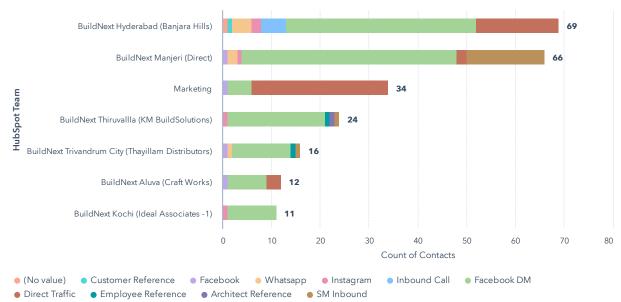
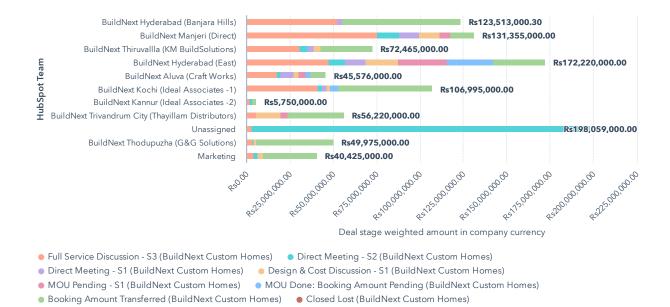
# Turnkey Leads Store Vs Source

Date range: Last week

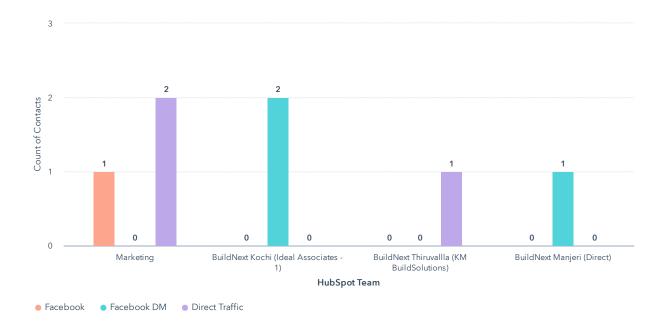


#### Deal forecast by Team

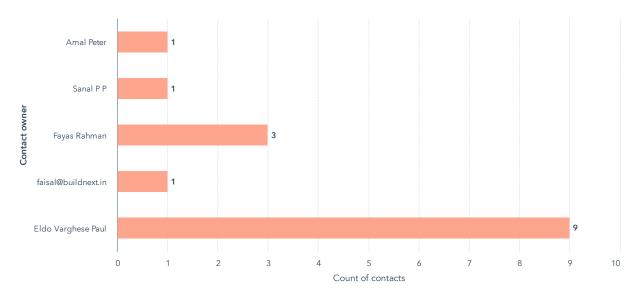


### New Leads -TK

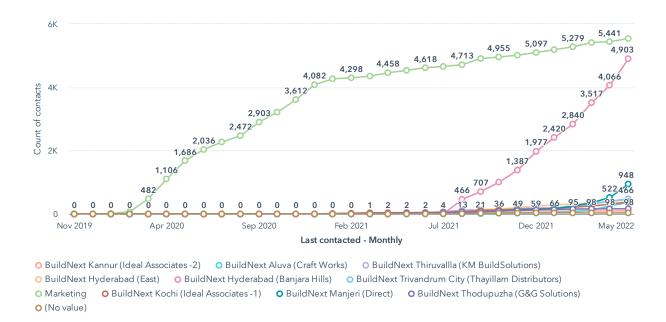
Date range: Today



# BM Engagement Call - Updates



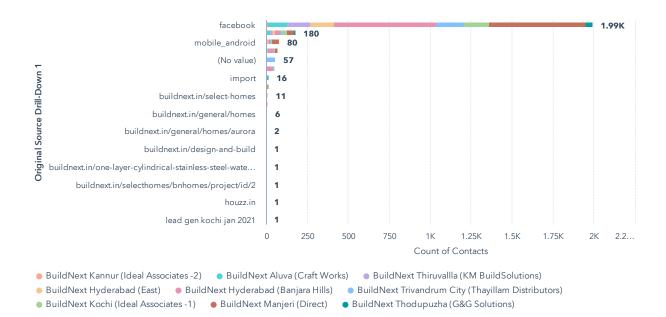
### Passivity (2 Week)- Turnkey Lead



#### Task Overdue - TK

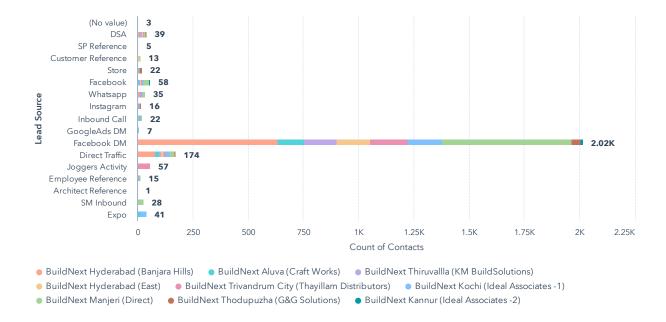


#### All Leads Active TK - Original Source Drill Down

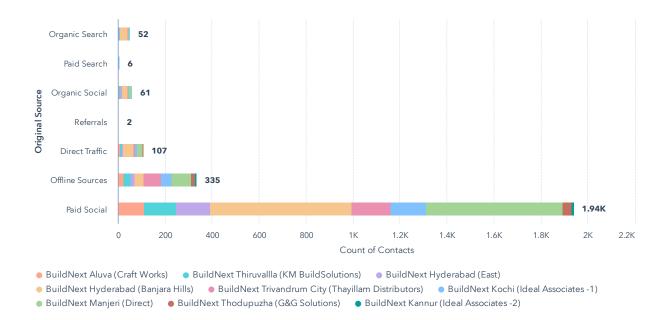


### All Leads Active -TK - Source

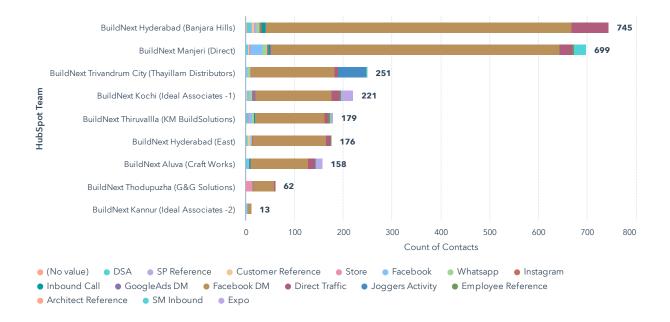
Date range: After 8/1/2020



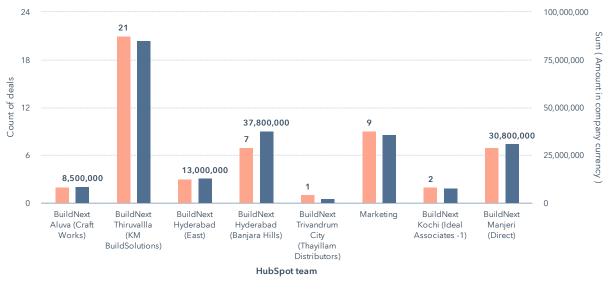
### All Leads Active TK - Original Source



#### All Leads Active -TK -Store vs Source

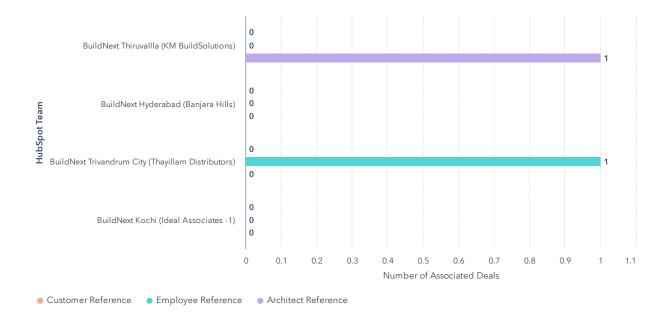


# Lost Deal Value and Count Vs Team -(30 Days)

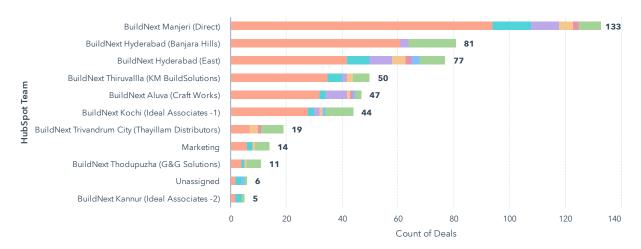


#### Store Contacts Vs Deals Current Month

Date range: This month so far



# Deal forecast by Team Count



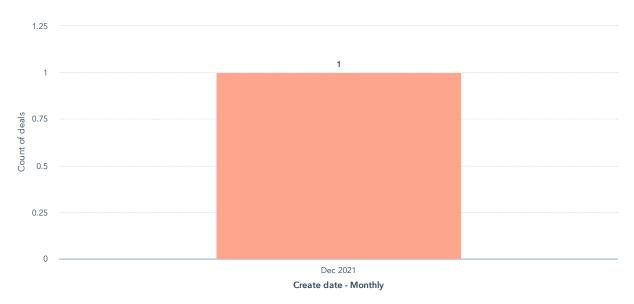
- Full Service Discussion S3 (BuildNext Custom Homes) Direct Meeting S2 (BuildNext Custom Homes)
- Direct Meeting S1 (BuildNext Custom Homes)
  Design & Cost Discussion S1 (BuildNext Custom Homes)
- MOU Pending S1 (BuildNext Custom Homes)
  MOU Done: Booking Amount Pending (BuildNext Custom Homes)
- Booking Amount Transferred (BuildNext Custom Homes)

# Contacts Not Responding



Count of contacts

# Deal Value Last Month



Facebook DM