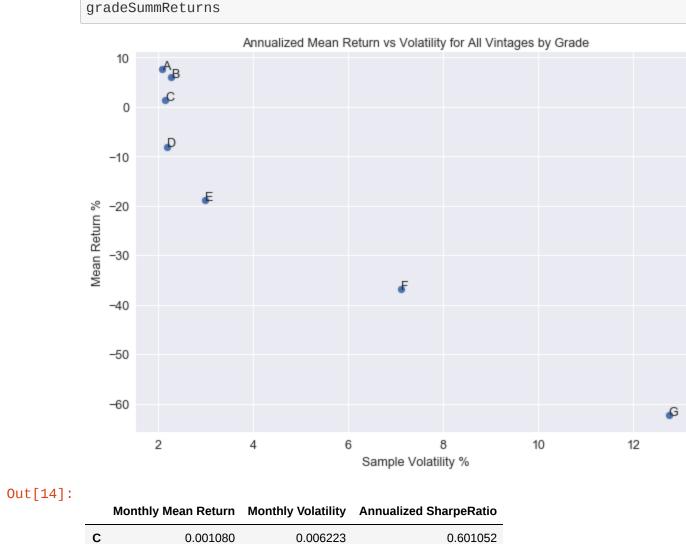
```
Purpose of Exploration
            Lending Club Intro:
           A peer to peer lending platform for small loans. At a top level both lenders and borro
            We explore loans originated by every combo of vintage and Grade in a format described below
                                                     Grade/Vintage A B C D E F G
                                                                 07Q1 07Q1 07Q1 07Q1 07Q1 07Q1 07Q1
                                                                 07Q3 07Q3 07Q3 07Q3 07Q3 07Q3 07Q3
                                                                 07Q4 07Q4 07Q4 07Q4 07Q4 07Q4 07Q4
            wers have access to their credit score as determined by Lending Club. Obviously lower grade of credit results in higher return. Typically loans originated during
            different times come with different level of returns. This makes it hard to have a metric to compare loans across credit level excluding the impact of when the
            loan was originated.
            We aim to analyze the realized return/volatility for each one of these vintage by grade combinations to see if we uncover any insight.
  In [1]: import numpy as np
           import os
           import pandas as pd
           from scipy import stats
           import matplotlib
           import seaborn as sns
           import matplotlib.dates as mdates
           import matplotlib.pyplot as plt
           import datetime
            from statsmodels.stats.weightstats import DescrStatsW
            from scipy.optimize import brentq, minimize, fsolve
            import warnings
            import pickle
            warnings.filterwarnings("ignore")
           import pandas as pd
           import zipfile
           import numpy as np
  In [3]: def wavg(group, avg_name, weight_name):
                Parameters
                _____
                group: DataFrame
                 * DataFrame containing the weights and series to average
                avg_name: str
                 * name of column that we want to average out by
                weight_name: str
                 * name of column that we want to weight by when averaging
                Returns
                The weighted average of the series (avg_name) weighted by (weight_name)
                d = group[avg_name]
                w = group[weight_name]
                try:
                     return (d * w).sum() / w.sum()
                except ZeroDivisionError:
                    return d.mean()
            def monthlyRet(pmtSampl):
                Parameters
                -----
                pmtSampl: DataFrame
                 * DataFrame containing the sample of the payment history data
                Returns
                * Dataframe that describes the cashflow from the payment extract (pmtSample) by month
                All relevant Cashflows from the loan pool are cumulatively summed over months
                Relvant Columns:
                     * totCF=PRNCP_PAID + INT_PAID - princLost + PCO_RECOVERY - PCO_COLLECTION_FEE
                     * remTerm:
                byMonth=pmtSampl.groupby(['MONTH'])[['PBAL_BEG_PERIOD', 'PRNCP_PAID', 'INT_PAID', 'PCO_RECOVERY', 'PCO_COLLECTION_FE
            E', 'princLost']].sum()
                byMonthTerm=pmtSampl.groupby(['MONTH']).apply(wavg, "remTerm", "PBAL_BEG_PERIOD")
                byMonth=pd.concat([byMonth, byMonthTerm.rename('remTerm')], axis=1)
                byMonth['totCF']=byMonth['PRNCP_PAID']+byMonth['INT_PAID']-byMonth['princLost']+byMonth['PCO_RECOVERY']-byMonth[
             'PCO_COLLECTION_FEE']
                byMonth.index=list(map(lambda x: datetime.datetime.strptime(x, '%b%Y'), byMonth.index))
                byMonth=byMonth.sort_index()
                return byMonth
            def npv_f( cashflows, rate):
                Parameters
                -----
                cashflows: array
                 * array that contains cashflows
                rate: float
                * rate to discount by
                Returns
                * float that represents every cashflow discounted back to Time 0 by the rate specified
                total = 0.0
                for i, cashflow in enumerate(cashflows):
                    total += cashflow / (1 + rate)**i
                return total
            def rateSolver(PV, cashflows):
                Parameters
                PV: float
                 * PV of all cashflows
                cashflows: array
                 * array that contains cashflows
                Returns
                * float that represents YTM of the cahsflows to achieve the PV
                return (fsolve(lambda r: (PV-npv_f(cashflows,r))**2,0.02))[0]
  In [ ]: zf = zipfile.ZipFile('All_Payments_2019_02.zip')
           relCol=['LOAN_ID','DUE_AMT','PBAL_BEG_PERIOD','PRNCP_PAID','INT_PAID','PCO_RECOVERY','PCO_COLLECTION_FEE','PERIOD_EN
           D_LSTAT', 'MONTH', 'VINTAGE', 'term', 'MOB', 'grade']
           allDF = pd.read_csv(zf.open('PMTHIST_ALL_201902.csv'), usecols=relCol)
            # PmtHistDF=allDF.sample(20000000)
            PmtHistDF=allDF
            Additional Columns added to payment history:
            1) remTerm: approximates the term remaining for the loan (in months) as the original principal outstanding as term - months since origination
            2) princLost: approximates the amount of principal lost as per the amount of principal outstanding of charged off loans
In [369]: PmtHistDF['remTerm']=[*map(lambda x: max(x) , zip(np.ones(len(PmtHistDF)), PmtHistDF['term']-PmtHistDF['MOB']))]
            PmtHistDF['princLost']=PmtHistDF['PBAL_BEG_PERIOD']*(PmtHistDF['PERIOD_END_LSTAT']=='Charged Off')
           Vintages=PmtHistDF['VINTAGE'].unique()
           Vintages.sort()
  In [ ]:
In [371]: byMonth.head()
           byMonth=Vintagedata['1103']
            byMonth=byMonth.iloc[12:]
            begPrinc=byMonth['PBAL_BEG_PERIOD'][0]
            endPrinc=byMonth['PBAL_BEG_PERIOD'][-1]
            princ=begPrinc-endPrinc
           r=rateSolver(princ,byMonth['totCF'])
           r,princ,npv_f(byMonth['totCF'],r)
           byMonth['remTerm'][0]
Out[371]: 44.56278248836892
            Sample loans by vintage and grade combo
            We look at loans of every grade by their vintage of origination and their. We monitor these loans by looking at their performance on an accregated monthly
            basis using function (monthRet).
           We describe the cashflow from the payment extract (every grade by vintage subset of loans) by month. All relevant Cashflows from the loan pool are
            cumulatively summed over months
            Relvant Additional Columns:
               * totCF=PRNCP_PAID + INT_PAID - princLost + PCO_RECOVERY -PCO_COLLECTION_FEE
               * remTerm: the length of term of all loans in the vintage/grade subset
            Once we have our monthly summary dataframe, we look at the following:
               * princ: principal outstanding for every vintage after it ramps up (3 month for every quarter)
               * r: rate that solves as the YTM observed to equate the precent value of all cashflows from the pool of loans
                from the vintage/grade combo
In [378]: vintageSummarybyGrade={}
            for grd in grades:
                print(grd)
                listRates=[]
                listPrinc=[]
                listRemTerm=[]
                data=PmtHistDF.loc[PmtHistDF['grade']==grd]
                Vintagedata={}
                for vint in Vintages[:-4]:
                     try:
                         byMonth=Vintagedata[vint]
                     except:
                         byMonth=monthlyRet(data.loc[(PmtHistDF['VINTAGE']==vint)])
                         Vintagedata[vint]=byMonth
                     if len(byMonth)>3:
                         byMonth=byMonth.iloc[3:]
                         begPrinc=byMonth['PBAL_BEG_PERIOD'][0]
                          endPrinc=byMonth['PBAL_BEG_PERIOD'][-1]
                         princ=begPrinc-endPrinc
                         r=rateSolver(princ, byMonth['totCF'])
                         remTerm=byMonth['remTerm'][0]
                     else:
                          r=np.nan
                         princ=np.nan
                         remTerm=np.nan
                    listRates.append(r)
                     listPrinc.append(princ)
                     listRemTerm.append(remTerm)
                vintageSummary=pd.DataFrame(data=np.array([listRates, listPrinc, listRemTerm]).T, columns=['IRR', 'Vintage Principa
           l','RemTerm'],index=Vintages[:-4])
                vintageSummarybyGrade[grd]=vintageSummary
            grades=list(vintageSummarybyGrade.keys())
  In [4]: #### Only use this to save results as pickle
            # with open('vintageSummarybyGradeUse.pickle', 'wb') as handle:
                 pickle.dump(vintageSummarybyGrade, handle, protocol=pickle.HIGHEST_PROTOCOL)
            # vintageSummarybyGrade = pickle.load( open( "vintageSummarybyGradeUse.pickle", "rb" ) )
            # grades=list(vintageSummarybyGrade.keys())
           We Summarize performance of all vitnages by their grade below (look at implied IRR, Amount/Principal Originated and WAL of loans originated)
  In [5]: sns.set()
            fig, axLst=plt.subplots(7,3,figsize=(25,10*3))
            axInd=0
            for grd in grades:
                ax=(axLst.flatten())[axInd]
                vintageSummarybyGrade[grd]['IRR'].plot(ax=ax,title='IRR by Vintage for Grade {}'.format(grd))
                axInd+=1
                ax=(axLst.flatten())[axInd]
                vintageSummarybyGrade[grd]['Vintage Principal'].plot(ax=ax,title='Principal Origination by Vintage for Grade {}'
            .format(grd))
                axInd+=1
                ax=(axLst.flatten())[axInd]
                vintageSummarybyGrade[grd]['RemTerm'].plot(ax=ax, title='WAL of Loans Originated by Vintage for Grade {}'.format(
           grd))
                axInd+=1
            for axes in axLst.flatten():
                for item in ([axes.title, axes.xaxis.label, axes.yaxis.label] +axes.get_xticklabels() + axes.get_yticklabels()):
                     item.set_fontsize(12.5)
            plt.show()
                            IRR by Vintage for Grade C
                                                                     Principal Origination by Vintage for Grade C
                                                                                                                 WAL of Loans Originated by Vintage for Grade C
             0.025
                                                                                                        47.5
             0.020
                                                                                                        45.0
             0.015
             0.010
                                                                                                        42.5
             0.005
                                                                                                        40.0
             0.000
                                                                                                        37.5
             -0.005
                                                                                                        35.0
            -0.010
                                                                                                        32.5
             -0.015
               07Q2
                   08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
                                                            07Q2
                                                                08Q3
                                                                     09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
                                                                                                          07Q2
                                                                                                              08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
                            IRR by Vintage for Grade B
                                                                     Principal Origination by Vintage for Grade B
                                                                                                                 WAL of Loans Originated by Vintage for Grade B
              0.03
              0.02
              0.01
             0.00
             -0.01
             -0.02
                                                                                                         07Q2 08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
               07Q2 08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
                                                                08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
                            IRR by Vintage for Grade A
                                                                     Principal Origination by Vintage for Grade A
                                                                                                                 WAL of Loans Originated by Vintage for Grade A
                                                           3.5
             0.025
                                                           3.0
             0.020
                                                           2.5
             0.015
             0.010
                                                           1.0
             0.005
                                                           0.5
             0.000
                                                           0.0
                            11Q1 12Q2 13Q3 14Q4
                                                                     09Q4 11Q1 12Q2 13Q3 14Q4 16Q1
                                                                                                              08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
               07Q2
                                                            07Q2
                                                                                                                 WAL of Loans Originated by Vintage for Grade D
                            IRR by Vintage for Grade D
                                                                     Principal Origination by Vintage for Grade D
                                                           2.5
             0.175
                                                                                                        50.0
             0.150
                                                           2.0
                                                                                                        47.5
             0.125
                                                                                                        45.0
             0.100
                                                                                                        42.5
             0.075
                                                                                                        40.0
             0.050
                                                                                                        37.5
             0.025
                                                                                                        35.0
             0.000
                                                                                                        32.5
             -0.025
               07Q2
                   08Q3 09Q4 11Q1 12Q2 13Q3 14Q4
                                                            07Q2
                                                                08Q3
                                                                     09Q4 11Q1 12Q2 13Q3 14Q4 16Q1
                                                                                                17Q2
                                                                                                              08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
                                                                     Principal Origination by Vintage for Grade F
                            IRR by Vintage for Grade F
                                                                                                                 WAL of Loans Originated by Vintage for Grade F
             0.00
             -0.01
             -0.02
             -0.03
             -0.04
             -0.05
             -0.06
             -0.07
             -0.08
                            11Q1 12Q2 13Q3 14Q4
                                                                         11Q1 12Q2 13Q3 14Q4 16Q1
                                                                                                              08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1
                            IRR by Vintage for Grade E
                                                                     Principal Origination by Vintage for Grade E
                                                                                                                 WAL of Loans Originated by Vintage for Grade E
             0.01
              0.00
             -0.01
                                                           0.6
                                                           0.4
             -0.02
                                                           0.2
                                                           0.0
             -0.03
               07Q2
                            11Q1 12Q2 13Q3 14Q4
                                                            07Q2
                                                                         11Q1 12Q2 13Q3 14Q4 16Q1
                                                                                                          07Q2
                                                                                                              08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1
                            IRR by Vintage for Grade G
                                                                     Principal Origination by Vintage for Grade G
                                                                                                                 WAL of Loans Originated by Vintage for Grade G
             0.02
                                                           1.75
              0.00
                                                           1.50
             -0.02
                                                           1.25
             -0.04
                                                           1.00
             -0.06
                                                           0.75
             -0.08
                                                           0.50
                                                           0.25
             -0.10
                                                            07Q2 08Q3 09Q4 11Q1 12Q2 13Q3 14Q4
                   08Q3 09Q4 11Q1 12Q2 13Q3 14Q4
                                              16Q1 17Q2
                                                                                           16Q1 17Q2
                                                                                                         07Q2 08Q3 09Q4 11Q1 12Q2 13Q3 14Q4 16Q1 17Q2
            Risk/Return Analysis by Grade
            We have realized return for all vintages (from 07Q1 - 17Q4) by grades. Hence we can define Volatility as volatility/standard deviation of IRRs over all vintages.
            We surprisingly see that by realized return and realized volatility metric, grade A loans seems to provide the best "realized" Sharpe Ratio comes from A,B and
           C Grade Loans originated throughout all vintages.
 In [14]: | summariesByGrades=[]
            for grd in grades:
                vS=vintageSummarybyGrade[grd].dropna()
                vS=vS.loc[np.abs(vS['IRR'])<1]
                weighted_stats = DescrStatsW(vS['IRR'], weights=vS['Vintage Principal'], ddof=0)
                summariesByGrades.append([weighted_stats.mean,weighted_stats.std])
             Volatility'])
            sns.set()
            fig, ax = plt.subplots(figsize=(10,7))
           y=gradeSummReturns['Monthly Mean Return']*100*12
            x=gradeSummReturns['Monthly Volatility']*100*np.sqrt(12)
            ax.scatter(x,y)
```

```
gradeSummReturns=pd.DataFrame(data=np.array(summariesByGrades),index=grades,columns=['Monthly Mean Return','Monthly
for i, txt in enumerate(gradeSummReturns.index):
    ax.annotate(txt, (x[i], y[i]), size=12.5)
ax.set_title('Annualized Mean Return vs Volatility for All Vintages by Grade')
ax.set_xlabel('Sample Volatility %')
ax.set_ylabel('Mean Return %')
for axes in [ax]:
    for item in ([axes.title, axes.xaxis.label, axes.yaxis.label] +axes.get_xticklabels() + axes.get_yticklabels()):
        item.set_fontsize(12.5)
plt.show()
gradeSummReturns['Annualized SharpeRatio']=y/x
gradeSummReturns
                   Annualized Mean Return vs Volatility for All Vintages by Grade
   10
         ₽B
```



0.006588 2.631409 В 0.005005 0.006337 0.006019 3.647003 D -0.006725 0.006335 -3.677196 -0.030659 0.020538 -5.171256 Ε -0.015720 0.008595 -6.336244

0.036802

-4.886696

-0.051916

In [ ]: