

Selling vehicles, parts, and accessories

<h2><p>You can sell all types of vehicles,&nbsp;including cars, trucks, motorcycles, and boats, as well as parts and accessories, in the Motors category on eBay.</p>

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<h2><h3>Visit our <a href="http://pages.ebay.com/sellerinformation/vehiclesellerhelp/" target="\_blank">Vehicle Resource Center<span class="g-hdn"> - opens in new window or tab</span></a> for information on how to sell your vehicle, such as listing checklists, best practices, webinars, and more.</h3>

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<h2>Vehicles, parts, or accessories can be listed in the same formats as most other product categories,

including <a href="https://www.ebay.com/help/selling/listings/selling-auctions?id=4110">auction</a>, <a href="https://www.ebay.com/help/selling/listings/selling-buy-now?id=4109">Buy It Now</a>, and <a href="https://www.ebay.com/help/selling/listings/selling-buy-now/adding-best-offer-listing?id=4144">Best Offer</a>.<h2 id="section1">Selling a vehicle</h2>Creating an effective Motors listing is much like <a href="https://www.ebay.com/help/listings/creating-managing-listings/creating-managing-listings?id=4072">creating any other listing</a> on eBay. Before you create one, you&rsquo;ll need to gather important information about your vehicle such as year, make, model, and mileage. Our <a href="http://pages.motors.ebay.com/sell/Sell\_Your\_Vehicle\_Checklist.pdf" target="\_blank">Sell Your Vehicle checklist - opens in new window or tab</a> outlines the information you&rsquo;ll need. We also recommend visiting the&nbsp;<a href="http://pages.ebay.com/sellerinformation/vehiclesellerhelp/" target="\_blank">Vehicle Resource Center - opens in new window or tab</a>&nbsp;to find&nbsp;helpful materials, including&nbsp;listing checklists, best practices, webinars, and more. Since a vehicle is a big

investment for potential buyers, make sure that any branded title or history (such as flood or salvage) is disclosed in your listing description. Even if you have a current clean title, you need to let buyers know if there was a salvage title in your vehicle's history.

## Selling with Escrow.com

When creating your vehicle listing in the Quick listing tool, you have the option to accept payment through Escrow.com. You can accept Escrow.com payments when selling any vehicle on eBay, such as cars, motorcycles, boats, RVs, powersports, and more. Here's how to accept payments through Escrow.com in your listing:

Desktop and Mobile Web

- In the Quick listing tool, enter the vehicle make and model in the search bar.
- On the listing page, scroll down to "Payment options accepted."
- In the digital payment section, select Escrow.com. Note: The PayPal deposit section is disabled when Escrow is selected, however you can ask the Buyer to send a deposit to Escrow.com.

eBay Motors App

- Tap the + button to begin selling your vehicle.
- Navigate to "Listing Details" (step 5 of 7).
- Under "Select sale process", tap Managed by Escrow.com.

### How Escrow.com works

Here's an overview of how Escrow.com works with eBay Motors.

- Once the buyer purchases your vehicle using Escrow.com, they'll deposit the payment funds into an escrow account.
- If the purchase price is less than \$5,000 they can use ACH, credit card, or PayPal.
- If the purchase price is greater than \$5,000, they can use wire transfer.

For more information, see the [Payment options page](https://www.escrow.com/support/payment-options) on Escrow.com.

- Once the buyer begins the transaction, you'll be notified via email and can create an Escrow.com account, if you don't already have one.
- When the buyer's funds are secured, you'll be instructed by Escrow.com to ship the vehicle to the buyer.
- Once the buyer receives the vehicle, they'll have two business days to inspect it, and either accept or

reject the vehicle.

- If the buyer accepts the vehicle, the funds are released to your bank account.
- If the buyer rejects the vehicle, it will be their responsibility to cover the cost of shipping it back to you.

For more information, see the [Inspection Period](https://www.escrow.com/support/faqs/what-is-an-inspection-period%2C-when-does-it-start%2C-and-how-long-does-it-last) page on Escrow.com.

The buyer's credit card or PayPal payment can take up to 2 business days to secure into an Escrow account. Bank transfers can take up to 10 business days, depending on their bank.

## Adding a vehicle history report to your listing

We recommend including a vehicle history report in your Cars & Trucks listing. Listings with vehicle history reports from [AutoCheck](http://www.experian.com/automotive/autocheck-4-ebay.html) by Experian - opens in new window or tab get a boost in search results. The vehicle history report shows:

- The vehicle's title details, including all ownership transfers and DMV transactions.
- An AutoCheck Score, which shows how a vehicle compares to others of the same make and model.

[Learn more about AutoCheck](https://www.autocheck.com/vehiclehistory/) - opens in new window or tab.

### Report benefits

With a vehicle history report, a buyer can see if the vehicle has ever been:

- Stolen, salvaged, or rebuilt
- Turned in under a lemon law
- In a flood or hail storm
- In an accident or fire (if reported)
- A victim of potential odometer rollback
- Used as a rental or fleet vehicle
- Used as a police vehicle or taxi
- Abandoned or forfeited
- Reported as having a lien

Knowing there aren't any hidden problems or undisclosed issues gives buyers more confidence in making a purchase.

### Report cost

If you create vehicle listings using our listing tools, the AutoCheck vehicle history report will be

included in your listing for no additional charge. If you are a professional dealer or use third-party tools to create vehicle listings, AutoCheck offers [several subscription levels](https://www.autocheck.com/vehiclehistory/vehicle-history-reports). If you already subscribe to AutoCheck, you don't need a separate subscription. Instead, [contact AutoCheck](http://www.experian.com/automotive/autocheck-4-ebay.html) - opens in new window or tab; and provide them with your eBay user ID and AutoCheck ID. If you choose not to subscribe to AutoCheck, a vehicle history report won't appear in the Vehicle History Report tab in your listings. However, you can choose to link to a different vehicle history report in your listing description. Learn more about [subscribing to AutoCheck](http://www.experian.com/automotive/autocheck-4-ebay.html) - opens in new window or tab.

### Ineligible listings

The following types of vehicles aren't eligible for free history reports:

- Vehicles manufactured before 1981
- Vehicles without a 17-digit vehicle identification number (VIN)
- Vehicles that aren't intended for the US market, (such as limited production exotic vehicles)

### Where the information comes from

AutoCheck uses a vehicle's unique 17-digit Vehicle Identification Number (VIN) to determine its history. AutoCheck gathers report information from hundreds of data sources, including:

- State Departments of Motor Vehicles (DMV)
- Auto auctions
- Canadian Motor Vehicle Departments
- Consumer protection agencies
- Auto dealers
- Other state agencies

All data acquired from these sources meet the federally mandated Driver's Privacy Protection Act (DPPA) and/or other industry guidelines.

### About the Autocheck Score

The AutoCheck Score is a rating that evaluates all of a vehicle's history data using one score, which is based on a 100-point scale for each vehicle. The AutoCheck Score is determined by:

- The age of the vehicle at the time of the report
- The number of miles on the vehicle given at the time the report was

The vehicle class as reported by Automotive News. This list of vehicle makes and models is published annually and is recognized as an industry standard. Examples of vehicle classes include "Sport utility" and "Mid-range cars" standard. The number of owners the vehicle has had The vehicle's use and history (things like taxi use, accidents, and theft history impact the score)

### Frequently asked questions

Do I still need to research the vehicle? Although a vehicle history report is an excellent resource for revealing a vehicle's past usage, we strongly recommend that you physically inspect the car or hire a third-party inspection service to evaluate the vehicle's condition. Are all accidents and events included in the report?

AutoCheck only reports information that is available to the company. There is no guarantee that a vehicle's complete history is included in the report. What does "no history found" mean? "No history found" indicates that AutoCheck found no information in that category at the time of the report. This could mean that AutoCheck hasn't yet received that data or it could mean that no issues have been reported. What is AutoCheck?

AutoCheck is powered by Experian, a company that provides information, analytical, and marketing services to organizations and consumers. Learn more about [AutoCheck](https://www.autocheck.com/vehiclehistory/). What does this error message mean: VHR data not yet available?

The history report is not yet available for this vehicle. This vehicle's history report hasn't been created yet. Check back later for more information.

Where can I see a sample report? You can see a [sample report](http://www.autocheck.com/consumers/sample-reports/odometer-scorereport.do) - opens in new window or tab on AutoCheck's website.

## Fees for selling vehicles

Motors listing fees are calculated differently from other listings. Learn more about the [fees for selling vehicles](https://www.ebay.com/help/selling/fees-credits-invoices/motors-fees?id=4127).

## Changing the price on a vehicle

listing</h2>You can change your item's price on vehicle listings with a reserve price in some categories. However, you can only change it in the following Motors categories: Cars & Trucks, Motorcycles, Other Vehicles & Trailers, and Powersports.</h3>Why revise your price?</h3>Revising your price may increase your chances of selling your item. You can lower your reserve or Buy It Now price, add a Buy It Now price, or remove the reserve price.

Revising your price: requirements	What's allowed	What happens
Lowering your reserve or Buy It Now price	You can lower the reserve or Buy It Now price any time before your reserve is met or your listing ends. When a reserve or Buy It Now price is lowered, all bidders are notified by email, but we don't tell them what the new price is. However, if you lower the reserve or Buy It Now price below the high bidder's maximum bid, the high bidder's maximum bid is lowered to \$1.00 below the new reserve price. Your new reserve price is emailed to the high bidder. This allows the high bidder to confirm that they are still interested in the item. If you lower the Buy It Now price below the reserve price, the reserve price is lowered to the same amount as the new Buy It Now price.	Adding a Buy It Now price
You can add a Buy It Now price after a listing has received bids. The new Buy It Now price can be any amount above the current high bid. This option only applies to reserve price listings that have not met the reserve price. You won't be able to add a Buy It Now price if you list your vehicle locally. Vehicles listed locally only accept best offers. If the new Buy It Now price is below the reserve price, the reserve price is lowered to the same amount as the new Buy It Now price. All bidders are notified by email that a Buy It Now price has been added. For the Parts & Accessories category only, the Buy It Now Price needs to be at least 10% higher than the starting price.	Removing your reserve price	

You can only remove the reserve price if no bids have been placed on your listing. If bids have been placed, you can only lower your reserve price (see above). When the reserve price is removed, the next person to bid the highest amount will win the auction.</tbody></h3>How to change your price</h3>Follow these steps to revise your vehicle's price:<ol><li>From My eBay, select All Selling.</li><li>In the row

for the item you want to change, from the Actions dropdown menu, select Revise.

On the Revise your listing page, make your changes. (Gray sections can't be revised.)

Select Save and Continue, then select Submit Changes.

### Other terms and conditions

When you lower the reserve price, the high bidder will need to confirm their interest in winning the item—they won't automatically win the item, even if their bid was higher than the new reserve price. The high bidder may have bid on another vehicle when they didn't initially meet your reserve price. If the high bidder still wants to purchase the vehicle, they'll need to bid again at or above the new reserve price or use the Buy It Now option.

## Ending a listing early

See our page on <https://www.ebay.com/help/selling/listings/creating-managing-listings/cancelling-listing?id=4146> for more information.

Other terms and conditions

- You'll still be charged listing fees (such as an insertion fee and any optional feature fees) if you end your listing early, even if you don't sell to the high bidder. If you want to change or improve your listing, consider <https://www.ebay.com/help/selling/listings/revising-listing?id=4356> revising your listing instead.

Sellers aren't allowed to cancel bids and end listings early in order to avoid selling an item that did not meet the desired sale price. Although there are legitimate reasons for ending a listing early, abuse of this option will be investigated.

When sellers list a vehicle on eBay Motors, they are also allowed to sell it locally, like in their local newspaper. If the vehicle sells locally, sellers are allowed to cancel all bids and end the listing early.

## Policies and regulations

Sellers are responsible for reviewing applicable laws for their state and the buyer's state and the Federal Trade Commission's <http://www.ftc.gov/bcp/guides/usedcar-comply.shtm> - opens in new window or tab. These can include seller licensing rules, title requirements,

emissions standards, and registration policies. Based on the physical location of the buyer or the seller, state consumer protection laws may apply to your transaction on eBay and may limit what you can legally sell. For information about your state's motors regulations, please visit your local Department of Motor Vehicles website. Review our [Vehicle, parts and accessories policy](https://www.ebay.com/help/policies/prohibited-restricted-items/vehicles-vehicle-parts-accessories-policy?id=4293) - opens in new window or tab for more information on what's allowed and what's not when listing on eBay Motors.

## Selling parts and accessories

When you create a parts and accessories listing, we recommend adding parts compatibility (also known as "fitment"). This allows you to add all the years, makes, models, trims, and engines that your part fits (up to 3,000 combinations, depending on the category), which makes it easy for buyers to find the right parts for their vehicle. When you begin to list your item, we'll show you your options in the compatibility section of the listing form. You can either choose a product with pre-filled compatibility information or manually enter compatible vehicles. Using fitment can reduce returns due to fitment issues because it is more likely a buyer will get an item that will fit their vehicle. It also helps protect you in cases where it doesn't fit the buyer's vehicle after all. See below for more on [how returns work for parts & accessories](#returns). If you're [listing with variations](https://www.ebay.com/help/selling/listings/creating-managing-listings/creating-listings-variations?id=4150), your compatibility information must apply to all your variations, because fitment doesn't change between each variant. Learn more about [parts compatibility listings](https://pages.ebay.com/motors/listing-fitment/) - opens in new window or tab.

Tip Before you start creating a parts and accessories listing, visit the [Parts & Accessories Seller Resource Center](http://pages.ebay.com/sellerinformation/parts-saleshub/index.html) - opens in new window or tab; it's full of information to help you make a sale.

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id="section9"><a id="returns" name="returns"></a>Returns</h2>VehiclesAlthough vehicles do not require you to have a return policy, we encourage you to work with the buyer to reach a resolution when they want to return their purchase.Parts & AccessoriesWhether the buyer has changed their mind or there's a problem with the item, it's important to respond promptly if they ask to return an item. If a buyer is returning an item because it doesn't match the listing description, or it doesn't fit their vehicle, you'll need to accept the return even if you have a no returns policy. For more information, read our article on <a href="https://www.ebay.com/help/selling/managing-returns-refunds/handle-return-request-seller?id=4115">handling return requests</a>.eBay Guaranteed FitBay checks buyer vehicle details against item compatibility information added by you. When there is a match, we'll cover the cost of an eBay return label if the buyer opens a return because the item doesn't fit their vehicle (some exceptions may apply)\*.If the item isn't eligible for an eBay return label, you'll be responsible for providing a way for the buyer to return the item. <a href="https://www.ebay.com/sellercenter/protections/ebay-guaranteed-fit" target="\_blank">Learn more about eBay Guaranteed Fit - opens in new window or tab</a>.</h2>id="section10">Extra resources</h2>To make the most of your selling experience, check out these additional resources:<ul><li><a href="https://www.ebay.com/motors/garage" target="\_blank">My Garage - opens in new window or tab</a>; Explore and research vehicles, and find parts.</li><li><a href="https://www.ebay.com/motors/blog" target="\_blank">eBay Motors Blog - opens in new window or tab</a>; Read the official blog of eBay Motors.</li></ul></h2></h2>Sell vehicle,Sell parts,Sell accessories,Escrow.com,cars,trucks,motorcycles,boats,Vehicle Resource Center,vehicle history report,AutoCheck,Autocheck Score,Experian,Vehicle Identification Number,VIN,eBay Guaranteed Fit,My Garage,eBay Motors Blog</h2>