

# MICHAEL RAEVSKY

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## EDUCATION

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**University of Pennsylvania**, Class of 2018

**GPA: 3.54**

- **The Wharton School:** *Bachelor of Science in Economics with a Concentration in Statistics*
- **The College of Arts & Sciences:** *Bachelor of Arts in Mathematics with a Minor in Physics*

**The Bronx High School of Science**, Class of 2014

**GPA: 4.00**

- **Scores:** ACT: 34 (36 Math, 36 Science, 34 Writing, 31 Reading), SAT II: 780 Math II, 790 US History, 800 Physics

## INDUSTRY EXPERIENCE

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**Wharton Angel Network**, *Analyst*

*Philadelphia, PA* | **12/2016 – Present**

- Screening companies by conducting due diligence and questioning founders during pitches to members of the network

**Root Technologies**, *Founder and CEO*

*Philadelphia, PA* | **12/2015 – 08/2016**

- Conceived technology and business model behind Root – a green tech IoT device that uses Wi-Fi geo-fencing and machine learning to save users time, turn old appliances smart, and minimize energy waste (info at [roottech.io](http://roottech.io))
- Raised capital from National Science Foundation, Kleinman Center for Energy Policy, and Penn Engineering
- Admitted to WeissLabs Accelerator (5% acceptance rate) and NSF iCorps (as only all-student/no-faculty team)
- Spearheaded corporate operations– designed novel business, financing, and customer acquisition strategies
- Recruited intercollegiate engineering team, conducted technical interviews, on-boarded best 5/70 applicants
- Managed product development (took idea to minimum viable prototype in 3 months, fully-functional in 8 months)

**Amilar Capital Hedge Fund**, *Quantitative Trading Intern*

*New York, NY* | **06/2014 – 08/2014**

- Wrote SQL queries to mine for corporate finance patterns – used insights to make profitable stock option trades
- Formatted input data essential for the firm's automated trading algorithms, wrote Excel macros to automate task

## ACADEMIC EXPERIENCE

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**Wharton Statistics Department**, *University Scholar*

*Philadelphia, PA* | **05/2015 – Present**

- Nominated by Penn admissions committee to pursue independent university-funded academic research
- Built customer-based corporate valuation models that are more accurate and transparent than industry standard
- Working under mentorship of Peter Fader, current focus on applying models to green technology companies
- Added to Wharton Undergraduate Research Board to orchestrating student research opportunities at Wharton

**The Wharton School**, *TA for Stat 705: Statistical Computing*

*Philadelphia, PA* | **03/2016 – 05/2016**

- Graded programming assignments in R and suggested extracurricular R projects for undergraduates and MBAs
- Suggested improvements for course content to professor and answered student inquiries by email

**Columbia University**, *Researcher (mentored by mathematics professor)*

*New York, NY* | **01/2011 – 12/2013**

- Investigated graduate-level Number Theory research that analyzes a configuration in Hyperbolic Geometry
- Data mined with Python and R to find previously undetected patterns and to prove statistical significance
- Published and presented research findings – 2nd place in national Sigma Xi scientific research showcase

## VOLUNTEERING

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- **UPenn Outdoors Club:** Building gear rental app for requesting, sharing, and tracking of camping supplies
- **Philadelphia's Science Leadership Academy:** Coaching the math team and tutoring students
- **National Speech & Debate Association:** Judging high school debate tournaments

## SKILLS & INTERESTS

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- **Statistical Computing:** **R** (advanced), **Excel** (proficient), **Python** (have used), **SQL** (have used)
- **Software Development:** **Java** (have used), **Python** (have used), **HTML/CSS/JavaScript** (proficient)
- **Public Speaking:** speech writing and extemporaneous speaking (nationally ranked top-30 PF debater in 2014)
- **Promoting Green Technologies:** achieved ~215% RoI trading Tesla stock and 2-month payback period with Root
- **Interests:** astrophysics, green tea, 20<sup>th</sup> century literature, Impressionist art, Buddhism, metaphysics, and '70s music