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- 1) Who (company, agency, organization) collected the data?
  - a) Who they are, what do they do?

    The data is taken from data.gov it is a government website that provides data from various generals like health arises at a The dataset consists of data from extensions.

various genre's like health, crime etc. The dataset consists of data from customers of various financial organizations like banks. The complaints are collected about various financial products and services like mortgage, loans, debit/credit card issues the customer had to face. The Product, Sub-product, Issues, Complaint, location, company name have been provided in the dataset.

b) What is their role/purpose?

The purpose of any financial organization is to provide reliability and trustworthy service to their customer since a very crucial thing like money is involved here, no customer would like to compromise on the quality of service. Thus, by analyzing these complaints the organizations can take necessary actions to gain more customers and make sure the existing ones are here to stay.

#### 2) Need

a) Why did they collect this data?

Any organization wants to keep track of what their customers think about them and if they are doing good in the market, this data helps to do just that. They would be able to recognize their weak areas and work on them to ensure quality service to their customers.

- 3) What potential *questions* could be answered by studying this data?
  - a) List some *specific questions*, and *plan* to *answer them* in your analysis

Questions like on a scale of 0 to -5 how unhappy are their customers with them, -5 being the most unhappy/dissatisfied. What products are customers repeatedly complaining about for particular financial companies. Example, Wells Fargo is repeatedly facing customer complaints for incorrect information of credit score. The analysis will provide answers to these sort of questions for the financial organizations.

### **Description of dataset:**

The dataset is a 620 mb csv file. It consists of 18 columns among which Product, Sub-product, Zipcode, Issue, Sub-issue, Complaint, Company are some of them. 1,048,575 number of rows.

There are Nominal/Categorical datatypes for most attributes.

### Requirements, resources needed

• What software and hardware resources will you use to study this data? The project was based on a csv dataset. Softwares used were Microsoft Excel, Anaconda Jupyter and R studio.

On Microsoft Windows 8, 8 Gb RAM, 64-bit operating system for hardware.

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#### **Present the Results/Findings**

1) Explore the dataset using relevant tools discussed in the course (R, SQL, Python, Tableau, etc)

Since the dataset is rich with information for analyses, I decided to implement some NLP techniques, on the columns, Product, Issue, State, Company and Consumer Complaint narrative. Among the issues the top 3 products were Mortgage, Student Loan and Credit Card.

So to help the financial service providing companies an analysis for the top 10 issues with above products was done.

The following results were found:

Top 10 issues with product mortgage according to count.

	lssue ÷	Count <sup>‡</sup>
1	Loan modification, collection, foreclosure	108541
2	Loan servicing, payments, escrow account	72184
3	Application, originator, mortgage broker	15898
4	Trouble during payment process	15334
5	Struggling to pay mortgage	13526
6	Settlement process and costs	8150
7	Other	5425
8	Credit decision / Underwriting	5218
9	Applying for a mortgage or refinancing an existing mort	2782
10	Closing on a mortgage	2321

Among which loan modification, collection, foreclosure. Loan servicing, payments, escrow account and Application, originator, mortgage broker were the top 3 based on their count. So, financial companies providing

Mortgage as a service can have a look at these top 10 issues and plan their service accordingly to provide quality service to the customer.

Similarly for companies providing student loan and credit card services can have a look at the results below.

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Top 10 issues with student loan based on count

	İssue	Count <sup>‡</sup>
1	Dealing with my lender or servicer	14840
2	Dealing with your lender or servicer	7896
3	Can't repay my Ioan	7641
4	Repaying your loan	3820
5	Struggling to repay your loan	3260
6	Problems when you are unable to pay	1697
7	Getting a loan	842
8	Incorrect information on your report	666
9	Problem with a credit reporting company's investigation	201
10	Credit monitoring or identity theft protection services	36

Top 10 issues with credit card based on count

9 2		
	İssue	Count <sup>‡</sup>
1	Billing disputes	14074
2	Other	8698
3	Identity theft / Fraud / Embezzlement	7864
4	Closing/Cancelling account	5888
5	APR or interest rate	5229
6	Late fee	3396
7	Customer service / Customer relations	3201
8	Delinquent account	2924
9	Credit determination	2865
10	Advertising and marketing	2635

We can do this analysis for any product as per the requirements.

After the top 10 issue with product, some analysis was done to fetch commonly used top 10 words by the consumer for banks Wells Fargo and Bank of America. It can be done for any company in the dataset.

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Results for most used words for wells fargo.

Top 10 most common words in consumer complaint narrative using NLP for companies

1. Wells Fargo

Similarly for BOFA 8,502 records were fetched

	<b>X</b> ÷	Product	lssue	Statê	Consumer.complaint.narrative	Company
1	23	Debt collection	Communication tactics	TN	Bank of America has called 50 times in the past 30 minut	BANK OF AMERICA, NAT
2	24	Checking or savings account	Closing an account	FL	I LIVE AT THE HOMELESS SHELTER DOWNTOWN, A FEW D	BANK OF AMERICA, NAT
3	30	Checking or savings account	Problem with a lender or other company charging your	CA	FACT : My name is XXXX XXXX. On XX/XX/XXXX, Bank of Am	BANK OF AMERICA, NAT
4	37	Checking or savings account	Managing an account	CA	On XX/XX/XXXX I deposited a check in the amount of XXX	BANK OF AMERICA, NAT
5	48	Debt collection	Attempts to collect debt not owed	SC	On XX/XX/XXXX at XXXX XXXX I received a call from XXXX, T	BANK OF AMERICA, NAT
6	57	Bank account or service	Account opening, closing, or management	NY	Bank of America let me apply for a mortgage for a cond	BANK OF AMERICA, NAT
7	65	Mortgage	Application, originator, mortgage broker	CA	Bank of America processed a predatory loan modificatio	BANK OF AMERICA, NAT
8	70	Checking or savings account	Opening an account	GA	My purse and car were stolen a few years back. As a res	BANK OF AMERICA, NAT
9	97	Credit card or prepaid card	Fees or interest	TX	Bank of America has charged interest on my account im	BANK OF AMERICA, NAT
10	98	Bank account or service	Account opening, closing, or management	FL	Good Afternoon. My wife and I have multiple accounts	BANK OF AMERICA, NAT
11	107	Bank account or service	Deposits and withdrawals	WA	On XXXX/XXXXXXXXX2015 A customer paid a bill at my re	BANK OF AMERICA, NAT
12	112	Mortgage	Settlement process and costs	FI	I began a loan modification with hoa for a heloc XX/XX/X	RANK OF AMERICA NAT

After this, sentiment score was calculated, since this is a complaint dataset, on a scale of -0.1 to -5 top 6 negative comments were fetched for Wells fargo and Bank Of America.

Sentiment score for bofa top 6 negative comments

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```
> sentiment_lines = calculate_sentiment(bofa)
> head(sentiment_lines)
# A tibble: 6 x 3
      X sentiment words
  <int>
              <dbl> <int>
     23 -1.0000000
1
2
      30 -0.7741935
                       31
3
      37 0.0625000
                       32
4
                       13
     48 -1.1538462
5
      57 -0.8000000
                        5
6
      65 -0.1250000
                        8
For Wells Fargo:
> sentiment_lines = calculate_sentiment(Wellsfargo)
> head(sentiment_lines)
# A tibble: 6 x 3
      X sentiment words
  <int>
              <dbl> <int>
1
     21 1.0000000
      29 -0.2340426
                       47
3
      59 -0.7647059
                       17
```

17

10

5

4

5

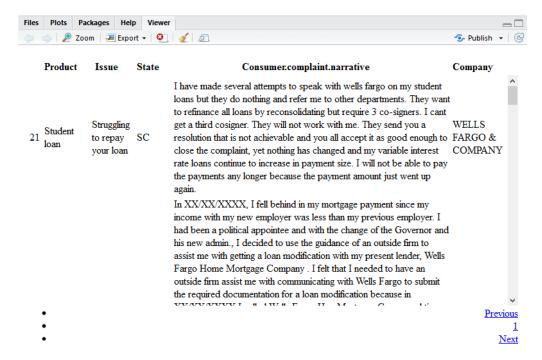
6

64 -0.7647059

95 -1.4000000

107 -1.8000000

Unique integer id's of the complaints was also fetched to read the complaint using the id.



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Product	Issue	State	Consumer.complaint.narrative	Company	
			rep. at AAAA ( in a separate conversation ) who also left that AAAA		
			XXXX was very combative, that I was behind in my property taxes that are by the way escrowed and paid by Wells Fargo which is why		
	C+		the {\$5500.00}, was due. This was far from the truth. In fact, XXXX	WELLS	
	Struggling	N (T)	XXXX and I spoke and she stated that she researched it with the taxed		
) Mortgage	to pay	MD	dept. and it was concluded that the burden of responsibility was on	FARGO &	
	mortgage		Wells Fargo and that they had to pay the \$ XXXX.in order to get the	COMPANY	
			quit claim deed recorded. XXXX XXXX stated that I was absolutely		
			correct in stating that I was not behind in my property taxes like XXXX		
			XXXX had raised his voice and said and that Wells Fargo 's position		
			was that they would have to make a special request to XXXX XXXX		
			XXXX County court to send them an invoice earlier than normal and		
			that was what they were moving towards. XXXX XXXX did state that		
			she was not a home preservation specialist but she was trying to assist		
			me. Another week passed and suddenly Wells Fargo decided to move		
			forward with reviewing my file and made a decision to reopen my file		
			for a decision. Something in the back of my mind told me not to trust		
			Wells Fargo because after several weeks of demanding a quit claim		
			1 14 11 11 1 11 0 4 11 11	Previ	
				FIEVI	

To do this, text mining, tidytext libraries were used in R. The logic used behind this analysis is almost like SQL queries.

#### Metadata Information:

The attributes in the dataset with their respective datatypes:

Date: Ordinal

Product: Categorical/Nominal

Sub-Product: Categorical/Nominal

Issue: Categorical/Nominal

Sub-Issue: Categorical/Nominal

Consumer Complaint Narrative: None Plaintext

Company public response: None Plain Text

Company: Categorical/Nominal

State: Ordinal

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Zip Code: Ordinal

These were some of the important ones.

Are there any privacy, quality, or other issues with this data?

It had a lot of null values, making it difficult to use for analysis with accurate results, thus that wa taken care of by removing the null values. Data was manipulated and pre-processed for applying NLP techniques.

#### **Visualization:**

#### **Summary Statistics:**

```
> summary(custcomplaint)
   Date.received
                                                                                                              Product
 9/8/2017:
                                                                                                                   :250743
                2911
                        Mortgage
 9/9/2017:
                        Debt collection
                2246
7/3/2017: 2240 Debt collection
1/19/2017: 1697 Credit reporting,
1/20/2017: 1340 Credit reporting
9/13/2017: 1274 Credit card
4/5/2018: 1138 Bank account or s
                        Credit reporting, credit repair services, or other personal consumer reports:145477
                                                                                                                   :129628
                                                                                                                   : 82708
                        Bank account or service
                                                                                                                   : 80940
 (Other) :1038037 (Other)
                                                                                                                   :161018
                         Sub.product
                                                                                         Issue
                               :217360 Loan modification, collection, foreclosure:108541
Credit reporting
                                 :142676
                                            Incorrect information on credit report : 95529
                                           Incorrect information on your report
                                : 85541
 Other mortgage
Checking account : 75440 Loan servicing, payments, escrow account: 72184 Conventional fixed mortgage: 65495 Cont'd attempts collect debt not owed : 54661
 I do not know
                                            Account opening, closing, or management: 35721
                                : 40620
 (Other)
                                 :421511
                                            (Other)
                                                                                            :595963
                                                            Sub. issue
                                                                  :478611
 Account status
                                                                  : 35241
 Information belongs to someone else
                                                                    34898
 Debt is not mine
                                                                  : 33220
 Information is not mine
                                                                  : 30010
 Their investigation did not fix an error on your report: 22725
                                                                  :413938
```

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ncated>			
		Company.public.response	
		:715217	
Company has responded to the consumer and the CF	PB and chooses not to provide a p	public response:223313	
Company believes it acted appropriately as author	orized by contract or law	: 46601	
Company chooses not to provide a public response	·	: 45612	
Company believes the complaint is the result of	a misunderstanding	: 4311	
Company disputes the facts presented in the comp	olaint	: 3974	
(Other)		: 9615	
Company	State ZIP.code	Tags	
EQUIFAX, INC. : 88678	CA :145492 : 67285	:908963	
Experian Information Solutions Inc. : 79741	FL :101204 300XX : 4160	Older American : 65377	
BANK OF AMERICA, NATIONAL ASSOCIATION: 74964	TX : 85765 770XX : 3695	Older American, Servicemember: 11104	
TRANSUNION INTERMEDIATE HOLDINGS, INC.: 72720	NY : 71703 331XX : 3076	Servicemember : 63199	
WELLS FARGO & COMPANY : 62825	GA : 53456 606XX : 2980		
JPMORGAN CHASE & CO. : 52250	IL: 40497 334XX: 2940		
(Other) :617465	(Other):550526 (Other):964507		
Consumer.consent.provided. Submitted.	via Date.sent.to.company	Company.response.to.consumer	Timely.response.
: 16121 :	68 9/8/2017 : 2779 Close	ed with explanation :806972	: 68
Consent not provided:244821 Email :	375 9/9/2017 : 2204 Close	ed with non-monetary relief:129464	No: 26760
Consent provided :229018 Fax : 1	.7936 1/19/2017: 1323 Close	ed with monetary relief : 62260	Yes:1021815
Consent withdrawn : 1090 Phone : 6	59861 1/20/2017: 1211 Close	ed without relief : 17868	
N/A :542027 Postal mail: 6	54213 9/13/2017: 1211 Close	ed : 16304	
Other : 15566 Referral :16	54491 4/10/2018: 1059 In pr	rogress : 5358	
web :73:	31699 (Other) :1038856 (Othe	er) : 10417	
Consumer.disputed. Complaint.ID			
: 68 Min. : 1			
N/A:336816 1st Qu.: 921200			
No :575882 Median :1859747			
Yes:135877 Mean :1746258			
3rd Qu.:2662855			
Max. :3070683			
NA's :68			
The state of the s			

Summary statistics for this kind of data is just for the record.

### Bar plot:

Bar plot were plotted according to state for particular companies, customer complaints was calculated to see that California has the most complaints for Bank of America, Wells Fargo and Equifax. These 3 were chosen for comparison purpose. We can run the code for any other company names from the dataset too. This was done in Python using Pandas and Matplotlib, following were the results obtained.

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We can see the Y-axes scale change is significant for Equifax as compared to Wells Fargo and Bankof America. This is a good result to see the location and the population as a factor to improve services.

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### **Explain/define terms**

• Include *explanation* of any *technical terms* relevant to the project domain

**NLP**: Natural Language Processing is a subfield of computer science, information engineering, and artificial intelligence concerned with the interactions between computers and human (natural) languages, in particular how to program computers to process and analyze large amounts of natural language data.[3]

**NLTK:** It is a Natural Language Tool Kit used to process natural language and implement NLP.

**Libraries**: These are used in Python and R to use functions related to data analysis as required. Some of the libraries used here were dplyr, ggplot2, tm, tidytext, textcat etc. in R and Pandas and Matplotlib in Python.

**Sentiment Analysis:** Also known as opinion mining, as to if the customer has a positive, negative or neutral opinion about the company or a particular service it received.

**Topic Modeling:** It is a technique to determine topics from document to make it easy to infer what the document or a large text is all about.

#### **References:**

- [1] "Consumer complaint database", <a href="https://catalog.data.gov/dataset/consumer-complaint-database">https://catalog.data.gov/dataset/consumer-complaint-database</a>
- [2] "Stack overflow", https://stackoverflow.com/
- [3] "Wikipedia", https://en.wikipedia.org/wiki/Natural\_language\_processing