

Epitome

PGPM (Finance) @ IBS,Mumbai. Worked with Bajaj Capital Limited as Relationship Executive for 6 months

Professional Experience

Bajaj Capital Limited

June 2014 – Dec 2014

Relationship Executive

- Acquisition of new clients & formulating strategies to increase the client base
- Preparation & execution of financial planning, access the portfolio
- Driving sales initiatives & achieving desired targets with overall responsibility by doing their financial planning
- Providing advisory services into various financial products like Mutual Funds, Bond, Insurance, FDs

IDBI FEDERAL Life Insurance Pvt. Ltd.

March 2013 – May 2013

Management Trainee

- Analyze the company profile and presence across the country
- Submit research report on “Capital structure of company”
- Cross selling of company’s products like Incomesurance Guaranteed Money Back Insurance Plan

Educational Qualifications

Qualification	College / University	Year
PGPM (Finance)	IBS, Mumbai	2012-14
B.Tech (Electronics & Comm)	SIET, Greater Noida	2007-11
HSC (Science Stream)	Central Board for Secondary Education	2007

Professional Distinctions

- Certification in Foundation Program on Stock Exchange by ICICI Direct Center for Financial Learning 2013
- NISM-Series-V-A : Mutual Fund Distributor Certificate 2014
- Certification in Programming “C” from NIIT 2008

Achievements

- Won “**Best branch of the month**” in West Zone in Bajaj Capital Limited - June 2014
- **2nd runner up** in Robotics (machine wars) in inter college competition 2010
- Won inter college Half Marathon (UDAAN) competition 2008
- Finalist in Carrom game conducted by inter college 2011
- Among top 20% in 8th National IT Aptitude test conducted by NIIT 2012

Skill Sets

- Result driven achiever with strong planning & organizational manner
- Analytic & Research familiar, Team handling skill
- Microsoft Excel

Personal Details

- Date of birth: 24-June-1989
- Marital status: Single
- Permanent address: 284A/3, Shastri Nagar, Meerut (U.P) - 250004
- Hobbies –Avid traveler, adventure sports, cooking and music