only ticketed delegates and guests will be permitted to enter the Pavilion.



# SADDLE UP! HYATT REGENCY HILL COUNTRY SAN ANTONIO, TEXAS

## GENERAL SESSIONS

### Monday, September 10

**8:30 - 9:30** Opening Remarks NESA / HEA Co-Chairs  
John T. Donaldson, Vector Pipeline  
Kay M. Atchison, Duke Energy

**9:00 - 9:45** Will Tomorrow's Restructured Electric Infrastructure Support Tomorrow's Economy?  
Clark W. Gellings, Vice President  
Electric Power Research Institute

The public profile of electricity and those who provide it is likely to dramatically increase in the next few years. Unlike the industrial analog economy of the 20th century, the networked digital economy only runs on electricity—that is, a perfect stream of electrons seamlessly linked with a real-time flow of information. The nation's productivity and competitive advantage depend on rapidly facilitating this transformation. Organizations that fail in this endeavor will likely be bypassed or eliminated. Yet, today we have unleashed a national movement to restructure the electric power industry. This restructuring, unless carefully orchestrated, could aggravate the growing obsolescence of the aging electricity infrastructure in the US and throughout the world. Several States have moved more aggressively than others to reach an open market and to pursue the dream of low cost and consumer choice. This presentation will examine the current status of restructuring in the US and the impact those and other changes may have in our ability to power tomorrow's needs.

### 9:45 - 11:45 Power Deregulation Panel

Transition of electric markets across the country is being tested, especially in California. What business strategies do you feel will survive and prosper in this tumultuous environment? How will the boundaries between state agencies and the FERC be changed in light of regulatory, market and legislative events of the past year? What impact will this have on the direction of the Power Industry? What do you need to do to prepare for these changes? How will you do it? How should utilities restructure themselves to respond to evolving opportunities? What regulatory strategy should be adopted? To hold or not hold physical assets in generation and traditional utility businesses, that is the question. How long can the influx of Greenfield IPP plant continue? Are we overbuilding? What will recent price volatility and financial market overreaction do to the strategies of Trading Companies?

**Developer/IPP:** Brad Williams, Senior Vice President, Development, Entergy Wholesale Operations

**Utility/Transmission:** Michael Schneider, Director of Business Analysis, San Diego Gas & Electric

**Power Marketer:** Steven Gilliland, Senior Vice President, Asset Management, Duke Energy North America, LLC

**Consultant/Govt.:** Loretta Lynch, President, California Public Utilities Commission

**Retail:** Jerry Winter, Vice President, Reliant Energy Solutions



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## GENERAL SESSIONS CONTINUED...

### Tuesday, September 11

**8:30 - 9:00** Opening Remarks - Incoming NESA / HEA Chair  
James W. Hart, Columbia Gulf Transmission

**9:00 - 9:30** Power Demand  
Scott Proffit, Manager, East Trading  
Dynegy Marketing & Trade

The demand for electricity has been spurred by an unprecedented period of sustained economic growth and by a booming technology-reliant economy. Compounding the acceleration in demand was a lag in construction of new generation.

Will recent slowdown of Internet and high tech equipment result in slowed growth? Conversely, will growth continue at a rate of 2-3%? Is the national average reserve margin of less than 15% enough to meet emergency demand situations? If not, how much capacity is needed? How will high natural gas prices affect co-generation and other independent power projects and electricity prices and supply? Electric transmission capacity is becoming an increasingly scarce resource in certain regions of the country? How has this affected or how will it affect, the price and reliability of power?

**9:30 - 10:30** The State of the Energy Industry  
Dr. Michael Economides, Professor, Cullen College of Engineering,  
University of Houston

'The Color of Oil and the First Energy Crisis of the 21st Century'

Dr. Economides' unique perspective draws upon history to describe very contemporary events and tells the fascinating story of an industry that is virtually invisible, yet billions of people depend on it everyday. His presentation will cover a range of topics including: the origins of the business in the US; the wars that have been and will be fought over supply; the companies, cultures, and colorful people in the industry; the constructive and destructive roles of government and what the future holds for the industry and consumers.

*All Annual Meeting Delegates will receive a complimentary copy of Dr. Economides' book, The Color of Oil: The History, the Money and the Politics of the World's Biggest Business, included in their annual meeting materials.*

**10:30 - 12:00** New Political Administration - Impact on Energy  
Policy and Environment (speaker to be announced)

What impact has the Bush Administration had on energy related activities and what does this portend for the future? Should Bush establish a national energy policy? Why or why not? What is your evaluation of the Cheney Task Force? Do you feel the findings of the task force will have any long-term impact on energy industry or energy policy? Do you feel the federal government should step in to help prevent another California? Do you feel that the FERC is doing all it can to expedite putting more transmission facilities in the ground and in the air? Do you feel that environmental permitting should be expedited/relaxed for new generation and transmission facilities?





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## SAN ANTONIO, TEXAS

### GOLF TOURNAMENT

September 10, 2001

Shotgun Start - 1:00 p.m.

Arthur Hills Course at Hyatt Hill Country

Entrance Fees — All players \$150.00

The Hill Country Golf Club is a 6,013-yard beautiful, dramatic and balanced 18-hole course designed by the nationally acclaimed golf course architectural firm of Arthur Hills & Associates. Set on more than 170 acres in the hill country, the course has wide-ranging terrain with rolling meadows, steep hillsides, wooded ravines and tree-shaded plateaus, as well as the tranquil threat of lakes and ponds.

NESA / HEA's 18-Hole Scramble Golf Tournament is scheduled for 1:30 p.m., Monday, September 10, at the Arthur Hills Golf Course at Hyatt Hill Country. Foursomes will be assigned to the courses by random drawing. **Note:** Pre-selected foursomes will be permitted - requests must be made in writing and submitted to NESA / HEA Headquarters no later than August 17, 2001. The Golf Tournament Committee will determine flighting for these groups.

The entrance fee for all players includes the tournament fee, greens fee, share of the golf cart charge, prizes, lunch and beverages. NESA / HEA's Golf Tournament is a self-supporting event planned for those men and women who desire friendly competition and a good time on the links, regardless of their skill.

A maximum of 144 players will be participating in the tournament. **Only the first 144 players who sign up and pay their entrance fee will be assigned to a foursome.** All others will be placed on a waiting list. Entrance fees are non-refundable. All others will receive a refund after the conclusion of the Annual Meeting. Tournament pairings will be available at the Annual Meeting Registration Desk on Monday, September 10.

### TOURS OF AREA ATTRACTIONS

**Monday, September 10 12:30 – 6:00 pm**

\*Lunch included on both tours

#### ***Caves and Critters***

**Cost: \$80.00 per person**

One glimpse of Natural Bridge Caverns will leave you with memories to last a lifetime! Here are colors that excite the artist, shapes to challenge the sculptor and a subterranean paradise that's truly a photographer's delight. Guests will tour the 140 million-year-old caverns as tour guides encourage and answer questions regarding over 10,000 different formations within. The final stop on this tour will be at Natural Bridge Wildlife Ranch, a habitat for over 50 species of animals that roam freely through the Hill Country. The native vegetation and landscape provides a wonderful backdrop to collect and capture African Safari style memories.

#### ***Buenos Tardes San Antonio***

**Cost: \$75.00 per person**

Following lunch at Mi Tierra, a San Antonio "institution" serving original Tex Mex specialties since 1941, guests will enjoy a tour through the historic sections of San Antonio passing the San Fernando Cathedral and Spanish Governor's Palace. A stop at the Buckhorn Saloon and Museum will give guests the opportunity to view more than 3,500 wildlife trophies from exotic African game to extraordinary Texas critters exhibited in their natural habitats. The final visits of the day will include tours of Mission San Jose, featuring the famous "Rosa's Window", as well as The Alamo, one of Texas' most beloved landmarks.



# SADDLE UP! HYATT REGENCY HILL COUNTRY

## SAN ANTONIO, TEXAS

## ANNUAL MEETING NOTES

### Lodging

The Hyatt Regency Hill Country Resort in San Antonio, Texas is the Headquarters Hotel for NESA / HEA's 24th Annual Meeting. Sleeping rooms have been reserved for Annual Meeting Delegates at a special rate of \$201.00 Single/Double and will be reserved on a first-come, first-served basis. All reservations are to be made individually and directly with the Hyatt Regency Hill Country Resort on or before August 9, 2001. Delegates must call (210)640-1234 or (800)233-1234 and refer to NESA / HEA to receive the discounted room rate. Check in time is 3:00 p.m. and check out time is 12:00 Noon. Attendees staying beyond check out time without hotel authorization will be charged for an additional room night.

### Official Airline

Continental Airlines, in cooperation with NESA / HEA, is offering special rates (from September 5 to 15) for Annual Meeting attendees for travel within the domestic U.S. 48 states and Alaska to San Antonio, Texas. Continental will offer a 5% discount off all fares; reservations must be booked in applicable class of service. All rules and restrictions apply. An additional 5% discount will be given to those delegates booking reservations by July 7th. Travel discount certificates cannot be used in conjunction with meeting / convention fare discounts.

To take advantage of any of the above discounts, follow these simple steps: Call Continental Airlines, or have your travel agent call, at 800/468-7022 for reservations, 6:00 a.m. to 12:00 midnight (CDT) Monday through Friday and 8:00 a.m. to 9:00 p.m. on Saturday and Sunday.

Refer to meeting reference number UH9SW8. Certain restrictions may apply and seats are limited. These discounts are available only through Continental Airline's toll-free number, so call as soon as possible and mention NESA / HEA's Annual Meeting to receive your discount.

### Official Car Rental Agency

Avis, in cooperation with the NESA / HEA is offering special rates in San Antonio (from September 5 to 15) for attendee's rental car needs. To reserve an Avis car call the toll-free number at 800/331-1600 and refer to recap number J-095754. Guaranteed daily rates are as follows: economy \$39; compact \$41; mid-size \$43; full (2 door) \$45 and full (4 door) \$47. All vehicles must be returned to the same renting location or additional charges will be incurred.

### Your Badge

Please wear your badge (preferably on your right lapel) at all times during the Annual Meeting. It is your passport to all NESA functions – business or social. Staff and Attendees will appreciate that they can get to know you more easily via your badge. Wearing your badge will make your visit to NESA's 24th Annual Meeting more enjoyable and ensure that you do not suffer any unnecessary inconvenience.

### Hospitality Suites / Corporate Outings

NESA HEA's Board of Director requests that any company wishing to host a Hospitality Suite or Corporate Sponsored Outing alert NESA / HEA Staff of its decision to do so no later than August 9, 2001. Annual Meeting attendees will receive a list of all publicized events in their registration packets.

**Functions are prohibited from conflicting with the following schedule of events:**

|                       |                        |                        |
|-----------------------|------------------------|------------------------|
| Sunday, September 9   | Opening Reception      | 6:00 p.m. - 8:30 p.m.  |
| Monday, September 10  | First General Session  | 8:30 a.m. - 12:00 p.m. |
| Tuesday, September 11 | Second General Session | 8:30 a.m. - 12:00 p.m. |



# SADDLE UP! HYATT REGENCY HILL COUNTRY

## SAN ANTONIO, TEXAS

## REGISTRATION POLICIES

### *Membership Policy*

Your 2001 NESA / HEA dues must be paid to enroll at the discounted membership rate. NESA / HEA Membership is on an individual basis, not by company, and is non-transferable. If you personally are not a member of NESA / HEA, you must register at the non-member rate. However, non-members may register at the discounted member rate if a completed membership application and payment of membership dues (\$75.00 annually) are included with your Annual Meeting registration and payment. Sorry, no exceptions.

### *NESA / HEA Member Registration*

The registration fee is \$550.00 per delegate for those registering prior to August 17, 2001. For members registering after August 17, the fee is \$650.00 per delegate.

### *Non-Member Registration*

The registration fee is \$725.00 per delegate for those registering prior to August 17, 2001. For non-members registering after August 18, the fee is \$825.00 per delegate.

### *Guest Registration*

What is a Guest? A guest is a spouse/significant other/friend/adult child who is not in an industry-related occupation. A co-worker or an associate within the industry may not use the Guest Registration category. The registration fee is \$100.00 per guest for those registered prior to August 17, 2001. For guests registered after August 17, the fee is \$150.00 per guest. All guests of NESA / HEA Annual Meeting Delegates must register and pay the appropriate fees before attending any planned functions, including the Opening Reception, Golf Tournament and Tours of Area Attractions.

### *To Qualify*

Your registration form accompanied by payment in U.S. dollars to the National Energy Services Association / Houston Energy Association (NESA / HEA), to cover all Annual Meeting activities must be received in NESA Headquarters by August 24, 2001.

### *Refund Policy*

Full refunds, minus a \$125.00 handling fee, will be made for written cancellations received on or before August 24, 2001. If a cancellation is received after that date the registration fees are non-refundable. Substitutions are acceptable. Entrance fees for the 18-Hole Scramble Golf Tournament are non-refundable. Tour fees are non-refundable if canceled after August 9, 2001.



# NESA's 24<sup>TH</sup> ANNUAL MEETING ADVANCE REGISTRATION FORM

September 9 - 11, 2001 • Hyatt RegencyHill Country Resort • San Antonio, Texas

Please complete and return registration form and payment for all Annual Meeting activities to: National Energy Services Association / Houston Energy Association (NESA / HEA), 6830 N. Eldridge Parkway, Suite 302, Houston, Texas 77041. Checks must be made payable to the NESA / HEA (Tax I.D. number 41-1589160) in U.S. dollars.

|                              |                                     |
|------------------------------|-------------------------------------|
| Delegate Name                | Badge Name (first name or nickname) |
| Title                        |                                     |
| Company                      |                                     |
| Mailing Address              |                                     |
| City, State, Zip/Postal Code |                                     |
| Phone Number                 | Fax Number                          |
| Email address                |                                     |

|            |                  |
|------------|------------------|
| Guest Name | Guest Badge Name |
|------------|------------------|

NOTE: A guest is a person who is not in an industry-related occupation. A co-worker or an associate within the industry may not use the Guest Registration category.

## Registration Fees

Mark the appropriate member/non-member classification and check off all activities for which you and your guest are registering.

|                                      |                           |            |          |       |
|--------------------------------------|---------------------------|------------|----------|-------|
| Annual Meeting DELEGATE Registration | Prior to August 17, 2001: | Member     | \$550.00 | _____ |
|                                      |                           | Non-Member | \$725.00 | _____ |
|                                      | After August 17, 2001:    | Member     | \$650.00 | _____ |
|                                      |                           | Non-Member | \$825.00 | _____ |
| Annual Meeting GUEST Registration    | Prior to August 17, 2001: | Guest      | \$100.00 | _____ |
|                                      | After August 17, 2001:    | Late Guest | \$150.00 | _____ |

### Tours of Area Attractions - Monday, September 10

|                           |                          |                          |               |
|---------------------------|--------------------------|--------------------------|---------------|
| Please indicate:          | Delegate                 | Guest                    |               |
| Caves and Critters        | <input type="checkbox"/> | <input type="checkbox"/> | \$ 80.00 each |
| Buenos Tardes San Antonio | <input type="checkbox"/> | <input type="checkbox"/> | \$ 75.00 each |

### 18-Hole Scramble Golf Tournament:

Delegate / Guest / Both \$150.00 \_\_\_\_\_ each

Delegate Average Score or Handicap \_\_\_\_\_

Guest Score or Handicap \_\_\_\_\_

**TOTAL FEES DUE** \$ \_\_\_\_\_

### METHOD OF PAYMENT

☐ Check or money order made payable to: "National Energy Services Association"

☐ Bill my credit card:

☐ VISA ☐ MasterCard ☐ AmEx

NOTE: THERE IS A \$30 FEE FOR ANY RETURNED CHECK OR FOR RESUBMITTING ANY CREDIT CARD PAYMENT THAT IS INITIALLY DENIED.

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Name on Card (please print) \_\_\_\_\_

Signature \_\_\_\_\_





**NESA / HEA 24th Annual Meeting Committee**

Conference Chair

Doug Ray, Entergy Power Marketing

Education Committee Chair

Martha Murphy, Entergy Solutions

**Committee-at-Large**

Orlando Alvarado, Williams Gas Pipeline – Transco

Bill Barrett, Entergy Wholesale Operations

Jim Burnette, Entergy Wholesale Operations

Kurt Castleberry, Entergy Wholesale Operations

Elise Cort, Columbia Gulf Transmission – NiSource

Janice Felton, Columbia Gulf Transmission

Helen Laughlin, Williams Gas Pipeline – Transco

Brenda Males, Mitchell Gas Services

Dave Rogers, Intergen

Mike Stokdyk, Tennessee Gas Pipeline

**NESA / HEA Staff**

Tracy L. Cummins, Vice President of Education

William T. Harper Jr., President and CEO

Teresa A. Knight, Vice President of Membership

Lana B. Moore, Director of Education

Eva K. Pollard, Director of Membership

**Date and Site for NESA's 25th Annual Meeting:**

New Orleans, Louisiana, September 2002