Course Name: Introduction to Psychology   Max Time: 1 Hr.
Course Code: 15B1NHS432   Max Marks: 20

All questions are compulsory   Marks

Q1.   Ravi is doing engineering from a reputed institution. He resides in hostel.   (3)
      He always wakes-up late and misses his breakfast and morning first class.
      A student from another batch has joined as his roommate. His roommate is
      quiet disciplined and wakes-up early, goes for breakfast and attends the
      morning class regularly. Ravi has started watching his friend's behaviour.
      This has influenced Ravi to change to some extent and now he has also
      started waking-up early. Ravi is eating breakfast and attending morning
      classes but not regularly.
         a) Which learning theory is applicable in the above case?
         b) How Ravi can strengthen his new behavior by applying at least two
            concepts from operant conditioning?

Q2.   Researchers use different research methods to answer research questions   (3)
      and test the related hypotheses. Compare the advantages and disadvantages
      of different research methods.

Q3.   The first time Rohit had to (put) *assemble* a child's toy, it took a long time. But after   (3)
      several repeated attempts he is a whiz at constructing them. His improved
      speed and skill can be attributed to which perceptual factor.

Q4.   Write three appropriate situations which don't belong to altered state of   (3)
      consciousness.

Q5.   Share any two everyday behaviours which are outcomes of classical   (4)
      conditioning. Support your answer with appropriate logic.

Q6.   What are nightmares? Are they same as night terrors?   (2)

Q7.   Differentiate perceptual reconstructions and perceptual habits with the help   (2)
      of suitable examples.

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