

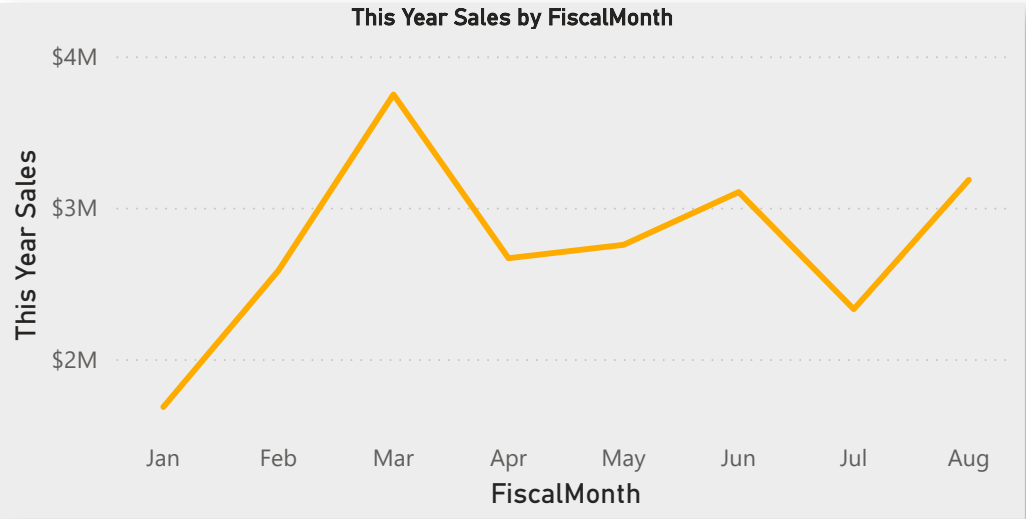


Store Sales

Overview

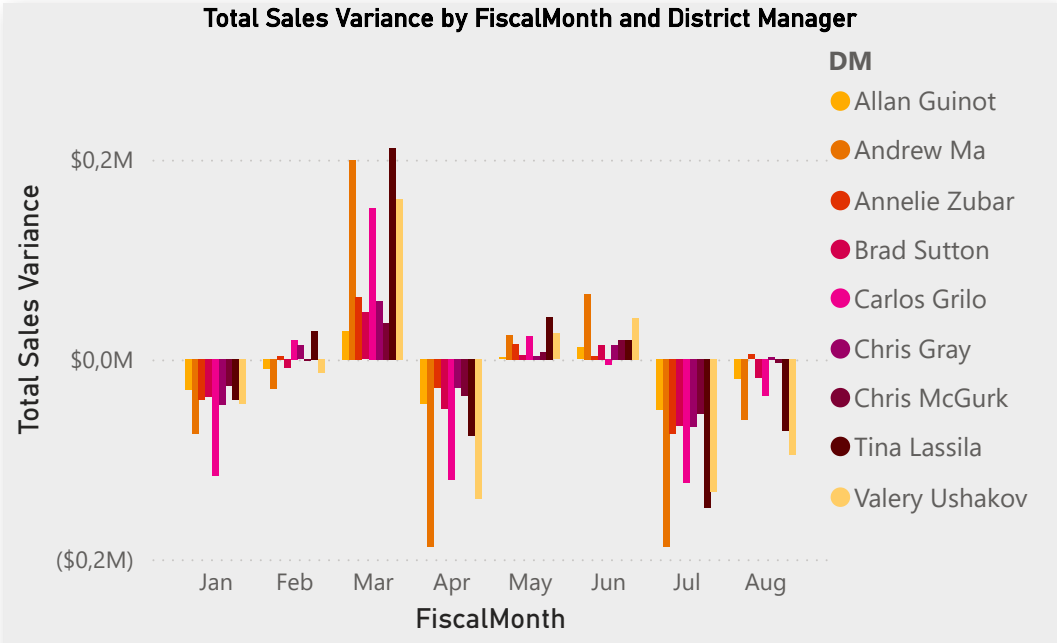
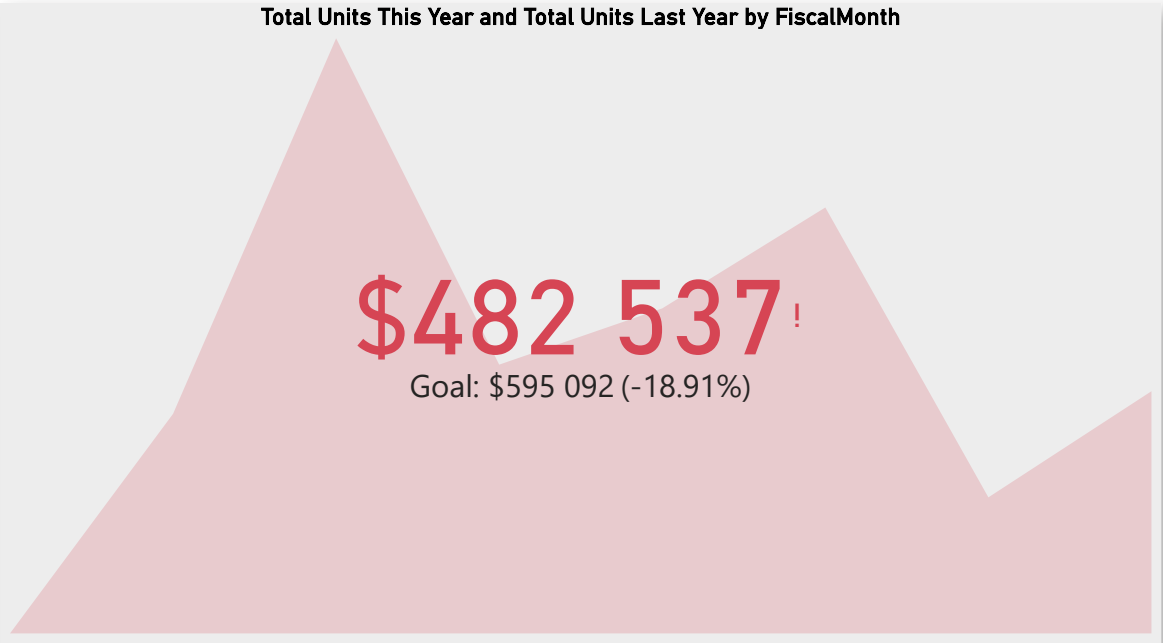
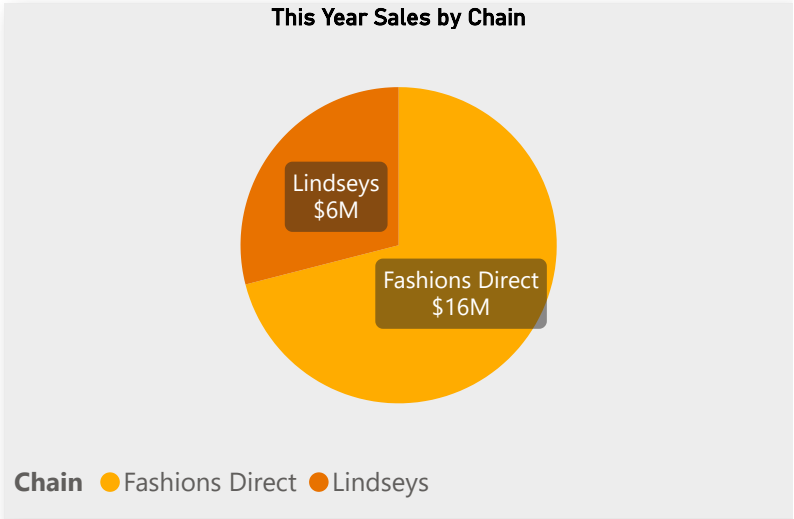
District
Monthly Sales

Q&A and Key
influencers



10
New Stores

104
Total Stores





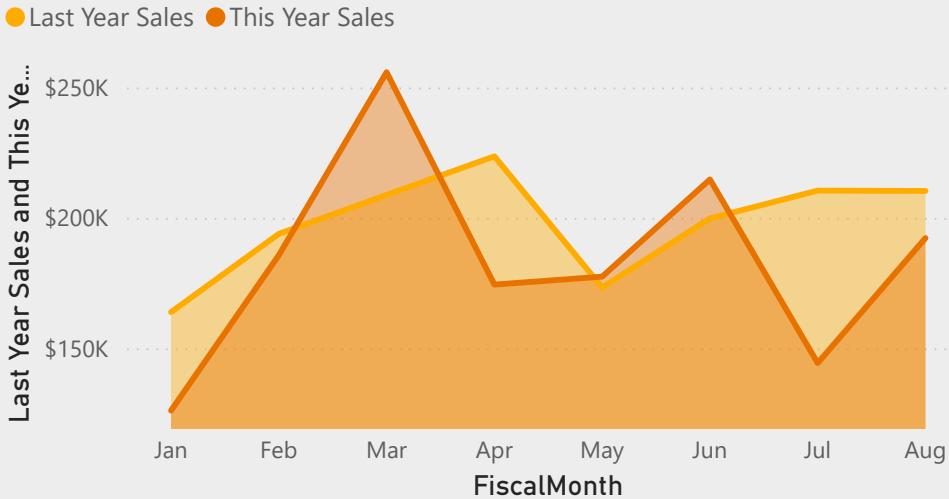
Store Sales

Overview

District Monthly Sales

Q&A and Key influencers

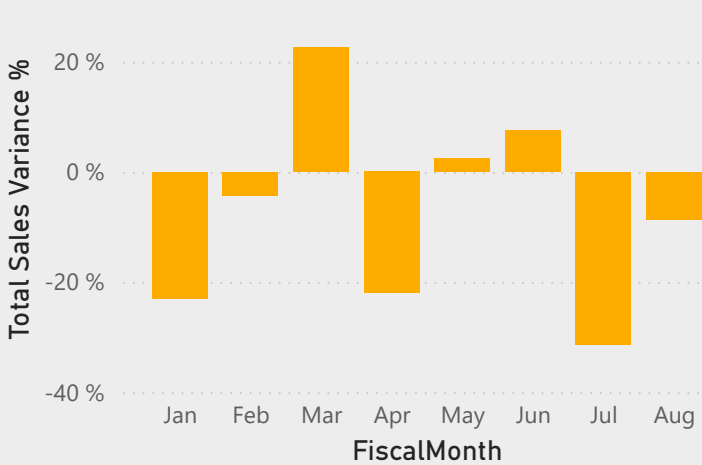
Last Year Sales and This Year Sales by FiscalMonth



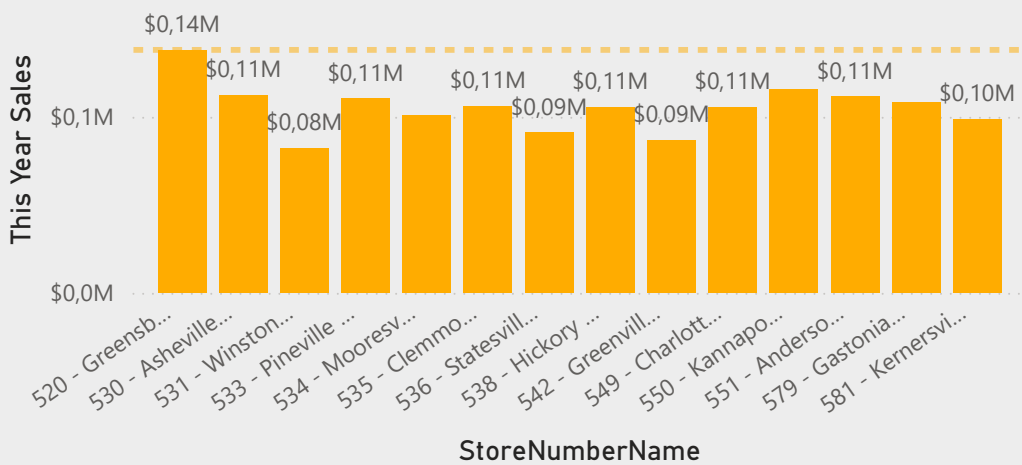
District Manager

- ☐ Allan Guinot
- ☐ Andrew Ma
- ☐ Annelie Zubar
- ☒ Brad Sutton
- ☐ Carlos Grilo
- ☐ Chris Gray
- ☐ Chris McGurk
- ☐ Tina Lassila
- ☐ Valery Ushakov

Total Sales Variance % by FiscalMonth



This Year Sales by StoreNumberName





Store Sales

Overview

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influencers



Ask a question about your data



Try one of these to get started

what is the total store by
city

what is the total sales by
category

what is the total sales LY by
category

what is the total sales var by
category

Show all suggestions

Key influencers Top segments



What influences TotalSales to Increase ?

When...

...the average of TotalSales
increases by

DM_Pic is
[https://obvience-
public.sharepoint.com/Sit...
Ma.jpg](https://obvience-public.sharepoint.com/SiteAssets/images/demo/people/AndrewMa.jpg)

480,2K

DM_Pic is [https://obvience-
public.sharepoint.com/Site...
Grilo.jpg](https://obvience-public.sharepoint.com/SiteAssets/images/demo/people/AndrewMa.jpg)

458K

← TotalSales is more likely to increase when DM_Pic is [https://obvience-
public.sharepoint.com/SiteAssets/images/demo/people/Andrew
Ma.jpg](https://obvience-public.sharepoint.com/SiteAssets/images/demo/people/AndrewMa.jpg) than otherwise (on average)



☐ Only show values that are influencers