

**J. BINU**  
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**Mobile: 8870122612/7338752785**

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**OBJECTIVE:**

To work in an interactive atmosphere where I can show my ability to contribute to the organization's success through the use of my technical and conceptual skills

**SUMMARY**

More than four years of hands on experience in sales and business development in leading MNC.

**PROFESSIONAL EXPERIENCE:**

- A dynamic professional with 3 years of experience in operations encompassing maintenance, service management, manpower management and service dealer networking management in **TECH MAHINDRA PRIVATE LIMITED**
- Worked 4 years in **KANNAN LIFTS PRIVATE LIMITED**
- Apt in maintaining various equipments to ensure smooth functioning of operations.
- A keen strategist and planner with skills in conceptualizing and effective process initiatives to enhance plant efficiency and productivity
- An effective communicator with relationship management skills with ability to relate to people at any level of business

**KANNAN LIFTS PRIVATE LIMITED:**

**MAY 2013 - PRESENT**

Job Description: Sr. Sales officer  
Reporting to: Sr. GM – SALES

**ROLES AND RESPONSIBILITIES:**

- Responsible for installing new lifts and fitting out all lift gear in new build environment
- Ensuring all work conducted within lifting operations and lifting equipment
- Doing market research and identify the trends in the lift industry
- Providing advice to clients where older lifts required upgrades or improvement
- Responsible to inspect the working of the elevators and perform maintenance functions regularly to maintain its efficiency
- Check the electrical components and wirings for performance and safety standards Maintain a log book of the dates and details of the repair work performed
- Respond to the client's complaints and visit the sites to conduct inspections

**Some of the prestigious projects booked:**

- Bagged 6 units of 12 passenger lifts from kkr builders
- Bagged 12 units of 8 passenger MRL lift from westin hotel, Chennai
- Bagged 2 units of high specific MRL lifts from M/s. venkat audiseshiah consultant
- Bagged 25 units in the year 2016 -2017 and completed successfully

**TECH MAHINDRA PRIVATE LIMITED****JUNE 2010- APRIL 2013****Roles and responsibilities:**

- Inspected buildings and facility structures to assess functional systems and detect malfunctions made repair notes and recommended solutions using pre-established check list
- Performed and managed routine building maintenance task including electrical, carpentry, hvac repair and maintenance
- Reconfigured, installed, positioned and remounted modular offices and specialty tools and equipment
- Created and sustained safe and comfortable working environment

**EDUCATIONAL QUALIFICATIONS:****2006- 2010 B.E IN MECHANICAL ENGINEERING - FIRST CLASS****PROJECT DETAILS:****TITLE:** “ Improved Emission and Warning System for Automobiles”**PERSONAL INFO:**

Name	:	J.Binu
Father's Name	:	T.Jegadeesan
Date of Birth	:	6 <sup>th</sup> December 1988
Sex	:	Male
Marital Status	:	Single
Nationality	:	Indian
Languages Known	:	English, Tamil

**DECLARATION:**

I hereby declare that the details furnished in this resume are true to the best of my knowledge and if you provide an opportunity to work in your concern I will prove my best.

Place:

Date:

**J.BINU**