

SIDHARTH UTREJA

Phone: +91 8690548409

Email: sidharth.utreja@gmail.com

Experienced Strategic Planning Analyst who has an ability to conceptualize and generate compelling analytical products and outputs using data/research analysis.

PROFESSIONAL EXPERIENCE

6 Years 3 Months

Adani Ports & SEZ Ltd.

India's largest private port with Annual Turnover: USD 640mn

Dec'12 – till date

Worked upon 25+ assignments on strategy, market expansion, business development & business excellence for Adani Group Ports

Deputy Manager – Strategy Planning, CEO Office

2 Years 3 Months

- Provide **strategic inputs to CEO office** on special initiatives for business excellence and decision making.
- **Prepared feasibility & market analysis Industrial reports** by carrying out **Competitor's analysis and statistical analysis** – covered commodities like fertilizers, soya, wheat and timbers.
- Responsible for Primary/Secondary Market Research & Analysis aimed at improving business at various port locations. Thereafter evaluated and prioritized the attractiveness of various Business opportunities resulting in gains for the group.
- Involved in annual cargo **budget forecast / preparation using statistical analysis models** by analyzing Global demand-supply scenario taking into account various Macro-economic factors.
- Developed **Innovation Committee framework** for CEO Office to generate, evaluate and implement newer ideas for growth.
- Involved in **Customer Centric Organization Development** initiative to develop a framework, understand and cater to business customer needs in an effective manner.
- Engaged in **Internal Auditing process** to identify and resolve the non-compliance issues & gaps for the effectiveness of risk management, and operational processes.
- Prepared **sector tracking reports** (on quarterly basis) for Top Management – covered cargo commodities, macro-analysis and all India level port statistics.

NIIT Technologies Ltd.

A global information technology solutions organization

Jul'07 – Jun'11

Led and mentored a team of five members for the International client, a leading provider of insurance products and services, USA

Senior Software Engineer, IT Operations

2 Years 6 Months

- Involved in **Change Control Management process**; coordinated with the Business users / Stake holders aimed at achieving compliance in sphere of external audit.
- Coordinated with different Nationality Clients for knowledge transition process and provided **Support & Maintenance** ensuring a high performance platform for operating and managing Client's business applications.
- Created twelve **Standard Operating Procedure** documents for all the process and application under support scope.
- Scheduled, managed and monitored the automatic execution of batch processes and reduced the down time for Client applications by 99.9%.

Delivered various projects with zerodefekt rate to the client, one of the largest automobile company

Software Developer, Application Development

1 Year 6 Months

- Created various web based applications using JAVA / J2EE and Oracle as a database.
- Involved in requirement gathering, technical feasibility analysis and project implementation phases of application development projects.
- Created high-level and low-level design documents for the applications to be developed as per the Clients' requirements.

EDUCATION

Adani Institute of Infrastructure Management

PGDM

Jul'11 – Jul'12

- CGPA: 3.2/4
- **Project Management Certification from the Institute of Project Management**
- Developed a business proposition for liquid cargo handling at Adani Hazira Port Pvt. Ltd. (AHPPL) covering aspects like current & forecasted traffic trends, Competitive & bottleneck analysis & long term business prospects

Jaypee Institute of Information Technology

Bachelor of Technology (I.T.)

Jul'03 – May'07

ACHIEVEMENTS & ACTIVITIES

- Developed & released a group newsletter with sectorial analysis for Top Management of Adani ports & SEZ Ltd.
- Letters of Appreciation and 'Pat on back' for meeting turnaround time and 100% service delivery as per defined SLA.
- Association with small Delhi based NGO 'Life Care' for the period of 2 years.