eBay Motors - Buying and selling vehicles

all types of vehicles. lt was once its own specialty website, but is now a part of ebay.com. Some policies and procedures for vehicles are different from other parts of eBay. Parts & Accessories (P&A) categories are part of Motors by name, but they are actually treated like all other eBay listings. Buying Buying on eBay Motors may involve the following features: General process of buying Shipping Vehicle history reports WeGoLook vehicle inspection reports Selling Selling eBay Motors involve the following details: may <:li>:<:a href="https://cskb.ga.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale= en_US#freelistings">Free fees listings and Registering as а business seller Vehicle history reports Top Rated Seller status Support and transfers eBay Motors maintains a phone team dedicated to supporting Registered Vehicle Dealers. Registered dealers may call 1-866-eBay-car (1-866-322-9227) for

<h2>GUIDE.SUMMARY What eBay Motors is a part of eBay dedicated to buying and selling

support.</li&qt; </ul&qt; <:/li&qt; <:li&qt;The dealer support team also provides assistance with the Business Seller Registration process. For registration help, dealers may call 1-866-Motors4 (1-866-668-6774) Internal Information Address any member questions that can be answered directly from this article. Transfer other concerns as outlined in Call Transfer Guide. Other important notes: Higher level dealer sellers will have an account manager noted in a P1 MAC note on their account Motors billing, fees, and early termination penalty fees can be very high, not easily explained, and not readily creditable. <ul&qt; Please transf er any subscription cancellation requests to Motors Selling. </h2><h2>GUIDE.RELATED_LINKS Help pages Buying Buying Motors<br&qt; <a on eBay href="http://pages.ebay.com/help/buy/eBayMotors.html" target="_blank">http://pages.ebay.com/help/buy/eBayMotors.html How href="http://pages.motors.ebay.com/buy/howto/index.html" Vehicle
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eBay Motors Shipping Center
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 http://pages.motors.ebay.com/sell/howto/index.html Other eBay Motors vehicle protection programs
 http://pages.ebay.com/help/b uy/ebaymotors-protection.html Non-binding bid Policy
 http://pages.ebay.com/help/polici

Purchase Guide
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Consumer Automobile

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target="_blank">http://www.ftc.gov/bcp/edu/pubs/consumer/autos/aut03.shtm Guides Vehicle Purchase Protection (VPP) - Money back program for Motors Tools for tool selling the Motors Dealer Center listing PI Motors <a (general) policy **Prohibited** and Restricted items href="https://cskb.qa.ebay.com/cskbapp/art?page=content&id=GUIDE1082">Account safety Escrow</a&g

t; Solutions Safety tips for buying eBay Motors <a on href="https://cskb.ga.ebay.com/cskbapp/art?page=content&id=SOL4836">VPP eligibility checklist PI - eBay Motors Car Removed Rental How to List </h2><h2>GUIDE.TALKING_POINTS Buying questions</a&qt; Selling questions Vehicle history report questions </h2><h3>Buying questions</h3> Purchase outside of eBay See VPP talking points<:/a>:.<:/li>: <:/ul&at: <:a name="generalbuying"><:/a>General process of buying on Motors Depending on how the seller has listed the vehicle, you can bid, Buy It Now, or make an offer.</li&qt; <li&qt;You should learn about your seller, the vehicle, and your payment options before sending any money (even a deposit). Once you've bought a vehicle and paid the deposit (if any), you'll need to work with the seller to arrange the rest of the payment and the shipment of the vehicle. See Tips for members for buying best practices. Other important buying details Due to state laws, motor vehicle purchases on

eBay are non-binding contracts. This means that there is no formal contract between you and the seller, but a bid/purchase does represent your serious interest in buying the seller's item. Even though your bid is non-binding, you are expressly consenting to share your information with your seller (under certain circumstances) and consenting to the seller contacting you about your offer on the vehicle or similar vehicles for sale. This is especially common if the seller is a car dealership. Remember that insincere bidding is not allowed on eBay. Sellers may require a deposit of up to \$2,000 through PayPal at checkout. lf you secure a loan, make sure you are clear on the terms. Consider using the <:a href="http://pages.motors.ebay.com/buy/financing-center/">:Financing Center on eBay Motors. All loans offered through the financing companies in the Financing Center cover person-to-person sales, state-to-state transactions, and don't require that the vehicle be inspected. Payment details The standard eBay checkout is not available for vehicles. Vehicle purchases are generally not paid in full on the site. A deposit may be paid via PayPal, but the remaining amount is usually completed through a cashiers check or bank-to-bank transfer. Escrow services are commonly used for vehicle purchases, but be cautious to avoid fraudulent escrow services. PayPal is only available as a deposit method (not a full payment method) for vehicles. Non-refundable deposits are not covered by eBay's or PayPal's buyer protection programs. Credit card on file You will need to have a credit card on file if you want to bid on items listed at \$25,000 or more. Problem with <:ul&at: <:li>:eBay a <a purchase has а href="https://cskb.qa.ebay.com/cskbapp/art?page=content&id=GUIDE1369">Vehicle Purchase Protection (VPP) program to protect buyers. To be eligible for eBay purchase protection, you must be declared the winner of the listing on

eBay.com. lf you feel that you've been a victim of fraud or material misrepresentation, you can submit a reimbursement request. <:/ul&at: <:a name="shippingquestions">Shipping a purchased vehicle lt's up to you and your seller to decide how to deliver the vehicle. If the vehicle isn't local, you can: Travel to pick it up. Use a shipping service that specializes in vehicles. Visit the eBay Motors Shipping Center for more ideas. Searching for local listings eBay Motors lists vehicles for sale nationwide, but you can narrow your search to vehicles in your area using eBay's Advanced Search feature.</li&qt; <li&qt;You can also narrow your search by using the 'Find Local Vehicles' banner at the top of your results. See instructions.

href="https://cskb.qa.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale=en_US#sellingtips">Tips for members. How does a seller know which package to choose when listing a vehicle? Here are the details on the three listing options so you can choose a package that's right for you:

 Basic 12 photos Auction up to 7 days AutoCheck vehicle report (\$24.99 value included)
 Plus 18 photos Auction up to 7 days Reserve price up to \$20,000

AutoCheck vehicle report (\$24.99 value included)
 Premium 24 photos Gallery Plus Auction up to 10 days Unlimited reserve price Buy It Now option available Bold title and subtitle AutoCheck vehicle report (\$24.99 value included)
 For specific information on pricing, please visit the eBay Motors fee page:
 http://pages.ebay.com/help/sell/motorfees.html Verify how many motors listings a seller created this calendar year: <ol&qt; Sign eBay account. Click into your My eBay > Selling. Under "Promotional Offers", under Vehicle National listings, you can verify how many free insertion fees for Motors listings have been used. Note: Once a seller becomes a high volume motors seller, this promotion may disappear from the member's account. How to verify if a seller is considered high volume: Check the Promotional offers section by following the instructions above. If a member is being charged insertion fees for Motors listings, they are considered a high volume seller. How to check which listings counted towards a seller's high volume status: The only definitive way to verify what listings counted towards a sellers high volume status is to go through each invoice individually and count them. As a last resort, teammates can use the following webpage to verify if a seller is considered high volume and what listings counted towards the motors listings: <:li&at:Go <:a to href="https://test.billing.corp.ebay.com/motors/dealerpricing/index.php/">https://test.billing.corp.eb ay.com/motors/dealerpricing/index.php/ Enter User ID into search field and click Submit. Note: The above webpage may not be updated regularly. The only way to verify with 100% certainty is by going through a sellers invoices.
 High volume sellers Once a Motors vehicle seller reaches their 7th listing per calendar

year (or re-list), they become a High Volume Seller in that area. A seller will hit the HVS classification if: They list the same car 7 times They list 7 different cars Any combination of the above If a dealership has multiple accounts and one becomes a High Volume Seller, the other accounts will not automatically become HVS status. Each account belonging to the dealership will hit HVS status once it meets the criteria (listing more than 6 vehicles in a calendar year). Internal Information Motors teammates only: If a seller has a legitimate concern that their status is not correct, please work with your team leader to determine if they are eligible to have their HVS status reset. See workflow section. lt is recommended that you do not mention the possibility of a "reset" to the member without speaking to Motors leader. Please that **HVS** а team note status can be reset only during the annual cyclenormally in January. Do not encourage the seller to use another eBay account that is not HVS. Do not promise additional credits in the future, or any type of follow-up where a member can call back later to get credited for future listings. Appropriate resolution should be completed during the call. For example, if they've already used the 6 free listings, it may be appropriate to deliver the firm message that they are HVS going forward; but if they have a vehicle to list right now, you can do a courtesy credit now. </li&qt; </ul&qt; </li&qt; What is Vehicle Pricing Transparency? Vehicle Pricing Transparency provides buyers with reliable information on market value. This keeps buyers on the eBay site rather than looking elsewhere for data. lt aggregates market price and compares similar cars (year, make, model, trim, engine, transmission, drive type, mileage) in the sellers location. When sufficient data is available, the eBay market price analysis appears in two places: <ol&qt; <li&qt;under the price</li&qt; <li&qt;in a graph in the description section To be eligible, cars must be: 2007 model and newer; Buy It Now / Best Offer; and with clean title. Based on the data, the graph will also state if the car represents 'good value' or 'great value' (but not if it is considered overly expensive). Why there is a high volume seller status Most casual sellers will not come close to 6 vehicle listings in a year. Listing 7 or more times usually indicates a vehicle selling business. The 6 free insertion fees are intended as a courtesy to minimize upfront risk in listing a vehicle, and to encourage our individual sellers to try eBay Motors. Mistakes that a first-time vehicle seller may make are built into the 6 free listings. Many professional sellers/dealers use the eBay Motors site to generate leads and advertise sales taking place off eBay. For these sellers, the insertion fee list/advertise. is а charge to Registering as a business seller See instructions for the full process. Business seller registration generally takes between 5 and 10 business days. See Tips for members for common issues to avoid in the registration process.<:/li>: <:/ul>: Top Rated status on Motors Differences between eTRS on Motors and core There's a separate eBay Top Rated Seller status for eBay Motors. See <:a

href="https://cskb.qa.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale=en_US#etrsdetails">detailed information for benefits and how to qualify. The Vehicles category is unique. Not all ebay.com

requirements for Top Rated seller status make sense for Vehicles sellers, and we aim to reward top vehicle sellers based on metrics that reflect their performance in the Vehicles category. A seller may qualify as an eBay Top Rated seller and a Motors Vehicles Top Rated seller if both sets of requirements are met. Why can't cars and trucks be listed from the eBay app? Motors listings are more complex than most other types of listings. Development is being done to add more categories to the eBay app all the time. We may have a mobile option on the eBay app in the future. Stay tuned. You can list cars and trucks using eBay mobile web (mWeb). <:h3&at:<:a name="vhrquestions">Vehicle <:/ul&at: : history questions</h3&qt; Importance of vehicle history reports <ul&qt; <li&qt;A history report reveals valuable information about the condition and past usage of your vehicle.<:/li>: <:li>:Potential buyers can use this information to help make an informed purchasing decision. See detailed information for more on what's included in these reports. <:/li> <:/li> <:/li> Although a vehicle history report is an excellent resource for revealing a vehicles past usage, it is strongly recommended that potential buyers physically inspect the car or hire a third-party inspection service to evaluate the vehicles condition. Availability of the reports Reports are available to customers who use eBay desktop and the eBay app (Android, iOS). eBay mobile web (mWeb) is excepted. Purchasing an AutoCheck subscription High-volume sellers will not have vehicle history report information displayed on their listing unless they subscribe to a service that provides the reports. We recommend AutoCheck because you can choose a subscription to display vehicle history reports on your eBay listings only, or a program that displays vehicle history reports on all your Internet listings. Visit Experian to

subscribe or to learn more.<:/li> <:li>Note: Listings with an AutoCheck vehicle history report will receive a boost in Best Match. Listings that do not have an AutoCheck Vehicle History Report will display a link in the History Report tab where a member may purchase their own copy of the history report. The report will be emailed to the purchaser and will be viewable via web browser on AutoCheck's website for 30 days (account login may be required). The report will continue to update every time it is accessed online. Remember that reports purchased through this method are only viewable to the purchaser; they are not added to the listing for all to see. Displaying AutoCheck reports on listings Once you subscribe to AutoCheck, you need to link your eBay account to your AutoCheck subscription in order to have the vehicle history report content included within your listings. There's a simple form to link your href="http://www.experian.com/autocheck4ebay">Experian's accounts on <a website. Once your accounts are linked, the AutoCheck report will be automatically added to your existing listings, and will be automatically added to all future listings created. </ul&qt; More questions about AutoCheck Please contact Experian with any questions about their service. http://www.autocheck.com/consumers/customer-service.do 1-888-409-2204
 M-F 8:00am-7:00pm CST</li&qt; customersupport@experian.com <:/ul&at: <:/li&at: <h2>GUIDE.DETAILED_INFORMATION href="https://cskb.ga.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale= en_US#vhrdetails">Vehicle history report details <a href="https://cskb.qa.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale=

vehicle

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reports

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en US#wglvirdetails">WeGoLook

href="https://cskb.ga.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale= en_US#etrsdetails">Top Rated Seller (eTRS) details </h2><h3>Vehicle history report details</h3> What eBay Motors offers Experian AutoCheck vehicle history reports (VHR) on all eligible vehicle listings. Buyers will be able to purchase with more confidence when they view an AutoCheck history report and find out if the vehicle they are looking at has been: Stolen, salvaged, or rebuilt Turned in under a lemon law In a flood or hail storm In an accident or fire A victim of potential odometer rollback Used as a rental or fleet vehicle, or as a police car or taxi AutoCheck vehicle history reports include Buyback Protection, guarding buyers against certain major unreported types of vehicle titles. eBay sellers also benefit from AutoCheck history reports by giving buyers added confidence in the vehicles they've listed. Report eligibility The following types of vehicles are eligible for AutoCheck vehicle history reports: Model year 1981 or newer Have a valid VIN # Created for the US market (vs created for foreign markets and imported into the US)
 Low volume sellers get free vehicle history reports for the duration of their listings. <:li>:High volume sellers will need to subscribe to the vehicle history report provider of their choice. Note:Vehicles listed in the Car and Truck categories are the only listings that will display a VHR. There isn't a consistent national database for Motorcycles, ATVs, heavy trucks, RVs etc., so we don't display the VHR tab on these listing pages. The VIN field isn't required when listing vehicles in categories other than Cars and Trucks, and the history report verbiage doesn't appear in the Sell Your Item flow. Using the reports <ul&qt; AutoCheck Vehicle History Reports are displayed in the History Report tab and the standardized Vehicle History Report summary at the top of the Description tab.

<:li>:Vehicle history reports provided by vendors other than AutoCheck (e.g., Carfax) will not be presented in the History Report tab or Vehicle History Report summary; you may, however, include the report information within your vehicle description (as a link, the text copied and pasted, or as an image). lf you feel that the information on your vehicle history report is inaccurate or misleading please reach out to your report provider. For AutoCheck customers, please visit this page:
 http://www.auto check.com/vehiclehistory/autocheck/en/contact/contactus AutoCheck reports include a score that rates a vehicle's history on a 100-point score. The AutoCheck score includes: Age - the age of the vehicle at the time the report was run Mileage - the number of miles reported for the vehicle at the time the report was run Vehicle Class - examples of vehicle classes include "Sport utility - entry level" and "Mid-range cars - standard" AutoCheck Buyback Protection - a vehicle qualifies for AutoCheck Buyback Protection if a certain title brand is found after the vehicle is reported to be free of the brand Number of Owners - the number of owners reported for the vehicle Vehicle Use & amp; Events - other factors like taxi use, accidents, and theft history AutoCheck vehicle history reports also provide an AutoCheck Score range for vehicles similar in age and class. name="wglvirdetails">WeGoLook <h3><a vehicle inspection reports</h3> What WeGoLook is our inspection partner across all vehicle categories. WeGoLook provides inspections reports for Auto, Motorcycles, Marine, Powersport, RV/camper, and Commercial (truck or trailer) vehicles. Buyers can select the "Order inspection from WeGoLook" option right on the eBay Motors listing page. WeGoLook will dispatch a local, background-checked, certified agent, called a "Looker," to verify the seller's claims. WeGoLook provides photos and videos of the vehicle within three business days of dispatch. WeGoLook auto reports start at \$69 for eBay shoppers and

include current photos, VIN and make/model verification, and an odometer reading. Buyers can also purchase additional information (ranging from \$159 - \$199) about the vehicle including: video demos and tours, photos, diagnostic and collision checks, test drives and more. If you have any questions, contact the WeGoLook eBay support team: 844-248-7984 <ul&qt; ebay@wegolook.com <:/ul&at: Listing <a page example href="https://cskb.ga.ebay.com/library/EBAY/1455_GUIDE/GUIDE1455_listing_page.png" target=" top"></a& landing WeGoLook <:a gt; page href="https://cskb.ga.ebay.com/library/EBAY/1455_GUIDE/GUIDE1455_landing_page.png" alt="" target="_top"> Sample auto report<br&qt; </ <h3>Top Rated Seller (eTRS) details for Motors</h3> What Just like on the rest of eBay, the Top Rated Seller status highlights and rewards sellers who provide the best buyer experiences. On Motors. there are unique requirements for sellers to reach eTRS status. Benefits 20% discount on Successful Listing Fees Increased visibility for Fixed Price listings in best match search results Top-rated seller badges on the

item and search pages Tailored Vehicles program, which promotes sellers based

on vehicle-specific metrics Requirements Have at least 40

vehicle transactions with U.S. buyers over the past 12 months</li&qt; <li&qt;Have at least 10 DSRs Avoid receiving 1s and 2s on the Item as Described and Communications DSRs Maintain a low rate of Vehicles transactions that result in a Vehicle Purchase Protection claim filed against you over the past 12 months Comply with eBay Selling Practices policy requirements Be registered for at least 90 days on site, and ensure that your account is in good standing (not past due) Maintain high positive feedback minimum feedback rating and score <h2>GUIDE.TIPS_FOR_MEMBERS Buying tips Selling tips : </h2><h3>Buying tips</h3> Know your item Research the vehicle you're interested in. lf it's a passenger vehicle from 1981 or newer, check the vehicle history report. Check the book value before you decide what you're willing to pay. Use extra caution if an item is listed significantly below the manufacturer's suggested retail price. Be realistic in your expectations of used or older vehicles. Ask questions if you're not sure about something. Personally visit, or have an inspection service visit, the vehicle to make sure it's been represented accurately.</li&qt; <li&qt;Read relevant information published by independent consumer watchdog organizations.</li&at; <:li&at;Check to see if the seller requires a deposit for

the vehicle. Know your seller Check the seller's Feedback

rating to see what kind of reputation the seller has earned on eBay. Before you bid.

contact the seller if you have any questions about the condition of the vehicle.

Don't bid if the seller hasn't responded to your questions. Understand the

buying process Read the seller's payment instructions and explore financing if

needed. Determine if you will ship the vehicle, travel to pick it up, or buy it locally. Review the How to Buy a Vehicle tutorial. Utilize the Vehicle

Purchase Protection program if necessary. Buy safely Practice general account safety, as you should on any website. Never use Western Union, MoneyGram, or any other instant cash transfer method to pay for a vehicle. lf you decide to pay in cash, do so in person. <h3>Selling tips</h3> Prevent issues with a sale Focus on accuracy of descriptions. Always include multiple photos in your listings. Photos should be taken from several vantage points. Always give an accurate and exhaustive description of your vehicle, including the condition of the interior, exterior, engine, and any notable damage, wear, or problems. Consider adding a Vehicle History Report if one is not provided by eBay for free. Encourage your buyers to review it. <:li>:Require an immediate deposit for Buy It Now purchases - this will help prevent non-paying buyers. Complete the sale promptly with open communication. business Always demonstrate professionalism communication with buyers.<:/li&qt: <:li&qt:Evaluate your low DSR counts and VPP cases - these are often signals of areas where you can improve. Remember that only vehicle transactions from U.S. buyers count towards criteria and standards. Registering as a business Here are some common issues to avoid when registering as a Motors business seller: Dealer is not prepared when starting the registration process (i.e. does not have all the necessary information with them) The dealer

information cannot be verified Dealer does not fax in their business license The document faxed was not a license The document faxed is not readable The license has expired The license has been altered Additional documentation is necessary to help verify the dealerships information, including utility bill, titles, certificates of origin, floor plan summary, or drivers license The dealership has not created an eBay account The eBay account is not confirmed The eBay account is suspended or on hold The eBay account is linked to a previously suspended user The eBay account information does not match the application information The information on the license does not match the information in the eBay account/application The eBay account should have the business address on file The Username on the application has already been taken by another eBay member : <h2>GUIDE.INSTRUCTIONSSTEPS TO RESOLVE Buyer instructions<:/a>: <:a href="https://cskb.ga.ebay.com/cskbapp/art?page_content&id=GUIDE1455&ViewLocale= en US#sellerinstructions">Seller instructions<:/a&qt; <:/h2>:<:h3>:<:a : name="buyerinstructions">Buyer instructions </h3> Find vehicles in your local area Go to motors.ebay.com and search for the vehicle you want.<:/li&qt; <:li&qt:Above the search results, look for the "Distance" filtering option. From the drop-down menu, select a distance (in miles). <:li&at:Enter your zip code. <:li&at:Click Find

Results.

Bid

on

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vehicle

href="http://www.motors.ebay.com/" target="_blank">motors.ebay.com, and browse or

search for the vehicle you want. Select the appropriate purchasing method:

Go

to <a

 Enter your maximum bid and click the Place Bid button. Click the Buy It Now button. Click the Make Offer button and enter your offer amount. Review your bid/purchase, then click the button to confirm. Contact eBay Motors Click Help & amp; Contact at the top of most eBay pages. Click the Contact eBay tab. Select the topic of your question then you will see "Contact us" options for that selected topic. <h3>Seller instructions</h3> Business Seller Registration Registering as a Motors dealer without credit card on file Before registering, make sure you have all the information you will need - see selling tips. Create a regular eBay Username for your business:
 <la

href="https://scgi.ebay.com/ws/eBayISAPI.dll?RegisterEnterInfo&bizflow=2"

target="_blank">https://scgi.ebay.com/ws/eBayISAPI.dll?RegisterEnterInfo&bizflow=2 Go to the eBay Motors Dealer Hub (<a href="http://www.dealerhub.motors.ebay.com/index.html"

target=" blank">http://www.dealerhub.motors.ebay.com/index.html)

Click on 'Register with eBay' on the right hand side. Fill out and submit the application. Fax a copy of your dealer's license to 1-866-596-8354* Caution: For Dealers Only For assistance in registering, teammates can transfe r calls to Motors Selling Support or the customer can call 1-866-Motors4 Dealership Registration Registering as a Motors dealer with credit card on file Before registering, make sure you have all the information you will need - see selling tips. Create a regular eBay Username for your business:
 <a

href="https://scgi.ebay.com/ws/eBayISAPI.dll?RegisterEnterInfo&bizflow=2"

target="_blank">https://scgi.ebay.com/ws/eBayISAPI.dll?RegisterEnterInfo&bizflow=2</a& gt; Fax a copy of your dealer's license with a cover sheet including your Username to 1-866-821-2601*
 Note: the address on the Username and the address on the Dealers license MUST match. Caution: For Dealers Only The Dealer Support/Motors Selling Team will review the dealers license and add a specialty seller flag to the account designating them as a dealer which will remove the initial vehicle selling limit. For in assistance registering, teammates can <:a href="https://cskb.ga.ebay.com/cskbapp/art?page=content&id=GUIDE1453#motors">transfe r calls to Motors Selling Support or the customer can call 1-866-Motors4