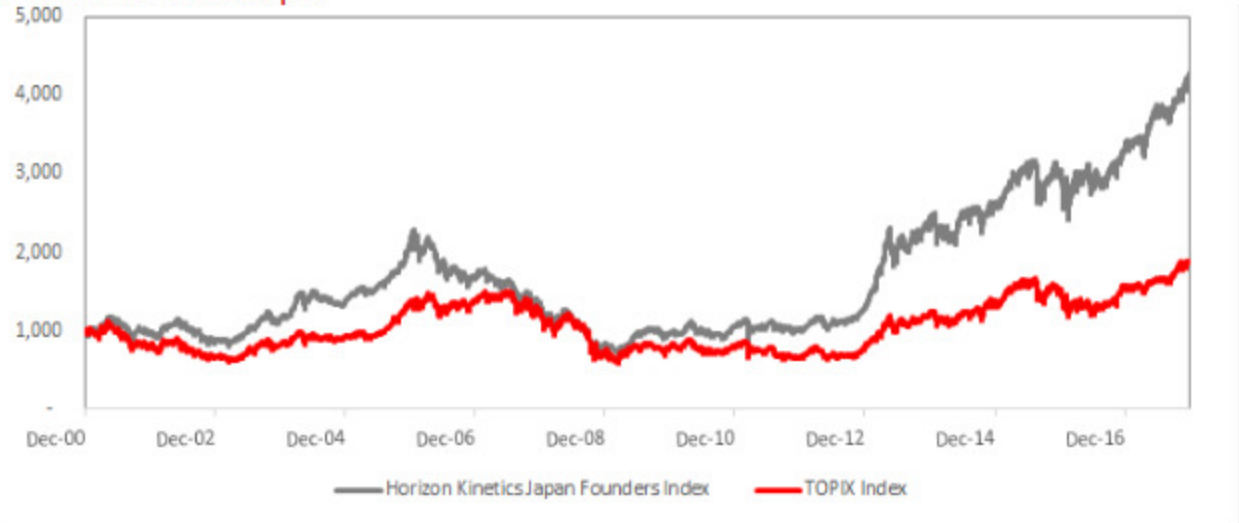


Horizon Kinetics Japan Founders Index

Index Description

The Horizon Kinetics Japan Founders Index (the "Index") provides a benchmark for investors interested in tracking the performance of Japan-listed, publicly-held companies that are managed by the founders of the company. These individuals generally have a high degree of management skill and specific industry knowledge and network to grow the long-term enterprise value of the companies. A founder of the business has a strong commitment in the company with vested interest, and has demonstrated to provide meaningful excess returns over TOPIX and MSCI Japan Index.

Performance Graph



Index Characteristics

Base Date	12/29/2000
No. of Constituents	157
Total Market Cap (JPY Mn)	42,315,868
Average Market Cap (JPY Mn)	269,528
Median Market Cap (JPY Mn)	56,629
Largest Constituent (JPY Mn)	8,040,324
Smallest Constituent (JPY Mn)	4,536

Sample Constituents

Company Name	ISIN	Industry	Weight
M&A Capital Partners Co. Ltd.	JP3167320005	Consumer Discretionary	0.72%
mbs Inc.	JP3167660004	Consumer Discretionary	0.72%
D. Western Therapeutics Institute Inc.	JP3548740004	Health Care	0.71%
W-SCOPE Corp.	JP3505970008	Materials	0.71%
Terilogy Co. Ltd.	JP3546600002	Information Technology	0.71%
Marumae Co. Ltd.	JP3878150006	Industrials	0.70%
Allied Telesis Holdings K.K.	JP3124900006	Information Technology	0.70%
Adtec Plasma Technology Co. Ltd.	JP3122010006	Information Technology	0.69%
HABA Laboratories Inc.	JP3765130004	Consumer Staples	0.68%
Soiken Holdings Inc.	JP3431850001	Consumer Staples	0.68%



Fundamentals

Price to Earnings Ratio*	21.27x
Price to Sales Ratio*	2.00x
Sharpe Ratio*	-0.96
Dividend Yield*	1.76%
52 Week High/Low**	4473 / 3145

*Trailing 12 months data for current year portfolio
**Trailing 12 months

Market Cap Breakdown

Large Cap	4.89%
Mid Cap	13.39%
Small Cap	81.72%

Top 5 Industry Breakdown

Information Technology	30.69%
Consumer Discretionary	29.11%
Industrials	12.25%
Consumer Staples	10.08%
Health Care	5.76%

Risk & Return Statistics

Statistic	QTD	YTD	1 Year	3 Year	5 Year	Since Base Date
Annualized Return	-22.45%	-20.32%	-20.32%	3.50%	6.72%	6.98%
Standard Deviation	-	-	21.12%	17.58%	16.13%	18.03%
Beta ¹	-	-	0.63	0.69	0.71	0.84
Correlation ¹	-	-	0.92	0.87	0.87	0.87

¹w.r.t. TOPIX Index

Disclosures:

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