Commercial underwriting (CUD)

<h2&gt;GUIDE.RELATED\_LINKS Related Help Pages <ul&gt; <li&gt;&lt;a href="http://pages.ebay.com/help/sell/sellinglimits.html">Limits on eBay sellers</a&gt;&lt;/li&gt; <li&gt;&lt;a href="http://pages.ebay.com/help/policies/seller-non-performance.html">Seller performance standards</a&gt;&lt;/li&gt; <li&gt;&lt;a href="http://pages.ebay.com/help/feedback/allaboutfeedback.html">All about Feedback</a&gt;&lt;/li&gt; </ul&gt; Related articles <ul&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1435">Seller standards</a&gt;&lt;/li&gt; <li&gt;&lt;a performance href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1373">Below appeals</a&gt;&lt;/li&gt; Standards (BSTD) &lt:li><a overview and href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1378">Improving seller performance, avoiding defects, and tips for transactions</a&gt;&lt;/li&gt; &lt;li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1098">Contact Verification (CV) for Phone/Chat/Email</a&gt;&lt;/li&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1098">Hard Verification (HV) for Phone/Chat/Email</a&gt;&lt;/li&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1428">Strong ID **RSA** (KBA) verification</a&gt;&lt;/li&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1014">Account restrictions selling. buying indefinite. temporary</a&gt;&lt;/li&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1097">High risk selling policy issue 123 188</a&gt;&lt;/li&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1142">Multi-account overview and appeals</a&gt;&lt;/li&gt; <li&gt;&lt;a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1012">Selling limits -

seller. site wide, multi-account</a&gt;&lt;/li&gt; &lt:/ul&at: new category, </h2&gt;&lt;h2&gt;GUIDE.TALKING\_POINTS &lt;ul&gt; &lt;li&gt; For Talking points related to CUD, please review the <a href="https://cskb.vip.ebay.com/cskbapp/art?page=content&id=GUIDE1012">Selling limits seller, site wide, category, multi-account</a&gt;&nbsp; article. &lt;/li&gt; &lt;/ul&gt; </h2&gt;&lt;h2&gt;GUIDE.DETAILED\_INFORMATION Internal Information Related issue numbers Enter number the Issue in the <a href="https://cskb.ga.ebay.com/cskbapp/art?page=content&id=GUIDE1469#DetailedInformatio n" target=" blank">Trust & the below safety Issues Directory</a&gt; for more details on the below issues. Do not share the Issue number with customers. Do not share the Issue number with customers. <table border="1" cellpadding="5" cellspacing="0"&gt; &lt;tbody&gt; &lt;tr&gt; <td width="56"&gt; # &lt;/td&gt; &lt;td width="196"&gt; Issue Name &lt;/td&gt; &lt;/tr&gt; &lt;tr&gt; <td width="56"&gt; 97 &lt;/td&gt; &lt;td width="196"&gt; CUD only Do not take action on this account &lt:/td> &lt:/tr> &lt:tr> &lt:td width="56"> 135 &lt:/td> &lt:td width="196"> Commercial Underwriting Controlled limits </td&gt; &lt;/tr&gt; &lt;tr&gt; &lt;td width="56"&gt; 221 </td&gt; &lt;td width="196"&gt; Hot Item Limits - Business Vetted &lt;/td&gt; &lt;/tr&gt; &lt;tr&gt; <td width="56"&gt; 309 &lt;/td&gt; &lt;td width="196"&gt; Business Vetted Safelist &lt;/td&gt; </tr&gt; &lt;tr&gt; &lt;td width="56"&gt; 326 &lt;/td&gt; &lt;td width="196"&gt; Daily Deals Vetted Safelist </td&gt; &lt;/tr&gt; &lt;tr&gt; &lt;td width="56"&gt; 450 &lt;/td&gt; &lt;td width="196"&gt; </td&gt; </tr&gt; &lt;tr&gt; <td width="56"&gt; 469 width="196"> GMV enabler for new SMB sellers </td&gt; &lt;/tr&gt; &lt;tr&gt; &lt;td width="56"> 496 </td&gt; &lt;td width="196"&gt; Hot Item Limits - CUD Vetted Other &lt;/td&gt; </tr&gt; &lt;tr&gt; &lt;td width="56"&gt; 775 &lt;/td&gt; &lt;td width="196"&gt; Seller Credit Risk Review </td&gt; &lt;/tr&gt; &lt;tr&gt; &lt;td width="56"&gt; 777 &lt;/td&gt; &lt;td width="196"&gt; Trust Policy - Top 300 Seller </td&gt; &lt;/tr&gt; &lt;tr&gt; &lt;td width="56"&gt; 991 &lt;/td&gt; &lt;td width="196"> High Profile Account Action </td&gt; &lt;/tr&gt; &lt;tr&gt; &lt;td width="56"&gt;

1186 </td&gt; &lt;td width="196"&gt; CUD Indefinite Selling Restriction &lt;/td&gt; &lt;/tr&gt; <tr&gt; &lt;td width="56"&gt; 1187 &lt;/td&gt; &lt;td width="196"&gt; CUD Permanent Selling Restriction </td&gt; </tr&qt; </tbody&qt; </table&gt; </h2&gt;&lt;h2&gt;GUIDE.SUMMARY What &lt;ul&gt; &lt;li&gt;For new or growing accounts requesting higher dollar or quantity limits, account exemptions to be made to list High risk inventory, or to list in special categories, Commercial Underwriting will review internal and external information about a business to help mitigate a seller's overall risk to eBay while driving growth on the site.</li&gt; &lt;li&gt;To balance risk against growth, we conduct in-depth reviews of a seller's overall business stability. This can include, but isn't limited to, reviewing performance, listing practices, and the member's business practices.</li&gt; </ul&qt; Who <ul&gt; <li&gt;Commercial Underwriting (CUD) is responsible for all selling limit increases over \$1M for North America (NA), £1M for the United Kingdom (UK), and 1M for the European Union (EU, including DE and FRITES). These requests are to be handled by only CUD.</li&gt; &lt;/ul&gt; Why <ul&gt; &lt;li&gt;To maintain a safe trading environment, we ask members to verify trusted business information to qualify for higher limits.</li&gt; &lt;li&gt;Our Commercial Underwriting Department allows eBay increased visibility into a business and their needs in order to create a stable and risk-free partnership as they grow their business.</li&gt; &lt;/ul&gt; How &lt;ul&gt; <li&gt;The Commercial Underwriting (CUD) teammate conducts an in-depth internal and/or external business review with an emphasis on gaining an understanding of whether a business has the ability to successfully grow on the site without Community impact and/or risk to eBay. The results of this review are then communicated internally to business partners and initiative owners, or externally to our customer.</li&gt; &lt;/ul&gt; &nbsp; &lt;/h2&gt;