DRISHTI LAMBA

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Career objective:

- To build a long term career in international business management & to transform myself professionally; having a standard of competence & ethics, leadership skills, & being a responsible team player who contributes to the economy & society.
- I aspire to enhance my ability to analyse contemporary business environment situations & to develop a holistic view of them.

Educational qualification:

School/University Affiliation Year Degree 2018-2019 MSc International Business & University of Edinburgh **Emerging Markets** (Global strategy & finance) 2015-2018 B.Com (Hons.)- KPMG **BML Munjal University** UGC (International business & accounting & finance) 2017 Summer school certificate London School of University **Economics & Political** of London (Negotiations & bargaining) Science 12th Class 2015 Bhartiya Vidya Mandir **CBSE** 2012 10th Class Delhi Public School **CBSE**

Work experience (Internship):

- Grant Thornton India (Walker Chandiok & Co):
 - $-\ \ \,$ From 17^{th} April 2017 to 10^{th} June 2017.
 - Worked as a summer trainee in Transaction Tax (M&A) team.
 - Project: possibility of cross-border merger in India (regulatory perspective), scope of GAAR (General Anti-Avoidance Rules) in India, FDI (Foreign Direct Investment) in retail e-commerce.
 - It helped me develop analytical skills, by analysing different reports and data, and linking it to the respective project.
 - Outcome: Helped the domestic companies, who wanted to go for outbound merger, by providing a regulatory insight on it.

Project completed:

(2015-18)

- Consultancy project: Help a Medellin company to enter the United States of America.
- **Final undergraduate:** Developing a new product (healthy snack/drink) & launching it in the market. **Awarded** A+ for it.
- Internship: Possibility of Cross-border merger in India (regulatory perspective).
- Effect of demonetization & its impact on Micro Small & Medium Enterprises (MSMEs) in
- Five entrepreneurial opportunity analysis through Competitive Positioning & Market Attractiveness Matrix.
 - Agency cost & its prevention in family business.

India.

- Scope & implication of Goods & Service Tax (GST) in India.
- Marketing of a me-too product. **Recognised** for the best product prototype.
- Financial analysis of 'Hero MotoCorp Ltd.' in India.
- Research in Big data analytics & big data & finance.
- Creating Emergency evacuation possibilities at BML Munjal University (India).
- The cause of disengagement among people in today's era.
- **CAPSTONE:** Cleared a business simulation module.

Achievements:	 Achieved A+ in the final undergraduate project. Stood 'second' in Policy Dilemma-Econvista'18 (Annual International Economics Symposium) held at University of Delhi. Recognized as 'Outstanding Volunteer' in the Project-'Le-Benevolat'. First position in Project- Samvatsar. Consolation prize in Project- Srijan.
Activities:	 Volunteering- Project 'Le- Benevolat'; which was involved in teaching underprivileged kids at the 'Swami Vivekanada Saraswati Gurukul School' in Ludhiana for 8 months. Was a volunteer and coordinator in Creative & Cultural team of Eco-Kart. Volunteered in the 'International Innovation Conference' at BML Munjal University. Worked in Marketing team of Bon-Appetit (start-up) and was in charge of branding and sales of products, under the 'Strategist and Entrepreneurship Club' at BML Munjal University. Worked in BMUpdate and handled the editorial columns and daily news briefs at BML Munjal University. Worked with the 'Strategist and Entrepreneurship Club' to open 'Falhaar' (start-up), in its Marketing team. Volunteered in 67th Milestone (Techno-Cultural-Management Fest) at BML Munjal University.
Skills:	 Technical: MS-Office: Developed while working on projects and reports. Tally (Basic): Developed by taking workshops during undergraduate studies. SPSS (basic): Developed while undertaking a course in Business analytics. HTML (Basic): Developed at High school through a course in ICT (Information, Communication & Technology). Interpersonal: Developed by working within the teams during my undergraduate studies, internship & post graduate studies. E.g.: while working at Grant Thornton, I learnt communicating effectively within the real work environment, with my colleagues from diverse backgrounds. Presentation: Developed by undertaking several presentations during my undergraduate studies. Data analysis & strategic thinking: Developed by working on the CAPSTONE project, where we had to invest in our company & take several strategic decisions for the long term & short term growth of the company; depending on the market analysis data. Commercial awareness: through writing daily news briefs for 'BMUpdate' for 1 year & by joining the 'EdMUN (Model United Nations) society', 'Economics society' at the University of Edinburgh; by participating in the weekly debates & workshops. Leadership: By being the 'Class representative' for a period of 1 year during my undergraduate studies. Ensuring that all queries by students & faculty are timely addressed and a smooth and flexible learning environment is there.
Interests:	Writing
Languages:	EnglishHindiPunjabi
References:	References are provided on request.