# Deriving insights from Brazilian investment funds via Data Science – Final Deliverable

Rafael Y. Imai – April 2021

## Description of the problem and a brief discussion about the background

### Problem

According to the december/2020 report [1] of ANBIMA (*Associação Brasileira das Entidades dos Mercados Financeiro e de Capitais*, Brazilian Financial and Capital Markets Entities Association in a free translation to English), the amount of assets managed by investment funds is steadily increasing. The graph below shows the total net worth from dec-2006 to dec-2020, in million Brazilian Reais (BRL):

Source: ANBIMA

Along with the total net worth of the Brazilian investment fund industry, the number of investment funds has risen on the same period.

Source:ANBIMA

Along with such metrics, that indicate a growth of such class of financial products, it is interesting to remark that according to a report from ANBIMA [2], Brazilians are increasing their usage of investment funds. In 2017, 4% of the investors used investment funds. In comparison, on the same year, 89% of investors used the savings account. The percentage of investment fund shareholders has risen to 5% in 2018 and 6% in 2019.

Investment funds can be analyzed both by the point of view of the asset manager and the perspective of the shareholder or the shareholder’s financial planner. For instance, the asset manager may find insights about the shareholder’s behavior according to given market variables useful, as they may help to project new funds or support decision-taking processes. The shareholder, on its turn, may use such insights while designing his/er portfolio, as to avoid excessive exposure on a given fund (concentration risk) or excessive variations on the portfolio’s value caused by market dynamics (a concept known as market risk).

### Needed Background

An investment fund, in a brief manner, consists of a pool of money belonging to several investors (named shareholders), which receive a given number of shares as they subscribe to the investment fund. Those shares represent an ideal fraction of the investment fund’s assets (e.g., stocks, bonds, FX accounts, cryptocurrencies) and its liabilities (e.g. management tax, performance taxes, government taxes), and they may be redeemed if permitted to do so. Closed end funds require the shares to be sold to another willing-to-be shareholder. Open end funds, on their turn, process the redemption by themselves and are free to emit and redeem shares.

The fund itself is managed by a management team, consisting of diverse professionals whose functions range from brokers responsible to buy and sell assets to operational personnel, needed to update records and calculate the share value at the end of the day. Some of the advantages of using an investment fund are the ease of access to professional managers, along with the ability of having a diversified portfolio without necessarily having a lump sum of money to buy high-value assets.

Disadvantages may include, for instance, managers acting recklessly in order to obtain short-term profits, the lack of interference of the shareholder onto the manager (if the shareholder does not agree with a change on the investment fund policy, his/er only options are to redeem their shares) and other managing-related errors.

Several classes of funds exist. Considering the Brazilian investment fund markets, some of the main classes are:

* Fixed Income Investment Fund – *(in Portuguese, Fundo de Investimento em Renda Fixa)* – such funds may invest only in fixed-income papers, such as commercial papers, bonds and deposit certificates. Bonds may range from sovereign bonds (emitted by a country, such as Treasury Bills from USA) to company emitted bonds.
* Stock Investment Fund - *(in Portuguese, Fundo de Investimento em Ações) –* Having a bit more of leeway than Fixed Income Funds, Stock Investment Funds need to have at least a minimum percentage of their portfolio in stocks.
* Hedge Fund *– (in Portuguese, Fundo de Investimento Multimercado)* – Hedge Funds have a larger freedom in terms of investment abilities, being able to invest in several types of assets while still obliged to abide by the Brazilian regulations on the sector.
* Pension Fund – *(in Portuguese, Fundo de Previdência) –* Pension funds are a special class of funds that support private retirement programs. Those programs may be specific to the workers of a given company, or available for the general public.
* FX Fund – *(in Portuguese, Fundo Cambial)* – FX funds are funds whose portfolio attempts to replicate the variation of a given currency (e.g., FX Funds may attempt to replicate the variation of the United States Dollar).

Investment funds need to have three main entities:

* a management company that owns the fund, being responsible to buy and sell assets, along with managing the portfolio and its risk;
* an administrator, responsible to process trades, register the portfolio and price assets;
* a safekeeper, responsible to safeguard the assets.

Subscription and redemption of shares on closed funds involve the steps below:

* Subscription
  + A shareholder registers itself within the fund management company;
  + The shareholder transfers a given sum of money towards the fund;
  + According to the share conversion policy (that determines which day’s share value will be used to compute the shareholder’s position in shares), the monies are incorporated into the fund’s assets and in exchange the shareholder receives a given number of shares.
* Redemption
  + The shareholder requisites the management company to redeem a given number of shares (ranging from a minimum value to the whole amount of shares detained by the shareholder).
  + The redemption request is sent to the administrator, which will process the share conversion according to the fund’s **regulation** and, according to the payment date, transfers to a bank account specified by the shareholder the monies related to the redemption request.

## Data items used on this project

All investment funds must be registered on CVM (*Comissão de Valores Mobiliários,* Securities and Exchange Commision in Portuguese), a Brazilian federal authority responsible to regulate capital markets and their participants. They are also required to send daily the value of their shares, along with the subscription and redemption volume liquidated on a given day.

A list of investment funds registered in Brazil since the late 90’s [3], along with CSV files containing the daily reported share values and subscription/redemption volumes for the period between 2017 and 2020 [4] were obtained from CVM.

A historic series of IBOVESPA, the São Paulo’s Stock Market Index, was obtained via the Yahoo!Finance API. More details can be found here [6]. On the context of this work, IBOVESPA is used as a proxy metric to the stock market’s performance. A historic series of SELIC, the Brazilian base interest rate, was obtained by using an API from the Brazilian Central Bank [7]. The base interest rate is an interesting metric, as higher interest rates drove out investors from the stock market towards fixed income investments and vice versa.

## Methodology

Before filtering the data, I picked some categories of funds out of the original set. The set in [3] contains almost all forms of investment funds, some of which are either focused on specific purposes (such as FUNCINE funds, whose objective is to support the Brazilian film industry) or belong to classes that are typically closed-end funds (such as FIIs, that are roughly equivalent to a REIT, Real Estate Investment Trust).

As the work’s focus is on the dynamics of open-end funds, those funds were selected out of the [3] dataset to create a first set of funds. Other criteria used to assemble this first set were:

* Funds must have started before 2017 and must be active as of April 2021;
* Funds must not be exclusive;
* Funds must be regulated only by the CVM Instruction #555 [8], as there are specific products that are also considered investment funds, while being regulated by other laws.

After this first filter, a second filtering layer was applied in order to separate different investment fund classes (for more information, please refer to the section “Needed Background”). Two main categories were chosen due to the size of their samples:

* Fixed Income Funds - *Fundo de Renda Fixa*
* Hedge Funds – *Fundo Multimercado*

To prospect the data, a Jupyter notebook was used and the correlations between the metrics below and the number of shareholders of the fund. By analyzing such correlations and their behavior, I intend to derive insights about the behavior of shareholders. Afterwards, the k-means clustering algorithm will be used to test whether this set of correlations can be used to form clusters of funds. A list of metrics can be seen below:

* SELIC Rate;
* Stock Market Index (IBOVESPA);
* Capital Flow – defined by the difference between subscriptions and redemptions paid on a given day;
* Average Ticket – defined by the fund’s net worth at a given day divided by the number of its shareholders.
* Vol – Standardized volatility, defined by the standard deviation of the share value divided by the mean of the share value.

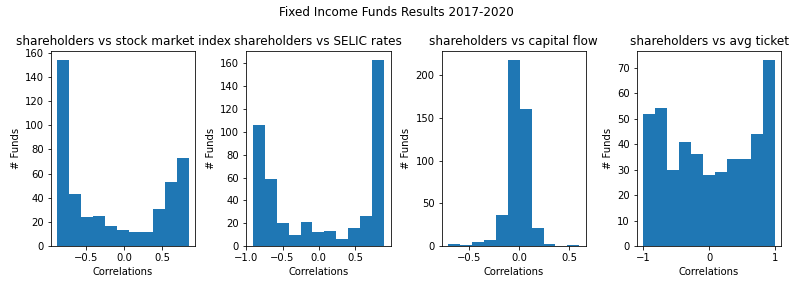
A more general analysis has been done using the time interval between 2017 and 2020, creating a distribution of correlations for each metric. Afterwards, yearly analysis using each year were taken to observe the yearly variation of the distribution of the correlations. Afterwards, the pair plots (via Seaborn) were taken for both types of funds, in order to seek for possible clusters. At the end, k-means algorithm is used to check if its use to find subtypes of hedge funds and fixed income funds return a meaningful difference.

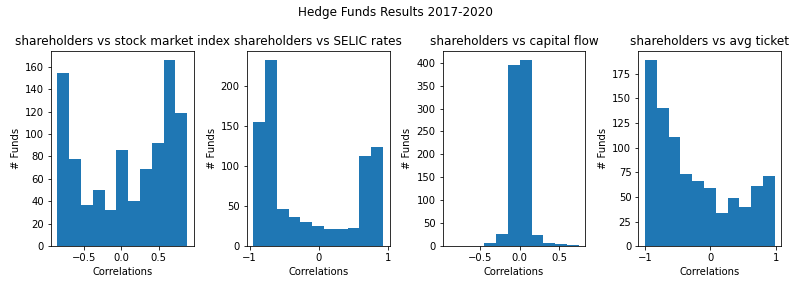
On the later case, I will run the algorithm within each set of funds, considering the correlations observed over the period 2017-2020. Using the clusters and the labels assigned to each fund, I will check whether subtypes of funds within a fund set exhibit similar behavior (in terms of the considered variables) or not.

## Results

### Correlation Analysis and Discussion

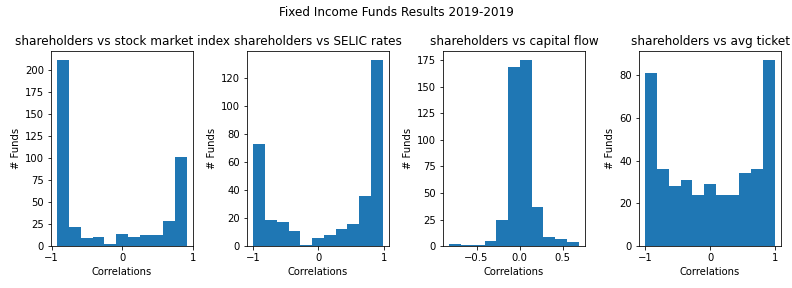
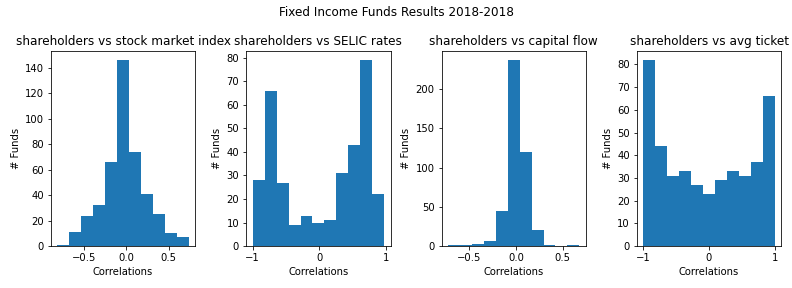
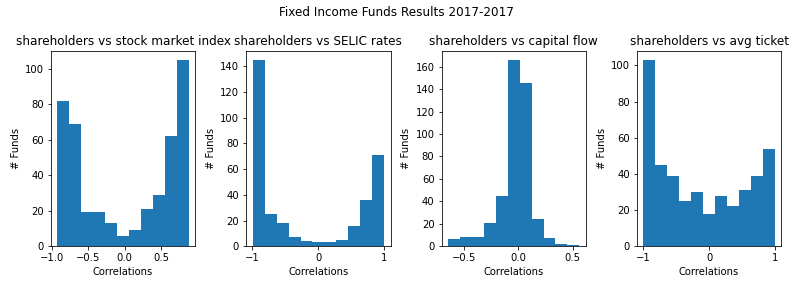
The figures below show the resulting correlation distributions between 2017 and 2020:

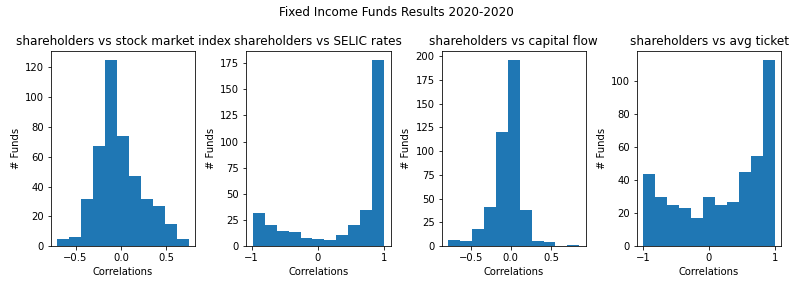




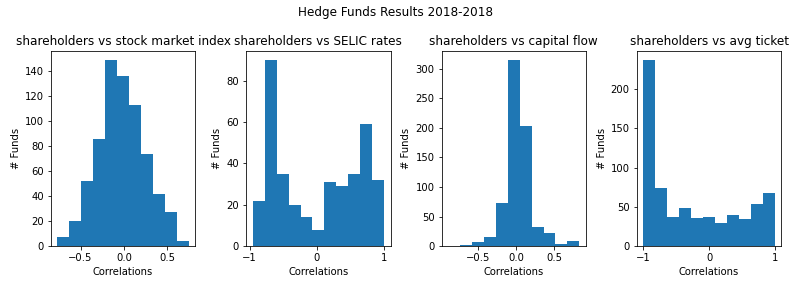
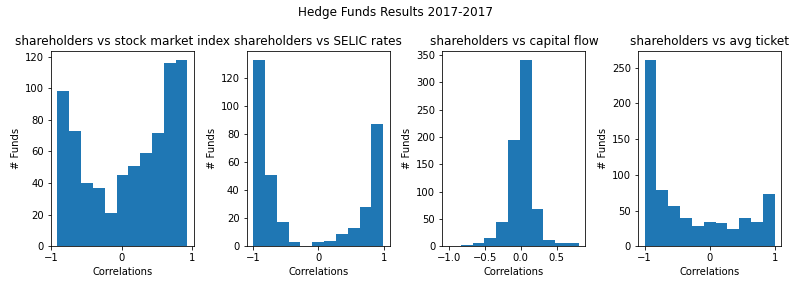
Although simplistic, the idea that “an increase of the base rate will drive shareholders towards the fixed income fund market” (which, in statistical terms, means that the shareholders on hedge funds and the base interest rate should be negatively correlated) is challenged by the data above. If the data corroborated the idea, little to no bins with positive correlations both on the “shareholders vs. SELIC rates” graphs on hedge funds, and a similar pattern should be observed on the same graph on fixed income funds, although inverted. In both cases, however, there seem to be a set of “contrarian” funds – that is, funds whose shareholder trends go against the theoretical trend of their classes.

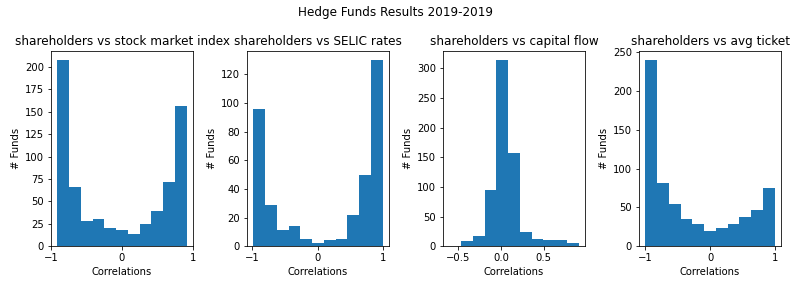
A bit of leeway should be considered while analyzing such correlations for hedge funds, as the enhanced freedom experienced by their managers allow the constructions of various types of portfolios. In this case, the correlations could be used as an evidence of the existence of groups with noticeable differences on their strategies.

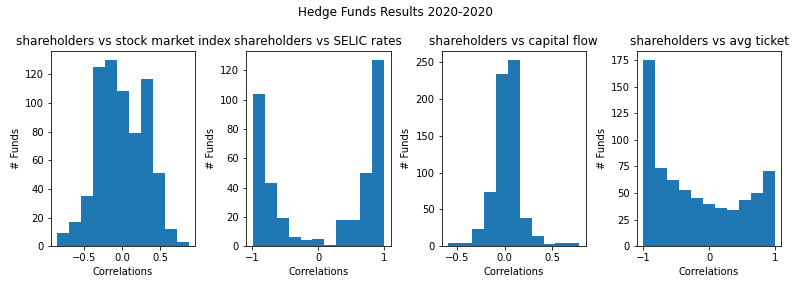
The sequence of pictures below depict the yearly analysis for fixed income funds. 



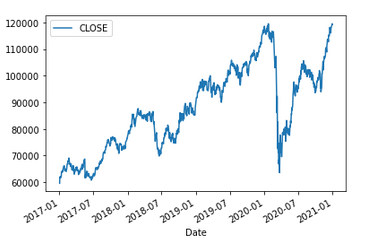
On their turn, the yearly analysis for hedge funds can be seen below:







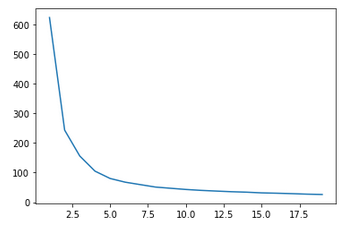
One of the interesting observations that can be done about hedge funds on the context of an yearly analysis is that, unlike fixed income funds, there is a consistent trend of negative correlations between shareholders and the average ticket on a fund. As this indicates, for instance, that individual investors may be specially prone to invest on hedge funds, as their tickets tend to be smaller than institutional investors (that is, other funds, corporations and the like).



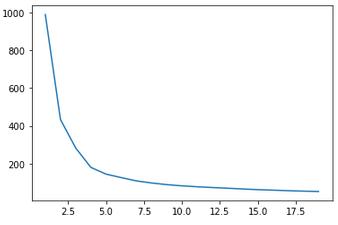
A noteworthy fact is that, along all intervals and funds, there does not seem to be a relevant correlation between the amount of shareholders and the capital flow on the funds. Such effect may be caused by the diversity of clients (in terms of the subscription amount) and the consequent variation on the average ticket.

### K-means algorithm and wordclouds

WCSS graph – elbow fixed

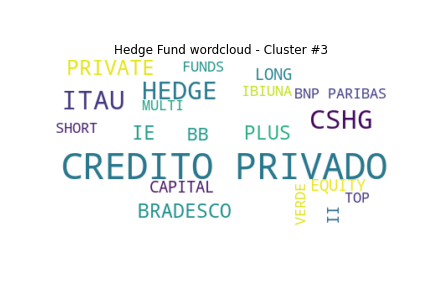


WCSS graph – elbow hedge



Fixed Income funds

Hedge funds:



## Conclusion

Some insights could be obtained with the analysis of correlations, both on the whole period and on a yearly basis. However, clusterization did not return results that seem strong enough to be considered as meaningful, given that certain words are present along all observed clusters.

## References

[1] - <https://www.anbima.com.br/pt_br/informar/relatorios/fundos-de-investimento/boletim-de-fundos-de-investimentos/classe-multimercados-registra-recorde-em-entrada-liquida-de-recursos-no-ano.htm>

[2] - <https://www.anbima.com.br/pt_br/especial/raio-x-do-investidor-2020.htm#Onde>

[3] - <http://dados.cvm.gov.br/dataset/fi-cad/resource/1baccbb6-cd82-49f6-b70f-5a7d5ad7d616>

[4] - <http://dados.cvm.gov.br/dataset/fi-doc-inf_diario>

[5] - <https://www.anbima.com.br/data/files/04/35/26/3E/E9E057106A070057882BA2A8/IHFA%20-%204T20.xlsx>

[6] - <https://pypi.org/project/yfinance/>

[7] - <http://api.bcb.gov.br/dados/serie/bcdata.sgs.4189/dados?formato=json&dataInicial=01/01/2017&dataFinal=31/12/2020>

[8] - <http://dados.cvm.gov.br/dataset/fi-doc-cda>