

Nitin Jain

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Education

Bachelor of Science - Urban Policy with minor in Management

9/2010 - 12/2014

New York University – Polytechnic School of Engineering, Brooklyn, NY

- Member, NYU Stern Investment Analysis Group (2/2012 - 5/2012); United Sikh Association (9/2013 – 12/2014)
- GPA: 3.2/4.0

Professional Work Experience

Value Line, New York, NY

10/2013 – Present

Institutional Sales Assistant

Lead generation & marketing of the Value Line Investment Survey, a stock ranking system covering approx. 1,700 large-cap equities to institutional subscribers as well as other Value Line ranking systems on ETFs, small-cap companies & Mutual funds; Assisting sales executives in their daily needs, including billing, order entry and directing inbound calls about the Investment Survey to appropriate persons.

Buzon Pedestals, New York, NY

6/2013 – 8/2013

Market Analysis & Research Intern

Market research, analysis and outreach on architects, contractors & engineering firms in the Eastern United States in regards to the use of Buzon screw-jack pedestals; cold-called the estimating & purchasing departments of leading engineering firms to see if they were interested in the product

RE/MAX Midtown, New York, NY

2/2013 - 5/2013

Real Estate Marketing & Research Intern

Sales, marketing and research intern on apartments in the Manhattan real estate market; provided leads on listings throughout Manhattan, including rentals; Occasional social media updates on social media sites such as Tumblr about the Manhattan real estate market

Ernst Capital Partners/Ocean Capital, New York, NY

9/2012 - 1/2013

Research Analyst Intern

Provided equity research analysis on small-cap companies listed on Canadian stock exchanges to senior managers who then recommended the needed strategies to companies they advised

TriPoint Global Equities, New York, NY

5/2012 - 8/2012

Sales & Trading Summer Analyst

Sales & trading analyst intern for small & midcap telecom & pharmaceutical companies; assisted senior brokers on marketing equity products (PIPEs, registered directs, block trades, private placements) to institutional clients (hedge funds, PE firms, etc.)

Christie's, New York, NY

1/2012 - 5/2012

Operational & Regulatory Compliance Intern

Regulatory & background checks of clients from AML perspective, such as previous financial crimes, if they had a government/political background (diplomats, judges, government employees), etc.; Implemented AML policies in regards to the auction business; SOX compliance

Campus & Community Activities

Member, NYU United Sikh Association, New York, NY

9/2013 – 12/2014

Active and dedicated member of NYU's United Sikh Association; participate & volunteered in activities sponsored by the United Sikh Association

Member, NYU Stern Investment Analysis Group, New York, NY

2/2012 - 5/2012

Previous member of NYU investment club; Attended seminars/lectures on finance, banking and investing in general

ARISE Volunteer, South Asian Youth Action, Elmhurst, NY

9/2008 - 6/2010

Interned with local nonprofit on issues affecting teens such as the environment and social issues

Technical & Office Skills

Languages: Native Fluency in Hindi & English, Speaking proficiency in Urdu

Technical Skills: Bloomberg Terminal, Factset, S&P Capital IQ, Microsoft Office, Siebel CRM, SmarTerm Office CRM, LabVIEW, Salesforce

Current Interests: Reading strategy novels such as Tom Clancy's *Jack Ryan* series; Basketball; mock trading and investing