



# AEROSOFT

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# INTRODUCTION TO AEROSAVER

Introducing AeroSaver: Revolutionizing Business Travel Cost Optimization APP

Aerosoft, a pioneering company in the field of travel management solutions, has developed an innovative application that empowers businesses to significantly reduce their expenses associated with business flights. With the AeroSaver app, companies can efficiently automatically rebook their previously scheduled business trips to more cost-effective flights, without compromising the class or quality of service. This groundbreaking solution is set to transform the way companies manage their travel budgets and achieve substantial savings.



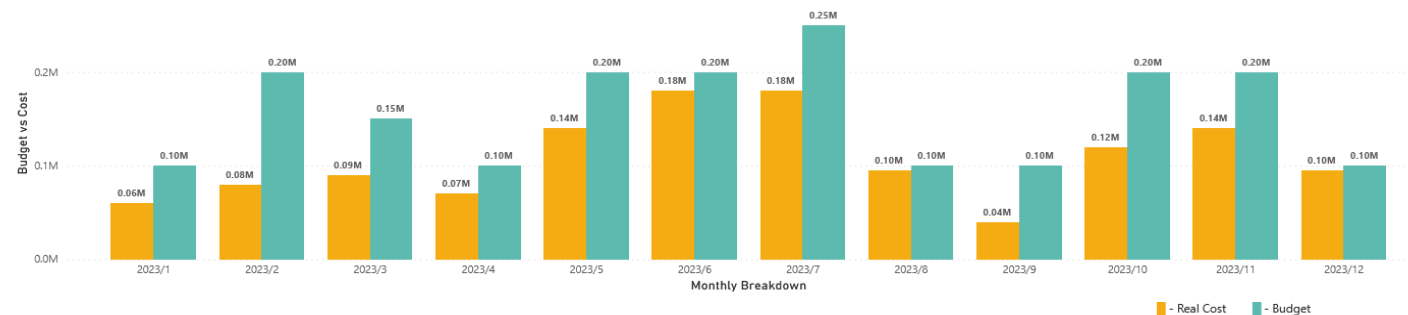
## WHAT'S IN IT?

At the heart of AeroSaver is a user-friendly mobile application, designed to provide seamless access and effortless navigation for businesses of all sizes. The intuitive interface allows users to effortlessly view and manage their existing flight bookings, providing real-time information about available alternative flights at reduced costs. By leveraging advanced algorithms and comprehensive airline databases, AeroSaver intelligently identifies viable rebooking options for the same class, ensuring that companies can cut costs without compromising on the comfort and convenience of their employees.

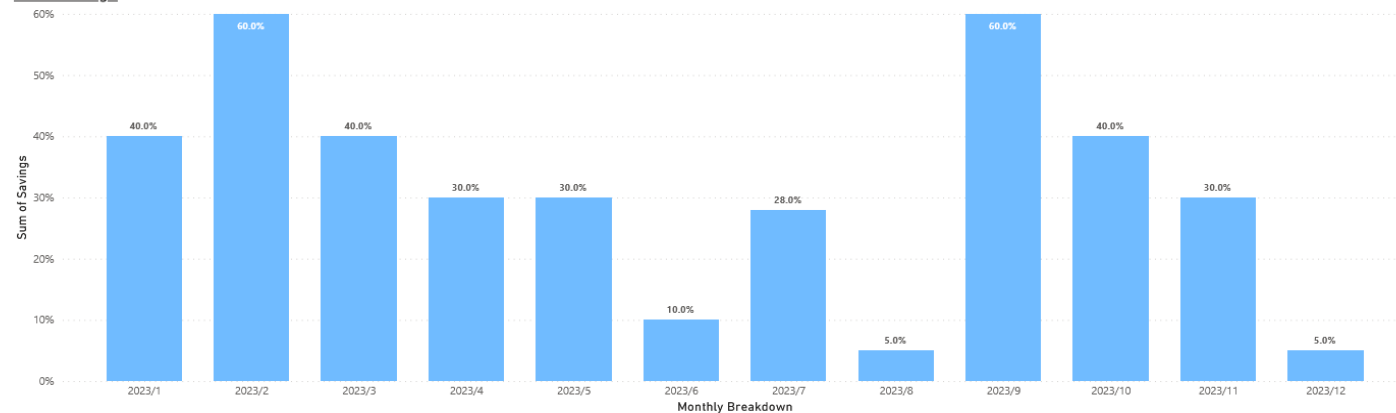
## Cost - Benefit Analysis 2023



### Planned Budget vs Real Costs comparison



### Total Savings



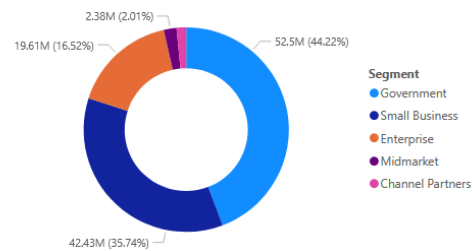
**Cost - Benefit Analysis report** - highlights the remarkable impact of AeroSaver, the innovative travel management app developed by Aerosoft, on business flight expenses. The first bar chart presents a month-by-month comparison of budgeted costs versus the actual costs paid, demonstrating the significant savings achieved through app utilization. The second bar chart showcases the percentage of savings realized each month, illustrating the consistent and tangible financial benefits of using AeroSaver. This report underscores the transformative power of AeroSaver in optimizing travel budgets and driving cost-efficiency in business travel throughout 2023.

# Benefit Program Analysis

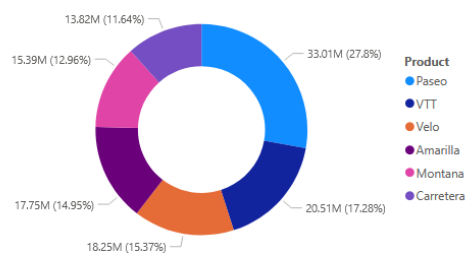


Year:  Country:

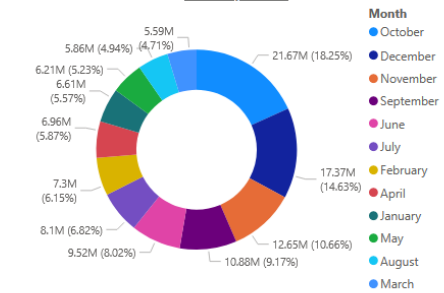
### Sales by Segment



### Sales by Product



### Sales by Month



Segment	Product	Sum of Sales	Sum of COGS
Small Business	Amarilla	4,594,281.00	4,187,000.00
Small Business	Carretera	3,910,512.00	3,562,500.00
Small Business	Montana	6,674,938.50	5,931,625.00
Small Business	Paseo	11,498,809.50	10,267,500.00
Small Business	Velo	6,407,977.50	5,976,875.00
Small Business	VTT	9,341,400.00	8,359,250.00
Midmarket	Amarilla	248,685.45	185,080.00
Midmarket	Carretera	337,305.00	243,200.00
Midmarket	Montana	290,239.05	206,360.00
Midmarket	Paseo	907,729.35	648,990.00
Midmarket	Velo	264,498.38	195,845.00
Midmarket	VTT	333,425.85	242,305.00
Government	Amarilla	9,942,899.11	7,734,597.50
Government	Carretera	6,080,944.08	4,681,950.00
Government	Montana	5,548,936.02	4,422,735.00
Government	Paseo	14,882,230.70	11,824,940.00
Government	Velo	7,813,422.05	6,056,690.00
Government	VTT	8,235,828.71	6,395,175.00
Enterprise	Amarilla	2,643,607.50	2,738,760.00
Enterprise	Carretera	3,203,708.13	3,426,420.00
Enterprise	Montana	2,614,843.75	2,645,940.00
Enterprise	Paseo	5,267,860.00	5,349,600.00
Enterprise	Velo	3,581,237.50	3,666,000.00
Enterprise	VTT	2,300,437.50	2,399,520.00
Channel Partners	Amarilla	317,643.00	87,574.50
Total		118,726,350.26	101,832,648.00