

CURRICULUM VITAE

KIRAN NIKALJE

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CAREER OBJECTIVE

Looking for an opportunity in an organization where being a techno commercial professional I can contribute as an asset for an organization that ensures personal and professional growth.

PROFILE SUMMERY

- Around **2 years of Experience** in field of **Vendor Development, Purchase & Quality Assurance Departments.**
- Experience in **Component Development & Sourcing** of Sheet Metal, Plastic, Rubber, Al Casting, Al Forging, Machining & Proprietary parts.
- **Have developed & sourced more than 150 components in different category.**
- Ensuring **PPAP Activity** of new development parts as well as development activity as per assigned standard.
- Efficient in **Zero Based Costing , BOM Costing** , Creating RFQ, PO, Procurement Planning & Scheduling, Expediting part development activities, solving manufacturability & quality Issues .
- **Successfully developed Norton Motorcycles unique Frame, Silencer & Swing arm** in acute timeline. Have also developed **SWM & F.B.Mondial Motorcycles** indigenized **accessories** in India as per ARAI Norms.
- Proven record of driving strategies to achieve cost saving through **alternate sourcing**, re-negotiations, sub-contracting, **localization** & material process change.
- Good at **Vendor management & dispute resolution.**

ORGANIZATIONAL EXPERIENCE

Company : Motoroyale Kinetic Pvt. Ltd, Pune [Formerly, M.V.Agusta India Pvt.Ltd]
Designation : Purchase Engineer
Tenure : 9Th March 2018 to present
Company Profile : Motoroyale Kinetic is catering to the ever-growing High-end motorcycle segment in India. It offers five motorcycle brands under one roof, which are MV Agusta , Norton, SWM, FB Mondial & Hyosung in various motorcycle segments.

Responsibilities:

➤ Vendor Development – Chief Task Handled

- To develop vendors for components of Norton Motorcycle, a Classic British motorcycle brand in India. (For - 960 CC Superbike)
- Identification of potential suppliers for high value / critical parts.
- To look after the Development and Sourcing of Sheet Metal, Plastic, Rubber, Al Casting, Al Forging, Machining & Proprietary parts.
- Vendor assessment ; including, Initial audit, Feasibility Study, Risk analysis & submission of these reports to Sr. Management for vendor approval.
- Component costing and cost negotiation & settlement with suppliers as per target cost.
- Parts development as per required drawing / specification at Vendor from RFQ stage till its SOP stage.
- Getting suppliers tooling developed to meet projects timelines.
- Resolve vendors part development issues by coordinating with internal stakeholders. (R&D , PE & VQC)

- To play a key role in supplier technical meetings.
- Material cost reduction (MCR) through alternate sourcing, localization & process optimization.
- To send RFQs and obtaining quotes for strategic sourcing.
- Handover developed parts to logistic team for series production material planning.
- Supplier visits for expediting part development activities.
- To do all sourcing related activities like Vendor code generation, issuing Letter of Intent (LOI), Component & CAPEX PO.

➤ **Scheduling of Development Parts for Series Production and Proto Vehicles – Chief Task Handle**

- Scheduling of developed parts for Series Production as well as Proto Vehicle as per monthly production plan.
- Ensuring availability and delivery of right quality material at right time, price. Devising efficient logistic management system to ensure delivery of goods as per committed timelines.
- Monitoring availability of stock, making appropriate arrangements to ensure on time deliveries.
- Examining requirements as per the stock and lead time and urgency.
- Receipt planning and follow up with suppliers for schedule completion and timely delivery of material.
- Responsible for handling quality related issues incoming, line & final with quality team.

➤ **Project Management –**

- Keeping track of all ongoing projects in various BOM's for their exact status.
- Maintaining record of part availability status and report to Sr. Management.
- Attending Weekly project meeting & update current status to Sr. Management.

Company : **Plast Technology, Pune**
Designation : Assistant of Purchase Head
Tenure : 12Th Sept. 2017 to 3rd march 2018 -- [6 Months]
Company Profile : Is one of the key Plastic automotive components manufacturers in Pune. It Manufactures Plastics Injection Molding Components including Air Filter Housings, Covers, Rubber to Plastic Joint Parts and Auto Lighting Lenses & Housing Parts for, **Lumax Group** (Across All Plants in Pune)

Responsibilities:

➤ **Material Procurement and Scheduling-- Chief Task Handled**

- To be responsible for achievement of monthly procurement plans. (Cost, Quality ,Quantity)
- Complete sourcing of Plastic raw Material, Plastic Child parts & Fasteners required for insert molded parts.
- Ensuring availability & delivery of right products at the right time, and within the price budget; coordinating with planning, projects & quality Teams and Stores for effective inventory control.
- Responsible for day to day procurement, order processing on suppliers & order execution.
- Procurement of all necessary material which will be required for production as based on the approved purchase requisition to purchase orders.
- Preparing purchase plans, scheduling, follow- up and receipt inspection of received goods. Review of daily indents & various requirements of organization.
- Day to day coordination with stores for receipt material, quality for acceptance of material, production team for various issues related to BOP.
- To communicate with suppliers for Enquires & RFQ.
- To prepare quotation charts for procurement decisions.
- Handling of Supplier Commercial Issues with dispute resolution.
- To Ensure Zero Line stoppages for Shortage of any parts in regular production activity.

Company : **Tirupati Auto Spares Pvt.Ltd, Pune**
Designation : Junior Quality Engineer
Tenure : 10TH June 17 to 11 Sept.17 -- [3 Months]
Company Profile : It is a Manufacturer of Plastic automotive components in Pune. It manufactures Plastic Injection Molding Components including Air Filter Housings and auto lighting Components for, **Mahle Filters System (I) Pvt.Ltd. and Lumax Industries .Ltd**

Responsibilities:

➤ **Quality System Documentation & Sample Inspection support — Chief Task Handled**

- To Prepare First Piece, & Last Piece Inspection Report.
- Preparation of Production Part Approval Process – PPAP Document.
- To send the 8D & CAPA Reports As per Customer Specific format in consultation of CFT.
- To Inform Quality Head about in process & Inward Quality variation.
- To conduct 5S, Safety & Internal Audit.
- Immense opportunity of learning.

Company : **Vaibhav Energy Saving Equipment Pvt.Ltd, Nashik**
Designation : Intern in Quality Department
Tenure : 15 Day Summer Internship, June 2016
Company Profile : It is a renowned Manufacturer of LT & HT Panels in Nashik MIDC.

Responsibilities:

- Prepare layout inspection report of child parts.
- To check Dimensions of Sheet metal Fabricated Parts as per Drawing.
- Learned about 5S & Kaizen Activity.

SKILLS

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|-------------------------|---------------------|
| • Zero Based costing | • PPAP |
| • Excellent Negotiation | • Vendor Audit |
| • Strategic Sourcing | • Vendor Management |

Software Packages :

- | | |
|---------------------------------|---------|
| • Power Term (Oracle Based ERP) | • ANSYS |
| • Tally.ERP 9 | • Pro E |
| • Microsoft office Suite | • HOMER |

ACADEMIC DETAILS

- Pursuing **M.A [Economics]** from IGNOU, Delhi. 2018-2020
- **BE in Mechanical** from Sinhgad College of Engineering, Pune .Securing 64.47 % (**First Class**) in June 2017.
- **HSC** in Science Stream, from S.V.K.T. Junior Science College, Nashik. Securing 70.83 % (**First Class**) in June 2013.
- **SSC** from Maharashtra State Board. Securing 77.09 % (**Distinction**) in June 2017.

ACADEMIC PROJECTS

- BE final project : Strength Evaluation of Spot Welded, Riveted and Adhesive Bonded Joints.
- Mini project : Cutting Tool Texturing and Simulation to Overcome Abrasive and Adhesive Wear Failure.

CERTIFICATES / TRAINING

- Completed Training course on **Finite Element Analysis** in IFC Academy, Pune.
- Successfully completed Certificate programme on **Thoughtful Cooling**, conducted by **CBALANCE** at Sinhgad College of Engineering, Pune.
- Participated in **ProAnalyst** at Sinhgad College of Engineering, in “TECHTONIC2016” Pune.
- Attended workshop of **HOMER** software at Sinhgad College of Engineering, Pune
- Secured **2nd** position in **Entrepreneurship Awareness Camp** Sponsored by **Dept of Science and technology, Government of India** at Sinhgad College of Engineering, Pune.
- Participated in **ID-3D** and **Bull Run** Competitions at **College of Engineering Pune**, in MindSpark2014.

PERSONAL PROFILE

Name : Kiran Ashru Nikalje
Date of Birth : 21st May 1996
Gender : Male
Marital Status : Single
Languages Known : English, Hindi, Marathi.
Current Address : 38 / A6, Yamuna Nagar Nigdi, Pimpri Chinchwad, Pune, 410 044
Permanent Address : 226, Vihitgaon, Bagul Nagar, Nashik Road, Nashik, 422 101.

Date:

Mr. Kiran Nikalje

Place: Pune