

FILTERS

region All market All division All **Customer Net Sales Performance** 

| Customer                         | 2019         | 2020          | 2021 21 vs 20                  |
|----------------------------------|--------------|---------------|--------------------------------|
| Acclaimed Stores                 | 1.4M         | 2.9M          | 10.9M 278.1%                   |
| All-Out                          |              | 0.2M          | 0.8M 395.7%                    |
| Amazon                           | 12.2M        | 37.5M         |                                |
| Argos (Sainsbury's)              | 0.4M         | 0.7M          | 2.3M 206.0%                    |
| Atlas Stores                     | 0.2M         | 0.7M          | 3.2M 370.3%                    |
| Atliq e Store                    | 7.2M         | 23.7M         | 53.0M 123.8%                   |
| AtliQ Exclusive                  | 9.6M         | 17.7M<br>1.8M | 61.1M 245.8%<br>6.3M 256.1%    |
| BestBuy<br>Boulanger             | 0.9M<br>0.2M | 0.8M          | 4.1M 392.9%                    |
| Chip 7                           | 0.6M         | 1.3M          | 5.5M 316.1%                    |
| Chiptec                          | 0.01         | 0.4M          | 3.0M =622.0%                   |
| Control                          | 0.9M         | 2.2M          | 7.7M 249.2%                    |
| Coolblue                         | 0.5M         | 1.2M          | 4.2M 260.0%                    |
| Costco                           | 1.1M         | 2.8M          | 9.3M 237.4%                    |
| Croma                            | 1.7M         | 2.5M          | 7.5M 205.1%                    |
| Currys (Dixons Carphone)         | 0.3M         | 0.8M          | 1.9M 146.9%                    |
| Digimarket                       | 0.8M         | 1.7M          | 4.1M 141.1%                    |
| Ebay                             | 2.6M         | 6.3M          | 15.2M 142.2%                   |
| Electricalsara Stores            | 0.1M         | 0.6M          | 1.9M 186.0%                    |
| Electricalsbea Stores            |              | 0.1M          | 0.7M 404.6%                    |
| Electricalslance Stores          | 0.1M         | 0.7M          | 2.3M 213.3%                    |
| Electricalslytical               | 1.8M         | 2.6M          | 11.9M 357.5%                   |
| Electricalsocity                 | 2.3M         | 3.5M<br>0.7M  | 12.4M 258.8%                   |
| Electricalsquipo Stores<br>Elite | 0.2M<br>0.4M | 0.7M<br>0.8M  | 3.6M □ 435.3%<br>4.1M □ 395.5% |
| Elkjøp                           | 0.4M         | 1.3M          | 5.2M 291.9%                    |
| Epic Stores                      | 0.4M         | 0.9M          | 4.2M 346.1%                    |
| Euronics                         | 0.4M         | 0.9M          | 3.9M 344.7%                    |
| Expert                           | 0.8M         | 1.8M          | 6.4M 264.0%                    |
| Expression                       | 1.7M         | 3.0M          | 9.8M 228.2%                    |
| Ezone                            | 1.5M         | 2.0M          | 7.9M 291.6%                    |
| Flawless Stores                  | 0.1M         | 0.5M          | 1.8M 296.3%                    |
| Flipkart                         | 2.9M         | 8.3M          | 19.3M 131.0%                   |
| Fnac-Darty                       | 0.5M         | 0.8M          | 2.9M ■ 249.8%                  |
| Forward Stores                   | 0.6M         | 1.5M          | 4.1M 172.0%                    |
| Girias                           | 1.5M         | 2.1M          | 8.7M 319.3%                    |
| Info Stores                      | 0.1M         | 0.5M          | 1.8M 284.1%                    |
| Insight                          | 0.4M         | 1.0M          | 2.8M 171.8%                    |
| Integration Stores               |              | 0.2M          | 1.4M 787.2%                    |
| Leader                           | 4.7M         | 6.0M          | 18.8M 214.8%                   |
| Logic Stores                     | 0.2M         | 0.9M          | 4.8M 415.2%<br>8.1M 282.6%     |
| Lotus                            | 1.5M<br>1.0M | 2.1M<br>3.4M  | 16.1M 371.5%                   |
| Neptune<br>Nomad Stores          | 0.5M         | 1.6M          | 4.0M 146.9%                    |
| Notebillig                       | 0.3M         | 0.4M          | 1.1M 187.4%                    |
| Nova                             | 0.2111       | 0.0M          | 0.4M 2564.9%                   |
| Novus                            | 1.9M         | 3.7M          | 9.9M 164.2%                    |
| Otto                             | 0.3M         | 0.4M          | 1.2M 198.6%                    |
| Premium Stores                   | 0.5M         | 1.1M          | 3.9M 253.1%                    |
| Propel                           | 1.6M         | 2.5M          | 10.8M 340.6%                   |
| Radio Popular                    | 0.5M         | 1.5M          | 5.3M 262.6%                    |
| Radio Shack                      | 0.8M         | 1.7M          | 5.4M 211.5%                    |
| Reliance Digital                 | 1.6M         | 2.6M          | 9.7M 277.9%                    |
| Relief                           | 0.4M         | 1.0M          | 4.1M 303.6%                    |
| Sage                             | 4.8M         | 6.4M          | 20.7M 221.5%                   |
| Saturn                           | 0.2M         | 0.4M          | 1.2M 210.5%                    |
| Sorefoz                          | 0.6M         | 1.1M          | 4.7M 333.6%                    |
| Sound                            | 0.6M         | 1.7M          | 4.4M 160.3%                    |
| Staples<br>Surface Stores        | 1.2M<br>0.1M | 2.9M<br>0.5M  | 8.8M 207.0%<br>2.1M 298.8%     |
| Synthetic                        | 1.9M         | 4.4M          | 12.2M 176.0%                   |
| Taobao                           | 0.2M         | 1.3M          | 3.3M 148.7%                    |
| UniEuro                          | 0.6M         | 1.6M          | 7.3M 357.0%                    |
| Vijay Sales                      | 1.7M         | 2.1M          | 8.5M 297.8%                    |
| Viveks                           | 1.6M         | 2.2M          | 7.8M 248.1%                    |
| walmart                          | 1.3M         | 2.6M          | 9.7M 270.4%                    |
| Zone                             | 0.3M         | 1.6M          | 5.3M 236.2%                    |
| Grand Total                      | 87.5M        | 196.7M        | 598.9M 204.5%                  |



**FILTERS** 

Market
Performance vs Target
All values are in USD All region All division

| Country            | 2019  | 2020   | 2021   | 2021-target | %      |
|--------------------|-------|--------|--------|-------------|--------|
| Australia          | 3.9M  | 10.7M  | 21.0M  | -2.2M       | -10.5% |
| Austria            |       | 0.1M   | 2.8M   | -0.3M       | -11.7% |
| Bangladesh         | 0.5M  | 2.3M   | 7.0M   | -0.7M       | -10.3% |
| Canada             | 4.8M  | 12.2M  | 35.1M  | -5.1M       | -14.5% |
| China              | 1.4M  | 5.4M   | 22.9M  | -2.1M       | -9.0%  |
| France             | 4.0M  | 7.5M   | 25.9M  | -2.2M       | -8.4%  |
| Germany            | 2.6M  | 4.7M   | 12.0M  | -1.5M       | -12.7% |
| India              | 30.8M | 49.8M  | 161.3M | -9.6M       | -5.9%  |
| Indonesia          | 2.5M  | 6.2M   | 18.4M  | -2.4M       | -12.9% |
| Italy              | 2.9M  | 4.5M   | 11.7M  | -1.0M       | -9.0%  |
| Japan              |       | 1.9M   | 7.9M   | -0.3M       | -4.1   |
| Netherlands        | 0.2M  | 3.4M   | 8.0M   | -0.7M       | -8.2%  |
| Newzealand         |       | 2.0M   | 11.4M  | -1.4M       | -12.3% |
| Norway             |       | 2.5M   | 13.7M  | -1.4M       | -10.5% |
| Pakistan           | 0.6M  | 4.7M   | 5.7M   | -0.5M       | -9.3%  |
| Philiphines        | 5.7M  | 13.4M  | 31.9M  | -2.5M       | -7.8%  |
| Poland             | 0.4M  | 2.8M   | 5.2M   | -0.9M       | -18.1% |
| Portugal           | 0.7M  | 3.6M   | 11.8M  | -0.5M       | -4.3   |
| South Korea        | 12.8M | 17.3M  | 49.0M  | -4.4M       | -8.9%  |
| Spain              |       | 1.8M   | 12.6M  | -1.8M       | -14.1% |
| Sweden             | 0.1M  | 0.2M   | 1.8M   | -0.2M       | -11.1% |
| United Kingdom     | 2.0M  | 8.1M   | 34.2M  | -3.0M       | -8.7%  |
| USA                | 11.5M | 31.9M  | 87.8M  | -10.2M      | -11.7% |
| <b>Grand Total</b> | 87.5M | 196.7M | 598.9M | -54.9M      | -9.2%  |



FILTERS

| region   | All |                       |
|----------|-----|-----------------------|
| division | All | Top 10 Products       |
| customer | All | All values are in USD |

| Products                             | 2020 | 2021  | 21 vs 20 |
|--------------------------------------|------|-------|----------|
| AQ Electron 4 3600 Desktop Processor | 3.0M | 19.4M | 541.3%   |
| AQ GT 21                             | 0.8M | 4.4M  | 461.1%   |
| AQ Home Allin1                       | 0.7M | 5.2M  | 669.0%   |
| AQ LION x1                           | 0.0M | 0.8M  | 1619.5%  |
| AQ LION x2                           | 0.1M | 0.9M  | 1668.9%  |
| AQ LION x3                           | 0.1M | 1.2M  | 1692.3%  |
| AQ Mx NB                             | 0.0M | 1.4M  | 5623.5%  |
| AQ Pen Drive DRC                     | 0.6M | 3.8M  | 487.7%   |
| AQ Smash 2                           | 0.4M | 11.2M | 2489.5%  |
| AQ Zion Saga                         | 0.7M | 3.6M  | 428.5%   |
| Grand Total                          | 6.4M | 52.0M | 708.0%   |



### FILTERS

| Division | 2020 | 2021 | 21 vs 20                     |
|----------|------|------|------------------------------|
| customer | All  |      | All values are in USD        |
| region   | All  |      | <b>Division Level Report</b> |

| <b>Grand Total</b> | 196.7M | 598.9M | 204.5%   |
|--------------------|--------|--------|----------|
| PC                 | 40.1M  | 165.8M | 313.7%   |
| P & A              | 105.2M | 338.4M | 221.5%   |
| N & S              | 51.4M  | 94.7M  | 84.4%    |
| Division           | 2020   | 2021   | 21 vs 20 |



### FILTERS

| region   | All |
|----------|-----|
| division | All |
| customer | All |

**Top 5 Products**All values are in USD

| Products                 | Quantity |
|--------------------------|----------|
| AQ Gamers                | 3.4M     |
| AQ Gamers Ms             | 4.0M     |
| AQ Master wired x1 Ms    | 4.2M     |
| AQ Master wireless x1    | 3.4M     |
| AQ Master wireless x1 Ms | 4.1M     |
| <b>Grand Total</b>       | 19.0M    |

### FILTERS

| region   | All |
|----------|-----|
| division | All |
| customer | All |

Bottom 5 Products
All values are in USD

| Products             | Quantity |
|----------------------|----------|
| AQ Gamer 1           | 51.7K    |
| AQ GEN Z             | 63.1K    |
| AQ Home Allin1       | 15.2K    |
| AQ HOME Allin1 Gen 2 | 8.9K     |
| AQ Smash 2           | 36.0K    |
| <b>Grand Total</b>   | 174.9K   |



#### FILTERS

region All division All customer All

New Products 2021 All values are in USD

| Products                             | 2020 | 2021   |
|--------------------------------------|------|--------|
| AQ Clx3                              |      | 4.4M   |
| AQ Electron 3 3600 Desktop Processor |      | 14.2M  |
| AQ Gen Y                             |      | 19.5M  |
| AQ GEN Z                             |      | 11.7M  |
| AQ HOME Allin1 Gen 2                 |      | 3.5M   |
| AQ Lumina Ms                         |      | 4.2M   |
| AQ Marquee P3                        |      | 4.9M   |
| AQ Marquee P4                        |      | 1.7M   |
| AQ Maxima Ms                         |      | 13.7M  |
| AQ MB Lito                           |      | 2.8M   |
| AQ MB Lito 2                         |      | 2.3M   |
| AQ Qwerty                            |      | 22.0M  |
| AQ Qwerty Ms                         |      | 15.4M  |
| AQ Trigger                           |      | 20.7M  |
| AQ Trigger Ms                        |      | 17.9M  |
| AQ Wi Power Dx3                      |      | 17.2M  |
| Grand Total                          |      | 176.2M |



#### FILTERS

region All customer All

 Countries
 2021

 Canada
 35.1M

 India
 161.3M

 South Korea
 49.0M

 United Kingdom
 34.2M

 USA
 87.8M

 Grand Total
 367.2M

Top 5 Countries - 2021
All values are in USD