



Says

What have we heard them say?
What can we imagine them saying?

"Their food
is delicious
and
diverse."



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Research
Fresh Bites
Catering
online.

preparation in
maintenance of
zoho books for
fresh bite catering
mahakabini
radika
sachin priya
nathuratha

Excited about
hosting a
successful
event.

"I want a
catering
service that
offers a variety
of cuisines."



Does

What behavior do we observe?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

[See an example](#)

Activate Windows
Go to Settings to activate Windows.



Type here to search



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ENG

09:33

17-10-2023



Brainstorm & Idea prioritization

Use the template in your team brainstorming session as your team can visualise the ideas generated and then assign complete tasks to your colleagues in the active team.

- 1. Brainstorm
- 2. Sort ideas
- 3. Prioritize ideas

Sort ideas

Sort ideas into categories based on their relevance to the project. Use the template in your team brainstorming session as your team can visualise the ideas generated and then assign complete tasks to your colleagues in the active team.

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- 3. Sort ideas

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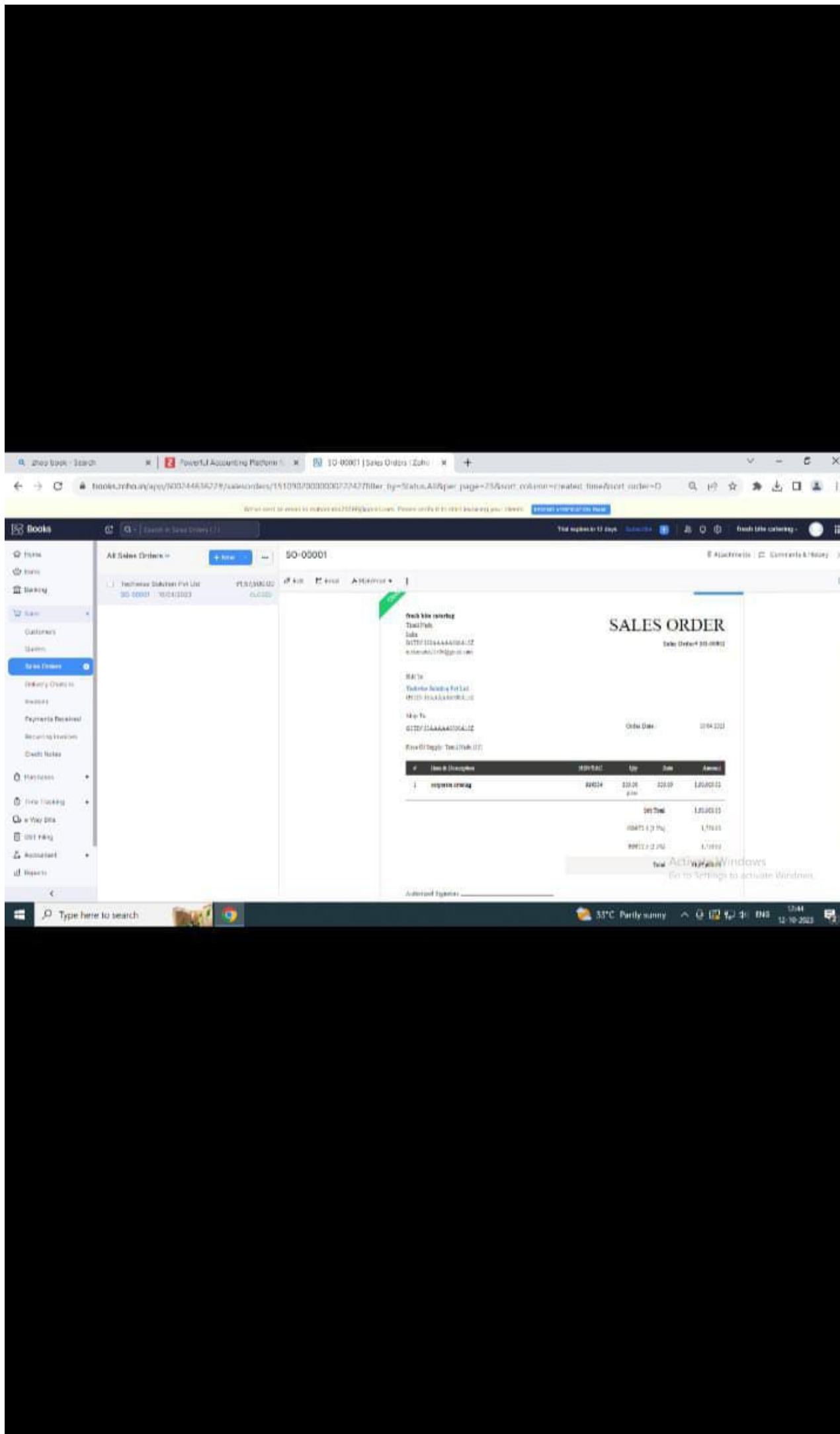
17-10-2023

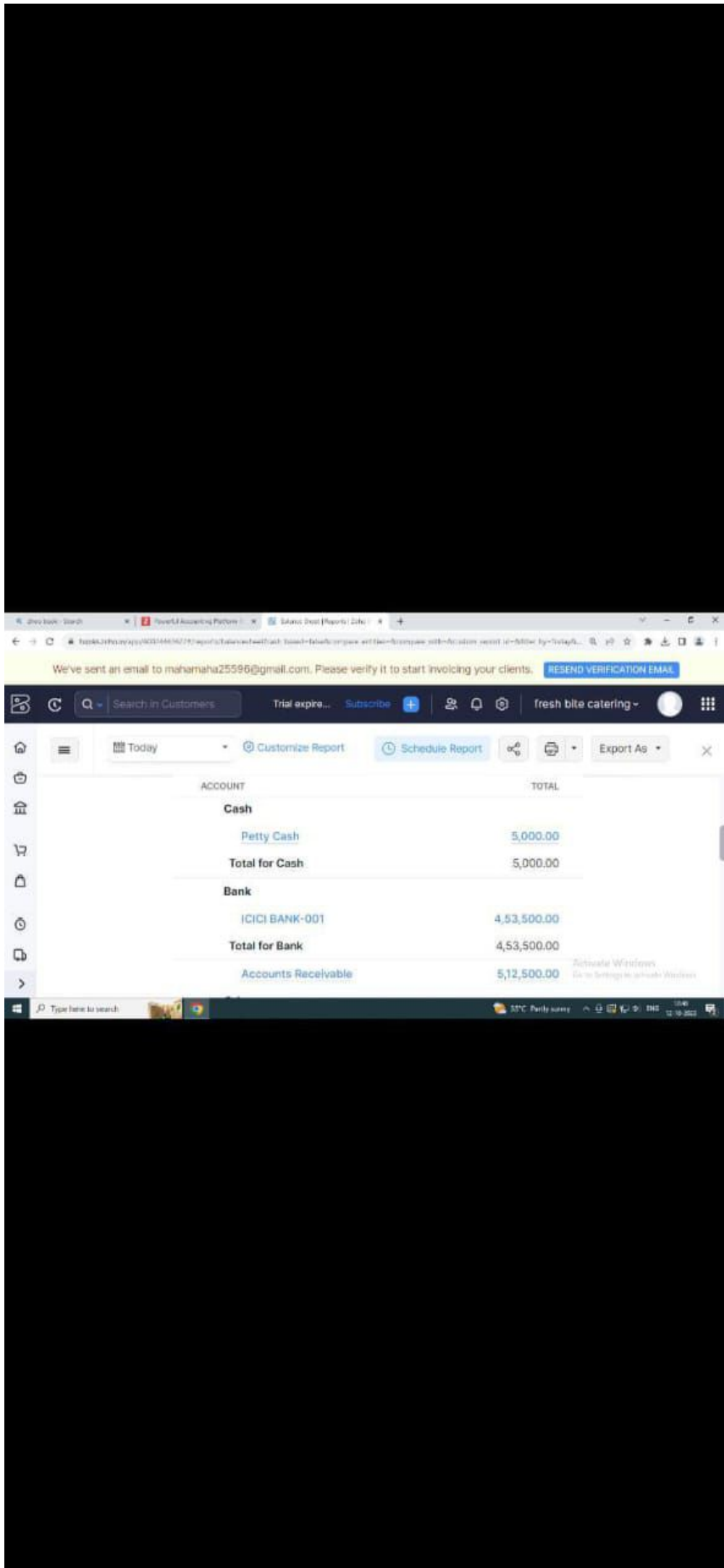


The screenshot displays the Zoho Books web interface. On the left, a sidebar contains navigation links: Home, Invoicing, Bank, Accounting, Reports, and Settings. The main content area is titled 'Journals' and shows a list of journal entries. A modal window titled 'JOURNAL' is open, displaying a journal entry for 'Salary payable for the month of April 2022'. The entry has a debit of 2,00,000.00 and a credit of 2,00,000.00. The bottom of the image shows a Windows taskbar with the search bar and system tray.

free bite covering
Prüfling und Loss
 (Gut, normal)
 from 1000000 to 1000000

Account	Dollars
Operating Revenue	
Sales	6,500,000.00
Total for Operating Revenue	6,500,000.00
Cost of Goods Sold	
Cost of Goods Sold	1,000,000.00
Materials	1,000,000.00
Total for Cost of Goods Sold	2,000,000.00
	Gross Profit
	4,500,000.00
Operating Expenses	
Office Expenses	5,000.00
Rent Expenses	60,000.00
Salaries and Employee Wages	7,000,000.00
Total for Operating Expenses	7,065,000.00
	Operating Profit
	1,600,000.00
Net Operating Income	
Income Taxation (Operating Income)	0.00





Screenshot (2).png
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9:41



Screenshot (4).png
141 KB



Books

Home
Info
Setting
Sales
Customers
Suppliers
Sales Orders
Delivery Orders
Invoices
Payment Received
Outstanding Invoices
Credit Notes
Accounts
New Booking
e-File Data
GST Filing
Accountant
Reports

All Sales Orders - 50-00001

Book title: **SALES ORDER**
Date Order: 20-09-2023

Book title: **SALES ORDER**
Date: 20-09-2023
Order No: 50-00001
Customer: **ABC Company**
Address: **123 Main St, New York, NY 10001**
Phone: **(212) 555-1234**
Fax: **(212) 555-5678**
Email: **info@abc.com**
Website: **www.abc.com**

Item	Description	Qty	Unit Price	Total
1	Product A	10	\$10.00	\$100.00
2	Product B	5	\$20.00	\$100.00
Sub Total				\$200.00
Tax				\$20.00
Total				\$220.00

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