

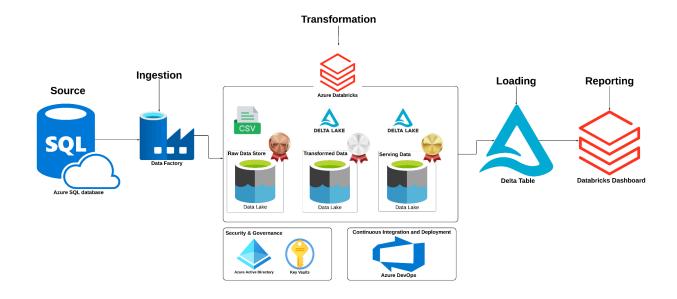
Problem Statement

Walmart, as a major retail corporation, faces the challenge of accurately predicting future sales. This is crucial for various reasons:

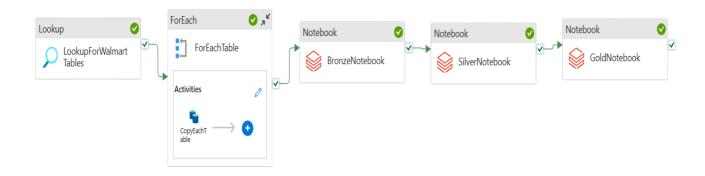
- **Inventory Management:** Optimal stock levels are essential to meet demand without incurring excessive holding costs of stockouts.
- **Revenue Forecasting:** Accurate sales forecasts enable the company to plan its revenue and budget accordingly.
- Investment Decisions: Informed investment decisions can be made based on predicted future sales.
- Stock Price and Investor Perception: Meeting or exceeding sales targets can positively impact stock prices and investor confidence, while underperforming can have negative consequences.

A significant factor influencing sales is the presence of seasonal trends. Identifying and understanding these seasonal patterns is vital for making informed business decisions. By accurately predicting future sales, Walmart can optimize its operations, mitigate risks, and capitalize on opportunities.

Solution Architecture



Pipeline Architecture



Overview of Datasets

Overview of Dataset

This project leverages a rich dataset encompassing **historical sales data** from 45 Walmart stores across various regions. The dataset provides insights into department-level sales patterns and includes critical external factors such as promotional markdowns, holidays, and regional economic conditions. Below is a detailed breakdown of the dataset:

1. Dataset Files

File Name	Description
stores.csv	Contains anonymized details about the 45 Walmart stores, including their type and size.(45 rows)
train.csv	Historical sales data (2010-02-05 to 2012-11-01) for department-level sales predictions.(421570 rows)
test.csv	Similar to train.csv, but with weekly sales values withheld. Used for testing predictions.(115064 rows)
features.csv	Additional data about stores, departments, and regional activity, including markdowns and holidays.(8190 rows)

2. Key Features

• Store and Department Information

- o Store: Unique store identifier.
- o Dept: Unique department identifier within each store.

• Sales and Temporal Data

- o Date: Weekly sales data is recorded.
- Weekly_Sales: Total sales for the specific department in a given store.

 IsHoliday: Indicates if the week includes a prominent holiday (e.g., Super Bowl, Christmas).

• Promotional and Regional Factors

- MarkDown1-5: Data related to promotional markdown events (available after Nov 2011).
- o *Temperature*: Average regional temperature during the week.
- o Fuel_Price: Regional fuel price during the week.
- o CPI: Consumer Price Index, indicating economic conditions.
- o *Unemployment*: Regional unemployment rate.

4. Summary of Dataset Dimensions

File	Records	Fields
stores.csv	45 stores	2 (Store Type, Store Size)
train.csv	~421,570 entries	5 (Store, Dept, Date, Weekly_Sales, IsHoliday)
test.csv	~115,064 entries	4 (Store, Dept, Date, IsHoliday)
features.csv	~819,780 entries	8 (Store, Date, Temperature, Fuel_Price, MarkDown1-5, CPI, Unemployment, IsHoliday)

This comprehensive dataset provides the foundation for building a robust sales forecasting model that captures the nuances of seasonal sales patterns and external factors affecting Walmart's operations.

Data Ingestion

To efficiently ingest and store the data for this project, We utilized **Azure Data Factory (ADF)** to create a dynamic and scalable pipeline. The process is as follows:

1. Source Database

 The data resided in an Azure SQL Database, containing multiple tables with relevant historical sales and store information.

2. Dynamic Pipeline in ADF

- A dynamic pipeline was designed in Azure Data Factory to automate the data ingestion process.
- The pipeline dynamically iterates over all the tables in the Azure SQL Database.

3. Data Storage in ADLS Gen 2

- The pipeline extracts data from each table and stores it in Azure
 Data Lake Storage (ADLS) Gen 2.
- The extracted data is saved in CSV format, ensuring compatibility and ease of use for downstream processes such as data transformation and analysis.

This automated data ingestion approach ensures scalability, reliability, and reusability, enabling efficient handling of large datasets and seamless integration into the data pipeline.

Steps for Data Ingestion

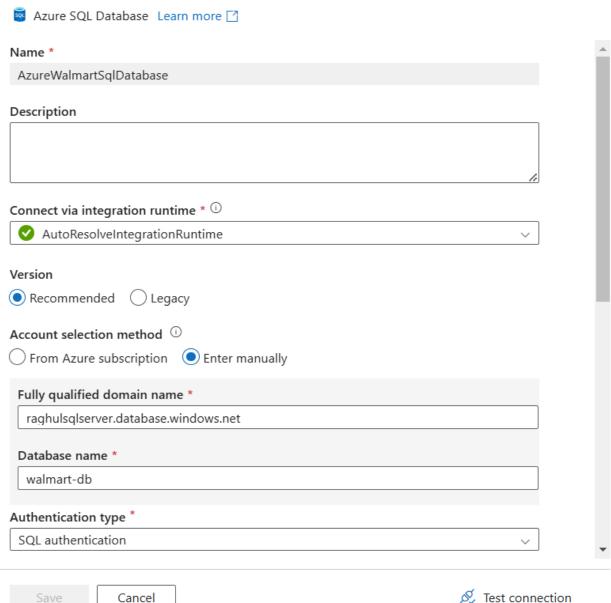
The following steps were implemented to extract data from Azure SQL Database and store it in Azure Data Lake Storage (ADLS) Gen 2 using Azure Data Factory (ADF):

1. Set Up Azure Data Factory

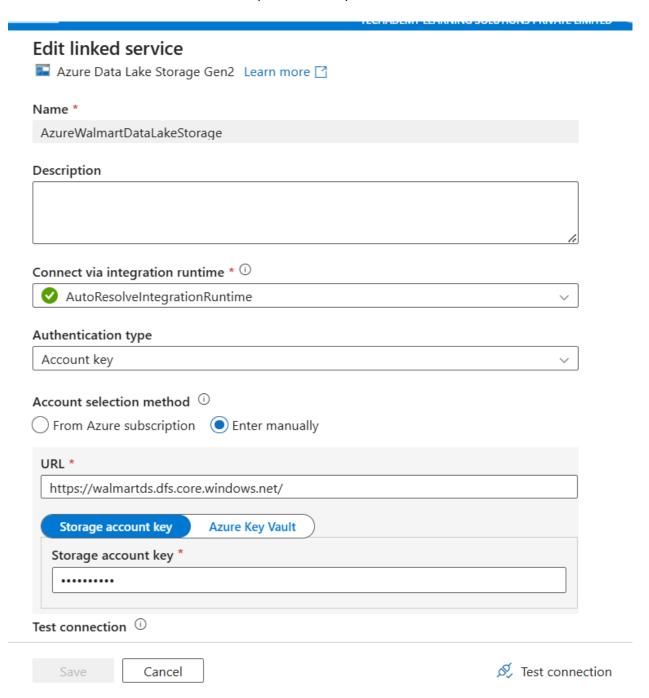
- Created an Azure Data Factory instance in the Azure portal.
- Configured Linked Services for:

■ Azure SQL Database (source).

Edit linked service

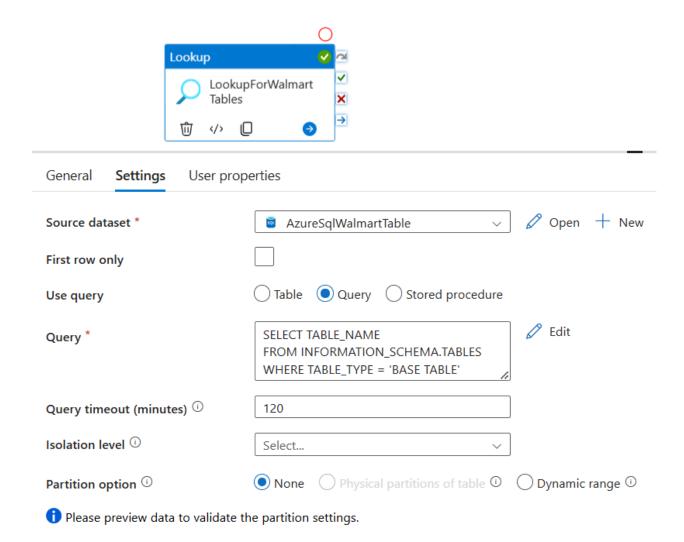


■ ADLS Gen 2 (destination).



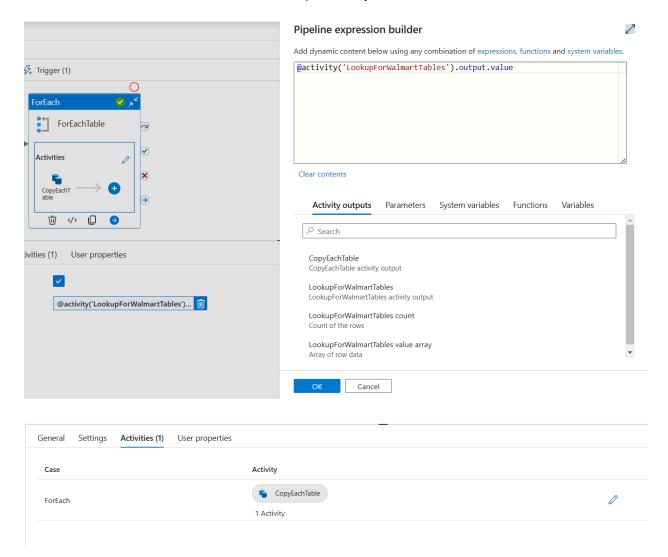
2. Dynamic Table Listing

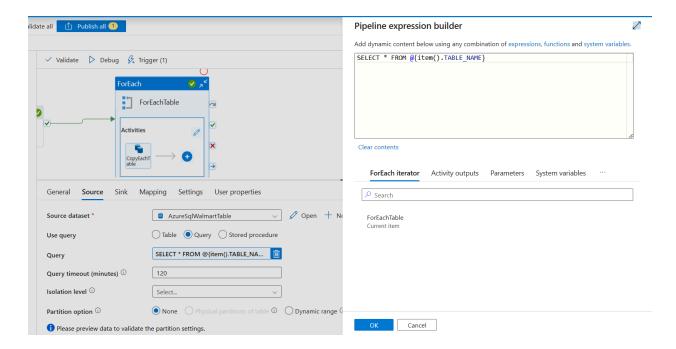
 Used the Lookup activity in ADF to query and retrieve the list of table names from the Azure SQL Database dynamically.



3. ForEach Activity

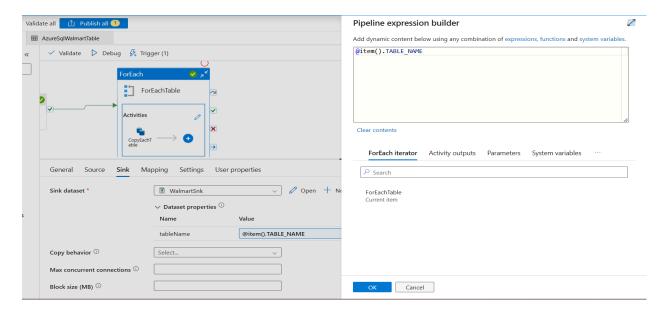
 Implemented a ForEach loop to iterate over the list of table names obtained from the Lookup activity.





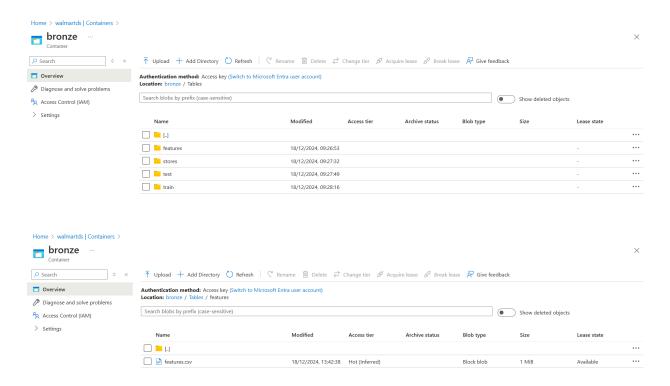
4. Dynamic Folder Structure and File Naming

- Inside the ForEach loop, used a Copy Data activity to:
 - Dynamically create folder structures in ADLS Gen 2 for each table.
 - Generate CSV files with file names corresponding to the table names being processed.
- Dynamic parameters were configured for folder paths and file names using expressions to fetch the table name at runtime.



5. Copy Data Activity Configuration

- Configured the Copy Data activity to:
 - Extract data from each table in the Azure SQL Database.
 - Store it as CSV files in the dynamically created folders within ADLS Gen 2.



Key Features of the Pipeline

- **Dynamic Folder Structure**: Automatically creates separate folders for each table in ADLS Gen 2.
- Dynamic File Naming: Ensures each CSV file is named based on the corresponding table name, simplifying data identification.
- Reusability: Designed to adapt to changes in the database schema or addition of new tables without manual reconfiguration.

This approach streamlines the ingestion process, ensuring scalability and efficient organization of the data for downstream analytics and processing tasks.

Data Transformation

To enable data transformation and analytics, I utilized Azure Databricks (ADB) for the ETL pipeline. The process was divided into three distinct layers: **Bronze**, **Silver**, and **Gold**, each designed to manage specific stages of data transformation.

1. Mounting Containers:

I began by creating a notebook named Mount, where I mounted three ADLS Gen2 containers: **Bronze**, **Silver**, and **Gold**. This setup ensured seamless access to data stored in Azure Data Lake.

2. Bronze Layer:

- In the Bronze notebook, I loaded raw data from the Bronze container into PySpark DataFrames.
- Performed data cleaning and validation steps such as removing duplicates, handling missing values, standardizing formats, and addressing outliers.
- After cleaning, I stored the transformed data into the Silver container in Delta format for further processing.

3. Silver Layer:

- In the Silver notebook, I focused on refining and enriching the data.
- This involved joining multiple DataFrames (e.g., Train, Test, Stores, and Features) based on shared keys such as Store, Date, and IsHoliday.
- The enriched data was saved back to the Silver container in a structured Delta format.

4. Gold Layer:

- In the Gold notebook, I performed business-level calculations and prepared the data for analytics and reporting.
- This included aggregations, feature engineering, and preparing datasets for predictive modeling using PySpark MLlib.
- The final outputs were stored in the Gold container in Delta format for downstream consumption.

Notebook Overview

Bronze Notebook:

- Loaded raw data into PySpark DataFrames from ADLS Gen2.
- Applied cleaning steps such as duplicate removal, handling missing values, and addressing outliers.
- Transformed data was written to the Silver container in Delta format.

```
Bronze
          Python >
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                    train_file = "dbfs:/mnt/walmartbronze/Tables/train/train.csv"

                    test_file = "dbfs:/mnt/walmartbronze/Tables/test/test.csv"
                    stores_file = "dbfs:/mnt/walmartbronze/Tables/stores/stores.csv"
                    features_file = "dbfs:/mnt/walmartbronze/Tables/features/features.csv"
                    train_df = spark.read.csv(train_file, header=True, inferSchema=True)
                    test_df = spark.read.csv(test_file, header=True, inferSchema=True)
                    stores_df = spark.read.csv(stores_file, header=True, inferSchema=True)
                    features_df = spark.read.csv(features_file, header=True, inferSchema=True)
```

```
Python >
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Bronze
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File
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print("Record Counts:")
品
                    print(f"Train data: {train_df.count()} rows")
                    print(f"Test data: {test_df.count()} rows")
$
                    print(f"Stores data: {stores_df.count()} rows")
                    print(f"Features data: {features_df.count()} rows")
                    print("\nSchemas:")
                    train_df.printSchema()
                    test_df.printSchema()
                    stores_df.printSchema()
                    features_df.printSchema()
            #
                    train_df = train_df.dropDuplicates()
                    test_df = test_df.dropDuplicates()
                    stores_df = stores_df.dropDuplicates()
                    features_df = features_df.dropDuplicates()
```

```
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Run all

Run a
```

```
from pyspark.sql.functions import col, when, mean, stddev
# -- Train Dataset Cleaning --
# Remove negative sales (invalid data)
train_df = train_df.filter(col("Weekly_Sales") >= 0)

# Handle outliers in Weekly_Sales using Z-Score
sales_stats = train_df.select(mean("Weekly_Sales").alias("mean"), stddev("Weekly_Sales").alias("std")).collect()[0]
mean_sales, std_sales = sales_stats["mean"], sales_stats["std"]

train_df = train_df.withColumn(
    "z_score",
    (col("Weekly_Sales") - mean_sales) / std_sales
).filter(col("z_score").between(-3, 3)).drop("z_score")

# Convert Date column to a standard format
train_df = train_df.withColumn("Date", col("Date").cast("date"))

# -- Test Dataset Cleaning --
# Convert Date column to a standard format
test_df = test_df.withColumn("Date", col("Date").cast("date"))
```

```
from pyspark.sql.functions import col, when, upper, trim

# -- Stores Dataset Cleaning --

# Standardize store types (e.g., trim whitespace or fix inconsistent case)
stores_df = stores_df.withColumn("Type", trim(upper(col("Type")))) # Use trim and upper from PySpark functions

# Handle outliers in Size (e.g., replace extreme sizes with median)
size_stats = stores_df.select(mean("Size").alias("mean"), stddev("Size").alias("std")).collect()[0]
median_size = stores_df.approxQuantile("Size", [0.5], 0)[0]

stores_df = stores_df.withColumn(
    "Size",
    when(col("Size") < 0, median_size).otherwise(col("Size"))
)</pre>
```

```
# -- Features Dataset Cleaning --

# Convert Date column to a standard format
features_df = features_df.withColumn("Date", col("Date").cast("date"))

# Handle outliers in numerical columns (MarkDown1-5, CPI, Unemployment)
numerical_columns = ["MarkDown1", "MarkDown2", "MarkDown3", "MarkDown4", "MarkDown5", "CPI", "Unemployment"]

for col_name in numerical_columns:
    stats = features_df.select(mean(col_name).alias("mean"), stddev(col_name).alias("std")).collect()[0]
    mean_value, std_value = stats["mean"], stats["std"]

features_df = features_df.withColumn(
    col_name,
    when(
        col(col_name).between(mean_value - 3 * std_value, mean_value + 3 * std_value), col(col_name)
    ).otherwise(mean_value)

# Fill missing MarkDown values with 0 (if still missing after outlier handling)
features_df = features_df.fillna({col_name: 0 for col_name in numerical_columns})
```

Writing All DF to Silver Container

```
base_path = "/mnt/walmartsilver/"

# Function to overwrite Delta files cleanly
def write_clean_delta(df, folder_name):
    path = f"{base_path}{folder_name}"

# Remove the contents of the directory to ensure a clean overwrite
files = dbutils.fs.ls(path)
for file in files:
    dbutils.fs.rm(file.path, True)

# Write the DataFrame in Delta format
df.write.format("delta").mode("overwrite").save(path)

# Write each DataFrame to its respective folder
write_clean_delta(features_df, "Features Silver")
write_clean_delta(train_df, "Train Silver")
write_clean_delta(test_df, "Test Silver")
write_clean_delta(stores_df, "Stores Silver")
```

Silver Notebook:

- Read data from the Silver container.
- Enriched the data by performing joins and standardizations.
- Saved the enriched data back to the **Silver container** in Delta format.

```
Silver Python ✓ ☆
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                   train_df = spark.read.format('delta')\
                                       .option('inferSchema',True)\

                                       .option('header',True)\
                                       .load('dbfs:/mnt/walmartsilver/Train Silver/')
                   test_df = spark.read.format('delta')\
                                       .option('inferSchema',True)\
                                       .option('header',True)\
                                       .load('dbfs:/mnt/walmartsilver/Test Silver/')
                    features_df = spark.read.format('delta')\
                                       .option('inferSchema',True)\
                                       .option('header',True)\
                                       .load('dbfs:/mnt/walmartsilver/Features Silver/')
                    stores_df = spark.read.format('delta')\
                                       .option('inferSchema',True)\
                                       .option('header',True)\
                                       .load('dbfs:/mnt/walmartsilver/Stores Silver/')
```

Gold Notebook:

In the **Gold Layer** notebook, we performed business-level calculations and model training to derive valuable insights from the data. Here's a breakdown of the steps involved:

1. Loading Silver Layer Data:

 We loaded the cleaned and transformed data from the Silver layer, which had undergone multiple transformations and joins in the previous notebooks.

2. Preparing Data for Modeling:

- We selected the relevant features for the regression model, which included columns like Temperature, Fuel_Price, MarkDown1, MarkDown2, CPI, and others.
- We used VectorAssembler to combine these features into a single feature vector (features) that could be used in the regression model.

3. Training the Regression Model:

- We used Linear Regression to predict the Weekly_Sales based on the selected features. This involved:
 - Initializing the regression model with features as the input and Weekly_Sales as the label.
 - Fitting the model to the training data and evaluating the model's performance.

4. Model Evaluation:

 After training the model, we evaluated its performance using metrics such as Root Mean Squared Error (RMSE) and R² (coefficient of determination), which indicate the model's accuracy and how well it explains the variance in the data.

In the Gold notebook, the goal was to perform high-level business analytics by training predictive models (such as Linear Regression) to forecast Weekly_Sales and evaluate the performance of the model to ensure accurate and reliable predictions.

```
Gold Python ✓ ☆
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                > •
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                    from pyspark.sql.functions import col, mean, sum, desc
<>
                    from pyspark.ml.feature import VectorAssembler
                    from pyspark.ml.regression import LinearRegression
                    from pyspark.ml.evaluation import RegressionEvaluator
                    train_df = spark.read.format('delta')\
                                       .option('inferSchema',True)\
                                       .option('header',True)\
                                       .load('dbfs:/mnt/walmartsilver/Final Silver/Train Silver/')
                    test_df = spark.read.format('delta')\
                                       .option('inferSchema',True)\
                                       .option('header',True)\
                                       .load('dbfs:/mnt/walmartsilver/Final Silver/Test Silver/')
```

```
features | Weekly_Sales
  -----+
[68.8,3.781,7032....]
                     2131.0
[86.97,3.651,7032...]
                      447.0
[70.4,3.891,5174....
                      872.0
[35.86,2.762,7032...]
                      1000.0
[60.46,3.556,6246...|745.3599853515625|
+----+
only showing top 5 rows
+----+
        features | Store | Dept | Date | IsHoliday |
  -----
[67.55,3.386,2933...] 5 1 2013-05-03
                               false
[86.14,3.495,5463...] 6 1 2013-06-28
                               false
[70.74,3.889,1685...] 12 1 2013-04-26
                               false
|[22.82,3.945,7032...| 19| 1|2013-02-08|
                                true
|[62.27,3.795,5819...| 19| 1|2013-06-14| false|
  -----+
only showing top 5 rows
```

▶ 📾 final_predictions: pyspark.sql.dataframe.DataFrame = [Store: integer, Dept: integer ... 3 more fields] ▶ ■ test_predictions: pyspark.sql.dataframe.DataFrame Date | IsHoliday | Predicted_Weekly_Sales | |Store | Dept | 5 1 2013-05-03 false 8031.541887036533 1 2013-06-28 false 18559.361771752265 6 12 1 2013-04-26 false 13855.614431868331 1 2013-02-08 16544.47456407224 19 true 1 2013-06-14 17567.227400700034 19 false 1 | 2013-05-10 | false 12536.692760511636 21 25 1 2013-06-07 false 11789.38469679648 34 1 2013-06-14 false 14944.08021185789 false 41 1 2013-06-28 18199.899798975483 44 1 2013-04-05 false 7407.734739619034 only showing top 10 rows

```
# Select relevant columns for output
final_stock_analysis = stock_analysis_df.select(
    "Store", "Dept", "Date", "IsHoliday", "Predicted_Weekly_Sales", "Current_Stock",
    "Remaining_Stock", "Reorder_Flag"
)

# Show stock analysis
final_stock_analysis.show(10)

• (1) Spark Jobs
```

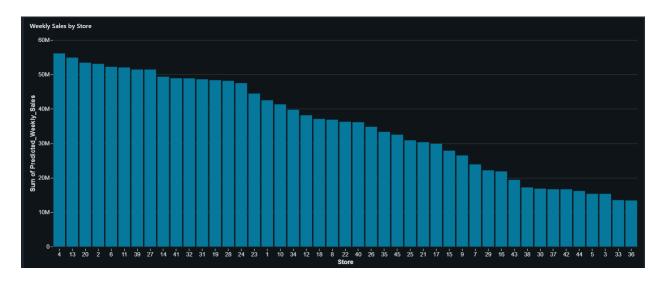
```
▶ 📾 current_stock_df: pyspark.sql.dataframe.DataFrame = [Store: integer, Dept: integer ... 4 more fields]
▶ ■ final_stock_analysis: pyspark.sql.dataframe.DataFrame = [Store: integer, Dept: integer ... 6 more fields]
 ▶ 🔳 stock_analysis_df: pyspark.sql.dataframe.DataFrame = [Store: integer, Dept: integer ... 6 more fields]
+----+
|Store|Dept|
               Date|IsHoliday|Predicted_Weekly_Sales|Current_Stock|
                                                                   Remaining_Stock|Reorder_Flag|
        1 2013-05-03
                      false
                                  8031.541887036533
                                                            500 -7531.541887036533
                                                                                          Yes
       1|2013-06-28| false| 18559.361771752265|
                                                            500 | -18059.361771752265 |
                                                                                          Yes
    61
       1|2013-04-26| false| 13855.614431868331|
                                                            500 | -13355.614431868331 |
   12
                                                                                          Yes
       1 2013-02-08
                                 16544.47456407224
                                                            500 -16044.47456407224
                       true
                                                                                          Yes
   19
        1 | 2013-06-14 | false | 17567.227400700034 |
                                                            500 | -17067.227400700034 |
                                                                                          Yes
        1|2013-05-10| false|
   21
                                12536.692760511636
                                                            500 | -12036.692760511636 |
                                                                                          Yes
                      false
   25
        1 2013-06-07
                                                            500 -11289.38469679648
                                                                                          Yes
                                 11789.38469679648
                     false
        1 2013-06-14
                                                            500 -14444.08021185789
                                                                                          Yes
   34I
                                 14944.08021185789
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        1|2013-06-28| false
                                 18199.899798975483
                                                            500 -17699.899798975483
                                                                                          Yes
        1 2013-04-05
                        false
                                 7407.734739619034
                                                            500 -6907.734739619034
                                                                                          Yes
only showing top 10 rows
```

Reporting

In the project, for data visualization, I saved my final final_stock_analysis DataFrame as a Delta table and utilized Databricks Dashboards to build and present various visualizations. These visualizations provide insights into key business metrics related to stock management, sales performance, and trends. Below are the visualizations I created:

1. Weekly Sales by Stores:

This visualization shows the weekly sales performance across different stores, helping identify trends and sales patterns.



Visual Representation:

- A bar chart visualization effectively illustrates the distribution of weekly sales across different stores.
- The x-axis represents individual stores, while the y-axis indicates the total predicted weekly sales for each store.

Key Insights:

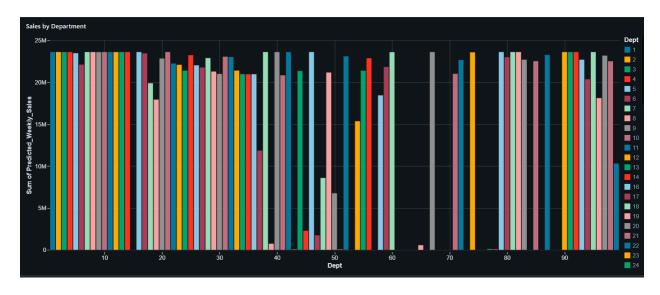
 Store Performance: The visualization highlights the top-performing stores with the highest predicted weekly sales.

- Sales Variation: It reveals significant variation in sales across different stores, indicating potential opportunities for optimization and targeted strategies.
- **Store Ranking:** The stores are ranked based on their predicted weekly sales, providing a clear visual comparison.

- **Resource Allocation:** Identifying high-performing stores to allocate additional resources or promotional activities.
- Inventory Management: Optimizing inventory levels based on store-specific sales trends.
- Marketing Strategies: Tailoring marketing campaigns to specific stores to maximize impact.
- Business Decision-Making: Providing data-driven insights to inform strategic decisions.

2. Sales by Department:

It highlights the sales performance by department, allowing for an understanding of how different product categories are performing.



Visual Representation:

- A grouped bar chart provides a clear visual comparison of the total predicted weekly sales for each department.
- The x-axis represents the department number, while the y-axis indicates the sum of predicted weekly sales.
- Different colors are used to differentiate between departments, making it easy to identify patterns and trends.

Key Insights:

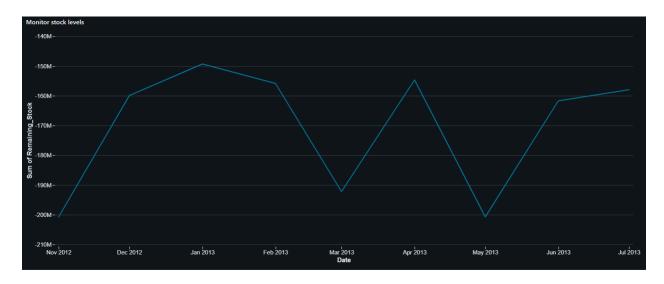
- **Departmental Performance:** The chart reveals significant variation in sales performance across different departments.
- **Top-Performing Departments:** Certain departments consistently generate higher sales compared to others.
- Departmental Trends: It's possible to identify departments with increasing or decreasing sales trends over time.

Potential Use Cases:

- **Resource Allocation:** Allocating resources to high-performing departments to further boost sales.
- **Product Assortment:** Analyzing the performance of different product categories within departments to optimize inventory and assortment.
- Marketing Strategies: Developing targeted marketing campaigns for specific departments.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about product mix, pricing, and promotions.

3. Monitor Stock Levels:

This visualization tracks stock levels over time to ensure that the business is aware of inventory trends and can make data-driven decisions.



Visual Representation:

- A line chart provides a clear visual representation of the trend in stock levels over time.
- The x-axis represents the date, while the y-axis represents the sum of remaining stock.

Key Insights:

- **Stock Fluctuations:** The chart reveals significant fluctuations in stock levels throughout the period.
- **Seasonal Patterns:** There appear to be seasonal trends, with stock levels peaking in certain months and declining in others.
- **Potential Stockouts:** The sharp drops in stock levels suggest potential risks of stockouts during certain periods.

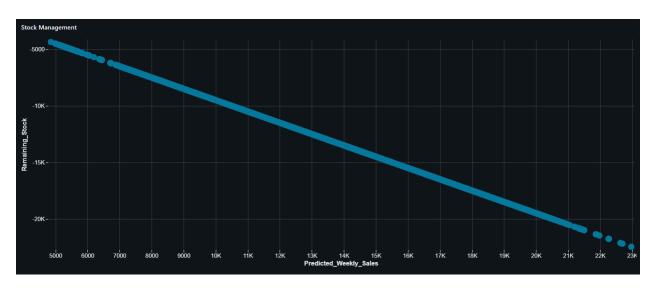
Potential Use Cases:

- **Inventory Management:** Identifying optimal stock levels to avoid both excess inventory and stockouts.
- **Demand Forecasting:** Predicting future demand to optimize inventory planning and replenishment.

- **Supply Chain Optimization:** Identifying bottlenecks in the supply chain that may contribute to stock level fluctuations.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about inventory management and procurement.

4. Stock Management:

This chart visualizes overall stock management, focusing on inventory turnover and the need for replenishment.



Visual Representation:

- A scatter plot illustrates the relationship between predicted weekly sales and remaining stock.
- Each data point represents a specific product or department.
- The x-axis represents the predicted weekly sales, while the y-axis represents the remaining stock.

Key Insights:

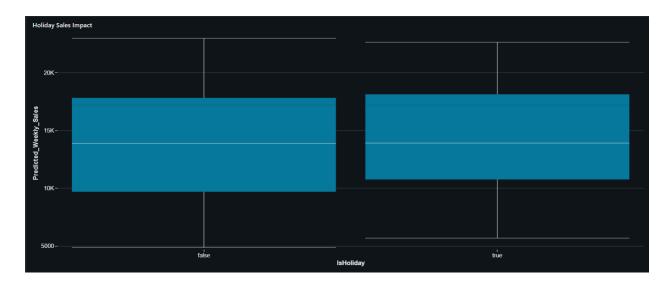
• **Negative Correlation**: The plot shows a clear negative correlation between predicted weekly sales and remaining stock. This suggests that as predicted sales increase, the remaining stock tends to decrease.

- **Inventory Management:** The visualization highlights the importance of effective inventory management to ensure that sufficient stock is available to meet demand without excessive holding costs.
- Demand Forecasting: Accurate demand forecasting is crucial for maintaining optimal stock levels.

- **Stock Replenishment:** Identifying products or departments that require replenishment based on their predicted sales and current stock levels.
- **Inventory Optimization:** Adjusting inventory levels to minimize stockouts and excess inventory.
- Demand Planning: Forecasting future demand to optimize production and procurement.
- Business Decision-Making: Providing data-driven insights to inform strategic decisions about inventory management and supply chain operations.

5. Holiday Sales Impact:

It analyzes the impact of holidays on sales, helping the business prepare for seasonal demand fluctuations.



Visual Representation:

- A box plot illustrates the distribution of predicted weekly sales for both holiday and non-holiday weeks.
- The x-axis represents the holiday status (True or False), while the y-axis represents the predicted weekly sales.
- The box plot displays the median, quartiles, and outliers for each group.

Key Insights:

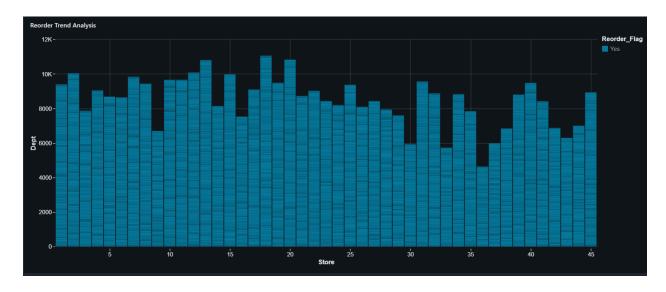
- Holiday Impact: The visualization clearly shows that holiday weeks tend to have higher predicted sales compared to non-holiday weeks.
- Sales Variability: The box plots reveal the variability in sales within each group, with holiday weeks exhibiting a wider range.
- Outliers: The presence of outliers suggests that some holiday weeks have significantly higher or lower sales compared to the average.

Potential Use Cases:

- Sales Forecasting: Incorporating holiday effects into sales forecasting models to improve accuracy.
- **Inventory Management:** Adjusting inventory levels to accommodate increased demand during holiday periods.
- Marketing Strategies: Developing targeted marketing campaigns for holiday seasons.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about resource allocation and promotions.

6. Reorder Trend Analysis:

This visualization helps identify trends in stock reordering, indicating when and how often products need to be reordered.



Visual Representation:

- A bar chart effectively illustrates the distribution of reorder frequency across different departments and stores.
- The x-axis represents the store number.
- The y-axis indicates the count of reordered items within each department of a store.
- The color of the bars represents the reorder flag, indicating whether an item has been reordered.

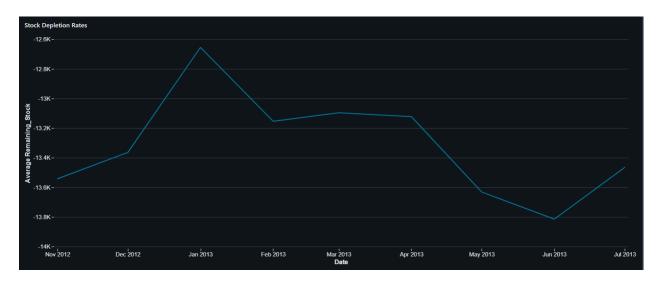
Key Insights:

- Reorder Patterns: The chart highlights departments and stores with higher reorder frequencies, indicating potential popular or essential items.
- Store-Department Variation: It reveals variation in reorder patterns across different stores and departments, suggesting potential differences in customer preferences or inventory management strategies.
- Reorder Opportunities: Identifying departments with lower reorder frequencies can help identify potential opportunities for increased sales or inventory optimization.

- Inventory Management: Optimizing inventory levels based on reorder frequency to avoid stockouts and excess inventory.
- **Demand Forecasting:** Predicting future demand for products based on historical reorder patterns.
- **Marketing Strategies:** Targeting promotions or marketing campaigns to departments with high reorder frequencies.
- Business Decision-Making: Providing data-driven insights to inform strategic decisions.

7. Stock Depletion Rates:

It shows the rate at which stock is being depleted over time, aiding in stock management and inventory planning.



Visual Representation:

- A line chart illustrates the trend in average remaining stock over time.
- The x-axis represents the date, while the y-axis represents the average remaining stock.

Key Insights:

• **Stock Depletion:** The chart shows a general trend of decreasing stock levels over the period.

- **Seasonal Fluctuations:** There are noticeable fluctuations in stock levels, possibly due to seasonal demand patterns.
- Potential Stockouts: The sharp decline in stock levels towards the end of the period raises concerns about potential stockouts.

- **Inventory Management:** Identifying optimal stock levels to avoid both excess inventory and stockouts.
- **Demand Forecasting:** Predicting future demand to optimize inventory planning and replenishment.
- **Supply Chain Optimization:** Identifying bottlenecks in the supply chain that may contribute to stock level fluctuations.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about inventory management and procurement.

8. Stock Depletion by Department:

This chart provides insights into stock depletion rates for each department, allowing for targeted replenishment efforts.

Visual Representation:

- A bar chart provides a visual representation of the sum of remaining stock for each department, with a focus on departments flagged for reordering.
- The x-axis represents the department number, while the y-axis indicates the sum of remaining stock.
- The color of the bars differentiates between departments that are flagged for reordering and those that are not.

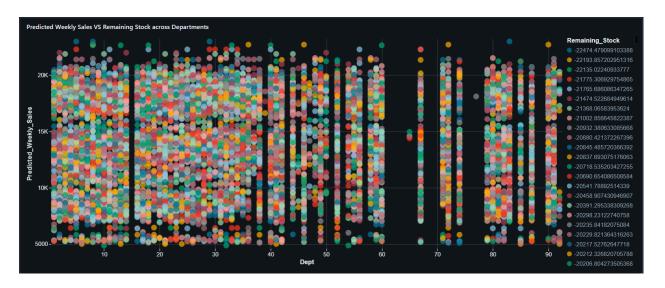
Key Insights:

- **Stock Depletion:** The chart highlights departments that are low on stock and require reordering.
- **Departmental Variation:** There is significant variation in stock levels across different departments.
- Reordering Prioritization: The visualization can help prioritize reordering efforts for departments with the lowest stock levels.

- **Inventory Management:** Identifying departments that need urgent replenishment to avoid stockouts.
- **Supply Chain Optimization:** Streamlining the supply chain to ensure timely delivery of goods to low-stock departments.
- **Purchasing Decisions:** Optimizing purchasing decisions to minimize costs and maximize inventory turnover.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about inventory management and procurement.

9. Predicted Weekly Sales Vs Remaining Stocks Across Departments:

It compares the predicted weekly sales with the remaining stock for each department, helping to avoid stockouts and plan for future stock needs.



Visual Representation:

- A scatter plot illustrates the relationship between predicted weekly sales and remaining stock across different departments.
- Each data point represents a specific product or department.
- The x-axis represents the department number, while the y-axis represents the predicted weekly sales.

 The color of each point represents the remaining stock level, providing additional information about inventory status.

Key Insights:

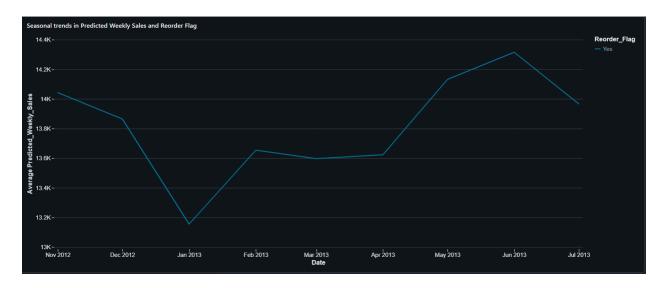
- **Departmental Variation:** The visualization reveals significant variation in the relationship between predicted sales and stock levels across different departments.
- **Stock Management Challenges:** Some departments may face challenges in managing stock levels, as evidenced by low remaining stock levels despite high predicted sales.
- **Demand Forecasting Accuracy:** The accuracy of demand forecasting can impact the effectiveness of inventory management.

Potential Use Cases:

- **Inventory Optimization:** Identifying departments that require more precise demand forecasting and inventory management strategies.
- **Supply Chain Improvement:** Addressing potential supply chain bottlenecks that may contribute to stockouts.
- **Product Assortment:** Analyzing the relationship between product assortment and stock levels to optimize product offerings.
- Business Decision-Making: Providing data-driven insights to inform strategic decisions about inventory management, procurement, and sales planning.

10. Seasonal Trends in Predicted Weekly Sales and Reorder Flag:

This visualization analyzes seasonal trends in predicted sales, along with reorder flags, to forecast future demand.



Visual Representation:

This line chart effectively illustrates the seasonal trends in average predicted weekly sales and reorder frequency over time. The x-axis represents the date range from November 2012 to July 2013, while the y-axis indicates the average predicted weekly sales.

Key Insights:

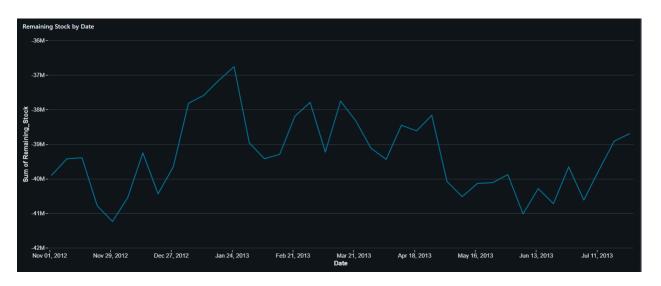
- **Seasonal Patterns:** The chart reveals distinct seasonal patterns in both sales and reorder frequency, with fluctuations throughout the year.
- Peak Sales Periods: There are periods of increased sales and reorder frequency, potentially corresponding to holiday seasons or promotional events.
- **Seasonal Impact:** Understanding these seasonal patterns can help optimize inventory levels, staffing, and marketing efforts.

Potential Use Cases:

- Demand Forecasting: Predicting future demand based on historical seasonal patterns.
- **Inventory Management:** Adjusting inventory levels to align with seasonal fluctuations in demand.
- **Staffing:** Optimizing staffing levels to meet varying customer demand throughout the year.
- Marketing Strategies: Planning and executing targeted marketing campaigns during peak sales periods.

11. Remaining Stock by Date:

It shows the remaining stock for each product by date, helping businesses monitor inventory and avoid shortages.



Visual Representation:

- A line chart illustrates the trend in the sum of remaining stock over time.
- The x-axis represents the date, while the y-axis represents the sum of remaining stock.

Key Insights:

• **Stock Fluctuations:** The chart reveals significant fluctuations in stock levels throughout the period.

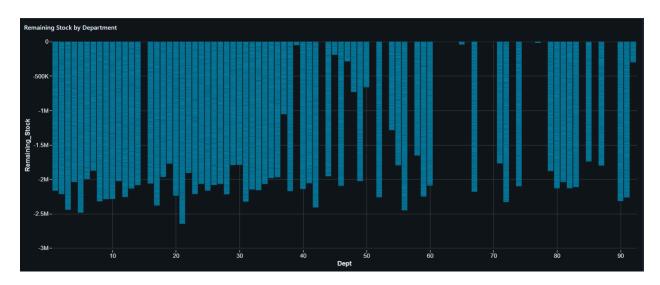
- **Seasonal Patterns:** There appear to be seasonal trends, with stock levels peaking in certain months and declining in others.
- Potential Stockouts: The sharp drops in stock levels suggest potential risks of stockouts during certain periods.

Potential Use Cases:

- **Inventory Management:** Identifying optimal stock levels to avoid both excess inventory and stockouts.
- **Demand Forecasting:** Predicting future demand to optimize inventory planning and replenishment.
- **Supply Chain Optimization:** Identifying bottlenecks in the supply chain that may contribute to stock level fluctuations.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about inventory management and procurement.

12. Remaining Stock by Department:

This visualization breaks down the remaining stock by department, providing a department-level view of inventory status.



Visual Representation:

- A bar chart provides a visual representation of the remaining stock for each department.
- The x-axis represents the department number, while the y-axis indicates the remaining stock level.

Key Insights:

- **Stock Variation:** The chart reveals significant variation in stock levels across different departments.
- Low Stock Levels: Several departments have very low or negative stock levels, indicating potential stockouts or overstocking issues.
- **Departmental Performance:** The visualization can help identify departments with consistently low or high stock levels.

Potential Use Cases:

- **Inventory Management:** Identifying departments that need urgent replenishment or stock reduction.
- **Supply Chain Optimization:** Streamlining the supply chain to ensure timely delivery of goods to low-stock departments.
- **Purchasing Decisions:** Optimizing purchasing decisions to minimize costs and maximize inventory turnover.
- **Business Decision-Making:** Providing data-driven insights to inform strategic decisions about inventory management and procurement.

Additionally, I created several **Tables** in the dashboard to display exact values for key metrics, which include:

1. Stock Depletion Rate:

A table showing the rate at which stock is depleting over time.

Stock Depletion	Rate										
Store	Dept	Date	Remaining_Stock								
16	80	2013-06-28	-8062.02								
28	80	2013-05-24	-17987.55								
31	80	2013-01-11	-16311.37								
32	80	2012-11-02	-16111.20								
32	80	2013-07-05	-17350.11								
34	80	2012-11-16	-13087.23								
35	80	2013-06-21	-14581.85								
38	80	2012-11-30	-7503.67								
3	81	2012-12-07	-5186.82								
4	81	2012-12-28	-17261.87								
4	81	2013-02-01	-16982.23								
11	81	2013-03-22	-18074.00								
12	81	2013-05-17	-13677.90								
				<	1	2	3	4	5	 200	>

2. Ranking of Stores and Departments for Stock Reordering:

A ranking table that identifies stores and departments requiring urgent stock reordering.

Ranking of Stores and Departments for Stock Reordering					
Store	Dept	Reorder_Flag			
5	1	Yes			
6	1	Yes			
12	1	Yes			
19	1	Yes			
19	1	Yes			
21	1	Yes			
25	1	Yes			
34	1	Yes			
41	1	Yes			
44	1	Yes			
1	2	Yes			
2	2	Yes			
12	2	Yes			

3. Stock Shortages:

A table highlighting any stock shortages, helping prioritize restocking efforts.

Stock Shortages						
Store	Dept	Current_Stock	Remaining_Stock			
5	1	500	-7531.54			
6	1	500	-18059.36			
12	1	500	-13355.61			
19	1	500	-16044.47			
19	1	500	-17067.23			
21	1	500	-12036.69			
25	1	500	-11289.38			
34	1	500	-14444.08			
41	1	500	-17699.90			
44	1	500	-6907.73			
1	2	500	-15544.89			
2	2	500	-18396.65			
12	2	500	-13890.51			

4. Predicted Weekly Sales:

A table displaying the predicted sales for each week, aiding in inventory planning.

Table of Predicted Weekly Sales						
Dept	Store	IsHoliday	Predicted_Weekly_Sales			
1	5	false	8031.54			
1	6	false	18559.36			
1	12	false	13855.61			
1	19	true	16544.47			
1	19	false	17567.23			
1	21	false	12536.69			
1	25	false	11789.38			
1	34	false	14944.08			
1	41	false	18199.90			
1	44	false	7407.73			
2	1	false	16044.89			
2	2	false	18896.65			
2	12	false	14390.51			

5. Weekly Sales by Department:

A table that presents weekly sales data broken down by department.

Table of Weekly Sales by Department					
Dept	Predicted_Weekly_Sales				
1	8031.54				
1	18559.36				
1	13855.61				
1	16544.47				
1	17567.23				
1	12536.69				
1	11789.38				
1	14944.08				
1	18199.90				
1	7407.73				
2	16044.89				
2	18896.65				
2	14390.51				

6. Holiday Sales Impact:

A table showing the effect of holidays on sales performance.

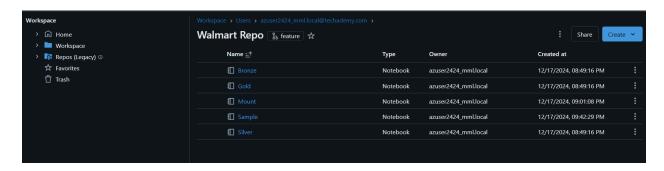
Holiday Sales Impact Insight						
IsHoliday	Predicted_Weekly_Sales	Store	Dept			
false	8031.54	5	1			
false	18559.36	6	1			
false	13855.61	12	1			
true	16544.47	19	1			
false	17567.23	19	1			
false	12536.69	21	1			
false	11789.38	25	1			
false	14944.08	34	1			
false	18199.90	41	1			
false	7407.73	44	1			
false	16044.89	1	2			
false	18896.65	2	2			
false	14390.51	12	2			

These visualizations and tables collectively help in monitoring, managing, and forecasting stock and sales, contributing to efficient stock management and decision-making.

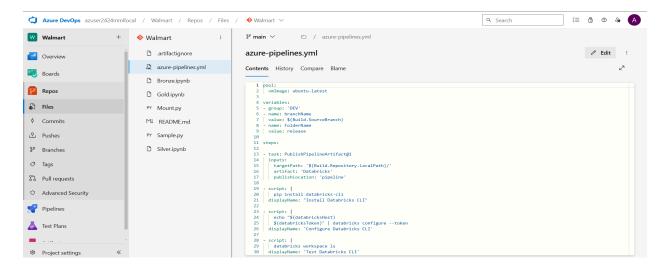
Continuous Integration and Continuous Deployment(CI/CD)

For Continuous Integration and Continuous Deployment (CI/CD), I used Azure DevOps to automate the process and streamline updates for my project. The process involves several steps that ensure the latest changes in the Databricks notebooks are deployed efficiently.

Azure Databricks Setup: I first cloned the Azure Databricks Walmart
project folders, which contain all the Bronze, Silver, and Gold notebooks of
the project. These notebooks were crucial in the data pipeline process,
from raw data ingestion (Bronze) to refined data (Silver) and the final
analysis (Gold).



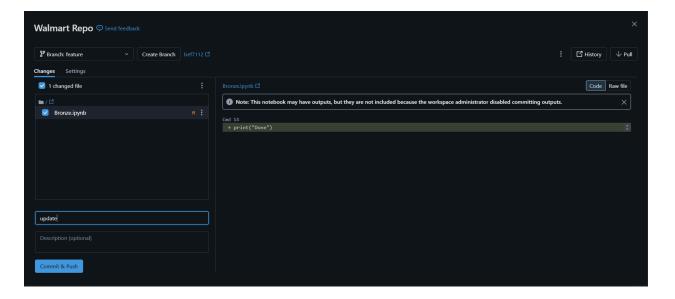
 Pipeline Creation: I created a CI/CD pipeline in Azure DevOps using YAML code. This pipeline is designed to trigger automatically whenever there are any changes in the Databricks notebooks.

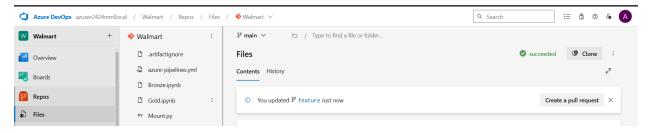


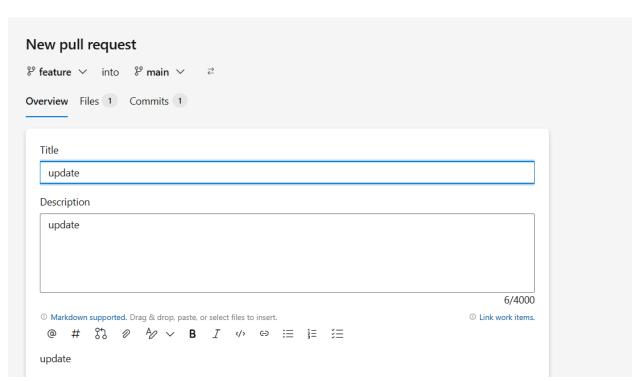
```
1 pool:
 2 vmImage: ubuntu-latest
4 variables:
 5 - group: 'DEV'
 6 - name: branchName
 7 value: $(Build.SourceBranch)
8 - name: FolderName
9 value: release
10
11 steps:
12
13 - task: PublishPipelineArtifact@1
14 inputs:
15
      targetPath: '$(Build.Repository.LocalPath)/'
       artifact: 'Databricks'
16
17
      publishLocation: 'pipeline'
18
19 - script:
      pip install databricks-cli
20
21
    displayName: "Install Databricks CLI"
22
23 - script:
      echo "$(databricksHost)
24
25
      $(databricksToken)" | databricks configure --token
    displayName: 'Configure Databricks CLI'
26
27
```

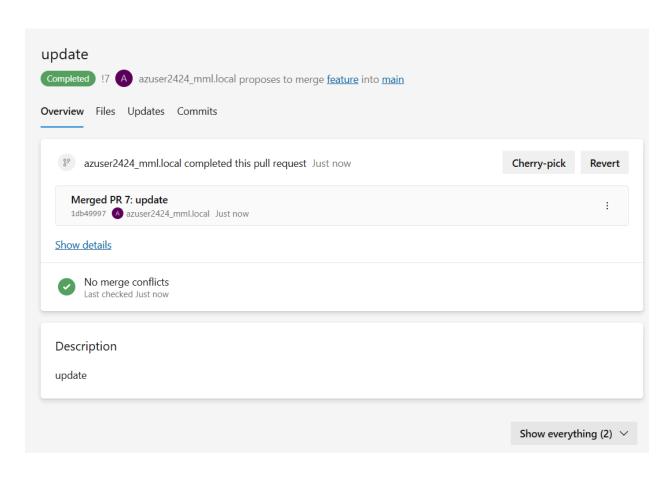
```
28 - script:
29
     databricks workspace ls
30
    displayName: 'Test Databricks CLI'
31
32 - task: DownloadPipelineArtifact@2
33 inputs:
34
     source: current
35
      artifact: 'Databricks'
36
     downloadPath: $(System.ArtifactsDirectory)/databricks
37
38 - script:
39 ls $(System.ArtifactsDirectory)/databricks
40 displayName: 'List Downloaded Artifacts'
41
42 - script:
     BRANCH_NAME=$(echo $(branchName) | awk -F/ '{print $NF}')
43
     FOLDER=/$(FolderName)
44
     echo "Folder to delete: $FOLDER"
45
46
     databricks workspace rm $FOLDER --recursive
47
    displayName: 'Delete Old Release'
48
49 - script: |
     BRANCH_NAME=$(echo $(branchName) | awk -F/ '{print $NF}')
51
     FOLDER=/$(FolderName)
     echo "Folder for new release: $FOLDER"
databricks workspace import_dir $(System.ArtifactsDirectory)/databricks $FOLDER --exclude-hidden-files
52
54 | displayName: 'Deploy New Release'
```

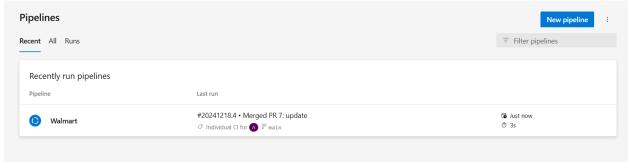
 Version Control and Pull Requests: If changes are made to the feature branch in the Azure DevOps repository, a notification is triggered for a pull request to the main branch. Once the pull request is reviewed and merged, the changes are incorporated into the main branch, and the feature branch is deleted.

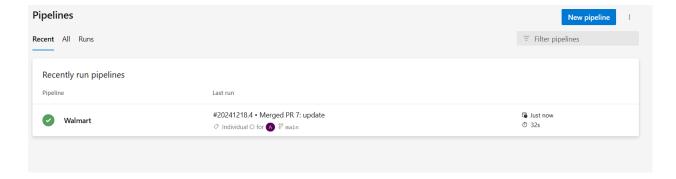










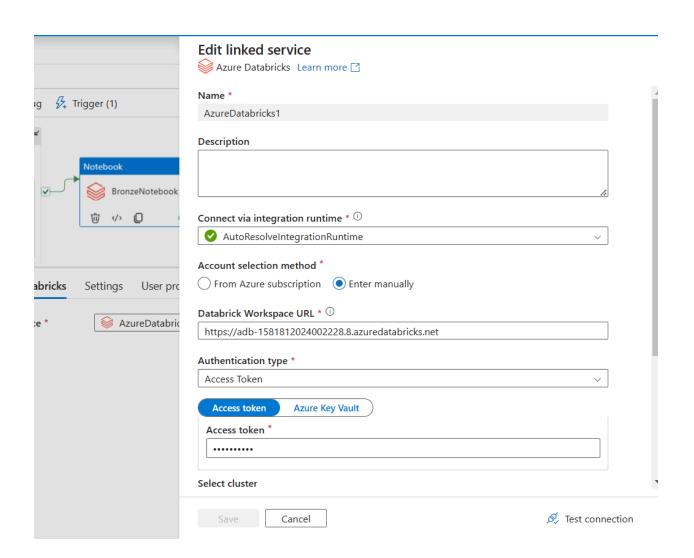


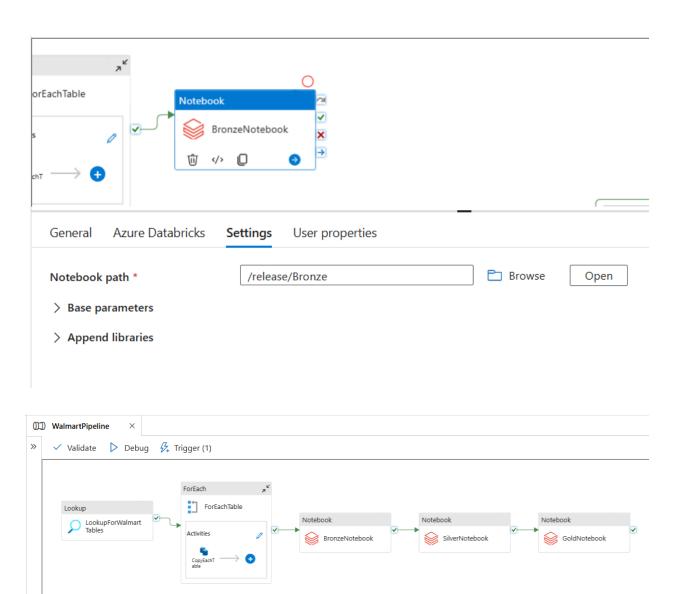
4. **File Upload and Release Folder**: The pipeline will take all the updated files from the main branch and upload them to a folder named **release**, located within my Azure Databricks workspace. This ensures that the latest versions of the notebooks are available in a dedicated folder for execution.

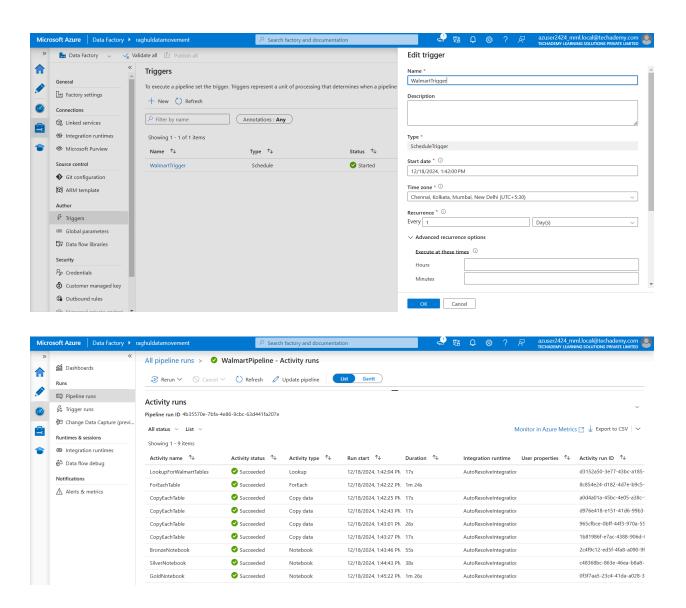




5. **Running Notebooks via ADF Pipeline**: From the release folder in Databricks, I use Azure Data Factory (ADF) to trigger the execution of the notebooks based on scheduled triggers. This enables automated, timely execution of the data processing and analysis pipelines.



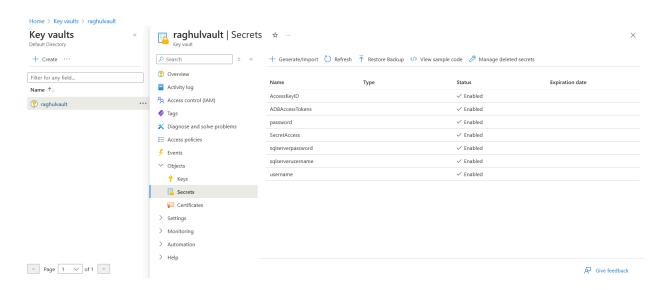




By implementing this CI/CD process, I ensured that updates to the project notebooks are automatically integrated and deployed, streamlining the development and deployment process while maintaining version control and automated execution.

Security & Governance

For **Security and Governance** in my project, I utilized **Azure Key Vault** to securely store and manage sensitive information, such as API keys, database credentials, and other secrets. This ensures that sensitive data is protected and access is restricted to authorized users and services.



To enable collaboration and manage access control within the project, I leveraged **Azure Active Directory (AAD)**. I created an **Azure Active Directory group** and added my teammate to this group, granting her the necessary permissions. I provided her with access to the entire resource group, ensuring that both of us could collaborate effectively while maintaining proper access control and security.

This approach not only secured sensitive information but also streamlined the collaboration process by allowing both team members to work seamlessly on the project with appropriate access to resources and the ability to manage the infrastructure securely.

Conclusion

In conclusion, this project successfully integrates various aspects of data management, analytics, and cloud services to provide a comprehensive solution for Walmart's stock and sales monitoring. The implementation of data pipelines using **Azure Databricks** allowed for seamless processing and analysis of large datasets, transforming raw data into actionable insights. By utilizing the **Bronze**, **Silver**, **and Gold** layers, we ensured that the data was cleaned, enriched, and optimized for reporting and decision-making.

The creation of insightful visualizations through **Databricks dashboards** enabled stakeholders to monitor key metrics such as weekly sales, stock depletion rates, reorder trends, and seasonal impacts. These visualizations empowered the team with real-time data to make informed decisions, driving efficient stock management and forecasting.

Furthermore, the integration of Continuous Integration and Continuous Deployment (CI/CD) using Azure DevOps ensured that any changes to the Databricks notebooks were automatically deployed and reflected in the workspace, streamlining updates and reducing manual interventions. This was complemented by a robust security and governance framework, with the use of Azure Key Vault for storing secrets and Azure Active Directory (AAD) for managing access and collaboration within the team.

Through the combined use of Azure's advanced tools, cloud infrastructure, and data analytics capabilities, this project not only addressed Walmart's immediate needs for stock and sales insights but also laid the foundation for future scalability and optimization in data-driven decision-making processes.

This project has been an excellent opportunity to apply and deepen my skills in cloud computing, data engineering, and project management, while also ensuring the security and governance of sensitive information throughout the process. The successful completion of this project demonstrates the power of cloud technologies and data analytics in transforming business operations and decision-making.