Please find the Communication Script below:

Hi Sir/ Madam!

This is Anjali Calling from **Total Packaging Solutions**

I have approached u for ------

Sir I wanted to talk regarding the Protective packaging material i.e. (that is) Ready air cushions Or Ready Air Pads…

These are used for wrapping the product & gap filling empty space in the box.

I wanted to introduce this product to your co. so can I get your email id

# Sir can I know your name first

……….Sir are u looking after the purchase department

So sir can I know what are u currently using for packing

Are u using Thermocol or bubble wraps

Sir I one more thing can I get an appointment today so that we can show u the demo. Actually we are having people in that area currently. So that it will be easy for u to understand

Innovative Packaging, which helps you for direct- Indirect cost Savings.

Its Environment Friendly – as it is 100 % recyclable

**I wanted to introduce this product in your company;**

**Can I get your email Id? I’ll send you the Product detail & can get in touch again…**

It’s related to Innovative Packaging, which helps you for direct- Indirect cost Savings.

Some of its key points are:

Its Environment Friendly – as it is 100 % recyclable

& it is reusable.26602504 dev

It is used for protective packaging like: used for wrapping the product & gap filling empty space in the box.

**I wanted to introduce this product in your company;**

**Can I get your email Id? I’ll send you the Product detail & can get in touch again…**

Currently supplying the ready filled air pads to MNC’s like: Kirloskar group, Wika Insturemnets, Hassia Packaging, Torrent Pharma, Amazon,

It’s a replacement to bubble Sheet .

Questions can be asked:

1. Are you exporting?
2. What are you currently using for packing & gap filling?
3. Can I share you the Detailed Product specifications?

Key Points:

1. Light weight – saves your freight cost
2. Fast & easy to use- saves your time invested in packing , which enhances the speed of work (getting u to more output)
3. Clean Professional look- leaves a good impression of the company to the end-user
4. Easy to disposable
5. Environment Friendly – as 100 % recyclable to the 2nd grade plastic
6. Highly Loadable- can take weight up to 50 kgs
7. 2 sizes: 80mm for wrapping & 160 mm for gap filling
8. Replacement to – Thermocol, cardboards, air bubble sheet, P U sheet, Newspaper Scrap.
9. Reusable
10. Saves Machine Investment cost.

We are the Manufactures of Air filled cushions, we have both the options : we supply ready filled air pads material (sheet) & also we can provide you the easy to use (table top model) Machine known as mini air packer.

Tata motors -   
Vijay Ganpat Todmal- 9028014022 (M)- [vijay.todmal@tatamotors.com](mailto:vijay.todmal@tatamotors.com)

### [SCOPE T&M Pvt Ltd](http://www.scopetnm.com/)

Sandeep – 7710099334

Sachin Mahurkar

-  Finolex Cables Ltd. [9922080870 (M)](javascript:)

[Sachin\_Mahurkar@finolex.com](mailto:Sachin_Mahurkar@finolex.com)

## ACMAS TECHNOLOGIES PVT. LTD.

Mr. Manish Kumar

Email: manish@acmasindia.com

Ph: + 91 - 9871711966

Ye second call hoga  
U can begin like,  
Hi sir, this is Anjali from Total Packaging Solution ... Hope u remember... We had a word for the Air Pads/ cushions (Packaging Material)...

I have shared the profile... Have u received it...

So Sir do you have any queries in any part..?

Says yes to u can continue..  
Gr8, so sir I wanted to confirm how we can take it ahead…

Do u want to go for a trial order …?

Or if he ask for samples, sure sir we can send them to u pls send me an updated address I should send

We also Sir can come for demo… if you can give me an appointment…

Payment Options / Terms:

**50 % Advance & 50% Delivery** or if not listening 100 % on Delivery

30- 70 % is also an option

Credit can be given for Bulk order of 1000 meter n above

Are they manufacture